CITY COUNCIL
CITY OF NEW YORK

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TRANSCRIPT OF THE MINUTES

of the

COMMITTEE ON VETERANS

jointly with

COMMITTEE ON CONTRACTS

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November 19, 2019 Start: 10:11 a.m. Recess: 12:19 p.m.

HELD AT: 250 Broadway - Committee

Room, 14th Floor

B E F O R E: Chaim M. Deutsch

Chairperson

Committee on Veterans

Ben Kallos

Chairperson

Committee on Contracts

COUNCIL MEMBERS: Chaim M. Deutsch

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A P P E A R A N C E S (CONTINUED)

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STEVEN SIDOWSKI: This is a mic check, this is a mic check. Today's date is 11/19/2019, on the Committee on Veterans jointly with the Committee on Contracts, recorded by Steven Sidowski.

CHAIRPERSON DEUTSCH: Good morning. Ι'm Council Member Chaim Deutsch, chair of the Committee on Veterans. I'm joined today with Council Member Ben Kallos, chair of the Committee of Contracts. Thank you all for joining us today during this month of November, just after Veterans Day. I would like to especially thank the members of the armed forces who protect our way of living and all of the freedoms that we are afforded. I would also like to extend a warm welcome to the new commissioner of DVS, Lieutenant Colonel James Hendon, although he is not joined with us here today. I look forward to working with the new commissioner going forward to better the city for our veterans and their family members. Today's hearing is one that we have had important to our advocates, which is important to our advocates and veteran service organizations. The committee today will be hearing testimony on topic of DVS's contracting ability and process. We will look at what contracting ability exists within DVS's

COMMITTEE ON VETERAN SERVICES 6 1 COMMITTEE ON CONTRACTS 2 structure and how contracts are currently procured 3 for and through DVS. As procurement is a large part 4 of our city agencies providing effective programs and services, this is an important issue to be 5 transparent about our veterans and their advocates. 6 In 2016, the early days of DVS, DVS and the 7 8 Department of Citywide Administrative Services, or 9 DCAS, agreed upon a Memorandum of Understanding, which in other words MOU, that allowed DCAS to 10 11 provide DVS with certain support and guidance functions. This included the use of DCAS's citywide 12 13 procurement line of service. As part of DCAS 14 citywide procurement line of service, DVS assigned a 15 liaison to DCAS. Our understanding is that the 16 initiation of the procurement process required that 17 DVS submit a completed requisition form and approved 18 fiscal certification to the DCAS citywide procurement 19 line of service. Under the MOU DCAS performed a 20 variety of tasks for DVS, including reviewing the 21 scope of service and pricing documents prepared by 2.2 DVS, preparing, reviewing, and approaching required 2.3 procurement documents, representing DVS at public hearings, and creating purchase order documents in 24

DCAS purchase order system, amongst other things.

COMMITTEE ON VETERAN SERVICES 7 1 COMMITTEE ON CONTRACTS 2 Since DVS has now been active for almost three years, 3 the agency began to procure its own contracts 4 instead. From its establishment, DVS has held 10 active contracts, totalling 2.1 million dollars. This has included the provision of professional 6 7 computer services and Vet Connect NYC, which we discussed at one of our last hearings. Currently 8 there are only two active contracts with DVS. contracts total of 1.7 million and are Syracuse 10 11 University for Vet Connect NYC and Payer Alliance for Veterans Employment LLC, for the veterans' 12 13 employment. Both contracts are run through DVS, 14 which indicates that DVS now has the ability to 15 procure contracts. This being the case, this 16 committee would like to better understand how DVS 17 does so and what process for procurement is, what 18 other agencies are involved, as well as what barriers 19 exist. Although it seems to have the ability to 20 procure, DVS still lacks a chief contracting officer, 21 which advocates have called for year after year. 2.2 Having a chief contracting officer could expedite 2.3 process of procurements and ensure that funds are distributed to CBOs and providers more quickly and 24 efficiently. To date, advocates and stakeholders

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the major reason for DVS not having a capacity for contracting effectively. Thus, the goal of this hearing is to examine the prospect of changing DVS's contracting capability so they can secure contracts more effectively, as well as to look at the prospect of creating a chief contracting officer to distribute funds to providers. I look forward to discussing this matter in depth today, joining with the Committee on Contracts and my cochair, Council Member Ben Kallos. I would like to acknowledge, well, no colleagues are here yet, so I'd like to, first of all I'd like thank the committee staff, Nuza Saudri, Kevin Kapowski, Andrew Wilber, and John Russell, as well as my Citywide Veterans director that you all know, Joel Bellow, for their help in helping with this hearing. I'll now ask my cochair, Council Member Ben Kallos, to give his opening remarks.

CHAIRPERSON KALLOS: I want to start with a huge thank you to the chair of the Committee on Veteran Services, Chaim Deutsch. I have the opportunity to work with him on this committee now as Contracts chair, and also as the chair of the committee, the Jewish Caucus, and wherever he leads

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COMMITTEE ON CONTRACTS 2 he does amazing work, groundbreaking work, and we're so glad to have him in these leadership roles. 3 4 want to thank those of you who are in the audience today, and I want to Chaim for his partnership in social medial outreach on Veterans Day. His team 6 7 created an amazing video. We created a graphic 8 asking our veterans to come out and let us know, you served our country, how can our city serve you, and that's what I'm hoping that we can get into today. 10 11 If you are watching the live stream or you're watching at home and it is within 72 hours of 12 13 November 19, 2019, we'd love to hear from you, and you can submit your testimony to us in whatever 14 15 length and whatever format you like. You can also 16 tweet me at @benkallos. You can tweet Chaim at 17 @chaimdeutsch. And in terms of the testimony, you 18 can submit to correspondence@council.nyc.gov. I'm 19 joined here by Daniel Gorman. He is an MSW candidate 20 from Fordham University. He's currently placed in 21 our district office as part of his MSW field 2.2 placement. He is also a veteran who served four 2.3 years in the navy and 16 years in the Army National Guard, for a total of 20 years. I want to thank him 24

for his service and continue to work with him on

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COMMITTEE ON CONTRACTS 2 making sure these services are available. With, with 3 the creation of the Department of Veterans Services 4 in 2016, something that I was proud to vote on, we now have an agency that can provide services to our veterans and there's two ways to do it. It's either 6 7 for you to staff up and hire a huge team of people to provide direct services from your agency, which 8 frankly and honestly is my preference. I always believe government employees can do most things 10 11 better. But in other instances it can be very 12 helpful to have partners in the community. 13 particular fan of nonprofits over for-profits. 14 not sure why we need to give anyone any profit on a 15 government contract. That being said, it can be 16 challenging to bring in contracts. Currently you 17 have about 2 million dollars in contracts while we 18 have about a million veterans in our city, plus their family members, who need your support, which comes 19 20 out to a little less than about two dollars per 21 veteran, which means we do need more support for our 2.2 veterans than just two dollars per veteran. And one 2.3 of the questions we have today is the current framework you have of using procurement through a 24

different agency working, or could you benefit from

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having your own chief contracting officer, what a lot of folks call in the slang an ACCO, agency chief contracting officer, what that would look like, and how long we can get you to a place where you need to be. And then similarly, as we're talking about this, what kinds of services do you believe the veterans need, what are you currently offering, and let's just say you had 94 billion dollars, let's just say you have that, what would you spend it on to help our veterans, and as we enter this holiday season, Thanksgiving isn't too far away. We have a homeless crisis in our city and a portion of that crisis, a face of that crisis is our veterans. I don't ever want to see another veteran on our street. duty to care for them in the same way that they cared for our country. So I want to thank you. Thank you, Chaim, and I will pass it back to him or our counsel to swear in the first panel.

COUNSEL: Would you please raise your right hands? Do you swear or affirm to tell the truth, the whole truth, and nothing but the truth in your testimony today and to respond honestly to council member questions? Thank you. You may begin.

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ADAM CONNOLLY: Good morning, Chairman Deutsch, Chairman Kallos, members of the committees, and advocates. My name is Adam Connolly and I'm proud to serve as the assistant commissioner of engagement and community services for the New York City Department of Veteran Services. I am joined today by Cassandra Alvarez, associate commissioner of public-private partnerships at DVS. Commissioner Hendon, who was unable to attend this hearing, sends his regards. On behalf of the commissioner and New York City veterans we would like to extend our appreciation to the committees for their continued advocacy and support. As always, DVS staff members are proud to meet council members at our veteran resource centers to maintain our ongoing collaborations to better the New York City veterans' community. Like those we serve, DVS adheres to a military training framework. We must first begin by crawling before we can walk or run. Under the quidance and expertise of Commissioner Sutton we executed that crawl framework. In three short years an agency that once operated in the Mayor's Office evolved into a stand-alone agency with approximately 44 employees. These employees, motivated by the

COMMITTEE ON VETERAN SERVICES 13 1 COMMITTEE ON CONTRACTS 2 mission to serve veterans, worked tirelessly to get 3 DVS to the level and capacity that it is today. 4 this time, through the help of our sister agencies and staff members banding together, DVS was able to 5 successfully procure both Vet Connect NYC and Pay for 6 7 Success, each leading to notable progress aiding New 8 York City veterans. As we now begin our walk phase, it would be helpful to break down our employment concentrations. Of our 44 current employees, 10 11 approximately 44% are dedicated to the three 12 programmatic lines of action. 19% are agency-wide 13 specialists. 6% are executive and 14% are 14 administrative and operational support of the agency 15 in areas such as budget, HR, and legal services. 16 managed the contractural process for Vet Connect NYC 17 and Pay for Success initiatives. In light of our 18 limited administrative capabilities we owe our success for approval of these contracts to DCAS and 19 20 MOCS as they provided invaluable advice and guidance 21 to DVS through the procurement process. While DVS is 2.2 currently exploring procurement methods for future 2.3 initiatives, we are mindful of our current staffing. As we enter this new phase, to better serve the New 24

York City veteran community we continue to work with

COMMITTEE ON VETERAN SERVICES 14 COMMITTEE ON CONTRACTS our OMB partners to address any operational and staffing lines which might be necessary. Presently, each of DVS's current procurements have a staff member who takes on the role of the project lead in conjunction with their regular responsibilities. Because of the nature of the tasks, several DVS staff members, including the deputy commissioner, chief of staff, associate commissioner for public-private partnerships, general counsel, assistant commissioner for operations and administration, budget manager, and others assist that individual in reviewing the contractual language, deadlines, correspondence, and other notable steps. As DVS increases its number of procurements we are working with OMB to address any operational and staffing lines which might be necessary to maintaining our internal contracts. is committed to working with and assisting the number of veteran service organizations and their ongoing advocacy in New York City. While we have not been made aware of any issues currently affecting interactions between contracting agencies and VSOs, we take the suggestions and information presented by

our partners, such as the New York City Veterans

Advisory Board and New York City Veterans Alliance

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deeply. As such, DVS is reviewing the most efficient ways to respond to any needs or issues the VSOs may have. As DVS continues its upward trajectory into the next chapter we will continue to expand on the work we have done thus far as we seek new endeavors. We thank you for the ability to testify in the matter and look forward to addressing some of the topics discussed in the coming months. We are happy to

address any questions you or the committee may have.

thank you so much. So, in your testimony you said while we have not, ah, while we have not been made aware of any issues currently affecting interactions between contracting agencies and VSOs, so you did mention currently. Were you ever made aware or do you have any knowledge that CBOs have been asking year after year to have their contracting done through DVS?

ADAM CONNOLLY: And, and, please let me clarify, sir, um, fully acknowledging our, the advocacy that's been happening regarding the ACCO shop, um, complaints from specific VSOs are what I was referring to in the testimony.

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ADAM CONNOLLY: Aware of the advocacy for an ACCO shop, yes sir.

CHAIRPERSON DEUTSCH: OK, and what has, how has DVS responded to them?

ADAM CONNOLLY: That is an active part of our conversation right now with OMB, addressing if the agency, which direction the agency should move in regarding contract procurement. Currently our deputy commissioner is our acting ACCO, since he has extensive knowledge in these processes and in city government.

CHAIRPERSON DEUTSCH: When was like the first time you were made aware, to the best of your knowledge, that the VSOs have issues and have advocating for their contracting to be done in DVS?

ADAM CONNOLLY: Yeah, sure, I think the, the [VABU] in their, in their testimony during their report, since I believe that they came before the Veterans Alliance in mentioning that, I would assume that was the first time that they brought it to our attention that there was a need there.

CHAIRPERSON DEUTSCH: When was that, approximately?

1	COMMITTEE ON VETERAN SERVICES 1/ COMMITTEE ON CONTRACTS				
2	ADAM CONNOLLY: I'm not sure exactly,				
3	sir.				
4	CHAIRPERSON DEUTSCH: A year ago, two				
5	years ago, three years ago?				
6	ADAM CONNOLLY: I think it's been				
7	ongoing, the advocacy has been ongoing since our				
8	inception, so about two years.				
9	CHAIRPERSON DEUTSCH: Two years ago.				
10	ADAM CONNOLLY: Um-hmm.				
11	CHAIRPERSON DEUTSCH: And now you're				
12	saying that you're working on it. So what happened				
13	for two years?				
14	ADAM CONNOLLY: We were just focusing on				
15	our original charter mandate and focusing on getting				
16	out into the community, serving our constituents,				
17	etc.				
18	CHAIRPERSON DEUTSCH: So the Veterans				
19	Initiative currently is 2.8 million dollars and				
20	you're aware that's [inaudible] there is a Veterans				
21	Initiative in the New York City Council?				
22	ADAM CONNOLLY: Yes, sir.				
23	CHAIRPERSON DEUTSCH: OK. So getting the				

veterans the vital services they need and, you know,

we cannot have a CBO, um, we cannot have a VSO say,

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funding process?

listen, I'm waiting for the funding to come in and I can't help you. And we all know that part of Vet Connect would refer to some of those VSOs, right? And we rely on them to do a lot, a lot of the legwork, whether it's legal services, whether it's mental health resources. So how do you think that affects the services that veterans should receive over the last two years with the knowledge that there are issues that have been brought to DVS about the

ADAM CONNOLLY: Right, and I, I remember that testimony very well by our partners at the last hearing, sir, and thank you for bringing that to my attention. And we, we all know at DVS how important these services are, in this specific example legal services, if I'm not mistaken, and we realize we can always do more to support them, and our ongoing conversations with OMB are constantly talking about what that looks like, what other ways can we advocate for more money, and in this specific instance, um, what was recently announced was funding for legal services, which we are working on how we're going to procure that and divvy those funds out.

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2 CHAIRPERSON DEUTSCH: So do you believe

you could have done more over the last two years?

ADAM CONNOLLY: I think we could have, we could always do more, especially considering our constituency.

CHAIRPERSON DEUTSCH: So why hasn't DVS done more?

ADAM CONNOLLY: In, in the regards to which, sir, exactly?

CHAIRPERSON DEUTSCH: In regards to responding and making sure that the VSOs during the procurement process and getting the funding that everything is streamlined.

ADAM CONNOLLY: Yeah, I, I think...

CHAIRPERSON DEUTSCH: Opposed to, opposed to talking about it and to continue talking about it.

ADAM CONNOLLY: Yeah, absolutely. And I think this...

CHAIRPERSON DEUTSCH: [inaudible] will continue again to talk about it. So I want to know the end, the bottom line is like what, what are you doing about it? We can't go back in time now, but what is DVS going to do from today moving on, moving forward...

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2 ADAM CONNOLLY: Yes.

CHAIRPERSON DEUTSCH: In regarding to the VSO complaints?

ADAM CONNOLLY: Yeah, we, so we, it, so that very hearing and the first piloted year of Vet Connect was a perfect opportunity to unearth and identify that issue is a great example, the discharge status upgrades in legal services for veterans. Now that we have that it is now shifted into a priority for our office as, as they are acquired. So I'm, I'm happy that our colleagues at that organization testified and brought that to our attention so now we can prioritize and incorporate it especially into the new commissioner's vision for the agency moving forward.

CHAIRPERSON DEUTSCH: So how are you going to prioritize it and move forward with it and make sure it gets done?

ADAM CONNOLLY: Adding more providers and advocating for more funding for those providers, sir.

CHAIRPERSON DEUTSCH: So do you realize there are 30 VSOs that receive funding, right? And these community-based organizations have issues with

1	COMMITTEE ON VETERAN SERVICES 21 COMMITTEE ON CONTRACTS					
2	the streamlining the process, which currently through					
3	DYCD. Correct?					
4	ADAM CONNOLLY: Some of it, yes, sir.					
5	CHAIRPERSON DEUTSCH: And so do you know					
6	how many go through DYCD and how many go through					
7	other administrating agencies?					
8	ADAM CONNOLLY: I'll defer to my					
9	colleague here for that.					
10	CHAIRPERSON DEUTSCH: [inaudible] he have					
11	to be sworn in.					
12	VALENTIN LOPEZ: It's Valentin Lopez,					
13	assistant commissioner for discretionary.					
14	CHAIRPERSON DEUTSCH: Let's just have you					
15	sworn in.					
16	COUNSEL: Please raise your right hand.					
17	Do you affirm to tell the truth, the whole truth, and					
18	nothing but the truth in your testimony before this					
19	committee and to respond honestly to council member					
20	questions?					
21	VALENTIN LOPEZ: Yes. Thank you, Chair.					
22	Valentin Lopez, assistant commissioner for					

discretionary programs over at DYCD. Currently we

house nine providers with about 25 discretionary

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1	COMMITTEE ON VETERAN SERVICES 22 COMMITTEE ON CONTRACTS
2	awards through the Veterans Initiative program that
3	you mentioned earlier.
4	CHAIRPERSON DEUTSCH: I'm sorry, say that
5	again, how many?
6	VALENTIN LOPEZ: We have nine providers,
7	which equals about 25 awards issued through the City
8	Council either through the initiative or through
9	their local awards. And that represents roughly
10	about \$700,000 going through DYCD.
11	CHAIRPERSON DEUTSCH: OK, can you, can
12	you give me those nine providers?
13	VALENTIN LOPEZ: Ah, yes. Um, we have,
14	listed we have 161st Street Merchants Association,
15	the Allied Veterans Memorial, Bailey House, Black
16	Veterans for Social Justice, Giving Alternative
17	Learners, Uplifting Opportunities, the Jericho
18	Project, Rowe, NY, United Military Veterans of Kings
19	County, and Vietnam Veterans, American Chapter number
20	32 of Queens.
21	CHAIRPERSON DEUTSCH: So these you just
22	mentioned goes through DYCD?
23	VALENTIN LOPEZ: That is correct, Chair.

CHAIRPERSON DEUTSCH: OK. And so how do

you believe we could move forward to make sure that

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2 the funding is streamlined, that the VSOs don't have 3 any issues?

VALENTIN LOPEZ: So currently in our portfolio through the 25 awards, 25 of the contracts are already in process. They had, either one of the VSOs attended one of our workshops or they had a one-on-one session with their program manager assigned in order to assist them in the contract processing. In addition to the organizations that haven't gone through the process as yet, we're still waiting for them. Some of them were just cleared on the last clear list through the Mayor's Office of Contracts and we just contact them in order to begin the process.

CHAIRPERSON DEUTSCH: Are you aware of when the budget was adopted?

VALENTIN LOPEZ: Yes.

CHAIRPERSON DEUTSCH: Do you know when?

VALENTIN LOPEZ: June.

CHAIRPERSON DEUTSCH: June, and today is, today is already almost the end of November. So do you believe it's acceptable for these agencies who are still waiting for the funding?

VALENTIN LOPEZ: So, there's a couple,
there's, so the ones that I listed, there's a few
that are already in process and are registered.

CHAIRPERSON DEUTSCH: That's not what I asked. I asked do you think it's acceptable?

VALENTIN LOPEZ: So I don't, I don't

think so.

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CHAIRPERSON DEUTSCH: OK.

VALENTIN LOPEZ: But there's, there's also a catch to that as well, ah, because some of the organizations have not submitted contracts or have not been cleared through the Mayor's Office of Contract Processing, the prequalification process as well.

CHAIRPERSON DEUTSCH: So that's also an issue.

VALENTIN LOPEZ: Yes.

CHAIRPERSON DEUTSCH: So what is DVS doing about it, working with those VSOs in order to get it done, if you're aware of that?

ADAM CONNOLLY: So, to be clear, we haven't had any VSOs and come to us and express that they needed assistance with these process. But if they did and they were concerned about their delivery

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forth.

of services as it relates to the contract being in
effect, we would happily help them negotiate that
process. But I think they are also, there's a
complicated process with not only the City Council
vetting, but the Mayor's Office of Contract Services
ensuring that they're within compliance, so on and so

CHAIRPERSON DEUTSCH: So DVS is aware of a situation that's a VSO has an issue with, you would wait for DVS to get calls? You wouldn't like step in and...

ADAM CONNOLLY: We're being proactive with it.

CHAIRPERSON DEUTSCH: ...reach out to them?

ADAM CONNOLLY: Yeah, when we're out talking to the VSOs and engage with them on, and City Council discretionary funding, the policies and procedures, if they are in that moment hypothetically in the middle of a contract and maybe they've been waiting a couple months and feel that they should have had it already or confused as to why it's delayed we would happily go about any complaints...

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CHAIRPERSON DEUTSCH: So how many VSOs were reached out by DVS in regarding to the contracting issues?

ADAM CONNOLLY: That would be tailored into our outreach and I would have to get that number for you, sir.

CHAIRPERSON DEUTSCH: Do you have, do you believe that's more than one?

VALENTIN LOPEZ: From DYCD's point of view all the providers have been reached, have been contacted and they made...

CHAIRPERSON DEUTSCH: I'm not talking about DYCD. I'm talking about from DVS.

VALENTIN LOPEZ: OK.

ADAM CONNOLLY: Definitely more than one.

CHAIRPERSON DEUTSCH: Definitely more

18 | than one?

ADAM CONNOLLY: Yeah.

CHAIRPERSON DEUTSCH: Can you, how many people would reach out to those VSOs, like how many people in the office?

ADAM CONNOLLY: Usually the outreach coordinators primarily, about seven.

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CHAIRPERSON DEUTSCH: About seven. Is

there any way to get that number before the end of

the hearing? Like if one of your staff members could

reach out to them and just to get me that, those

numbers and which VSOs they reached out to?

ADAM CONNOLLY: We'd have to dig into our CRM just to identify it.

CHAIRPERSON DEUTSCH: But wouldn't they, wouldn't they know? Shouldn't they know?

ADAM CONNOLLY: That specific data we would just have to pull from our CRM database.

CHAIRPERSON DEUTSCH: Yeah, but wouldn't the seven outreach coordinators know, like if you reached out to them? Like wouldn't they know, OK, I did reach out to these VSOs.

ADAM CONNOLLY: Yeah, I'll, I'll give direction for them to recall going to their records, but I, I can't promise it will be done by the end of the day, sir.

CHAIRPERSON DEUTSCH: Yeah, but it's only seven people, right?

ADAM CONNOLLY: Right.

CHAIRPERSON DEUTSCH: So do you have access to those seven people?

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2 ADAM CONNOLLY: Oh, I always do, yes.

CHAIRPERSON DEUTSCH: So can you ask your staff if you don't mind to reach out to them and just to get those numbers before the end of the hearing?

ADAM CONNOLLY: Yeah, that's not a problem. I'll do that. And then if I get...

CHAIRPERSON DEUTSCH: [inaudible]

ADAM CONNOLLY: If I get it by the end..

CHAIRPERSON DEUTSCH: I just want to know how many of them were reached out to regarding the contracts.

ADAM CONNOLLY: Yeah.

CHAIRPERSON DEUTSCH: And also which ones.

ADAM CONNOLLY: OK, not a problem.

CHAIRPERSON DEUTSCH: OK. Now, why is, why is DYCD administrating the contracts? Why isn't it going through DVS?

VALENTIN LOPEZ: I think it's just the historical nature of us processing the discretionary awards for the City Council, um, with the anticipation and the hopes that those contracts will be moving over to Veteran Affairs.

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2 CHAIRPERSON DEUTSCH: What do you mean,
3 it's going to be moving over to Veteran Affairs?

VALENTIN LOPEZ: So we would think that once they got their, ah, their [inaudible] up in order and they're fully staffed the hospital discretionary awards will be processed over to their offices.

CHAIRPERSON DEUTSCH: So why isn't DVS processing the contracts?

ADAM CONNOLLY: It would just be an issue.

CHAIRPERSON DEUTSCH: You're currently, you currently are processing two contracts for 1.7 million dollars, right?

ADAM CONNOLLY: Right.

CHAIRPERSON DEUTSCH: So why aren't you processing the VSOs' contracts?

ADAM CONNOLLY: We wouldn't have the bandwidth to take on that many contracts, sir, at this time.

CHAIRPERSON DEUTSCH: So who does the, who in your office processes the 1.7 million with Syracuse University and for Vet Connect, as well as Paid Alliance for Veterans Employment?

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apam connolly: So it is a collective effort led by our deputy commissioner and then he'll assign project leads. My colleague, Cassandra, is the project lead for the Pay For Success Initiative, for example. And then my, one of my direct reports is the project lead for the Vet Connect NYC contract.

CHAIRPERSON DEUTSCH: What is the title in the office? So you have one person, so Cassandra does the Payer Alliance and, and the Syracuse University for Vet Connect, who does that?

ADAM CONNOLLY: My deputy assistant commissioner handles that project, sir.

CHAIRPERSON DEUTSCH: What's his name?

ADAM CONNOLLY: Kwamed Francis.

CHAIRPERSON DEUTSCH: And it's always the same people each year?

ADAM CONNOLLY: Yes.

CHAIRPERSON DEUTSCH: OK. So they only have, so they do other work besides for, doing these contracts, right? So...

CASSANDRA ALVAREZ: Hi, Chair, um, thanks for having us here. Um, so yes, yes, um, so I do manage the Payers Alliance for Veterans Employment contract, which is also known as the Pay for Success

Initiative. I do that in consultation with our

partners at the Mayor's Office of Contract Services

and in partnership with our administrative team at

5 DVS.

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CHAIRPERSON DEUTSCH: So you already,
you're already administering contracts for
[inaudible]. You have a contract, a large contract,
so it is, how much more difficult it is to have the
VSOs come to DVS directly opposed to going through
DYCD or other agencies to administer the contracts?

CASSANDRA ALVAREZ: So we're having ongoing conversations about what that would look like for our agency. Um, at this moment our agency is focusing on the contracts that we have at hand, which are the two you mentioned here.

CHAIRPERSON DEUTSCH: So what are your ongoing conversations? And who are they with?

VALENTIN LOPEZ: Yeah, absolutely.

ADAM CONNOLLY: Right, we're, we're mainly having, so interoffice conversations in conjunction with OMB about what staff lines are most appropriate moving into the new year.

CHAIRPERSON DEUTSCH: So, again, you were made aware of these issues two years ago and you said

COMMITTEE	ON	VETERAN	SERVICES
COMMITTEE	ON	CONTRACTS	

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that you're having, you're continuously having
ongoing conversations. When are those conversations
going to like going to end?

ADAM CONNOLLY: Right, so we were made aware of the advocacy to have an ACCO shop in the office is, is what you're referring to, right, sir?

CHAIRPERSON DEUTSCH: Yes.

ADAM CONNOLLY: Um, so those conversations right now I think we're at a place in our agency, especially considering that we have a new commissioner with a new vision, we're gonna have clarity on what he wants to do and I just want to give him that opportunity to absorb what we're talking about, as you can imagine he's pretty busy, but we're in the midst of that right now.

CHAIRPERSON DEUTSCH: And what's your feeling? Like what would your recommendation be to the Commissioner?

ADAM CONNOLLY: So we have a few, ah, administrative and operational positions in the agency, um, that we have discussed would increase our efficiency and those are what I would prioritize.

Those positions may or may not have individuals that know about and are experts in this contracting

COMMITTEE ON VETERAN SERVICES 1 COMMITTEE ON CONTRACTS 2 process. They might not. I'm not sure. It's, it's

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a dynamic conversation at, at this point. But I just, you know, I don't want to be presumptuous and I want to give him the chance to really dig into that and see what he wants to do moving forward with the agency.

CHAIRPERSON DEUTSCH: How long, ah, how long have you been with DVS?

ADAM CONNOLLY: About nine months now, sir.

CHAIRPERSON DEUTSCH: Nine months.

ADAM CONNOLLY: Yeah.

CHAIRPERSON DEUTSCH: So you're definitely there longer than the commissioner.

ADAM CONNOLLY: Right. 16

> CHAIRPERSON DEUTSCH: So if the commissioner is going to ask you for your opinion, what would you recommend the commissioner to, to administer, that DVS should administer those VSOs contracts?

ADAM CONNOLLY: My recommendation to the commissioner would be to bolster our administrative services to ensure that we have longevity dealing with interoffice.

2 CHAIRPERSON DEUTSCH: And how would you

3 do that?

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ADAM CONNOLLY: My recommendation? Well, it would be continued conversations with OMB about new needs and additional staff lines.

CHAIRPERSON DEUTSCH: OK, I'm going to go to my cochair.

ADAM CONNOLLY: Thank you for your questions, sir, appreciate it.

acknowledge that we've been joined by a contracts committee member, Kalman Yeger. Welcome. Thank you for joining us. I guess I just want to start. So in your testimony you mentioned two contracts. So it appears those are the only two contracts you're currently administering through your agency, Vet Connect NYC and Pay for Success.

ADAM CONNOLLY: Correct.

CHAIRPERSON KALLOS: Can you elaborate on Pay for Success?

CASSANDRA ALVAREZ: Hi, Chair. I'd be happy to. Thank you for the question. So the Pay for Success project is an employment program specifically for veterans with service-connected PTSD

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that is administered through the Manhattan and Brooklyn V.A. medical centers. The program is an innovative financing model in that it leverages private funds, ah, up front to start the project and then the city and V.A. in partnership together pay out, ah, those private funders based on positive outcomes that the program generates. Therefore, the project shifts the risk from the public sector onto the private sector and the city and the V.A. are only on the hook to pay for successful job placements for those veterans. In terms of the actual intervention and what the program is, ah, veterans, as I mentioned, with service-connected PTSD under the age of 62 get paired with an employment specialist. person provides highly individualized to that program participant. They also work in conjunction with the individual's mental health care provider to map out a road map for that individual to eventually seek and get placed in a job that is suitable for their disability, but also compatible with their interests and skill sets.

CHAIRPERSON KALLOS: How does one access Pay for Success?

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2 CASSANDRA ALVAREZ: Through the Manhattan
3 and Brooklyn V.A. medical centers. That is where our
4 employment specialists, and I say our, but they're
5 really V.A. employees, are staffed. One is in
6 Manhattan. One is in Brooklyn. They each have
7 individual phone numbers that they can be reached
8 out. There's also information...

CHAIRPERSON KALLOS: What are the addresses and phone numbers?

CASSANDRA ALVAREZ: Ah, the phone number for the Brooklyn specialist, her name is Ann Cordato, and her number is 718-836-6600, extension 6037. And then George Robertson is the gentleman who works in Manhattan. He's also a veteran himself. And he can be reached at 347-666-5337. We also have this information on the DVS website and we push it out over our social media.

CHAIRPERSON KALLOS: I am on the DVS
website. If I were to be looking at it at home or
trying to find it, where would I find it on the DVS
website? You currently have a drop down for I Am
Looking For, there's nothing that says jobs.

CASSANDRA ALVAREZ: It should be under the Career Counsel page. If it's not up yet it's an

COMMITTEE	ON	VETERAN	SERVICES
COMMITTEE	ON	CONTRACT	rs

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2 update that we are currently in the process of 3 making. But our team did discuss this.

CHAIRPERSON KALLOS: I, I think one of the top things folks come to me for is jobs. So I, it is not on your front page. So will you add it to your drop-down?

 $\mbox{{\tt CASSANDRA ALVAREZ:}} \quad \mbox{We can absolutely do} \\ \mbox{{\tt that, Chair.}} \\$

CHAIRPERSON KALLOS: I guess the, the, you gave two people in two boroughs, is there a plan to expand to all five boroughs?

CASSANDRA ALVAREZ: Um, so the individual who actually staffs the Manhattan site does travel to Queens, um, to recruit veterans for the program, and I understand it he also does travel to the Bronx as well. The operations of the program itself are in the hands of the V.A. So DVS is in a position to make suggestions, recommendations. We're also in a position to connect those employment specialists with potential employers that ultimately can close on job placements for those veterans. But as far as the program is operationalized it follows the V.A.'s framework.

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2 CHAIRPERSON KALLOS: Dollar for dollar,
3 how much is coming from the V.A. and how much is
4 coming from the city.

CASSANDRA ALVAREZ: So the city's contract value is \$750,000 of outcomes payments. The procurement value for that contract is \$650,000 because we've partnered with a private-sector partner to defray some of the city's obligations.

CHAIRPERSON KALLOS: And what is, what do we get from the V.A. for every dollar we invest?

CASSANDRA ALVAREZ: It's a one-to-one

match. So they match \$750,000 in outcomes payments.

CHAIRPERSON KALLOS: And if we don't follow exactly what they want then we won't get the

16 dollar-for-dollar match?

CASSANDRA ALVAREZ: No, but those pay, that dollar-for-dollar match has already been obligated by contract.

CHAIRPERSON KALLOS: So I guess the question is let's say we wanted to serve a borough like Staten Island, ah, despite two of my colleagues who would like to secede they're still a borough as far as I know and I love them dearly. I think it's a great borough.

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2 CASSANDRA ALVAREZ: I do, too.

3 CHAIRPERSON KALLOS: How do we provide 4 services to veterans in Staten Island?

CASSANDRA ALVAREZ: So the Staten Island veterans have been traveling to the Brooklyn V.A. to access the program. The outreach that the, they're called IPS specialists, individualized placement support specialists. Those are the employment specialists that I referred to before. They have been traveling to the Staten Island Vet Center and elsewhere.

CHAIRPERSON KALLOS: But there's two. On Staten Island we have 21,502 veterans, according to our committee report. So I guess, ah, what are their caseloads currently and how much do the jobs pay that they can place people with?

CASSANDRA ALVAREZ: Ah, we don't have that information prepared today, but we can get back to you with that.

CHAIRPERSON KALLOS: Is that information that you're tracking for your outcomes to make sure that we're getting good investment in return?

CASSANDRA ALVAREZ: That's correct. They are tracked as, as part of the outcomes. It's also

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2 | important to note that two sites were selected for

3 this project because it is a pilot. So this is the

4 | first time the V.A. has ever done a project like

5 this, um, this is the city's second-ever Pay for

6 Success project. It's the V.A.'s first. So this is

7 | very much a pilot that could be positioned to scale

8 pending positive outcomes that are generated. So

9 | that's why those two sites were particularly

10 selected, and the IPS specialists have gone above and

11 | beyond to make sure that they recruit outside of

12 | those two specific hospitals, but the program is

13 | operationalized specifically to have staff at those

14 | two sites for the pilot phase.

15 CHAIRPERSON KALLOS: Tell me a little bit

16 about Vet Connect. So if somebody need resources,

17 | what's the value of the contract with Vet Connect?

18 ADAM CONNOLLY: \$514,000 per year, sir.

19 CHAIRPERSON KALLOS: And, I'm on the Vet

20 Connect website. There seems to be a veritable

21 | laundry list of services and service providers. Who

22 | reimburses them for providing services to veterans?

23 ADAM CONNOLLY: All those services are

24 | free of charge for the veterans, sir. So those are

25 | not for, ah, those are not-for-profits.

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profits, the money has to come from somewhere, so it either comes from generous donors, and God bless those people, but otherwise it usually comes from government. I'm the contracts chair of a lot of the, and it was in my opening, a lot of the services that the government would otherwise offer or should otherwise offer go through nonprofits. So who's paying the nonprofits for the services they are providing directly to veterans?

CHAIRPERSON KALLOS: Right, but not-for-

ADAM CONNOLLY: They have raised their own funding for that. So DVS isn't involved.

CHAIRPERSON KALLOS: Do you, do you think it's fair to, ah, lay the services that we're going to provide to veterans on the backs of nonprofits and tell them that they need to provide the funding for the veterans and that we're off the hook, or what do you think we should do in terms of supporting those nonprofits?

ADAM CONNOLLY: Those nonprofits offered and volunteered to be part of that program due to their capacity, because they want to serve our constituency base. So at any point if they have an issue with capacity or an issue with funding they're

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2 not on the hook by any means. It's a relatively dynamic relationship.

CHAIRPERSON KALLOS: I guess where I'm going is, so for instance on the Vet Connect one of the projects is the Wounded Warrior project.

ADAM CONNOLLY: Right.

CHAIRPERSON KALLOS: If they have high need, is there an opportunity for the city to provide direct funding to the Wounded Warrior project or if they are unable to meet the need then just they're, they're out of luck and they won't get any support from here. We'll leave one of them behind.

ADAM CONNOLLY: I would have to look into that, sir, but that's a good point.

CHAIRPERSON KALLOS: OK. Should we, should the Department of Veterans Services be providing support to the nonprofits that are providing services to our veterans, financially? I tried to be very straightforward about the question. If I wasn't straightforward you can ask me how I can clarify it.

ADAM CONNOLLY: Just areas of expertise. I just want to let her touch on that.

2 CASSANDRA ALVAREZ: [laughs] We
3 appreciate that, Chair. So we are making one of our
4 first forays into working with providers and that
5 relates to the announcement that the mayor made on
6 Veterans Day around creating a fund for legal
7 services, so that is our, our first foray into that

8 space.

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CHAIRPERSON KALLOS: OK, let me, I'm just going to try to be very, very clear. So they are nonprofits. They are providing direct services to our veterans. And you've testified that they are not getting any money from the city. And so I'm asking if you would agree that you as the Department of Veterans Services can provide direct funding to the nonprofits in order to serve our veterans better.

ADAM CONNOLLY: I think that's going to be the subject of some internal discussion with our commissioner and some of the senior staff. I wouldn't want to answer that right away without a little more feedback and context from them, sir.

CHAIRPERSON KALLOS: If the commissioner can't show up, so, so, I know I try to send people with authority. I'm an attorney. When I've gone to court I can't show up in court without authority to

COMMITTEE ON CONTRACTS 2 settle, without authority to, to move forward. 3 4

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understand in the military generally you, you might

have somebody at the top who says this is the battle

plan, but when you send somebody out into battle

you're going to send them with the ability to be in 6

7 command, and what have you. So I guess I'm, I

8 understand your deference to the new commissioner,

9 but they sent you here and they knew what we were

going to ask you about, so, um, I would just love, 10

11 even in your own personal capacity or what you would

12 do if you were commissioner, but just whether or not

13 we could, whether or not having a chief procurement

officer would help you with this. So I guess I'll 14

15 just ask one more time. Like, would having a chief

procurement officer help you work with the specific 16

17 nonprofits to provide specific services to our

18 veterans and should the city be working with our

19 nonprofits and funding them to provide more services

20 to our veterans?

> ADAM CONNOLLY: I think that's really going to be dependent on future conversations with OMB, sir. It's not just about the commissioner. think it's a bigger administration and I want to make sure everyone is right in on that.

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2 CHAIRPERSON KALLOS: I'm just going to be 3 honest. This was the softball question. I'm the contracts chair. We have 16 billion dollars in 4 5 contracts, many of which with nonprofits. I think people in this audience, people watching at home 6 7 expect government to use their tax dollars to provide 8 services to those who need them most, particularly our veterans, and at least for my part our homeless veterans. So I'll pass it on to whoever has 10 11 questions. Back to Chaim.

CHAIRPERSON DEUTSCH: Thank you. So firstly, you mentioned your Pay for Success program, you have an outreach in Brooklyn and in Manhattan, right?

CASSANDRA ALVAREZ: That's correct.

CHAIRPERSON DEUTSCH: What boroughs is your largest veterans population?

CASSANDRA ALVAREZ: I believe the largest population is in Queens, sir.

CHAIRPERSON DEUTSCH: In Queens. So how come there's no one in Queens?

 $\label{eq:cassandra} \mbox{CASSANDRA ALVAREZ:} \quad \mbox{The way the sites}$ were selected was really dictated...

COMMITTEE	ON	VETERAN	SERVICES
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2 CHAIRPERSON DEUTSCH: I don't know if 3 your mic is on.

CASSANDRA ALVAREZ: Can you hear me? Um, the sites were selected by the V.A. and it was also based on the infrastructure that those respective hospitals had to house the program. That's how the decision was made. By the V.A.

CHAIRPERSON DEUTSCH: Do you know what the outreach is in all five boroughs? How many people you service through Pay for Success program?

CASSANDRA ALVAREZ: Ah, we do have those numbers. I don't have them prepared for today, but we can get back to you with those, with those figures.

CHAIRPERSON DEUTSCH: OK. You also mentioned that there were 25 awards to nine providers, totaling \$700,000? Is that correct?

VALENTIN LOPEZ: That's correct.

CHAIRPERSON DEUTSCH: So who administers the other VSOs?

22 VALENTIN LOPEZ: I believe HRA has some.

ADAM CONNOLLY: In accordance with Schedule C, it's HRA, SBS, HRA, DI, DHMH, DCLA, CUNY, and DHMH again.

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CHAIRPERSON DEUTSCH: OK. All right. So how are we going to move on from here in regards to deciding and regards to a chief contracting officer if DVS is able to implement that in order to work with the VSOs. So what is the next step?

ADAM CONNOLLY: Well, the next step is we're going to continue our current framework with the deputy commissioner as the acting ACCO until a decision is made based off of our conversations with OMB.

CHAIRPERSON DEUTSCH: OK, so what's the next step? Are you going to reach out to OMB?

ADAM CONNOLLY: We're currently in deliberations with them about these positions. So that's ongoing right now.

CHAIRPERSON DEUTSCH: So it's ongoing right now. So what is their response to that?

ADAM CONNOLLY: Um, we're waiting on that.

CHAIRPERSON DEUTSCH: So I think you had like several meetings and it's ongoing and you didn't hear anything from OMB?

ADAM CONNOLLY: Not yet. No, well...

COMMITTEE ON VETERAN SERVICES COMMITTEE ON CONTRACTS CHAIRPERSON DEUTSC

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CHAIRPERSON DEUTSCH: So they didn't respond to you?

ADAM CONNOLLY: It's, it's an ongoing conversation that we're having...

CHAIRPERSON DEUTSCH: [inaudible] email,
I'll send it to OMB.

ADAM CONNOLLY: ...where we submit our new needs requests. We...

CHAIRPERSON DEUTSCH: Just, one second.

ADAM CONNOLLY: Right.

CHAIRPERSON DEUTSCH: I don't want to get this hearing, I don't want to go crazy in this hearing, but I'm going to ask again. What is the next step? You're going to reach out to OMB? I know you had ongoing conversations.

ADAM CONNOLLY: Right.

CHAIRPERSON DEUTSCH: OK, forget about those past conversations. I just want to know what is going to happen tomorrow, like are you going to have a conversation with OMB? Are they going to respond to you? Are they not going to respond to? Are they going to tell you, give you the same answers that you're giving us here today. Like, tell me what, what, what do you expect from OMB? Like if you

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reach out to OMB and tell them that we need a chief contracting officer or we need someone to administer the contracts for the VSOs, like, and your recommendation is that you think it's important?

ADAM CONNOLLY: Well, the next step is going to be we're going to discuss the outcomes of this hearing in our advocacy groups and the discussions we're having about the chief contracting officer and subsequent positions. We're then going to take the outcomes of that conversation, discuss with OMB, and eventually they will come back with approval or denial of our requires.

CHAIRPERSON DEUTSCH: OK.

ADAM CONNOLLY: But they have been, I just want to be clear.

CHAIRPERSON DEUTSCH: Yeah, I just want to say we have a hearing today. Let's assume we didn't have a hearing today on the contracts. We had a hearing today on some unanswered questions from before, like how many veteran suicides are there in New York City. Maybe we can have a hearing on something else. But let's assume we didn't have a hearing today. So for two years, and you've been there for nine months, that DVS is aware that there

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step on DVS's part?

is an issue with the VSOs. Let's assume there's no hearing today. How is DVS going to respond to the VSOs on their issue that we have with DYCD or other contracting agencies that it's not moving quick enough and it's not streamlined and they're asking for DVS to administer all their contracts. So how can we resolve this and if, if we have an answer from OMB and they tell us no, then we know what to do again. You know, we know how to move forward. But if you're reaching out to OMB and they're reaching to you and they're not responding and it's going to be ongoing issues for the next two years, then we don't know what the next steps are. So what is the next

ADAM CONNOLLY: Regarding the contracts, we're going to continue our community outreach. Should we receive any complaints that, from a VSO directly, we're going to treat that with the same urgency that we treat any complaint that a veteran or one of our constituents has. We're going to work with the teams and the very smart, capable people we have in place such as our deputy commissioner, our chief of staff, people like Cassandra, and address their needs. And if they have any issues, then let's

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say for argument's sake now that it's the speed at which the contract is going, that they're not getting it on time or they have any concerns, their concerns will be heard and we will attempt to remedy. If there is an issue that we can correct or refer them to an agency such as MOCS, who has a plethora of resources that would be able to help them out.

CHAIRPERSON DEUTSCH: OK. So I just want to tell you for the record, I want to work together with DVS making, to make sure that we work together and, you know, get things done and move forward. not an enemy. So I want to work together. But when I don't get the proper answers and things are just not moving along, right, then it becomes an issue. want to work together with you. I want to work together with DVS. So does any, anyone here, is there any VSO who has an issue with DYCD who currently has a contract? Raise your hand. OK, can you come up here, if you don't mind. Yeah, you can come up here, yeah. So I just want to get one person. Do we have a mic? No? OK. So you could talk to [inaudible] yeah, if you don't mind.

UNIDENTIFIED: [inaudible]

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CHAIRPERSON DEUTSCH: Could we get

another chair for [inaudible]?

UNIDENTIFIED: Is this on? Right. Since DVS was created, was created, I've contacted Commissioner Sutton probably at least five times about becoming a fully contracting agency. Ah, we've always been told that we're a new agency, we're not ready for that yet, we're not ready to take the next step, we don't have anybody who can do it. The list is as long as my arm. In my office, I'm Chapter 32-V of Veterans of America. In my office I have four 4drawer filing cabinets that are filled with paperwork generated by DYCD in trying to administer our grants. When we do get a grant we have to pay a conduit 10% of that grant, so if we get a \$30,000 grant we're paying \$3000. So now we've only got a \$27,000 grant. Ah, I'd like to see DYCD and, I'd like to see DVS, the initials you gave me are all screwed up. like to see DVS take over administering the contracts rather than DYCD. We don't speak the same language as DYCD. They're totally different from us. One, one guy from DYCD once mentioned to me that he thought PTSD was something to do with data. It's shameful. Perhaps I exaggerated, but four filing

1	COMMITTEE ON VETERAN SERVICES 53 COMMITTEE ON CONTRACTS
2	cabinets full of paperwork. Every time you apply for
3	a grant there's a new class, there's more paperwork
4	that needs to be done. Ah, Chapter 32 right now is
5	in jeopardy of having to close its doors, because I
6	can't get anybody to step up into a leadership
7	position, excuse me, a leadership position because of
8	the onerous amount of paperwork involved. With three
9	guys in a room with 240 members and I can't get one
10	guy who wants to be president, another guy who wants
11	to be treasurer, because it's a full-time job.
12	CHAIRPERSON DEUTSCH: So, OK, if you
13	don't mind, if you could sit up there, stay up there
14	I have a question for Valentin. So, yeah, no, no,
15	no, you could sit, yeah. Um, you have a mic?
16	VALENTIN LOPEZ: Yeah.
17	CHAIRPERSON DEUTSCH: I'm sorry, it's
18	just a little disorganized.
19	VALENTIN LOPEZ: Sorry.
20	CHAIRPERSON DEUTSCH: So I have a
21	question. What does DYCD have to do with veterans?

VALENTIN LOPEZ: So the, the way these
Schedule C is designated under discretionary funding,
like you and your colleagues allocate, are the way
you designate the award, so, um, we take it based on

1	COMMITTEE ON VETERAN SERVICES 54 COMMITTEE ON CONTRACTS
2	the designations made on Schedule C and also through
3	the transparency resolutions. Ah, so those contracts
4	come to us through designation, through council
5	finance staff.
6	CHAIRPERSON DEUTSCH: OK. So that's
7	because we really don't have a choice, right?
8	VALENTIN LOPEZ: I would believe so.
9	CHAIRPERSON DEUTSCH: Yeah, but
10	Department of Youth and Community Development really
11	has nothing to do with the veterans, right?
12	VALENTIN LOPEZ: That is correct.
13	CHAIRPERSON DEUTSCH: That's correct.
14	VALENTIN LOPEZ: We only handle their
15	discretionary [inaudible].
16	CHAIRPERSON DEUTSCH: Yeah, do you have,
17	do you have a department in DYCD, do you have like
18	veterans that work in DYCD?
19	VALENTIN LOPEZ: We have, we have
20	veterans that work at DYCD, yes.
21	CHAIRPERSON DEUTSCH: Are those veterans
22	assigned to the veterans' contracts?
23	VALENTIN LOPEZ: Ah, in the, I would have
24	to look at that.

CHAIRPERSON DEUTSCH: But offhand?

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VALENTIN LOPEZ: I would say no because I
think in that unit currently there's maybe two
veterans.

CHAIRPERSON DEUTSCH: But they're not dealing with, only two veterans?

VALENTIN LOPEZ: Yeah, I think in that unit. Well, DYCD is a large, well, a small agency compared to others, but there's other units besides the discretionary. The discretionary portion of that, ah, unit, it's about 24 people and of those 24 I believe we have two veterans that are part of that unit.

CHAIRPERSON DEUTSCH: So how many people in DYCD work under veterans' grants?

VALENTIN LOPEZ: Well...

CHAIRPERSON DEUTSCH: Is it one, two, three?

VALENTIN LOPEZ: Well, you have the discretionary unit that handles all the discretionary, ah, portfolio. You also have other shops that approve budgets. You have our budget department that handles the award process. We have our ACCO shop who handles the registration process [inaudible] office.

56 COMMITTEE ON VETERAN SERVICES 1 COMMITTEE ON CONTRACTS 2 CHAIRPERSON DEUTSCH: So people in your 3 office are trained, like when you get, when you get funding for youth services, so they are trained to 4 deal with issues and they have the knowledge of working on contracts and understanding, you know, the 6 7 youth services that the city funds every year, right? 8 They have training? VALENTIN LOPEZ: That is correct. CHAIRPERSON DEUTSCH: Does the office 10 11 have training on veteran issues? 12 VALENTIN LOPEZ: Through our HR 13 department, yes, they do have training for veteran 14 issues. 15 CHAIRPERSON DEUTSCH: So you're saying 16 that those people in DYCD that administer the funding 17 for the veteran groups, they receive training? 18 VALENTIN LOPEZ: Yeah, I would have to 19 take a look at this because that... 20 CHAIRPERSON DEUTSCH: Is it yes or no? Or

know.

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you don't know?

VALENTIN LOPEZ:

It's a yes. We have...

CHAIRPERSON DEUTSCH: Let's say you don't

1	COMMITTEE ON VETERAN SERVICES 57 COMMITTEE ON CONTRACTS
2	VALENTIN LOPEZ: Well, I really don't
3	know. I'd have to take a look, yeah.
4	CHAIRPERSON DEUTSCH: So you don't know.
5	VALENTIN LOPEZ: Yeah.
6	CHAIRPERSON DEUTSCH: So what's your
7	position at DYCD?
8	VALENTIN LOPEZ: Assistant commissioner
9	for discretionary programs.
10	CHAIRPERSON DEUTSCH: Assistant
11	commissioner. So as assistant commissioner you, you
12	should know, right? I mean, if you have training and
13	those members that are trained under veteran
14	services, you right away would have acknowledged this
15	and say, and answer me oh, yes, of course, this
16	[inaudible], right?
17	VALENTIN LOPEZ: Yeah, but in this
18	particular
19	CHAIRPERSON DEUTSCH: But you're not
20	sure. You're not sure.
21	VALENTIN LOPEZ: Yeah, I would have to

CHAIRPERSON DEUTSCH: OK, I hear what you're saying. Do you see it's a problem that if a, if a VSO is working through DYCD with one of your

take a look at this.

58 COMMITTEE ON VETERAN SERVICES 1 COMMITTEE ON CONTRACTS 2 caseworkers that he or she may not have knowledge of 3 veteran issues? 4 VALENTIN LOPEZ: Yes. 5 CHAIRPERSON DEUTSCH: It's a problem. VALENTIN LOPEZ: Yes. 6 7 CHAIRPERSON DEUTSCH: OK. Do you believe that DYCD is the right, um, the right agency to 8 administer veterans' funding? VALENTIN LOPEZ: Again, I would say that 10 11 through the designation, ah, we're responsible for handling the discretionary funding. 12 13 CHAIRPERSON DEUTSCH: Because you have no 14 choice, right? 15 VALENTIN LOPEZ: Yes. 16 CHAIRPERSON DEUTSCH: You really have no 17 choice. So according to, at a March 2019 hearing Former Commissioner Sutton mentioned that there will 18 19 be someone in DVS who will be responsible for going, 20 for being the going-between for the agencies and 21 contracts and working with community-based organizations. Does DVS, does DVS have this 2.2 2.3 individual that the former commissioner mentioned?

ADAM CONNOLLY: We've identified the

individual and we're working through a training plan

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- 2 with that individual to best assist the organizations
- 3 that are applying for discretionary funding in 4 calendar year 20.
- 5 CHAIRPERSON DEUTSCH: So this was back, 6 this was at a March 2019 hearing.

ADAM CONNOLLY: Right.

CHAIRPERSON DEUTSCH: So what happened between March and today? It was discussions?

ADAM CONNOLLY: The individual was hired in April that we intend to be the ombudsman for the agency.

CHAIRPERSON DEUTSCH: And what does the training involve? Like how long is the training, is it a day?

ADAM CONNOLLY: Well, it's, it's a secondary hat for that individual, but their training is really putting them in touch with point of contacts at interagency departments like DYCD and establishing those relationships. Ah, the training involves situations that, first of all, sir, I'm sorry to hear about the troubles that you're having with the contracting process, but I want to reaffirm our commitment to helping VSOs and that this exact situation is a situation where even now, despite the

1	COMMITTEE ON VETERAN SERVICES 60 COMMITTEE ON CONTRACTS
2	individual not having agency-directed training, um,
3	they have the expertise, ah, and the knowledge to
4	take a situation like this and act as the liaison
5	between this gentleman's organization and the
6	administration and city government.
7	CHAIRPERSON DEUTSCH: But my question is
8	how, like I have opioid training
9	ADAM CONNOLLY: Right.
10	CHAIRPERSON DEUTSCH: I think next week,
11	so I know it's a six-hour training. So people come
12	in six hours, they train. How long is this training
13	Is it a six-hour course? Is it
14	ADAM CONNOLLY: The training is really
15	just identifying the standard operating procedures.
16	CHAIRPERSON DEUTSCH: OK, so you
17	identified someone in April after the March hearing.
18	ADAM CONNOLLY: Right.
19	CHAIRPERSON DEUTSCH: So what happened
20	from April?
21	ADAM CONNOLLY: Well, we haven't had any
22	formal issues where we would have had to include thi
23	individual to help negotiate or deliberate.

CHAIRPERSON DEUTSCH: Yeah, but you said

DVS had knowledge that there were issues.

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1	COMMITTEE ON VETERAN SERVICES 61 COMMITTEE ON CONTRACTS
2	ADAM CONNOLLY: We had knowledge that our
3	advocates want us to create an ACCO shop but we
4	haven't, I
5	CHAIRPERSON DEUTSCH: You also mentioned
6	that the seven, um, outreach
7	ADAM CONNOLLY: Right.
8	CHAIRPERSON DEUTSCH:coordinators are
9	aware that there are issues.
10	ADAM CONNOLLY: They are not aware.
11	They've been conducting outreach to encourage VSOs to
12	apply for discretionary funding and if they needed
13	assistance with that they would have provided them
14	with the language.
15	CHAIRPERSON DEUTSCH: But you did mention
16	before that the outreach coordinators were reaching
17	out to see if they have any issues [inaudible]
18	ADAM CONNOLLY: Right, and we haven't had
19	any negative feedback from that so far.
20	CHAIRPERSON DEUTSCH: To your knowledge.
21	ADAM CONNOLLY: To my knowledge, yes,
22	sir.

CHAIRPERSON DEUTSCH: So if there was

negative feedback who would they report to?

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1	COMMITTEE ON VETERAN SERVICES 62 COMMITTEE ON CONTRACTS
2	ADAM CONNOLLY: We would have funneled
3	that feedback to the ombudsman and collectively the
4	team. We would have worked to
5	CHAIRPERSON DEUTSCH: So that person's,
6	that person is in the office now, so does he have any
7	knowledge?
8	ADAM CONNOLLY: Well, we now have very
9	new knowledge of the situation.
10	CHAIRPERSON DEUTSCH: Who is that person?
11	ADAM CONNOLLY: It's our, currently it's
12	our IGA director.
13	CHAIRPERSON DEUTSCH: Is he, is he here?
14	ADAM CONNOLLY: He is.
15	CHAIRPERSON DEUTSCH: Where is he? Oh,
16	so, can we swear you in? Yeah, sure, OK. First of
17	all, yeah, let's swear you in.
18	UNIDENTIFIED: Would you please raise your
19	right hand? Do you swear or affirm to tell the
20	truth, the whole truth, and nothing but the truth in
21	response to council member questions?
22	UNIDENTIFIED: Yes.

CHAIRPERSON DEUTSCH: Thank you, and 24 congratulations on your new appointment. 25

UNIDENTIFIED: Thanks.

2 UNIDENTIFIED: Exactly.

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CHAIRPERSON DEUTSCH: So you have seven outreach coordinators who reach out to the VSOs, is that correct.

UNIDENTIFIED: Yes.

CHAIRPERSON DEUTSCH: OK. Are you aware of any issues that these community-based organizations had regarding their funding cycle?

UNIDENTIFIED: Ah, I have not been made aware of that, sir. But I can assure you that in understanding the plight of this gentleman I'm sure many of the other organizations that are, ah, having issues, I will be reaching out to them as well as to the council to figure out the appropriate steps and point them in the right direction to assist them in their needs and understanding the contractual process within the city itself, sir.

CHAIRPERSON DEUTSCH: Is it possible that your seven outreach coordinators have received issues from VSOs regarding the funding cycle?

UNIDENTIFIED: I believe it's, it's, anything could be possible, sir, but I can assure you that the coordinators are under the [inaudible]

1	COMMITTEE ON VETERAN SERVICES 64 COMMITTEE ON CONTRACTS
2	direction here at DVS. If they received any such
3	information
4	CHAIRPERSON DEUTSCH: But you would know.
5	UNIDENTIFIED: [inaudible] pass that
6	through the channels.
7	CHAIRPERSON DEUTSCH: But they would have
8	to tell you.
9	UNIDENTIFIED: They would have to bring up
10	the channel, sir, and they are aware of the, the
11	CHAIRPERSON DEUTSCH: What are those
12	channels? What are those channels?
13	UNIDENTIFIED: That's my line of action
14	specifically.
15	CHAIRPERSON DEUTSCH: So the, they report
16	first to the assistant commissioner?
17	ADAM CONNOLLY: No, so if they identify
18	an issue in the field that requires what we call a
19	critical care issue that they can't mitigate on site
20	that requires some additional expertise they report
21	that to their senior outreach coordinator and then
22	he'll work with my deputy commissioner, ah, assistan
23	commissioner who oversees that team. But
24	CHAIRPERSON DEUTSCH: When does it, when

does it get to?

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ADAM CONNOLLY: At that point. So once my deputy assistant commissioner is, that need is identified, and it is a need that he determines is best suited, in this example, for the ombudsman to take on, and that example just being a VSO having issues with contracts, then we would initiate our care for that organization and individual.

CHAIRPERSON DEUTSCH: OK. So you have,

let me just get this straight. If the answer is I

don't know, if the answer is no, just say it and I'll

just move on. I just want to, I don't want to go

around in circle. So you have seven, I'm just trying

to understand it. You have seven outreach

coordinators.

ADAM CONNOLLY: Yes, sir.

CHAIRPERSON DEUTSCH: And you mentioned before that they reach out to VSOs.

ADAM CONNOLLY: They do, yup.

CHAIRPERSON DEUTSCH: And they would ask those community-based organizations do you have any issues with your funding, right?

ADAM CONNOLLY: Correct.

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2 CHAIRPERSON DEUTSCH: Whether it's the 3 DYCD, or it's HRA, whichever, whichever, whoever the

4 administrating agency is, correct?

ADAM CONNOLLY: Correct.

6 CHAIRPERSON DEUTSCH: Now that

individual, that VSO would say either no issues, right, everything is good.

ADAM CONNOLLY: Um-hmm.

CHAIRPERSON DEUTSCH: Or they would answer you, or they would tell them, no, we have a problem.

ADAM CONNOLLY: Right.

CHAIRPERSON DEUTSCH: Right? Did anyone bring up any problems or any issues with their funding process and how it's delayed and how it's, how now it's November and the budget was adopted in June?

ADAM CONNOLLY: Through the coordinators, no. Not through that [inaudible].

CHAIRPERSON DEUTSCH: [inaudible] But it's possible that they do have knowledge, just it wasn't reported, is that correct?

ADAM CONNOLLY: No, they would have reported it up.

2 CHAIRPERSON DEUTSCH: They would have

3 reported it.

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ADAM CONNOLLY: Right.

CHAIRPERSON DEUTSCH: So you're still trying to get an answer of which VSOs they reached out to?

ADAM CONNOLLY: Right. I sent that email out. Hopefully I can have it for you, sir.

Of those, ah, VSOs who I contact today and they tell me, oh, yeah, they, no one reached out to me, will I call every community-based organization that receives the veterans' initiatives, is it possible that they were telling that no one reached out to us? Is that possible, regarding their funding cycle and for it to be streamlined?

ADAM CONNOLLY: Well, I think we're going to use this as an opportunity to now reach out to veteran service organizations and have a blanket statement of are you having issues with funding, and then we're going to collect them and build what that outreach is going to, and partnership is going to look like.

CHAIRPERSON DEUTSCH: OK, so you're going

3 to start now?

ADAM CONNOLLY: Well, now that we're given this information that someone is having an issue and very specifically this gentleman's organization. Absolutely.

CHAIRPERSON DEUTSCH: OK.

ADAM CONNOLLY: And I'll have his information before I leave today and we'll...

CHAIRPERSON DEUTSCH: You see one of the people you would reach out to that DVS, one of the outreach coordinators would have reached out to?

ADAM CONNOLLY: I'd have to check to see if they're in our system as an organization that we've reached out to.

CHAIRPERSON DEUTSCH: How would you know?

How difficult it is to check?

ADAM CONNOLLY: We have a database that someone would have to go in and check, but I'd have to access that through the office.

22 CHAIRPERSON DEUTSCH: Can you, can you, 23 OK.

CASSANDRA ALVAREZ: And Chair, we also encourage veteran service organizations to join us at

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tomorrow's VAB meeting, which will be taking place at the municipal building on the mezzanine level tomorrow, the 19th, 6:00 p.m. That's also an outlet

5 where we can gather feedback.

CHAIRPERSON DEUTSCH: OK. So I think what we accomplished today so far is that DYCD is, the assistant commissioner is saying that, you know, these veteran groups should not be going through DYCD because they really have no training. And they have no knowledge on veteran issues and, you know, administering these, the funding through DYCD has no, has no place. It has no place going through DYCD. I think that's what we heard today from, from the commissioner, right?

ADAM CONNOLLY: Well, I think we heard a specific example of how we can help bridge the gap of services at organizations like that, as we move forward to establishing what direction DVS is going to go into as it relates to service and contract, sir. But this is a unique opportunity for us to collaborate with them now to ensure that...

CHAIRPERSON DEUTSCH: No, I understand.

But, but for two years advocates have been coming to

DVS and DVS is aware of these issues for two years.

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Does that make sense?

ADAM CONNOLLY: It makes seen to have for now the ombudsman to act as that liaison. But I do want to say that this, we are aware of two years of advocates pushing for a contracting arm of the agency. We haven't been aware, to my knowledge, of issues such as this and I'm sorry that you brought this up, sir, and you know, it seems that nothing was done, but I promise you today I will take your information and will personally address this issue. Had we been aware of any situation marginally close to what this gentleman, or any organization, had been going through for the past two years, specifically as it relates to contracts, we would have addressed it at that time whether we have the capacity or not just because of the greater good of our constituency.

VINCENT: It's Vincent [inaudible].

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will be taken care of?

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CHAIRPERSON DEUTSCH: Vincent. So is that going to be your job now to make sure that he gets taken care of and VSOs like him, that his issues

VINCENT: Yes, sir, and what I can do is

I, I can definitely provide him my contact

information and get yours as well and we can work

from there. But I can assure yourself, Chairman, and
the other VSOs that are here that...

CHAIRPERSON DEUTSCH: OK.

VINCENT: ...are here that as part of this new role that I've taken on and to assist in the actions of DVS, to meet with yourself and the committee to detail what's going on, but work with those VSOs to address those issues and then point the right partners through whatever sister agency it may be or whatever information I have to determine the best course of actions to move forward.

CHAIRPERSON DEUTSCH: OK. Is your information listed on Vet Connect? And your role, your new role?

VINCENT: It is not, but I think we can, we can definitely add that in [inaudible].

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2 CHAIRPERSON DEUTSCH: OK, so how would
3 someone know to contact you, like anyone, anyone here
4 from a VSO? Anyone here. OK. Do you know, do you
5 ever meet Vincent?

UNIDENTIFIED: Um, I'm relatively new
[inaudible]

CHAIRPERSON DEUTSCH: OK. You didn't have the opportunity. OK, so how would, how would, how would the community-based organizations know that they need to reach out to you?

ADAM CONNOLLY: Well, we could do to things. One is any, anyone asking about contracts going forward will be defaulted to Vincent, and would have been defaulted to Vincent when, from when he was hired.

CHAIRPERSON DEUTSCH: So who would they call? Like?

ADAM CONNOLLY: Well, any, any arm of the agency, if someone wanted to talk to me on the street or one of my coordinators...

CHAIRPERSON DEUTSCH: But my question is how would they get to Vincent, like if, if?

ADAM CONNOLLY: Well, we would perform intake with that individual organization. They would

1	COMMITTEE ON VETERAN SERVICES 74 COMMITTEE ON CONTRACTS
2	be in our internal system, so we'd have them tracked
3	with detailed follow-up there. But they would be
4	referred to Vincent at that point.
5	CHAIRPERSON DEUTSCH: So how would they
6	originally get, like if a VSO had an issue, so they
7	pick up a phone, they call DVS, is that what you're
8	saying? How would
9	ADAM CONNOLLY: Yes, sir, if they're
LO	interacting with us in the field.
11	CHAIRPERSON DEUTSCH: OK.
L2	ADAM CONNOLLY: By, by any means
L3	available.
L 4	CHAIRPERSON DEUTSCH: So they would have
L5	to go through your, your outreach coordinator.
L 6	ADAM CONNOLLY: They wouldn't have to, it
L7	could be any organization we bump into at an event
L8	or, um, conducting any of our deliberate outreach.
L 9	CHAIRPERSON DEUTSCH: OK. So we're not
20	talking about like, we're talking about 30, right, 30

CBOs. We're not talking about 300. We're talking

VALENTIN LOPEZ: Probably it's

about, how many contracts do you have in DYCD?

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[inaudible].

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2 larger than DYCD. And DYCD is doing your contracting 3 for you.

ADAM CONNOLLY: We just, we don't have the infrastructure to support taking on additional contracts at this time.

Would you work with DYCD if they have only 24 dedicated employees with 940 community-based organizations that they, they work on their funding? So if DYCD is backed up with 910 of the CBOs and 30 veteran organizations are crying to you and screaming at you, how would you push the veterans' CBOs? How would you push them to make sure that they're able to get the funding when DYCD has another 910 contracts that they may be behind on?

VINCENT: Well, I think first and foremost, ah, Chairman, just once again thank you for the question, sir. And I think it's really just communication and collaboration. It's working with the VSOs to understand what exactly are the main issue through which they're going through, being able to communicate that to my sister agency here, and then also understanding the issues that may go on your end. I think in a lot of ways the issue comes

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down to communication, that there may be a document missing or something that fell through the cracks and it's being able to address both parties and move them together because we're fighting for the common goal of assisting veterans, assisting New Yorkers.

CHAIRPERSON DEUTSCH: Do you have another 910 CBOs who have the same issue, documents missing or more documents to be filled out? So how would you push the veteran organizations ahead and make sure they get the funding right away if DYCD has already their own issues with non-for-profits? Like it's not just a communication thing.

> VINCENT: No, I understand that, sir. CHAIRPERSON DEUTSCH: All right.

VINCENT: But I think it really starts in that communication because it has to, in that 900 or so contracts that my colleague speaks that he works on that, that the agency works on, it's also being able to address these issues. And sometimes these issues can be a quick fix and other times also, um, assisting the VSOs, as this gentleman said before, he knows it's difficult trying to get the number of people who take leadership roles, we would be able to assist him in recognizing what those things are, how

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we can help as an organization, and may be able to push that forward and realistically I think sometimes when you put things on the radar and depending who's able to work, that working relationship, ah, we can find that solution. But it's being able to work on, on both ends of the spectrum to assist those, these on one end for the VSO, assess the other needs for my sister agency, because at the end of the day we serve the people of New York and whether it's 900 contracts or 1000 contracts we'll get it done.

CHAIRPERSON DEUTSCH: OK, I'm glad you're saying that. Could we hear from you, Commissioner?

VALENTIN LOPEZ: I'm sorry?

CHAIRPERSON DEUTSCH: So can we hear that from you? So if Vincent calls you up...

VALENTIN LOPEZ: Yup, yup.

CHAIRPERSON DEUTSCH: And he tells you I have issues with 30, 30 VSOs, right? Like, and they have paperwork they still have to do. They have questions. So how would you react to that?

VALENTIN LOPEZ: So the first thing I would do is I would look over the portfolio and who's assigned to those particular contracts that they are requesting information on, see what the statuses are,

the beginning of the fiscal year to now?

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Approximately?

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2 VALENTIN LOPEZ: Um, I don't think it's 3 really complaints. I think it's a lot of updates,

4 what the status are.

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5 CHAIRPERSON DEUTSCH: Yeah, updates, like 6 questions, like a lot of questions.

VALENTIN LOPEZ: I would say maybe two to three a day.

CHAIRPERSON DEUTSCH: Are you up to date with all the contracts?

VALENTIN LOPEZ: Um, when you say up to date?

CHAIRPERSON DEUTSCH: The 940 contracts that you're working on.

VALENTIN LOPEZ: They're all in various stages. Some of, some of the contracts have been received and in process. Some have been registered already.

CHAIRPERSON DEUTSCH: What is like, if you have to rate it from like one to 10?

VALENTIN LOPEZ: I would say at this point in time we have more than about a quarter of contracts registered already.

CHAIRPERSON DEUTSCH: So you only, you only have a quarter, is that good?

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VALENTIN LOPEZ: And, well, yeah, because what happens is remember...

CHAIRPERSON DEUTSCH: Is that good? that...

VALENTIN LOPEZ: ...remember the clearance process, not all the awards are designated in July, a lot of them are staggered, as you know. We're at the fourth transparency resolution...

CHAIRPERSON DEUTSCH: Yes.

VALENTIN LOPEZ: And a lot of those organizations are designated in November. Ah, we just received a clear list this past October 31, which had about 200 new awards on there for fiscal year 20. So a lot of it has to do up front with the designation and the clearance process, and when the awards get to us the process for contracting and moving things forward is kind of routine and able to deal with any issues that come up.

CHAIRPERSON DEUTSCH: So 200 just came on you because of new transparency resolutions.

VALENTIN LOPEZ: That's correct.

CHAIRPERSON DEUTSCH: So you would have, let's say, 740 that was done when the budget was

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1	COMMITTEE ON VETERAN SERVICES 82 COMMITTEE ON CONTRACTS
2	adopted. So from the 740, you would say like a
3	quarter of that?
4	VALENTIN LOPEZ: So, not, again, not all
5	of the groups were designated at adoption of the
6	Schedule C.
7	CHAIRPERSON DEUTSCH: Are you happy the
8	way that, that, at this point where you're holding
9	with all the contracts? Are you satisfied or you
10	think a lot more could be, you could be, a lot of
11	work
12	VALENTIN LOPEZ: Ah, I'm never satisfied.
13	CHAIRPERSON DEUTSCH: I know, I know.
14	VALENTIN LOPEZ: If you hear from my
15	staff I'm never satisfied with
16	CHAIRPERSON DEUTSCH: Are you in need of
17	more staff?
18	VALENTIN LOPEZ: We are always in need of
19	more staff.
20	CHAIRPERSON DEUTSCH: OK, always in need.
21	So the 24 staff members is not enough.
22	VALENTIN LOPEZ: Yes, I would, I would
23	agree with that.

CHAIRPERSON DEUTSCH: So if you don't

have enough staff and you're backed up, right,

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COMMITTEE	ON	VETERAN	SERVICES
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because that's what it sounds like because you need
more staff.

VALENTIN LOPEZ: So I, I don't think we're backed up, Council Member. What I think is...

CHAIRPERSON DEUTSCH: But you need more staff, if you weren't backed up you wouldn't, you probably wouldn't need more staff.

VALENTIN LOPEZ: Yeah, well, if we were, yeah, I think we would need more staff. But, um...

CHAIRPERSON DEUTSCH: If you're not backed up, why would you need more staff?

VALENTIN LOPEZ: So currently what happens is, again, like I mentioned earlier, the designation happens through the entire year. So currently for October 31 we received 200 new awards, would probably take us over the 1000 threshold of contracts, right? Ah, December, November will come out and we'll have some new designations on there, which will increase that portfolio as well. Um, so as the designations become available to DYCD, the amount of contracts goes up. Ah, currently right now we're at a manageable position because of the designations that have been staggered. Ah, but as

1	COMMITTEE ON VETERAN SERVICES 84 COMMITTEE ON CONTRACTS
2	you say, all the awards to happen at designation back
3	in July
4	CHAIRPERSON DEUTSCH: How many, how many,
5	how many awards from back in July, how many awards di
6	you get?
7	VALENTIN LOPEZ: So back in July I think
8	we generated about 400 contracts.
9	CHAIRPERSON DEUTSCH: So 400 was right
10	away.
11	VALENTIN LOPEZ: Right, I think right
12	away, yes.
13	CHAIRPERSON DEUTSCH: So if you, if you
14	would have to send out a letter to 400 asking them
15	their experience with DYCD you would say all 400 will
16	be satisfied with the process?
17	VALENTIN LOPEZ: Ah, I wouldn't say all
18	400 would be satisfied with the process.
19	CHAIRPERSON DEUTSCH: What would you say?
20	VALENTIN LOPEZ: I would probably say,
21	ah, a little more than half, maybe 80% would be happy
22	with the process.
23	CHAIRPERSON DEUTSCH: 80%, that's a
24	little more than half. So why, why wouldn't the rest

be happy?

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COMMITTEE	ON	VETERAN	SERVICES
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2 VALENTIN LOPEZ: I think it's, again,
3 because of designation, sometimes they're

4 designated...

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CHAIRPERSON DEUTSCH: No, no, I'm saying if, I'm talking about the 400, the ones that were designated right away.

VALENTIN LOPEZ: Well, well some of those have other issues that are, ah, not up front. So they may have issues passing responsibility determination. Ah, they may have issues with documentation and being responsive the staff. So that varies across the board.

CHAIRPERSON DEUTSCH: Ahuh. I'd like to recognize Council Member Barron. She has joined us. OK, so I'm going to give it back to my cochair.

CHAIRPERSON KALLOS: With regards to Pay for Success, ah, who is currently administering that contract? Who is the city actually contracting with?

CASSANDRA ALVAREZ: So the city is contracting with, um, it's called the Payers Alliance for Veterans' Employment, which is a subsidiary, legal entity that was created to hold the city's outcomes payments, um, in conjunction with the V.A.

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CHAIRPERSON KALLOS: So that's Payers

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Alliance for Veterans' Employment, LLC.

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CASSANDRA ALVAREZ: That's correct.

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CHAIRPERSON KALLOS: And the contract, as you mentioned before, is \$675,000, which is matched one-to-one by the federal government through the V.A.?

CASSANDRA ALVAREZ: So the full contract is \$750,000. The procurement value of that contract, which is the amount of money that the city is on the hook for, is \$650,000. \$75,000 is being provided by a private sector funder to help defray the city's costs.

CHAIRPERSON KALLOS: According to our committee report and according to the New York City comptroller's website on Checkbook NYC the value of the contract is \$675,000. Ah, that being said, one of the things we noticed when we were preparing for this hearing, and I doubled checked on Checkbook just now is that to date the contract has had zero dollars spent. This is a contract that started in December of last year. So we're now almost a year later. Ιs that because no one has found a job through this program or is it just that we've asked them to work

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without getting paid for a year, I guess. Why are there zero dollars spent to date?

CASSANDRA ALVAREZ: Those, so the payments are predicated on outcomes reports that are generated by a third party evaluation. So the evaluation hasn't happened yet. When that evaluation does happen the city will receive a report, which will trigger our outcomes payment. And that's when the money will be spent. It will happen in this fiscal year.

CHAIRPERSON KALLOS: So it's almost a year. How often do these evaluation reports happen?

CASSANDRA ALVAREZ: Um, I have to get back to you on the cycle of the evaluations. But one, one did occur in the fall and we're waiting for the report to come out.

CHAIRPERSON KALLOS: OK. We've been joined by Council Member Eugene. As you, as you evaluate, so the next, so one was done in the fall. When was it done in the fall?

CASSANDRA ALVAREZ: Ah, in September.

CHAIRPERSON KALLOS: OK, so it's November now. Why did it, why is it taking it more than two months to get a?

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CASSANDRA ALVAREZ: It's ah, it's a third party, ah, evaluator named West Stat, and they are the ones who generate the, the report to us.

CHAIRPERSON KALLOS: OK.

CASSANDRA ALVAREZ: So they've done the review of the program and then they will, they will generate that report, which will trigger an outcomes payment.

CHAIRPERSON KALLOS: Do you have any information on what they found? Have we helped a single veteran?

CASSANDRA ALVAREZ: Yes, yes. There are veterans enrolled in the program.

CHAIRPERSON KALLOS: How many?

CASSANDRA ALVAREZ: Um, I have to get back to you with the specific numbers of that. I want to make sure that you have accurate information. But we have heard positive stories from the program thus far. We've received testimonials as well.

CHAIRPERSON KALLOS: OK.

CASSANDRA ALVAREZ: Which I'm happy to share, sir.

CHAIRPERSON KALLOS: Thank you. In the Mayor's Management Report, ah, according to the

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Mayor's Management Report your budget in fiscal year

19 is, was 5.4 million dollars. Ah, does that sound
accurate?

CASSANDRA ALVAREZ: It's correct.

CHAIRPERSON KALLOS: And of that, how much did you spend in fiscal year 19? Did you spend all of it or did you have head count that went unhired or what have you?

CASSANDRA ALVAREZ: Um, we're not prepared to answer that specific question, sir, but we can get back to you with that information.

CHAIRPERSON KALLOS: Are you, are you short-handed at all at your agency? Are there any positions that are unfilled?

CASSANDRA ALVAREZ: We do have some vacancies just from general turnover.

CHAIRPERSON KALLOS: Ah, I guess, the reason I'm asking is it, we looked at the budget and it looks like you actually got a cut in your budget in fiscal year 20, so you now went from 5.4 million down to 5.3 million, so I'm just curious what impact that has and what budget you would need to see in order to have a, ah, chief contracting officer and what budget increases you will need in order to

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2 actually do contracting with the veteran service
3 organizations.

ADAM CONNOLLY: It's noted, sir, and I'll just have to take that back to my agency.

CHAIRPERSON KALLOS: You mentioned in your testimony that you have a client relationship management tool? Can you tell me a little about what that is? What software or platform are you using and how that interacts with Vet Connect? How that interacts with the Pay for Success and how you came to the number for the MMR of that you were working with 2896 veterans and family members?

ADAM CONNOLLY: Sir, our composite, our consumer relationship management tool is a Microsoft Dynamics program that we built. That program, every organization, every constituent or client, and every event that we attend we, ah, record it in the CRM. Everyone at the agency has their own access to the program with their own specific dashboards per line of action. For example, if we interact with, ah, a client and we refer them to Vet Connect on that coordinated care platform, they, that note and that referral, date, time, who they talked to, etc., will be record in the CRM. But at that point they will

COMMITTEE	ON	VETERAN	SERVICES
COMMITTEE	ON	CONTRACTS	

enter a different database. They will then be reengaged when after they've been connected to services
or if they had an issue getting connected to

5 services.

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CASSANDRA ALVAREZ: And sir, I can speak to how, um, the Pay for Success project works. So all of that client information is housed by the V.A. and we do not receive that client information unless that person gets connected to DVS for whatever reason, for resources or for, ah, support. Ah, but those, those individuals are not put into our database for privacy reasons.

CHAIRPERSON KALLOS: How, so I guess, how will we know that Pay for Success is working and when will you have, how, how soon can you give me a number of the folks that at least were served, even if their outcome hasn't been certified yet?

CASSANDRA ALVAREZ: We could do that

before the week is over. We could get those numbers

to you, um, and we are happy to share more

information about the success of the project as well,

once we get that formalized, ah, evaluation report.

I also want to note one other, ah, thing that you

brought up, sir, previously about the contract value.

COMMITTEE ON VETERAN SERVICES COMMITTEE ON CONTRACTS

It is \$675,000 that the city is on the hook for. Um,
and then that is matched dollar-for-dollar by the

V.A. An additional \$75,000 is coming from a private

5 funder. So the full contract value amount is

6 \$750,000.

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CHAIRPERSON KALLOS: Thank you. So I guess one of the things is you are tracking the number, in the Mayor's Management Report you are tracking the number of people, of veterans and families that you're engaging, but it seems like there might be disconnects, so if somebody goes directly to Vet Connect that doesn't get in your system and if somebody goes directly to the, ah, Pay for Success that doesn't go into your system.

ADAM CONNOLLY: Let me just jump in there with...

CHAIRPERSON KALLOS: So there may be under-reporting.

ADAM CONNOLLY: Oh, with the Vet Connect, ah, no, because they, we have a contract with IVMF, a data-sharing contract. So they, they push regular reporting to us at an as-needed basis throughout the quarter. And their reporting format looks much like ours. We use the same language when it comes to

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engaged in assisted veterans and then, um, as it relates to Pay for Success, you know, the evaluation of that program will provide us with numbers as well.

CHAIRPERSON KALLOS: And I guess just on the Vet Connect when I went to the website it generally has, ah, the fact that they offer assistance with disability but it doesn't actually say who or what or what-have-you, it just says go into our general intake and fill out the form. Is there a way to make sure that the Vet Connect site actually gives specifics? I guess one of the things is do you find in working with veterans that sometimes they have a lot of pride and sometimes they don't want to take assistance? I have that program in my district with residents who qualify for SNAP who won't apply for it. Have you ever had that occasion?

ADAM CONNOLLY: Yeah, my coordinators, um, really in a lot, the majority of my team has been enrolled for quite some time and that is often an issue that we face with veterans from all war eras is that that pride and not necessarily being so vocal and willing to accept to services from the city.

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an opportunity on the Vet Connect site to actually spell out the different program? A lot of the services that I see under your services tab, where every single other tab directs you to, there's a lot of, ah, education resources but there's no details on, is it free credits, is it discounted credits? Ah, it is an undergrad, is it a graduate? Like there's no details, there's, ah, there's Bronx Veterinary Center with a picture of a cat and a dog, so I'm imagining that it has to do with animals, not veterans, ah, but they may have some sort of, ah, and they may have some sort of relationship where they're willing to provide a discount for veterans who have animals, maybe they provide service animals. there's no details.

CHAIRPERSON KALLOS: Is there, is there

ADAM CONNOLLY: So regarding that, I'd be more than happy to have a conversation with our providers about maybe being more transparent with program descriptions, but an added benefit of Vet Connect is, you know, they are called within a couple days and then based off of the issues that they, um, maybe came in with and then additional service requests that might have been discovered in that

COMMITTEE ON CONTRACTS

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subsequent conversation, that there is a specific coordinator tailored to walk them through that process, and explain what services they would have available. So that's not to overload them with information, ah, but tailor the needs of the program to the client. But for their own informational purposes I agree and think that being more transparent with program services per organization is a good idea.

the agreement. So, yeah, I think it's just one of those things where you don't want to overwhelm people, but if folks saw, oh, if I go to Hunter I could XYZ and I go there folks might say, you know what, I, I don't feel bad about taking this specific resource. This seems right, ah, and I guess the only other piece is, ah, you mentioned that I might be a couple of days in terms of quality of service and even sales, ah, I've seen that generally if somebody touches base with you, in a perfect world you get back to them immediately. Ah, do you have any quality of service related to Vet Connect where there's a specific timeframe you want them to respond

less than a week.

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ADAM CONNOLLY: There is. The original contract, um, I believe, one of the program tools was around 10 days, but we've lowered that to, ah, it's 48 hours on average. We reach back out to the client and then for a client to be successfully connected to services and for their case to be resolved, um, it's

CHAIRPERSON KALLOS: OK. I would just urge that if you're doing anything more than same day or immediate then just let people pick a time, ah, on the form so that they, that you can manage the expectations. I'd like to pass it over to Council Member Barron, who has a question.

ADAM CONNOLLY: Thank you, sir.

COUNCIL MEMBER BARRON: Thank you to the chairs and thank you to the panel for coming and sharing your information. Just one general question. What is the relationship that you have with City University, with CUNY, both in terms of contractually as well as the services that are provided specifically to veterans.

CASSANDRA ALVAREZ: Thank you for the question, ma'am. Um, so DVS has an initiative called Veterans on Campus, ah, which is a program that

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enables us to work directly with the, ah, student veteran administrators. Those are the folks at those respective institutions who are essentially the boots on the ground that have the strongest relationships with the student vet population. Um, so that initiative helps us and establish a relationship with those folks, helps us use them as a channel to communicate information about city benefits. So we do have good relationships with the CUNY schools. We're always happy to improve them and build stronger relationships with them. Certainly sometimes those administrators turn over and so that's fertile ground for use to create a new relationship. Contractually, we don't have any contracts with the CUNY office or any of the individual schools. I do know that they receive discretionary funds through, ah, Schedule C for the CUNY Prove program. But we do have a great relationship with the CUNY institutions, specifically the ones that have the highest student veteran populations, such as John Jay, ah, BMCC, Laguardia, Queens College, and we, we are always looking to, again, strengthen those relationships with the other schools.

Is it self-identification?

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COUNCIL MEMBER BARRON: So those students

who are veterans, how do you know that they're

veterans? Do they self-identify or is your section on

the application where they check, how do you know?

CASSANDRA ALVAREZ: We're able to identify them through their use of the GI bill.

COUNCIL MEMBER BARRON: OK. Thank you.

CASSANDRA ALVAREZ: Thank you.

CHAIRPERSON DEUTSCH: Thank you. So I have a few more questions. What role does OMB have with DVS?

ADAM CONNOLLY: As it relates to the new needs discussions or the?

CHAIRPERSON DEUTSCH: Yeah.

ADAM CONNOLLY: Ah, so they are available to discuss, um, we will submit to them what positions, salaries we think are appropriate each year for new needs. They will then take into account, I imagine, the larger picture of the budget and see what's realistic and we will go back and forth with what's doable and what is not.

CHAIRPERSON DEUTSCH: What role does OMB have with the veterans' contracts?

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ADAM CONNOLLY: I'd have to follow up on that, sir.

CHAIRPERSON DEUTSCH: You kept on mentioning before you had to speak to OMB. So what, what role does OMB have?

ADAM CONNOLLY: Oh, as it relates to the staff lines. If our agency is going to move forward with an ACCO or a procurement shop or not.

CHAIRPERSON DEUTSCH: What role does the commissioner have of DVS?

ADAM CONNOLLY: I think it's important to include...

CHAIRPERSON DEUTSCH: As far as decision-making.

ADAM CONNOLLY: Yeah, I think, well, he, the chief decision-making authority by all accounts for the agency. We respect and want to give him every opportunity to not only digest his new role, but to take into account what his vision of the agency is, whether it's going to be continuing our original charter, becoming more service oriented agency as Council Member Kallos mentioned, it's all up for debate. But we just want to give him the right amount of time to make informed decisions,

COMMITTEE	ON	VETERAN	SERVICES
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office.

with OMB?

especially with something related to something as
important contracts and adding new personnel to the

5 CHAIRPERSON DEUTSCH: So since you're
6 using existing personnel, right, so could the
7 commissioner of DVS make a decision to have a chief
8 contracting officer without even having a discussion

ADAM CONNOLLY: No, I believe that will have to, perhaps could assign an individual as an acting ACCO, but we already have an individual serving in that role right now. But for a specific staff line as the chief contracting officer, keeping in mind that they will also need a staff to be as effective as we need them to be, the commissioner would be subject to discussions with OMB just like the rest of the agency is, sir.

CHAIRPERSON DEUTSCH: So if DVS should take up all the contracts, 30 contracts, from the veteran organizations, that would have to go through OMB as well? Or would the commissioner have at his discretion to OK that?

 $$\operatorname{\text{VINCENT}}\colon$$ In the event that all 30 VSOs would come over to DVS the commissioner has the

COMMITTEE ON CONTRACTS

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authority to designate someone as an acting ACCO within the agency that would add effectively a secondary add to their current job as it stands right now. Which is why we're also stressing the idea that there's a team that's placed behind that. But if we were to assume the present contracts that would just effectively add an additional half of the individuals that are currently working in the office, dealing with their current capacity. They would just add on an additional capacity of dealing with procurement functions, which may or may not be able to assist the VSOs because it's adding on an additional duty on top

CHAIRPERSON DEUTSCH: So you're saying that DVS doesn't have enough staff to take up the 30 VSOs?

of additional duty for DVS staff [inaudible].

VINCENT: I don't think it's necessarily that, sir. I think it's DVS is always actively working with, um, our partners and our duties to ensure that we do what is best for the city and for New Yorkers and for the VSOs, but in doing so there are certain things in regards to timelines and being able to assure that we can do, um, the current roles that we have now in addition to the current roles

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that we may take on overall. Ah, but we find different ways to be, I guess, proactive and flexible in doing different things, but there's always, um, room for improvement and room for growth. It's just really figuring out where the next steps are and how can we work with our sister agencies, the council, the mayor's office, to ensure that whatever next steps we do take are taken appropriately to assist the veterans because we would not like to expand and then still provide, or provide inadequate service by expanding. We want to be sure we do everything right and to do so we have to, um, check all the boxes and recognize that we do what is necessary and understand what those line items and positions are.

CHAIRPERSON DEUTSCH: Thank you.

VINCENT: On top of also carrying the, the requisite space and office space to then house these individuals.

CHAIRPERSON DEUTSCH: Thank you, Vincent.

VINCENT: Yes, sir.

CHAIRPERSON DEUTSCH: So you are going to be reaching out to the 30 VSOs or are you waiting for them to still call you if they have any issues?

COMMITTEE	ON	VETERAN	SERVICES
COMMITTEE	ON	CONTRACTS	

VINCENT: I will personally reach out to 3 them, Mr. Chair.

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CHAIRPERSON DEUTSCH: OK.

VINCENT: As well as providing you with my personal contact information in the event that they come to yourself or to any members of your committee, and really just working it [inaudible] sir. It's just, it's really being flexible and getting out there.

CHAIRPERSON DEUTSCH: OK. You have all of the information? Is that correct? Otherwise, my office could provide you with the connects.

VINCENT: I believe we have all the information, but I'm always helpful to receive what you have, sir. It's best to have a contingency to double check and move forward.

CHAIRPERSON DEUTSCH: Great, OK. Commissioner, thank you so much. Assistant Commissioner, thank you for being here today.

ADAM CONNOLLY: Thank you for your questions, Mr. Chair. Thank you.

CHAIRPERSON DEUTSCH: And Cassandra.

CASSANDRA ALVAREZ: Thank you, sir.

1	COMMITTEE ON VETERAN SERVICES 104 COMMITTEE ON CONTRACTS
2	CHAIRPERSON DEUTSCH: Thank you. And
3	thank you, Commissioner. Thank you. All right, I
4	think no more questions. You have a question? All
5	right, thank you so much.
6	CASSANDRA ALVAREZ: Thank you, sir.
7	CHAIRPERSON DEUTSCH: Oh, you could stay
8	there [laughs]. You want to sit there, you can sit
9	there.
LO	UNIDENTIFIED: I got physical therapy
11	tomorrow.
L2	CHAIRPERSON DEUTSCH: Oh, OK. [laughter]
L3	I think you already testified, right? Michael,
L 4	you're done? You already testified? Yeah?
L5	UNIDENTIFIED: [inaudible]
L 6	CHAIRPERSON DEUTSCH: OK. So James
L7	Fitzgerald, Allen Singer, Komatsu, Mr. Komatsu, you
L8	can come up. That's fine. And James Wilson.
L 9	[pause] So first I just want to thank you, well,
20	thank you all for taking the time to be here today
21	and testifying. We'll go clockwise. [pause]
22	JAMES WILSON: Shall I wait?
23	CHAIRPERSON DEUTSCH: Yeah, you could

begin.

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JAMES WILSON: Thank you, Chairman Deutsch, and the rest of the members of the Veteran Committee for the opportunity to testify today. My name is James Wilson. I'm the interim executive director of GALLOP NYC, also known as Giving Alternative Learners Uplifting Opportunities. glad to be able to be here today to share our thoughts on the contracting process for our veterans' programs and to share some of our insights on the challenges and opportunities that can be found within the contract implement process. GALLOP NYC has always felt very strongly about the benefits of therapeutic horsemanship for veterans in New York City. Thanks to the support from the City Council and relationships within the veterans' community in New York City we have made great strides towards expanding and enhancing our veterans' program over the past several years. We are excited by the prospect of serving more veterans in NYC and excited by the prospect of developing and executing different programs that fit the needs of different veterans and the needs of their families. However, in order to successfully work with veterans we must collaborate with an agency that specializes in the needs of

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2 veterans. GALLOP NYC has been working with the DYCD on our contract implementation. As you are aware, 3 4 DYCD is an agency that does not exist explicitly for veterans. Their mission is to engage the 5 constituents of a community and focusing on youth is 6 7 their priority. Our contract management and 8 implementation with DYCD has involved primarily conversations that are technical. conversations surround current limitations on 10 11 contracts, such as vendor or consultant approval or 12 how expense reports are filled out. We would like to 13 engage with an agency of oversight on a very 14 substantive level, with the relationship based on 15 collaboration and guidance and not simply structure 16 and process. We feel strongly that such a

CHAIRPERSON DEUTSCH: Thank you, James, and I want to tell you GALLOP NYC, amazing, amazing organization. You guys don't horse around, that's for sure. [laughter] So I hope, I hope you're going to take Vincent's number and you can get it from Joe

relationship will allow GALLOP NYC to continue to

offer programming that fits the needs of veterans in

New York City today and as those needs change in the

future. Thank you for your time.

COMMITTEE ON VETERAN SERVICES
COMMITTEE ON CONTRACTS

2 Bellow and please give us the feedback of your 3 experience working now with Vincent regarding to your

4 contract, yeah, yeah. So please let us know. My

5 good friend here.

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UNIDENTIFIED: I'm not a great public I've had conversations with Ben Kallos speaker. previously about my attempts to get legal assistance. I have a federal lawsuit against the city that I've apprised you about. Let me just use this video I quess to be my testimony. [plays video] Let me rewind it. [continues to play video] So the bottom line is this. Like I said, I have a federal lawsuit. The judges issued a decision on September 30 in my favor. It's [inaudible] discovery. I got an email last night from the law department, saying we're not going to comply with your discovery demands. mayor is having a public hearing at 12:30 today in regards to legislation pertaining to labor rights. Actually HRA is doing business with a company still stealing my pay from seven years ago. I talked to the mayor. You saw the video from July 18. Taxpayers are paying for those contracts. At the same time I'm still being victimized by [inaudible]. So today's hearing is about veterans' contracts.

1	COMMITTEE ON VETERAN SERVICES 109 COMMITTEE ON CONTRACTS							
2	UNIDENTIFIED: You were concerned about							
3	somebody who had a contract with the city that owes							
4	you back pay?							
5	UNIDENTIFIED: Yeah, MTT Data [inaudible].							
6	UNIDENTIFIED: What is the first letter?							
7	UNIDENTIFIED: N as in Nancy, Data. Data.							
8	[inaudible]							
9	UNIDENTIFIED: OK.							
10	UNIDENTIFIED: [inaudible]							
11	UNIDENTIFIED: And what are you hoping to							
12	gain from the, what insight would you believe you							
13	would gain?							
14	UNIDENTIFIED: [inaudible]							
15	UNIDENTIFIED: That is if your question is							
16	so weak. I found NTT Data Incorporated and we can							
17	pull the contract and I'm happy to hand it over to							
18	you. I just, I'm not.							
19	UNIDENTIFIED: [inaudible]							
20	UNIDENTIFIED: Oh, you do?							
21	UNIDENTIFIED: [inaudible]							
22	UNIDENTIFIED: Sorry, the thing I was							
23	hearing was that you said you tried to go inspect the							
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25 UNIDENTIFIED: [inaudible]

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contracts and you weren't able to access them.

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2 UNIDENTIFIED: Ah, what is the specific, who is the contractor for the HRA body cams?

UNIDENTIFIED: [inaudible]

UNIDENTIFIED: OK. And, we, we're, so I'm interested particularly in issues of public access to contracts that's guaranteed by the City Charter, so they are violating your rights under the City Charter. So I'm taking that seriously, and in terms of the specific contracts you're interested in having access to I'm interested in pulling those for you.

UNIDENTIFIED: [inaudible]

UNIDENTIFIED: I understand and I think the thing I've heard from DOI when I've reported folks is just that incompetence isn't always criminal.

UNIDENTIFIED: But they also gave me the payroll records and home address information for HRA's own employees that I made complaints against. So in terms of data security, where is that?

UNIDENTIFIED: Got it. OK. So we'll try to figure out which things we can get for you.

2.3 UNIDENTIFIED: Thank you.

UNIDENTIFIED: Thank you. OK.

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2 UNIDENTIFIED: Hi, good afternoon,

Council. My issue doesn't have to do with the contracts or any of that, and I just would like to say that as a veteran my thing today is, ah, the Fair Fares program. As a veteran and as a New Yorker I have not been invited to partake in the program and it's been 10 months since the program has rolled out and I understand that like 90,000 people haven't been invited and are currently using the program, and I'm just extremely frustrated that I've not been invited to partake in the program and I have to get to appointments and to the V.A. and to doctors' appointments and look for, as I'm also unemployed and look for work and it's difficult without, without car fare.

CHAIRPERSON DEUTSCH: OK, we could definitely, firstly, we'll take your information and we'll find out. The Fair Fares are for all low-income New Yorkers.

UNIDENTIFIED: Yes, sir.

CHAIRPERSON DEUTSCH: And if you're not employed then you should be receiving it. So I have my citywide coordinator, Joe Bellow, was here, but

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we'll put you in touch with him and we'll make sure that you get on the Fair Fares list.

UNIDENTIFIED: Thank you, thank you very much, sir. Thank you, council.

CHAIRPERSON DEUTSCH: Yeah, so I'll have someone come down, my staff, Tova, my deputy chief of staff or Joe Bellow. Yeah. And I want to thank you. Thank you for being here today and listening to the hearing. In the future you could always contact my office, just walk up to 250 Broadway, 18th Floor, and just walk into my office, OK? You're always invited and you're always welcome to come, as all veterans. Thanks.

JAMES FITZGERALD: Thank you, Chair Deutsch, Chair Kallos, and committee members for this opportunity to testify today. My name is James Fitzgerald. I served nine years in the United States Army as an infantryman with deployments to Iraq and Afghanistan. I received the Purple Heart and was medically retired due to injuries sustained during combat in Afghanistan while serving with the 101st Airborne. I am newly appointed as deputy director of NYC Veterans Alliance, a member-driven, grass-policy advocacy and community building organization that

COMMITTEE ON VETERAN SERVICES 113 1 COMMITTEE ON CONTRACTS advances veterans and families as civic leaders. 2 We 3 work with community organizations across the NYC 4 metro area to promote events for veterans and families posted online at ourveterans.nyc. Our year round online resource hub visited by more than 4000 6 7 users each money. We also remain the only organization dedicated to local level advocacy for 8 veterans and families here in NYC. I greatly appreciate the opportunity to present testimony 10 11 before you today. There are two key issues we wish to bring to the attention of both committees 12 13 regarding contracting capabilities within city 14 government to improve the lives of veterans and their 15 families. First, ensuring that the NYC Department of 16 Veteran Services has the capability of managing 17 contracts within the agency. We strongly support 18 contracting capability housed within the NYC 19 Department of Veterans Services. As we have stated 20 in previous testimonies before the Veterans Committee and discussions with Chairman Deutsch over the last 21 2.2 two years, we strongly urge the council to support 2.3 and fund a dedicated agency chief contracting officer, ACCO, with specialized expertise in the 24

city's contracting and procurement policies housed

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COMMITTEE ON CONTRACTS

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COMMITTEE ON CONTRACTS within DVS. We believe DVS would be enhanced by an ACCO with the right expertise, relationships, and sense of urgency when it comes to serving our veterans' community. An example of why this capability is so needed in house is the long delay that took place during the first three years prior to DVS bringing Vet Connect NYC under agency management. In house contracting and procurement expertise would likely have mitigated many of the issues and delays that occurred, which we hope to never to see again. We urge the council to ensure DVS has no delays on establishing and managing contracts going forward, as this is a necessary function for any independent agency within city government. An ACCO would also bring the capability of providing meaningful oversight for discretionary funding from the council to organizations serving veterans based on their expertise and knowledge of the veterans' community. As you are aware, discretionary funding awarded to number organizations across the city for the purpose of serving veterans and families are currently overseen by agencies with little to no cultural competency in veteran services, such as the

Department of Youth and Community Development and

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Small Business Services. At a minimum, community organizations receiving discretionary funds from the council to serve veterans and families should be a part of DVS's Vet Connect NYC network for those services they provide and be a robust part of the city's growing support network for our veterans' community. Second, prioritizing veteran-owned businesses in city contracting. Going back to 2015, we have many times called upon the council to establish priorities for veteran-owned businesses along the city's goals for contracting with minority and women owned businesses and enterprises. recent years city, state, and federal government have invested greatly in veteran entrepreneurial programs from NYU Veterans Future Lab to Bunker Labs and many other great programs. Yet the opportunities and assistance for veteran-owned businesses with lucrative city contracts simply have not been open and available. Precedent for contracting preferences with veteran-owned businesses exist in federal and New York State government and many cities including Chicago and Los Angeles. Support their veteran entrepreneurs by prioritizing them in government contracting. We again urge both the contracting and

concludes my testimony.

himself. So, you know.

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veteran's committee to go beyond thank you for your service to our city's veteran entrepreneurs, veteranowned businesses could be included into the existing program for minority and women owned businesses. Potentially our city's agencies could work towards the larger goal of prioritizing women, minority, veteran, business entrepreneur, women, minority, veteran, business entrepreneur priorities and city contracting. Thank you for the opportunity to speak with you today. Pending your questions, this

CHAIRPERSON DEUTSCH: James, thank you, thank you so much and first of all thank you for your service.

JAMES FITZGERALD: Thank you, Chairman.

CHAIRPERSON DEUTSCH: And congratulations on your role at the Veterans Alliance. I'm looking forward to working with you and to working on these issues that you mentioned here to make M/WBE and veteran-owned businesses, to making that a priority and so looking forward to working together with you and I'm sure you know Joe Bellow who is really an amazing, amazing individual and who is a veteran

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JAMES FITZGERALD: Oh, yeah. We go way

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back.

CHAIRPERSON DEUTSCH: Any questions? No. All right. So I want to thank you all once, oh, we have, she snuck in, Rhonda. Welcome back. Yeah. Go ahead. And I heard you have a great representative in City Council.

RHONDA: Yes, so Ben is my representative and I'm proud to be in his district. I just wanted to talk briefly about my services at Veterans Financial Coach. And the new development is that I was offered a grant from the Bob Woodruff foundation, so I'm now working part time at the CUNY campuses, 12 CUNY schools that I'll be doing financial coaching for student veterans. I'd like to expand the program for now PROVE is only at 12 schools. But I'll give you an example of a day that I have coming up on Thursday. Starting at 9:00 a.m. I'm going to be speaking one on one with a veteran every half hour. So for that day I'll be speaking at least 10 student veterans, helping them with their finances, budgeting, credit card, any kind of personal finance issues. In addition, I'll be doing a seminar during lunch time with about 25 veterans showing up, student

2 veterans showing up.

Thank you.

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me.

veterans showing up. So in one day I'm going to be helping about 35 veterans. I'd like to compound that on a multitude of CUNY campuses and all over the city, for that matter. I'm also in the process of working on a contract with a nonprofit, again doing financial coaching. But I need to do more. I can do more. I've been a financial coach for three years and I want to continue to do it in the city. So when there's discretionary funding I'm requesting that I can add a lot more to, you know, what's available to

CHAIRPERSON DEUTSCH: Thank you, and thanks for everything you do. I'm going to, we're going to continue supporting CUNY and the PROVE program.

UNIDENTIFIED: I just want to ask a quick question on that. So I asked the Department of Veterans Services about who pays for all the services provided through Vet Connect and they said well, we've spent \$514,000 and the nonprofits are on their own. Is that the right attitude, or should the city be trying to support the nonprofits directly so that you can go from surveying 20 or 30 in a day to being able to serve 6000 in a yeah or more?

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RHONDA: Just for background, I was on

Vet Connect when I was with the nonprofit, when I was

under a federal contract through the Consumer

Financial Protection Bureau. It was administered by

the nonprofit. So I was on Vet Connect. When the

contract ended I could no longer be on Vet Connect.

So therefore the services that I was providing for

hundreds of veterans went away. Um, so in terms of

funding the nonprofits directly that would probably

be a better route, in other words, to get, to get

people like me to provide more services.

UNIDENTIFIED: Thank you.

CHAIRPERSON DEUTSCH: Thank you, and also we should be working closely 'cause I'm hoping shortly that we're going to be able to get, um, to have the Fair Fares, half-fare Metro cards to all 12,000 student veterans, so this is something you can add on when you speak to the veterans regarding [inaudible].

RHONDA: I'll mention that, right, I'll mention that this week, yeah, yeah.

CHAIRPERSON DEUTSCH: OK. Once again, I want to thank you all for staying through the hearing and testifying today. I want to thank all the

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World Wide Dictation certifies that the foregoing transcript is a true and accurate record of the proceedings. We further certify that there is no relation to any of the parties to this action by blood or marriage, and that there is interest in the outcome of this matter.



Date November 30, 2019