CITY COUNCIL
CITY OF NEW YORK

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TRANSCRIPT OF THE MINUTES

Of the

COMMITTEE ON FINANCE

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September 17, 2019 Start: 10:22 a.m. Recess: 11:21 a.m.

HELD AT: Committee Room - City Hall

B E F O R E: DANIEL DROMM Chairperson

## COUNCIL MEMBERS:

Adrienne Adams
Robert Cornegy, Jr.
Laurie Cumbo
Vanessa Gibson
Mark Gjonaj
Barry Grodenchik
Rory Lancman
Farah Louis
Steven Matteo
Francisco Moya
Keith Powers
Helen Rosenthal
Jimmy Van Bramer

## A P P E A R A N C E S (CONTINUED)

Michael Hyman, First Deputy Commissioner Department of Finance

Leslie Zimmerman, Assistant Commission of Payment Operations Department of Finance

Sheelah Feinberg, Director of Intergovernmental Affairs Department of Finance

Jenna Gladfelter Live On New York

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SERGEANT-AT-ARMS: Mic check. Mic check.

Today's date is September 17, 2019 on the committee

of finance recorded by Stephen Sudowski (sp?).

[Background comments]

[Gavel]

CHAIRPERSON DROMM: Okay. Good morning and welcome to today's finance committee meeting. name is cab Council member Daniel Dromm and I am the Chair of the committee. We have been joined by our colleagues, Council member Farah Louis, Council member Helen Rosenthal, Council member Barry Grodenchik. Today, the committee will be considering four pieces of legislation, all with the aim of improving communication and outrage between the Department of Finance and property owners throughout the city. The four bills are Intro 952, sponsored by Council member Vallone, which would require DOF to provide notice by telephone to property owners who need to renew their senior citizen and disabled homeowner property tax exemption. Intro 1225, which I have sponsored, which would require DOF to make best efforts to collect and maintain the name, telephone number, and email addresses of every property owner in the city or that same information

for an individual authorized to receive 2 communications about the property on behalf of the 3 owner. Three, Intro number 1702, sponsored by 4 Council member Koslowitz, which would require DOF to put a notice on the July 1 property tax bill when 6 such bill is calculated using a tax rate for her prior fiscal year. Then, four, Intros 1705, 8 sponsored by Council member Matteo, which would 9 require DOF to establish and maintain an opt-in 10 system for property owners to receive a receipt when 11 12 a payment is made toward their statement of account and to notify owners about the availability of such a 13 14 In recent years, under the leadership of 15 Commissioner Jacques Jiha, the Department of Finance 16 has placed a clear emphasis on customer service. 17 This is evidenced in the agency's mission statement 18 to administer the tax and revenue laws fairly, efficiently, and transparently to instill public 19 confidence and encourage compliance while providing 20 exceptional customer service. Because of this focus, 21 2.2 DOF has enacted many customer friendly reforms in the 23 past several years. Often times in collaboration with the Council. These initiatives have been wide 24 ranging in scope from the launch of the Office of 25

2	Taxpayer Advocate to help taxpayers solve their tax
3	issues after they had tried to fix them with DOF on
4	their own to the ability to complete many property
5	tax exemption forms and applications on my to the
6	property tax and interest of furl program that allows
7	low income taxpayers to defer or reduce property tax
8	payments. Nevertheless, the city's property tax
9	system remains a complicated and difficult it is
10	complicated and difficult to understand. So, when it
11	comes to providing clarity and transparency to
12	property owners and ensuring that communication is
13	clear and efficient, there is always room for
14	improvement. On intro 1225, in particular, which I
15	have sponsored, I want to stress the importance of
16	being able to communicate with property owners, not
17	just through physical mailings, but to make use of
18	all methods available. When there are time sensitive
19	notices, like information about the lien sale or tax
20	benefit renewals, and it is imperative that we have
21	the ability to get in touch quickly. We have all
22	heard the anecdotes of the constituents who won't
23	open that envelope from the tax collection agency or
24	who have moved or haven't alerted DOF to their new
25	mailing address and, therefore, not received their

renewal for every other year, however, if that piece of mail is misplaced, constituents can lose their exemption without any additional notice. For the 2019-2020 tax year, of the 39,000 property owners who

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needed to renew SCHE, which [inaudible 00:5:10] 9.8 percent of the benefit recipients failed to renew. So, almost 10 percent of our seniors did not read new because they misplaced-- when I saw back, about was the nuance for this bill. This alarming statistic-trying to take steps to take the next step to see how we can prevent that from happening. Communication is always the key and I believe this bill will address the issue profoundly. We aim to expand the notice requirements to include a simple phone call from the department so as not to leave an eligible senior Intro 952 would require the department of behind. Finance, by no later than November 15 of every year, to provide notice of renewal by phone to property owners required to renew their benefits. Such notice would include, at a minimum, information regarding the mailing of the renewal application to the property owner, the filing deadline for the renewal application, and contact information in the event the renewal application is not received. Once again, thank you, Chair Dromm, and I look forward to hearing the testimonies today.

CHAIRPERSON DROMM: Okay. Thank you very much. We have been joined by Minority Leader,

Council's desire to help us improve our service and

provide more New Yorkers with the support and the
benefits they need. We would like to discuss
opportunities to achieve some of the bill's
objectives by building on recent DOF initiatives,
including the launch of DOF's new property tax system
and the expansion of its customer relationship
management program. These initiatives have helped us
to a better job serving the hundreds of thousands of
homeowners, entrepreneurs, motorists, and others who
interact with our agency. We welcome the opportunity
to work with the Council to refine these bills and
leverage existing customer service programs and
initiatives at the Department of Finance. I will now
address each bill before the committee today.

Into 1225. This bill will require the department of finance to make its best efforts to collect contact information for all owners of real property and ensure the information is housed in a computer database to administer the real property tax. The bill further stipulates that these, quote, best efforts shall include, at a minimum, a field soliciting the above listed contact information on all hardcopy and online forms, applications, and other documents related to the recording of any deed

2 related or mortgage related document or the administration of the real property tax, end quote, 3 and on forms from other property owned interactions 4 with the department. In compliance with Local Law 26 of 2018, DOF currently mails new homeowners welcome 6 7 packages which include information about property taxation, assessment, and the exemptions available to 8 eligible homeowners. This mailing also includes an 9 invitation to sign up for an electronic DOF customer 10 service account. Property owners provide email 11 12 addresses and telephone numbers as part of 13 registration and owners can use the account to update 14 mailing address information. Approximately 10,000 15 new homeowners receive this mailing each month. 16 customer relationship management system was 17 established to allow DOF to better serve and satisfy 18 its customers. The nearly 60,000 customers who have created customer service accounts are now able to 19 20 submit questions and request to DOF online, upload documents related to their inquiries, and track the 21 2.2 status of their cases 24 hours a day, seven days a 23 week. Once we have resolved a customer's inquiry, DOF works to update our system based on information 24 25 provided by the customer to ensure that his or her

our customer services portal.

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record is up to date. We are open to exploring new
ways to encourage property owners to update their
contact information, but we want to steer owners to

Intro 952. This bill will require the Department of Finance to provide notice of SCHE and DHE renewals by telephone no later than November 15th of each year. DOF already conducts a very robust outreach effort to help owners renew their benefits and this, combined with the redesigned and simplification of our renewal application mailings does achieve and 94 percent renewal rate last year. We regularly partner with elected officials and community organizations to host enrollment events and we share lists with Council staff so that you can help us reach constituents who still need to renew. In addition, with the launch of the Department of Finance new property tax system, homeowners can now apply for or renew their tax exemptions online. DOF believes that adding a Robo call will present operational challenges for the agency without reducing commensurate benefits for the customer. Most importantly, DOF is concerned that some

homeowners may be alarmed by the calls if they are

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perceived as scams as many Robo call scammers prey on seniors and people with disabilities. As such, DOF is opposed to this bill, that we help to continue with the Council increasing the—to increase the renewal rate even beyond its current 94 percent rate so that no homeowner entitled to property tax exemptions are left behind.

Intro 1702. This legislation requires the Department of Finance to send property owners a statement of account with a new language making clear on the July 1 bill that the taxes are based on the calculation used in the tax rate from the prior fiscal year. When prior-year rates are used, which is frequently the case, that the taxes are subject to adjustment upon the adoption of the tax rate for the new fiscal year and that a subsequent bill, issued during the cores of the new tax year a reflect the adjusted amount of tax due in the new tax rate. supports this bill and believes it will increase transparency for taxpayers. We will need to work with Council on language that will be included on the bill so that we do not overwhelm customers with information or add additional pages to the bill.

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Intro 1705. This legislation would require that Department of Finance provide email or print receipts when customers pay their property tax bills. DOF would also be required to notify owners of the availability of the receipt on their statement of account.

I would like to share with the Council what we currently do to notify taxpayers that their payments have been received. Currently, if anyone makes a payment at a DOF business center, the customer will receive a receipt with detailed information about the amount of the payment and the BBL associated with the payment. If a taxpayer chooses to make a payment online, he or she will receive an email receipt of the payment. Furthermore, customers can view their payments and account history's online via the Department of Finances new property tax system at www.nyc.gov/newyorkcityproperty. DOF is working on ways to make it easier for property owners to view and download info on property tax payments made. Finally, DOF is working to enhance the customer service portal, as I referenced earlier. We are working they give customers the option of receiving

ongoing updates from the Department on subjects that
interest them in the area of property tax exemptions,
business taxes, and more. We also plan to introduce
a chat feature to answer customer's questions in real
time. We believe that this system provides the tool
that we need to communicate important information
with customers and we can develop ways to give
property owners user-friendly access to the
information on their property tax payments through
the system. We will be continuing to market and
improve the portal so that more customers create
accounts and build relationships with the department
in this way. In summary, the Department of Finance
shares the Council's goal to provide better, more
efficient, and more transparent service to our
customers. Many of these bills build upon the work
we have already done to enhance our service and we
look forward to partnering with the Council to
improve and implement them. Thank you for your
continued commitment and partnership and for the
opportunity to testify today. I'll be happy to take
any questions you have.

CHAIRPERSON DROMM: Thank you very much, Deputy Commissioner, for that information and

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we see that you are in agreement with a number of the pieces of legislation. Although, as you said you want to fine tune some of it. So, let me start off by asking you just a couple of questions on the contact information collection. What does DOF currently do to try to collect telephone and email address of property owners or their [inaudible 01:13:58]. I know you mentioned one item in your testimony and I think, in the second paragraph you talked about having 60,000 people who signed up for email contact. Can you tell us more? Are there other areas where you have begun to collect that information?

guess there are two main areas. We are trying to encourage and improve the CRM system I mentioned.

So, that should be the customer service portal. I guess the other basic area is that when you do pay by epay, we do collect email information up front. But, I think, in general, we want to work with you to figure out ways to better market the customer service portal because that should be the central place that we are collecting that information. In that does

2	FIRST DEPUTY COMMISSIONER HYMAN: I think
3	I we do have different systems. Let me get back
4	to you because I think some of them overlap. Like
5	there could be people who are signing up through CRM
6	and through either the welcome letters or adjuster
7	acts and we also have, again, email information
8	through payment mechanisms. But I can get you a more
9	definitive number.
10	CHAIRPERSON DROMM: All right. On the
11	CRM application that is currently available for use
12	on the DOF's website, cannot owners register to
13	receive notices and bills or is it limited to
14	property owners or their official designee?
15	FIRST DEPUTY COMMISSIONER HYMAN: I'm
16	sorry. Could you say that again?
17	CHAIRPERSON DROMM: Sure. On the CRM
18	application that is currently available for use on
19	DOF's website, can nonowners register to receive
20	notices and bills or is it limited to property owners
21	and or their official designee?
22	FIRST DEPUTY COMMISSIONER HYMAN: We do
23	have mechanisms for nonowners to receive it or you
24	can designate a representative. CRM, I think, is

designed primarily for the owner or direct rep. we

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do have other like if you wanted to have a
representative, we also I mean, a legal
representative, we also need a power of attorney to
be submitted with it. So, there are various
mechanisms to sign up, you know, the nonowner. Um,
but we also want to make sure that the owner is

authenticated for direct correspondence.

CHAIRPERSON DROMM: Okay. So, I'll just know also that when a user is prompted to update their mailing address, neither the user's property address or the mailing address is readily available on the website or visible. Is that intentional?

Basically, there's two mechanisms. The property address is kind of the official address. So, that goes through our land records to the vet to make sure of the property information is correct. Mailing address is, as long as someone can authenticate that they are related to the property, can be updated more straightforwardly because that is, basically, just a correspondence mechanism.

CHAIRPERSON DROMM: So how does a property owner no when they need to update something

make it a much more automated process, but part of

this is available.

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that would also be having filters to make sure that a new address is— if we're doing it automatically, that it's legitimate. And the other thing we're trying to do with a lot of address information is upfront screening of the addresses that they meet standard protocols. So, it's a really, I think, more of a marketing issue to expand the knowledge that

CHAIRPERSON DROMM: Thanks,

Commissioner. I was glad to see that you couldn't hear, as well. Often times there's an echo here and I feel it was me who couldn't hear, as well. So, I appreciate that. Believe me.

FIRST DEPUTY COMMISSIONER HYMAN: And have a little head cold with a little congestion.

CHAIRPERSON DROMM: Yes. Let me ask you some questions about the payment applications. Property owners are able to pay their bills online in person at a DOF business center and by mail. For each of these methods, can you walk us through step-by-step how the money gets from the taxpayer until it is supplied to their account? So, we are interested in knowing what happens, how long it takes to be posted. That process.

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2 FIRST DEPUTY COMMISSIONER HYMAN: I'll give 3 you your payment operations person.

LESLIE ZIMMERMAN: I'll try. Thank you. So these are generalities. When somebody comes into a business center, they either have a bell or they present their block and lot. That information gets scanned then by the cashier and it is an automatic update to their account. In the taxpayer will see that the next day. So, it is an overnight process. The payment gets made on the Internet depending on the time of day. If it's like before 3 o'clock, that payment gets processed that same day and the homeowner can see that payment processed immediately. If it is after five, then they will say at the next In both of those cases, they get a receipt upon payment. In the case of sending us in a payment, they mail in the payment to the lockbox which process-- opens and swords and processes the mail. It generally takes about two days to get to the-from the post office to the lockbox and it probably takes a day to process. And so, then, that payment gets data captured using the date on the envelope and within the day-- in the day that they got-- that the postmark is credited as the day they get the

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credit for the money. And then there canceled check
is the receipt.

CHAIRPERSON DROMM: Are there times of the year where it takes longer? Where there is a higher volume of checks coming in or emails or payments being made online?

LESLIE ZIMMERMAN: Maybe not so much online because I think that that process works whether it is peak season or not peak season. But I'm sure the human touch slows down a wee bit when it is a peak season and there is a lot of mail coming in.

CHAIRPERSON DROMM: At the third-party transfer hearing that the Council held in July, we heard testimony from a gentleman who made a property tax payment by mail on behalf of his mother. He testified that the DOF deposited the check and that the money was deducted from his bank account, but that the money was not applied to his mother's property account. Can you explain why this might have occurred there and are there ever times when you will accept money, but delay applying it to an account?

LESLIE ZIMMERMAN: So, I'm thinking the only way that would happen is if there was a human

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error or the borough block and lot was not visible on
the coupon or on the check and nobody knew where to

put-- where to deposit it properly.

CHAIRPERSON DROMM: Okay. Can you please provide the committee with an update on the rollout of the new property tax system?

FIRST DEPUTY COMMISSIONER HYMAN: Okay. So, I think, as you know, we launched a new property tax system last spring and the one big milestone was our most recent billing cycle. This statement of account that went out in June. And, generally, we were very pleased with the rollout. There have been transition issues. I think one of the things we are trying to do is just respond to any issues that come up as quickly as possible. But, systematically, we think it's been a success and, you know, the main feature that this will provide for finance going forward is that this is an enterprise system. it's something we can build on. We can, you know, develop more interactions with our other systems. You know, it's a multi-step process, but we feel that the initial launch went successfully.

CHAIRPERSON DROMM: So, are there any significant milestones that have not yet been

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2 achieved in the planned rollout? And, if so, can you
3 describe the timeline for those?

FIRST DEPUTY COMMISSIONER HYMAN: Oh, yeah. The main milestones for operational are kind of driven by the calendar of when payments are needed to go out. The notice of property value will have to go out in January. So, you know, we're both the quarterly and semiannual billings and that -- and the other thing is the enhancements of functionality. So, we think it is a major success that now we have e-filing capability for exemption programs so that people can go online. I mean, there's two friends to that. One is the technology. The other part is we are working to simplify a lot of the application processes so that documents that are submitted become minimized. You know, a lot of that is through backend checking. That if we have information from other sources, like personal income tax returns on income, then we can do some pre-vetting that we know certain populations are eligible. They just have to, then, check a box. But as far as PTS has allowed it to be any filing process.

CHAIRPERSON DROMM:

putting back the data that used to be available

Do you plan on

publicly on the new system currently and OPV

information only goes back to fiscal 2011, tax bill

information only goes back to fiscal 2010, and

assessment role information only goes back to fiscal

6 2014.

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FIRST DEPUTY COMMISSIONER HYMAN: Well, well working on two fronts. One too, you know, make sure data is available. As far as going back, we are trying to analyze where we can go back and provide information that, you know, customers may have been used to getting in the past. One feature we are now unrolling is more AV historical information that could be available. I mean, so, yes. There are some issues. We are in transition. We are trying to provide -- You know, we're both trying to evaluate what customers really need, not just historically what was given. And so, we are trying to get feedback from a lot of interest groups as to the data they need. And then, the other front is we are moving data to the open data portal so that everyone can use it. I mean, I think, the one hurdle with the open data portal is it needs good indexing. So, we are also trying to make sure that if you need information and it is available and it is not

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directly on PTS, you can go to it open data portal

and get it. But as far as specifics, we are

currently evaluating and working with interest groups

to try to provide more information.

CHAIRPERSON DROMM: So, is that how you are soliciting feedback? By working with those interest groups?

FIRST DEPUTY COMMISSIONER HYMAN: You can get information through PTS directly and you can go to the open data portal for historical information.

York Post ran an article that was critical of the PTS rollout. One of the problems that they noted was that there was an old unknown charges were popping up, plus interest. This was an issue that was also brought to my office's attention through a number of constituent complaints. I want to thank Sheelah Feinberg for helping me with the constituent cases, as well. But did you identify this as a problem that was related to the PTS rollout and, if so, how widespread was that issue and what is being done to correct it?

FIRST DEPUTY COMMISSIONER HYMAN: Well, I think some of the issues we've seen with PTS actually

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reflects data and conversion issues with the old system. You know, things are popping up that we are trying to clean up. So, there was a major conversion data cleanup, but some of the issues that we kind of dealing with right now are just cleaning up data that really is historical data that had issues in the first place. So, I think that we are, pretty much-you know, we do have a queue. We have a regular group that is going through. We've tried to be attentive anytime somebody raises an issue. In fact, often what we are doing is bringing in interested parties to discuss with us the specifics. So, before you can tell, is in an isolated issue or is it a more systemic issue? And, at this point, I think we are pretty fast in addressing the issues that are coming up.

CHAIRPERSON DROMM: On this case I think it was that interest was charged on a retroactive payment that was made already or whatever and I think we actually had actually even more than one case. I think we have heard about three cases over. Did you find any other case is or was it just specific to those three cases?

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2 FIRST DEPUTY COMMISSIONER HYMAN: Are you 3 familiar with this?

know more specifics, but I think I would have to know more specifics, but I think what we were—— I think it's just what Michael was just referring to. You know, we always ask when constituents come in with these kinds of cases or any other cases related to PTS is is it an isolated situation or are there other similar cases? And when we can take through with our working group—— we have a working group that has a call every morning to go through some of these issues. We can fine tune our response and fine tune it just where the problem is occurring. I think in your case, we were finding some other cases and I think, as Michael alluded to earlier, we were able to solve those cases, as well.

CHAIRPERSON DROMM: Okay. I mean, it was a minimal amount of money, but, still, taxpayers did complain. So-- Okay. What was the final cost of PTS and do you anticipate any additional ongoing costs?

FIRST DEPUTY COMMISSIONER HYMAN: I think the costs of PTS, and we're combining both the capital plus personal services that includes finance

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staff, is currently at 41 million dollars. I think the main costs going forward are just maintenance costs. So, that includes the vendor charges, plus personnel costs, plus any contractors that were used as part of the transition. So, the bulk of the costs has been, you know— that's the money. And then, ongoing there is just like ongoing maintenance costs.

CHAIRPERSON DROMM: Okay. With the implementation of PTS and the development of the CRM and the new ability to fill out forms and applications online, the DOF now has much more customer service functionality. When was the last time you did a holistic review of the website design to ensure it is customer friendly? I think sometimes when you go on, you have to click one area and then go to another area and then finally you wind up going to a third area or a fourth area. So, is any work being done on that?

FIRST DEPUTY COMMISSIONER HYMAN: take that. Well, I do say-- one thing I think the CRM portal needs to be highlighted more. Go ahead.

SHEELAH FEINBERG: So I would start off with thank you for bringing that to our attention. You know, we are all really excited by CRM and the

potential that it has to get our customer information		
and for people to really join the 21st century and		
for DOF to join the 21st century in meeting the		
customers where they are. For the website		
specifically, you know, we are always looking at it		
to how we can improve it. There is a lot of		
information that we need to post by laws. By local		
law and state law. So, sometimes I think that crowds		
the information on the website, but that the welcome		
suggestion. I think we were just talking beforehand		
how we could highlight CRM on the website. On the		
homepage.		

CHAIRPERSON DROMM: And when you have done website redesign in the past, did you use inhouse folks to do it or did you contracted out?

SHEELAH FEINBERG: I believe we did inhouse.

CHAIRPERSON DROMM: DOF publishes to property tax guides for class I and class II homeowners which were designed before much of this additional functionality was added to the website. Have you considered updating those guys to better reflect all the tools available to property owners online?

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SHEELAH FEINBERG: So, I would just backup
a little bit more and say all of our materials are
constantly under review. We want to use plain
language when we are talking about our tax rates, our
NOPV's. We are always constantly reviewing our
documents and how we can make them more accessible to
the general public and to our customers. To your
question about the class I and class II guides, that
is something that is going through review right now.
I think it went through review previously. The NOPV
also went through some review and we launched a new
NOPV. So, again, that's something that we would be
thinking about. I'll just told there.

CHAIRPERSON DROMM: Okay. You recently revised to the notice of property value forms in an effort to increase clarity. But this also made these forms three pages long rather than two pages long. You spoke a little bit about that before. How much did this extra page add to the mailing cost of those NOPV's?

SHEELAH FEINBERG: We would have to go back to our vendor to get an exact quote for you, but I think it would affect the postage cost and it would effect— you know, and obviously we do our mailings

say that we have been joined by Majority Leader

Cumbo, Council members Powers, Lancman, and Gjonaj.

And we have questions from Council members Matteo,

Vallone, and Grodenchik. So we'll go now to Minority

Leader Matteo.

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COUNCIL MEMBER MATTEO: Thank you, Chair Dromm. I just want to talk about the receipt for

confirmation that you have made your payment.

No.

2	COUNCIL MEMBER MATTEO: Well
3	LESLIE ZIMMERMAN: If you pay by check
4	COUNCIL MEMBER MATTEO: the mortgage
5	company could
6	LESLIE ZIMMERMAN: you are going to get
7	back your canceled check. If you're paying
8	electronically, then you have to go online.
9	COUNCIL MEMBER MATTEO: But I'm saying a
10	lot of homeowners, especially in my district, pay
11	their mortgage the mortgage pays those, so there
12	is no receipt or anything. You just have to check
13	online
14	LESLIE ZIMMERMAN: That's correct.
15	COUNCIL MEMBER MATTEO: that it was
16	actually paid.
17	LESLIE ZIMMERMAN: That's true.
18	FIRST DEPUTY COMMISSIONER HYMAN: Although
19	one That's one thing we are working on. Like in
20	our property tax system, there is a page that you can
21	see of payments being made and where they are
22	applied. So, we are trying to convert that into a
23	receipt type document so that you can go online and
24	get a record that, for like the most recent quarter a

payment has been credited to that account.

1	COMMITTEE ON FINANCE 38
2	COUNCIL MEMBER MATTEO: You will add that,
3	without telling you what to do
4	LESLIE ZIMMERMAN: I will.
5	COUNCIL MEMBER MATTEO: with that
6	overpayment.
7	LESLIE ZIMMERMAN: That's correct. And if
8	you owe us no money and you have a strict
9	overpayment, we'll refund it.
10	COUNCIL MEMBER MATTEO: And you'll So
11	you won't apply it to the next bill no matter what?
12	LESLIE ZIMMERMAN: Usually we'll refund it.
13	It's better.
14	COUNCIL MEMBER MATTEO: If the person says,
15	can you apply this
16	LESLIE ZIMMERMAN: Oh, yes. We can apply
17	it.
18	COUNCIL MEMBER MATTEO: But it has to
19	come
20	LESLIE ZIMMERMAN: Yes.
21	COUNCIL MEMBER MATTEO: from us.
22	LESLIE ZIMMERMAN: Yes.
23	COUNCIL MEMBER MATTEO: Right?
24	LESLIE ZIMMERMAN: Yes.

1	COMMITTEE ON FINANCE 39
2	COUNCIL MEMBER MATTEO: The request comes
3	So, if I say please put 200 dollars towards my next
4	bill
5	LESLIE ZIMMERMAN: My next bill. Yes.
6	COUNCIL MEMBER MATTEO: Okay. Okay. Thank
7	you.
8	LESLIE ZIMMERMAN: Okay.
9	CHAIRPERSON DROMM: Thank you. Now we
10	have questions from Council member Vallone.
11	COUNCIL MEMBER VALLONE: Thank you,
12	Chair. Good morning, everyone. I think we are all
13	on the same page. We are all trying to create user
14	accessibility on different fronts and generational
15	access as the system changes. My bill is pretty
16	simple about an additional phone call, but as we tall

accessibility on different fronts and generational access as the system changes. My bill is pretty simple about an additional phone call, but as we talk to this morning, I think more ideas percolate on the comments that you said and the Chair brought up. So, the welcome package, how is the information— How are you getting the information to provide the welcome package? Where has that information coming

FIRST DEPUTY COMMISSIONER HYMAN: Well, the welcome letter, basically, has basic information and

from that that is being presented?

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COUNCIL MEMBER VALLONE: at the person's disposal. And I am thinking we create a mandatory document or a 30 day period that the portal must be created at the time of closing and have the assistance of those professional created for the actual buyer--

FIRST DEPUTY COMMISSIONER HYMAN: Uh-hm.

COUNCIL MEMBER VALLONE: so that that nervous process and understanding this process, especially with the generation of my seniors or all our seniors, can have that assistance. Because, once that closing is over and once that clock is over, they are on their own. And I will just tell you from my years of doing elder law for 85 years with our family, we may have this conversation, but time after time people come in and they just are overwhelmed, especially our seniors. So, no matter what we create, this might be good for the new generation, but those above 60 are not going to be able to handle this process. So, I'm thinking we create the assistance for our seniors at a time when they are coming for a need, whether it is a refinance for a transfer to a trust or some type of family familiar situation where a power of attorney is created where

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to be part of

2 DOF then has a form that we make mandatory that either a title company, the banks, the lawyers, must 3 fill out similar to with Acris--4

FIRST DEPUTY COMMISSIONER HYMAN: Uh-hm. 5 COUNCIL MEMBER VALLONE:

that portal system. I mean--

FIRST DEPUTY COMMISSIONER HYMAN: Uh-hm.

COUNCIL MEMBER VALLONE: vour kids can't even join a sports league now without creating -- you can't get on the field without first being part of that online system. You can go to high You can't go to college. You can't get school. financial assistance without being part of whatever portal system you are doing. So, I think we can take that staff then it wouldn't be overly burdensome if we take those opportunities, like a closing, to make it mandatory so that you get that email information, you look at that critical information sent and then, boom, the packets go out automatically. I mean, the phone call was just-- I can't tell you how many phone calls we all get as council members on fear of losing their STAR or enhanced STAR or SCHE or the DHE or whatever it is that they have held onto.

Disability, veterans exemptions, their spouse passed

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away. Am I going to lose my husband's benefit? To the end of time, those questions are going to come.

So I think what we are trying to do is not create another level, the burdensome on the homeowners. We are trying to assist them to this new system. And I think those are some ideas. I just want to get your thoughts on, maybe, taking that opportunity to make this a requirement at the time of any of these transactions. That the information you need for this portal is created at that time.

think it's an idea worth pursuing. I mean, we would need to just kind of look at it the more is how do we do it systematically? I mean, so, for example, the welcome letter. We now have a protocol as to when a transfer occurs. It has an automatic, you know, process that is triggered. So, I hear your pulley of expanding it to other types of transactions that are being done. So, I think it is worth looking at and, if we can do it systematically, we should discuss it.

your hope there is making it a title requirement.

So, we would have to work with the title companies to make that form mandatory. Because we passed

Yeah.

T think

COUNCIL MEMBER VALLONE:

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2	legislation before and, unless the title company
3	then it becomes mandatory within the banking
4	association and puts that part of their packets when
5	they trained their agents, it never happens.

FIRST DEPUTY COMMISSIONER HYMAN: Uh-hm.

COUNCIL MEMBER VALLONE: We did this restrictive covenants. We made it mandatory that it be listed. We worked on this together. It doesn't happen--

FIRST DEPUTY COMMISSIONER HYMAN: Uh-hm.

COUNCIL MEMBER VALLONE: unless the title company works with, at the time of the transaction, putting it on the list for the Department of Finance to see. It's a very similar situation. So, I would just offer a bad and I think the Chair for addressing this because it really is, especially in districts like ours and all of Queens and throughout the city, the number one phone call. And it's a senior in a time of need and someone has passed away or they can't handle things anymore and they see these new forms or they didn't get the mail or they didn't get a phone call. The next thing you know, they are losing a key exemption that is keeping

online?

the juice worth the squeeze in the form of mailings

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and, if we are not getting the return rate that we actually need, then we need to be coming up with alternative ways. And Robo calls and other manners, as my colleague also mentioned of mandatory portals being part of the process. So--

thing we're trying to get a closer look at is how do we incentivize by having more services on the portal so that— you know, I think that at first— Right now, it's a place you can go to get certain information to ask questions and get responses. As we said, we want to roll out more chat mechanism man we also want to make it a gateway that it is a place you can go to get access to other sites and DOF that might be valuable. So, we do think— The data is important, but we think that as we expand the functionality, there would also be more incentives for people to sign up.

COUNCIL MEMBER GJONAJ: And what is your position on the Robo calling or phone notifications? It doesn't sound like you are very excited--

FIRST DEPUTY COMMISSIONER HYMAN: Well,

24 yeah.

2 COUNCIL MEMBER GJONAJ: [inaudible

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FIRST DEPUTY COMMISSIONER HYMAN: We certainly appreciate that phone calls can be an effective way to reach people. We are concerned, as most taxing jurisdictions are, with robo calling because, as people know, you get a lot of robo calls and they can-- some not-- they are not all illegitimate, but they can be, you know, a scam device. So, I think, you know, the IRS, for example, will not do a Robo call as an initial correspondence with someone. New York State tax and finance won't do it and we, as a taxing agency, are concerned about, you know, scam potential. That said, we do think it could be effective to-- I mean, once we target a population of noncompliant others, yeah. So, basically, last year when we did the renewal, I think there were four correspondences that went out. We simplified the application process. This year it will be online. All right? So, the SCRIE or the SCHE is a two year process. So, the next time we renew, it will be any easier process. We tried to make it very streamlined to some basic questions. Are you still, you know, resident where you are and,

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you know, are you income eligible? And so, the compliance rate was greater than 90 percent. But, for the remaining population, you know, working with the Council, phone calls can be effective. We are concerned about upfront Robo calling tens of thousands of seniors and disabled people because we think there is a scam potential or they may be intimidated by it.

be done with or without your Robo calling and they currently are being done, as you pointed out. The IRS scams and other scans that have targeted seniors. This is about providing information and if it's just a reminder that your renewal for the benefit that you are entitled, whether it be the SCRIE or sh— the senior discount, the school tax, and whatnot, this is just information that we are providing them that they should know and a reminder that they have to renew their forms.

FIRST DEPUTY COMMISSIONER HYMAN: No. I appreciate what you're saying. I guess we are concerned about recipients being a little bit intimidated by getting the calls if they are not clear of what it is. And, again, to us, it's like

the general renewal rate is high, so we should be		
targeting the people who are not responding. I mean,		
some of the nonresponders are no longer eligible.		
But, for the ones that should be getting the benefit,		
you know, we should have a more targeted outreach		
campaign, which could involve phone calls. But it		
won't But it will be after, from our perspective,		
after we have got in the bull good people to renew.		
Name, last year, for example, a lot of people we		
were surprised, you know, when we began the outrage		
how many people renewed early. We do attribute that		
to the simplification of the renewal process. But it		
wasn't Mike people waited until the last month. A		
big chunk of the population renewed within the first		
few months of the first letter.		

that is constantly brought to my attention,
especially by those seniors who no longer-- they may
have mortgages that don't pay their real estate-that don't have someone paying their real estate
taxes for them. The concern is can you please find
out if my payment was received and applied to my
account correctly? They don't receive a receipt
indicating that their taxes were paid. We have all

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heard of terrible circumstances where a payment was made. It was incorrectly applied to another account. The block and lot didn't match or was illegible. And we have seen these nightmares. Numerous seniors come to me regularly asking to confirm that their tax payment was applied to their homes so that they have a peace of mind. Why are we mailing them receipts?

FIRST DEPUTY COMMISSIONER HYMAN: Well, I quess we're trying-- We're taking a multi-step approach. We're trying to leverage what we can do quickly and the one thing we can do quickly is to make sure that receipts are more-- look like more like receipts. That you have a document that kind of say, for a period a payment has been made. We are working longer term to try to get to a point where there could be notifications. It's just, to be honest, it's a bigger technology lift. It's not so easy to have a system that does the automatic notifications. So we are scoping out what the steps are, but as a near term, we're trying to make sure that the receipt is available to anyone who goes online. Right now, there are ways that you can see payments that are being credited. I certainly appreciate that it's not the simplest process and,

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for seniors, it might be confusing. So the first
step is to have something which is a standalone, in
effect, receipt that a payment has been made. It
will be posted on our property tax system. And then
we're trying to figure out ways to make it easier for
people to get to that site. Mailing it out is
something we would like to do, but it is just a
longer-term technology project

technology when we can, but there are those that don't use technology that are concerned. My check went out. My check cleared. I can see that the money was pulled out of my account, but I don't-I'm not sure that it was applied to my home. And we have had-- I'm sure we've all heard of the nightmares where tax payments were applied incorrectly to a different block and lot. They just need a piece of mind. And I understand their concerns and it doesn't take much to make a senior feel uncomfortable and uncertain, especially when this is probably the single largest investment and the only asset that they own.

FIRST DEPUTY COMMISSIONER HYMAN: Uh-hm.

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COUNCIL MEMBER GJONAJ: To receive a simple receipt I don't think would be to demand Dean or a

4 burden on the Department of Finance.

FIRST DEPUTY COMMISSIONER HYMAN: Well, as I mentioned, we appreciate what you are saying and we do support what you're saying. It's just going to be we have to-- and we can talk to your staff about her. We have to go through steps to actually implement, A, having never see in a format that is user-friendly, B, trying to provide access to that receipt to anyone who wants it. And then the next step would be having more notification process. it is, from an IT perspective, it is kind of a multistep process. So, we can give you more feedback once we have the IT people we discussed, as to the timeline pad it's not an overnight kind of functionality we can provide. The first step we are trying to provide is make sure receipts are available for any payment made. And then work on ways of giving people greater access to it. So, if you have somebody who is working with the senior and they want to just easily pull up the information from our site, they can get it. And then the notification is the next step from an IT perspective.

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COUNCIL MEMBER GJONAJ: I understand your concerns, but I don't think it's this complicated as you make it. Normally it just says paid.

FIRST DEPUTY COMMISSIONER HYMAN: Uh-hm.

COUNCIL MEMBER GJONAJ: Payment received.

The dollar amount. The date it was applied and your next payment due date is blank. It's a basic receipt used in almost every field and industry out there in the private sector.

FIRST DEPUTY COMMISSIONER HYMAN: Uh-hm.

COUNCIL MEMBER GJONAJ: I don't think it's that complicated from a public sector.

SHEELAH FEINBERG: Agreed. I would just, again, mentioned for your office to know, when you are working with seniors, you can go to the PTS system and you can see that the accounts have been made— or excuse me. The payment has been made and the current status of the seniors account. I mean, I think as Michael already iterated, it is a process that we have to take. It is not an overnight stop of your fingers solution. We hear you and we will address it.

COUNCIL MEMBER GJONAJ: Thank you. Thank you, Chair.

also like to express our sincere appreciation for the

2 Council's ongoing commitment to older New Yorkers. For 40 years, live On New York has been supporting 3 community-based organizations throughout the city 4 that provide core services to older adults to allow 5 them to thrive in their communities. To better 6 7 support older adults and our base of more than 100 members, Live On New York administrators the citywide 8 outreach program that educates, screens, and enrolls 9 older New Yorkers in critical benefits and 10 entitlements such as SNAP, SCRIE, and SCHE. 11 12 works tirelessly to help older adults through the 13 application and reenrollment process and witnesses 14 firsthand the positive impacts of these programs. 15 Due to this work, Live On New York would like to 16 specifically provide comment on Intro 952. We 17 applaud Council member Vallone for introducing 18 legislation to help ensure that all older adults, who are eligible for SCHE are able to more easily 19 20 reenroll in the program. We recognize that this is a goal that is shared by the administration, as efforts 21 2.2 to ensure older adults retain benefits such as SCHE 23 continue an earnest by many city officials, including the Department of Finance's outreach team. Live On 24 New York is proud to work closely with this team, as 25

2 well as our numerous partners and city Council to ensure client centered approach to outrage to combat 3 the historic underutilization of benefits experienced 4 5 by older adults. Unfortunately, our work face is 6 significant challenges. In today's digital age, 7 many, if not all of us are all too familiar with receiving calls from scammers and identity thieves. 8 As a result of the spike in cybercrimes in recent 9 10 years, many government agencies, businesses, and community-based organizations now offer education on 11 12 how to protect oneself from identity theft and scams, directing much of its education towards older adults 13 14 who are viewed by scammers as particularly 15 vulnerable. According to the Federal Trade 16 Commission, the primary method by which scammers 17 initiate contact is by phone, according to 69 percent 18 of fraud reports submitted in 2018. Because of this, Live On New York has found, through our outreach 19 20 work, that many older adults are now hesitant to answer their phones unless they immediately recognize 21 2.2 the number. Further, many are wary to trust to the 23 information left in voicemail messages due to the 24 high number of government and posture scams. Live On New York is happy to support increased outreach to 25

older New Yorkers, especially around such critical		
benefits. However, recognizing the city's limited		
resources, we thought it important to share of the		
reluctance many older adults have to answer or		
discuss financial matters on the phone, as a point of		
consideration around this proposal. Live On New York		
is proud to work with city Council in the Department		
of Finance to continue to combat barriers to		
reenrollment in critical benefits among older adults		
and we are happy to support the outreach methods		
determined successful and appropriate by both the		
Council and the Department of Finance. Thank you so		
much for letting me testify today.		

CHAIRPERSON DROMM: So, it seems to me-- although I don't think you are as direct, that you are in opposition to legislation?

JENNA GLADFELTER: I think that—— I actually have a benefits outreach team program director here today, as well, to support this and I think, from what I gathered from our team, the way that the Department of Finance is initiating their reenrollment process with SCRIE has been particularly successful, so is there is a way that, maybe, that could be considered to be replicated or something

the things that we've wasted my office is that we had

JENNA GLADFELTER: Yes.

## COMMITTEE ON FINANCE

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CC	OUNCIL MEMBER	CORNEGY:	Can you tell
me how many p	people are ber	nefited fro	m the increase?
Do you know a	at this time?	And how a	re people being
informed that	they may be	eligible n	ow based on the
increase?			

JENNA GLADFELTER: I do not know those numbers or anything off the top of my head, but I would be happy to speak with our team here and get back to you on that.

just curious because so many more New Yorkers have an opportunity to benefit from the program with the increase. There were teachers and people who have pensions all who were excluded in the-- with the prior numbers and then, I guess, from a Council perspective, what can we do in collaboration with your office to get the word or get the information out to folks?

JENNA GLADFELTER: Yeah. Absolutely. I think in the-- since that has happened, since the threshold was raised, I know that Live On New York's outreach team has worked very hard to do that education, but, of course, there are so many people

1	COMMITTEE ON FINANCE 62
2	to be reached. So, we would be happy to speak with
3	you more about how we can get that message out.
4	COUNCIL MEMBER CORNEGY: Thank you.
5	JENNA GLADFELTER: Yeah. Thank you.
6	CHAIRPERSON DROMM: All right. Thank
7	you very, very much for coming.
8	JENNA GLADFELTER: Thank you.
9	CHAIRPERSON DROMM: We appreciate it.
10	Unless there are any other questions, Council member?
11	All right. Then this meeting is adjourned at 11:26
12	in the morning.
13	[Gavel]
14	CHAIRPERSON DROMM: Thank you.
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## ${\tt C} \ {\tt E} \ {\tt R} \ {\tt T} \ {\tt I} \ {\tt F} \ {\tt I} \ {\tt C} \ {\tt A} \ {\tt T} \ {\tt E}$

World Wide Dictation certifies that the foregoing transcript is a true and accurate record of the proceedings. We further certify that there is no relation to any of the parties to this action by blood or marriage, and that there is interest in the outcome of this matter.



Date September 19, 2019