

COMMITTEE ON FINANCE

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CITY COUNCIL
CITY OF NEW YORK

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TRANSCRIPT OF THE MINUTES

Of the

COMMITTEE ON FINANCE

November 20, 2018
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HELD AT: 250 Broadway-Committee Rm, 16th Fl.

B E F O R E: DANIEL DROMM
Chairperson

COUNCIL MEMBERS:

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A P P E A R A N C E S (CONTINUED)

Jacques Jiha
Commissioner of the New York City Department of
Finance, DOF

Jeffrey Shear
Deputy Commissioner of Treasury and Payment at
The New York City Department of Finance, DOF

Leo Goldberg
Policy and Research Manager at the Center for New
York City Neighborhoods

Oda Friedheim
Supervising Attorney of the Foreclosure
Prevention Unit at the Legal Aid Society

Arthur Burkle
Staff Attorney in the Foreclosure Prevention and
Community Economic Development Unit at Bronx
Legal Services

Ralph Yozzo
Member of the Community Education Council

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[gavel]

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CHAIRPERSON DROMM: Okay, good morning

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and welcome to today's Finance Committee hearing. My

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name is Council Member Daniel Dromm and I'm the Chair

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of the Committee. I want to thank everyone for

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joining us today. We have been joined by Council

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Member Barry Grodenchik, others will be... and Council

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Member Powers. Today the Committee will be hearing

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two pieces of legislation relating to payment

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agreements for people who owe property tax arrears.

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The first is proposed Intro Number 1143 sponsored by

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myself and Council Member Yeger by request of the

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Mayor. This bill will establish three new types of

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income-based installment agreements available to low

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income homeowners where the property is their primary

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residence. The second piece of legislation is a Pre-

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Considered Intro sponsored by, by myself to authorize

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the banking commission to recommend and the Council

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to adopt a property tax late payment interest rate

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that would be applicable to certain properties that

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are subject to an installment agreement where such

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agreement is current. Before I describe the bills in

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more detail, I want to thank the Department of

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Finance for working together with the Council to

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2 bring today's bills to a hearing. These pieces of
3 legislation are a product of a 2015 task force on the
4 lien sale which was a joint effort between
5 representatives of the administration and the
6 council. After meeting and working on the year long
7 task force, one of the final recommendations was to
8 create ways to minimize the number of properties in
9 the lien sale by allowing for affordable payment
10 plans, lower interest rates and flexibility when
11 property owners work in good faith with the city to
12 address their debt. This hearing has therefore been
13 several years in the making and I want to commend the
14 Commissioner in particular for his leadership and
15 advocacy on this issue. These programs are the first
16 of their kind in the city and they're going to help a
17 lot of people who are struggling to pay their rising
18 tax bills, property tax bills. Jumping into the
19 specifics of the plans currently, when a property
20 owner owes property tax arrears, they can enter into
21 an installment agreement with DOF in order to pay
22 back the amount owed over time. These installment
23 agreements will withdraw the property from an
24 upcoming lien sale and can be entered into for a
25 period of up to ten years with as little as zero

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2 dollars in down payment with the amount of each
3 installment is calculated without regard to income or
4 ability to pay and property owners must remain
5 current on all property taxes as they accrue.
6 Moreover, interest continues to accrue on the unpaid
7 amounts at the same rate of interest as they did
8 prior to the execution of the agreement. As a result,
9 many property owners cannot actually afford the
10 payments on the agreements and then end up defaulting
11 which bars them from entering into another payment
12 plan for at least five years. According to the
13 Department of Finance the default rate in 2018 was
14 46.5 percent meaning that nearly half of the people
15 in installment agreements could not afford to keep up
16 with them. in an effort to bring down the default
17 rate and help homeowners stay current on their
18 payment plans and out of the lien sale Intro Number
19 1143 will establish three new installment agreements
20 available to homeowners who earn 50,000 dollars or
21 less a year; own a class one, one to three family
22 home or a class two condo and use the home as their
23 primary place of residence. The three new agreements
24 will be as follows; one, a senior installment
25 agreement that allows seniors to defer a percentage

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2 or all of their property tax payments until death or
3 the transfer of the property. Two, an income-based
4 installment agreement that would allow eligible
5 homeowners to make payments based on a percentage of
6 their income for however long it takes to pay off
7 their debt. And three, an extenuating circumstances
8 installment agreement that would allow a homeowner
9 with an extenuating circumstance like the loss of the
10 job... of a job or the death of a contributing
11 household member to pay an amount based on a
12 percentage of their income for a year or two until
13 they get back on their feet. The second piece of
14 legislation, the Pre-Considered Intro relates to the
15 late payment interest rates. Currently the banking
16 commission must recommend two late payment interest
17 rates to the Council for the late payment of property
18 taxes. One property... one property with assessed
19 values of more than 250,000 dollars and one
20 properties with assessed value of 250,000 dollars or
21 less. For nearly 25 years those rates remained at 18
22 and 19, 19... and excuse me, 18 and nine percent
23 respectively but beginning in fiscal 2016 the Council
24 adopted a rate lower than the nine percent in an
25 attempt to ease the burden on property owners who

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2 were already struggling and to bring the interest
3 rate charged by the city more in line with interest
4 rates charged in other contexts. For the fiscal 2019,
5 the adopted interest rates are 18 percent for the
6 higher value of properties and seven percent for the
7 lower valued properties. However, despite this lower
8 rate interest continues to accrue more quickly than
9 homeowners can pay leading to a higher overall amount
10 of payment over time and contributing to the high
11 default rate on installment agreements. Moreover, all
12 tax arrears owed to the city accrue interest at the
13 same rate regardless of whether the property owner is
14 making a good faith effort to address the debt by
15 entering into an installment agreement with the city
16 or whether the property owner is taking no steps to
17 pay the city what it is owed. Therefore, this
18 Preconsidered Intro would require the banking
19 commission to recommend and allow the Council to
20 adopt a lower interest rate that would be applicable
21 to properties with an assessed value of 250,000
22 dollars or less that is subject to a valid payment
23 agreement plan with DOF. This will create a greater
24 incentive for people to enter into late payment plans
25 and help them stay current on those plans so that

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2 they can successfully resolve their debt. Responsible
3 homeowners who engage with the city to pay the money
4 they owe should be rewarded for their efforts. This
5 bill will accomplish that while still ensuring that
6 the city collects all the property taxes it is due
7 and that any... and that any cost associated with the
8 deferred payments are covered. The Committee looks
9 forward to hearing from the Commissioner on both of
10 these bills and to continue to work with him and his
11 team to assist the property owners with addressing
12 their property tax burdens. So, before we hear from
13 the Commissioner, Commissioner Jacques Jiha and
14 Deputy Commissioner Jeffrey Shear I'd like to thank
15 Rebecca Chasan, Stephanie Ruiz, Raymond Majewski,
16 Emra Edev, Davis Winslow and Masis Sarkissian from
17 the Finance Division for the work in putting together
18 today's hearing and now we will hear from the
19 Department of Finance after they are sworn in.

20 COMMITTEE CLERK: Do you affirm that your
21 testimony will be truthful to the best of your
22 knowledge, information and belief?

23 JACQUES JIHA: Yes, I do.

24 JEFFREY SHEAR: Yes.

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2 JACQUES JIHA: Good morning Chair Dromm
3 and members of the Finance Committee. I am joined
4 today as you said by Jeffrey Shear, who is the Deputy
5 Commissioner of Treasury and Payment Services at the
6 New York City Department of Finance. We come before
7 you today in support of legislation that will help
8 low income New Yorkers and seniors who are struggling
9 to pay their property tax, taxes and are at risk of
10 losing their homes. Intro 1143 fulfills a promise
11 made to the Council in 2017, when we requested that
12 the Council extend the city's tax lien sales
13 authority. At the time, we told the Council that we
14 would design a payment plan that would take into
15 account New Yorkers' ability to pay and thereby help
16 them stay out of the lien sale. The legislation
17 before you today will do exactly that, with
18 tremendous positive impacts for our most vulnerable
19 property owners. First, let me give you some
20 background on why these new payment agreements are so
21 necessary. In the last ten years, property values
22 have skyrocketed in New York City as a result of a
23 number of factors, including record employment growth
24 and low interest rates. While this is good news for
25 people who are selling their properties, it is not

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2 such good news for senior citizens and homeowners
3 living on a fixed income. These are people... these are
4 not people looking to flip there, their houses and
5 make money. They want to stay in their neighborhoods
6 and continue to contribute to their community. but as
7 neighborhoods gentrify and development accelerate,
8 accelerates, their property, property values and
9 therefore the taxes are rising while their incomes
10 modest remains of the same. As a result, many
11 vulnerable homeowners wind up in the lien sale. We
12 know that the lien sale is an effective enforcement
13 tool for the city. Voluntary compliance has greatly
14 increased since its inception; property tax
15 delinquency has declined from an average of 4.4
16 percent to just 1.2 percent today. That is very
17 important because each percentage point increase in
18 voluntary compliance is worth about 260 million
19 dollars more in property tax collections. So, the 3.2
20 percent percentage point difference results annually
21 in 830 million dollars of additional revenue to fund
22 critical city services. But while the lien sale is
23 effective, we want to do what we can to help seniors,
24 single mothers, persons with disabilities and others
25 avoid becoming delinquent on their real property tax

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2 bills. That is why we have significantly increased
3 our outreach efforts to keep property owners out of
4 the lien sale, whether by enrolling them in payment
5 plans or helping them apply for exemptions that can
6 reduce their taxes and remove their properties from
7 the lien sale. Over the past three years, we have
8 averaged a total of about 3,900 liens sold, compared
9 to an average of about 5,000 in the proceeding three
10 years, a decrease of 22 percent. As you know, under
11 existing tax law, the Department of Finance offers a
12 payment agreement that allows property owners who are
13 behind on their property taxes to put as little as
14 zero down and make payments of their delinquent taxes
15 for a term of up, up to ten years. However, the
16 agreements require that owners pay all of their newly
17 incurred charges as they come due each quarter, which
18 is difficult for many property owners. For example,
19 the median tax bill for a homeowner in 2017 was 4,447
20 dollars. While the homeowner may only have to pay a
21 couple of hundred dollars each quarter for the
22 delinquent taxes, he or she must also pay an
23 additional 1,100 dollars per quarter to keep current.
24 For some property owners these requirements are hard
25 to meet, which leads some to default on the

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2 agreements. Once an owner defaults on a payment plan
3 agreement, he or she is ineligible for a new
4 agreement for five years, unless there are
5 extenuating circumstances, such as a job loss or a
6 death in the family, or unless the owner somehow
7 manages to pay 20 percent of the total amount owed.
8 Given the high default rate, a growing number of
9 property owners are claiming extenuating
10 circumstances for their... for their defaulted
11 agreement so that they may receive another agreement
12 and keep their property out of the tax lien sale.
13 Basically, it all adds up to this: New York City
14 homeowners need relief, and this legislation will
15 provide assistance to taxpayers who are experiencing
16 hardship in paying their property taxes. The
17 legislation creates three new payment plans that take
18 into account homeowners' income and ability to pay.
19 The plans will be available to condo and class one
20 homeowners and seniors who earn 50,000 dollars or
21 less. The new payment plans will allow homeowners not
22 only to extend the repayment of their delinquent
23 taxes, but to defer a portion of their current taxes
24 until the home is sold or transferred to a new owner,
25 at which point the city will collect with interest.

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2 In essence, the unpaid property taxes will be
3 deferred but not forgiven. The deferral amount is
4 limited to 25 percent of the homeowner equity for
5 class one properties, and 50 percent equity for
6 condos. Interest on the unpaid property taxes will
7 continue to accrue as... at seven percent as
8 established by current local law. Here is a summary
9 of the three payment plans in the new legislation.
10 The first one is the low-income senior plan which
11 would allow seniors to age in their homes. In order
12 to qualify, class one and condo owners must be 65 or
13 older, earn less than 50,000 dollars, and reside in
14 the property for at least one year. The taxpayer can
15 choose to make monthly or quarterly payments of zero
16 percent, 25, 50, or 75 percent of back and
17 prospective taxes. The second plan is a fixed length
18 income-based plan, which is for homeowners who face
19 short term financial difficulties. They must earn
20 less than 50,000 dollars and have resided at the
21 property for at least one year. The homeowner can
22 make monthly or quarterly payments of two, four, six
23 or eight percent of their income to pay back taxes
24 plus one year's worth of current charges. The third
25 plan is the extenuating circumstances income-based

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2 plan, which is for homeowners who meet the Department
3 of Finance's legal definition of extenuating
4 circumstances. This includes the death or serious
5 illness of the owner or an immediate family member,
6 loss of income due to unemployment or enrollment in
7 the Department of Environmental Protection's water
8 debt assistance program. Applicants must earn less
9 than 50,000 dollars and have resided at the property
10 for at least one year. They can choose to pay two,
11 four, six, or eight percent of their income to pay
12 back taxes and current charges for as long as the
13 extenuating circumstances persist. The deferral... the
14 tax deferral is capped at 25 percent of their equity
15 in the property. We expect that the new plans will be
16 a more realistic option for people who are house rich
17 but cash poor and have trouble paying their property
18 taxes. We will market them aggressively by including
19 information in our notices and bills. We will seek
20 traditional and social media publicity and we will
21 host a series of outreach events throughout all five
22 boroughs including having joint sessions with Council
23 Members and other elected officials. It is important
24 to note that these payment agreements will not affect
25 city revenues. Since the city accounts on an accrual

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2 basis, only cash flow will be impacted. Based on the
3 experiences of other localities with similar
4 programs, we estimate that the total amount of
5 property taxes that will be deferred over a ten, ten-
6 year period will be approximately 14 million dollars.
7 We will collect the deferred property taxes via
8 property closings or as a last resort via the tax
9 lien sale process if the homeowner defaults on the
10 agreement. Furthermore, the city's interest is
11 protected by limiting the tax deferral amounts to 25
12 percent of the owner's equity. In summary, this
13 legislation is a win for everyone. the city will
14 continue to collect the property taxes that fund its
15 core services, while New Yorkers with limited means
16 will be able to stay in their homes and the
17 neighborhoods that they love. We thank the Council
18 for all you have done to help us reduce the number of
19 homeowners in the lien sale and to reach the people
20 and communities who need our help. Today, we ask you
21 to join us in support of Intro 1143. Thank you and
22 I'd be more than happy to take any questions.

23 CHAIRPERSON DROMM: Thank you very much
24 Commissioner, we appreciate your testimony, you
25 coming in and working with us on this important piece

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2 of legislation. Let me just start off by saying
3 currently the Department offers a payment plan that
4 is zero money down for up to ten years but without
5 consideration of the property owners' ability to pay,
6 how many of these payment plans are currently active?

7 JACQUES JIHA: I think we have an
8 inventive of 3,300... 30, 36... 3,400, yeah.

9 CHAIRPERSON DROMM: And how can
10 homeowners enter into installment agreements that are
11 currently available, do they do that in person or
12 they do it online, how does that work?

13 JACQUES JIHA: Currently they have to go
14 to one of our business centers to apply for one,
15 ultimately, we would move the application
16 electronically, so they could do it online.

17 CHAIRPERSON DROMM: Do you know when
18 that will be up?

19 JACQUES JIHA: We are currently working
20 on it, yeah... [cross-talk]

21 CHAIRPERSON DROMM: So, you... [cross-talk]

22 JACQUES JIHA: ...we are... we are about to
23 launch our new property tax system sometime in
24 January.

25 CHAIRPERSON DROMM: Okay, so January?

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JACQUES JIHA: After, after January.

CHAIRPERSON DROMM: After January...

JACQUES JIHA: Yeah.

CHAIRPERSON DROMM: Okay. Will all the methods and locations for enrollment into the current plans also exist for enrolment into these new agreements?

JACQUES JIHA: Yes.

CHAIRPERSON DROMM: They'll all be there, okay. Alright, now your proposing three different payment plans; one for seniors, one for property owners with extenuating circumstances and one for a fixed period of time, how many properties do you estimate will participate in each of these payment programs each year?

JACQUES JIHA: At, at this moment in time we don't have a... you know a good sense of how many people will participate in the program but you know we, we will look in... we are looking into this to know... to have a better sense but its, it's what I call perimeter driven, it depends on, on our outreach efforts. The more outreach we do the more people we could reach, and I think after the first year we'll have a better sense of how many people would register

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2 but so far, we think we're probably going to be in
3 line with what we have been historically.

4 CHAIRPERSON DROMM: Do you have an idea
5 about how much tax revenue would be deferred?

6 JACQUES JIHA: So, we... as I said in my
7 testimony, we're looking over a ten-year period of
8 about 14 million dollars.

9 CHAIRPERSON DROMM: 14 million that's...
10 [cross-talk]

11 JACQUES JIHA: Yeah... [cross-talk]

12 CHAIRPERSON DROMM: ...right, exactly. Do
13 you have a fiscal estimate for this bill?

14 JACQUES JIHA: Technically it's not going
15 to cause the city any... it's not going to have any
16 fiscal impact on the city's revenue because as I said
17 the city accounting is based on accrued accounting so
18 it's not when the tax... it's, it's when the tax is
19 accrued not when its... you know when the money comes
20 into the city so its going to have a cash flow but
21 not a revenue per se on the city's revenue.

22 CHAIRPERSON DROMM: Uh-huh. Do tax payers
23 have to be in default to enter into the agreement or
24 could it be used to address like future taxes?

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JACQUES JIHA: Hopefully we don't have to put them in default its like if you know for sure you're going to have some financial difficulties it is an option for you before you get into a default position.

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CHAIRPERSON DROMM: Can you describe the steps and the paperwork a property owner would have to do in order to enroll in the programs?

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JACQUES JIHA: Well let me defer to Jeff who is involved more or less in the day to day administration of the plan but so far its, its not going to be different, much more different than what we already have, it is that because of... it requires a lot more work because the underwriting is going to be different than because its linked to the property now so therefore we have to more or less follow a different sort of underwriting procedure but that is we have... we'll have to look at the value of the property, estimate the value of the property and see how much equity that the property owner has... property owner has in the property and so all this is going to require some work but I would defer to Jeff.. [cross-talk]

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CHAIRPERSON DROMM: Before, before you

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move... [cross-talk]

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JACQUES JIHA: ...to give more detail...

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[cross-talk]

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CHAIRPERSON DROMM: ...to that will you be

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able to provide any in person assistance?

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JACQUES JIHA: Oh, yes, yes... [cross-talk]

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CHAIRPERSON DROMM: For, for the

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homeowners, okay... [cross-talk]

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JACQUES JIHA: Yes, yes.

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JEFFREY SHEAR: Yes, so we plan to have

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the intake at our five business centers in each of

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the boroughs, we plan to have as the Commissioner

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said a relatively easy application form but we will

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have to do a little bit of work when it comes to

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verifying income and also verifying the equity in the

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property so we will be asking people once they've

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cleared the first hurdle to have a title search

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report so we fully understand all of the potential

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liabilities against the property to calculate that.

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We also are currently working on what we're calling a

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payment terms calculator so that when people do come

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in they can see in advance what the full terms are of

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the agreement, which is something that frank... we're,

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2 we're not doing such a good job of right now so they
3 can see based upon what portion of their income that
4 they would be paying over what period of time, what
5 the monthly payment would be, etcetera. So, that is
6 something that they would get immediate in, input
7 from us on and we will likely ask them to sign a
8 printout of that just to make sure they understand
9 what they're getting into, but we will have some
10 back-office verification of the income and the, the..
11 [cross-talk]

12 JACQUES JIHA: Equity... [cross-talk]

13 JEFFREY SHEAR: ...equity in the property.

14 CHAIRPERSON DROMM: How do you determine
15 that, the equity in the property?

16 JEFFREY SHEAR: So, the, the equity in
17 the property would be... we're going to be using the
18 DOF determined value of the property since that's
19 readily available to us and then we are going to from
20 the title report look at mortgages or liens... [cross-
21 talk]

22 JACQUES JIHA: Or, or the liens... [cross-
23 talk]

24 JEFFREY SHEAR: ...anything... any
25 liabilities to be subtracted from, from the value.

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CHAIRPERSON DROMM: Okay, you mentioned in your testimony Commissioner about outreach and that being important, so what is the plan to do outreach at this point?

JACQUES JIHA: Well that's something we're going to aggressively pursue. As you know we have a very aggressive outreach campaign at the... at DOF working with other elected officials so we will continue that kind of outreach with elected officials and other communities but we will also include in all of our notices, all of our... all of our bills so we have the tax... like the 90 days, 60 days, 45 days and so on so every correspondence we're going to have... we're going to try to include information about the program. We will also engage... what I call the traditional media as well as social media, okay, a very aggressive campaign again to reach as many people, we're also going different ethnic... work with different ethnic media, go into different ethnic communities specifically to make sure they are aware of the program. So, our goal is we are working on a very aggressive campaign, our outreach team is here, and they will provide you more detailed campaign but for now we're working on a very aggressive campaign

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2 that we will share with you as we begin to implement
3 the program.

4 CHAIRPERSON DROMM: Will you work with
5 other organizations or agencies?

6 JACQUES JIHA: Oh, definitely... [cross-
7 talk]

8 CHAIRPERSON DROMM: ...to promote it as
9 well?

10 JACQUES JIHA: Oh, definitely, yes.

11 CHAIRPERSON DROMM: Can the DOF use
12 information that it collects from payment plan
13 applications to automatically enroll homeowners, in
14 exemption and abatement programs they're eligible
15 for, for example SCHE or if not how can DOF help
16 taxpayers who are eligible for exemptions sign up for
17 them?

18 JACQUES JIHA: I would not automatically
19 enroll people because I would let, you know tax
20 payers make their own decisions whether or not they
21 want to take... yeah because this is a long
22 technically, technically... yeah, so I would let them
23 make their own decision but however as I said we
24 would try to use every single opportunity that we
25 have to reach out to the people who are struggling to

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2 pay their property taxes to ensure that they are
3 fully aware of, of the program. We are also... as you
4 know we do a very aggressive campaign to make sure
5 that tax arrears take advantage of all the exemption
6 programs that we have because this is from our
7 perspective one way of ensuring that property taxes
8 in New York is, is more... its affordable, affordable
9 to a lot of tax payers. So, we will continue to
10 aggressively campaign... you know market these programs
11 to the taxpayers as much as we can.

12 CHAIRPERSON DROMM: The current maximum
13 incomes for SCHE and DHE is about 58,000 and the
14 states enhanced STAR program has an income limit of
15 about 74,000 so can you tell us how you arrived at
16 the 50,000-dollar limit?

17 JACQUES JIHA: The 50,000, I mean the
18 SCHE and DHE... all of the programs that we have, the
19 maximum benefits that you secure is at 50,000, after
20 50,000 you continue to get benefits, but they phase
21 out over... you know the benefit phases out after
22 50,000 but for 50 it does not. So, our goal was to
23 find the maximum point, you know and then match it to
24 make sure it's consistent across all of our forums.

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CHAIRPERSON DROMM: Would DOF be

supportive of indexing the threshold to some measure
of inflation or median income in the city?

JACQUES JIHA: Well this is something we
could look in the future once we... once we have the
infrastructure in place because as you can imagine
it's going to be rather complicated in terms of
ensuring that on an annual basis we have to adjust
the threshold so again as I say I'm open to that kind
of discussion but to begin with we have to start by
having an infrastructure that we can handle to begin
with, once we do we'd be open to this kind of
discussion.

CHAIRPERSON DROMM: So, all these
programs are income restricted and will be checked on
an... on an annual basis?

JACQUES JIHA: Yes... [cross-talk]

CHAIRPERSON DROMM: And so, if, if a
homeowner goes over the 50,000 dollars in any given
year what would happen to a taxpayer in the payment
plan that experiences... like let's say a onetime
windfall in terms of income?

JACQUES JIHA: Well that's... it... part of
the way which we designed the program and once you

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2 reach 50,000 dollars you're technically out of the
3 program and I have to think about because of that
4 issue of if you have a onetime increase in income and
5 you'll come right back to it because this is some,
6 something that we've dealt with, with the SCHE
7 program, we addressed that issue because that was a
8 technical problem for us. Again I would.. we could
9 come to you with looking into.. in terms of it is a
10 onetime spike in income and your income comes back to
11 the normal flow but currently the way we have it once
12 your income exceeds the 50,000 dollars you would be
13 out of the program, another words you're not going to
14 be forced to pay, you're still going to be in the
15 plan but you're not going to take advantage.. [cross-
16 talk]

17 CHAIRPERSON DROMM: So, like if somebody
18 gets a, a life insurance policy or.. [cross-talk]

19 JACQUES JIHA: Yeah, that's.. as I said
20 we'll have to.. we'll have to look into this as I
21 expect, we did for SCHE and DHE, we had the same.. we
22 had a similar problem with SCHE and DHE which we
23 addressed.. SCRIE, SCRIE, SCRIE and DRIE.

24 CHAIRPERSON DROMM: So, similarly if a
25 property owner misses the renewal deadline to renew

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2 the hardship payment plan will there be any
3 flexibility to allow them to reenter the installment
4 agreement?

5 JACQUES JIHA: Again, we will look into
6 these issues but, you know currently we have a... what
7 is the deadline we have right now... we, we haven't set
8 up a deadline now per se...

9 JEFFREY SHEAR: Right, we... [cross-talk]

10 JACQUES JIHA: We haven't set up a
11 deadline at this point in time in terms of a fixed
12 date, we don't... we don't have that yet. I think our,
13 our goal is to make sure we, we, we continue to
14 renew... the purpose of the renewal program is that we
15 could obtain information about the income on an
16 annual basis to see the participant still qualified
17 but I don't think we have a date yet. The latest... I
18 don't think in the law we have any specific date.

19 [off mic dialogue]

20 JACQUES JIHA: After January 2019, okay.

21 CHAIRPERSON DROMM: So, could you just
22 repeat that into the mic, so we can get it...

23 JACQUES JIHA: Go ahead.

24 [off mic dialogue]

25

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CHAIRPERSON DROMM: So, it applies to agreements after January...

JEFFREY SHEAR: 2019.

CHAIRPERSON DROMM: 2019, okay.

[off mic dialogue]

JACQUES JIHA: That's the effective date, the effective date is January 2019, but I think what the question was what happened if you went to renew do, we have an effective date for renewal, in the legislation?

[off mic dialogue]

JACQUES JIHA: We'll get back to you, we'll get back to you on this.

CHAIRPERSON DROMM: Okay, let me just talk a little bit about the Pre-Considered Intro that would require the banking commission to recommend and allow the council to adopt an interest rate that would be applicable to tax arrears or properties that are subject to incur installment agreement. This interest rate must be at least equal to the most recently determined federal short-term rate most recently set at about 2.5 percent which is commonly understood to represent the rate at which a short-term borrowing could be achieved in the unlikely

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2 incidence that the city would have to borrow to cover
3 the cost of these deferred payments. Now while I
4 understand that you're still reviewing the details of
5 the bill I'd like to ask you generally about the
6 concept of the bill; there's the administration
7 review, the interest rate as a penalty for late
8 payment or as a way to cover the cost of non or
9 deferred payment.

10 JACQUES JIHA: Though we have... the way I
11 look at it is as I... I'm as concerned as you with
12 respect to adding any undue burden on the taxpayer so
13 therefore we always look for ways that's the reason
14 why we come up with the new plans that we introduced
15 the legislation but the times that we have is as you
16 know the reduction in the rate would have a
17 significant impact on tax revenue, okay, so from that
18 perspective this is not something we should analyze
19 in, in isolation we should look at it in the context
20 of a budget negotiation or discussion rather than
21 just isolating it that's what... you know at this point
22 and as a way I would characterize it from my
23 perspective.

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CHAIRPERSON DROMM: Do you have an estimate of the fiscal impact of the... of the legislation?

JACQUES JIHA: We're still working on it but we also have to look at it not just from a property tax perspective but in terms of the water authority because they are forced to basically adopt the same wage that we are using so the impact may not be as much on us but for them it will be significant because they have to... that interest would actually be used for all... for everyone not just for a segment, a small segment so from their perspective it could be very high.

CHAIRPERSON DROMM: Uh-huh. Okay, I'm going to let some Council Members ask questions, Council Member Helen Rosenthal.

COUNCIL MEMBER ROSENTHAL: Thank you Chair Dromm. These are great things... great work you're doing so thank you.

JACQUES JIHA: Thank you.

COUNCIL MEMBER ROSENTHAL: But I'm still going to just ask a quick question, do you have a... do you know the spread between what it cost the city to

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2 borrow money compared to what we will now be
3 charging?

4 JACQUES JIHA: I don't have the
5 information from the top of my head, but I could
6 provide you that information.

7 COUNCIL MEMBER ROSENTHAL: Do you have a
8 guess?

9 JACQUES JIHA: You know most of it
10 depends on, you know which... you know timing is
11 different, you know capital... you know capital market
12 changes daily for long term capital, so I don't have...
13 [cross-talk]

14 COUNCIL MEMBER ROSENTHAL: I'm just
15 wondering... [cross-talk]

16 JACQUES JIHA: ...I don't have something in
17 mind... [cross-talk]

18 COUNCIL MEMBER ROSENTHAL: It... [cross-
19 talk]

20 JACQUES JIHA: ...you know on top of my
21 head.

22 COUNCIL MEMBER ROSENTHAL: Okay...

23 JACQUES JIHA: But I will provide you
24 that information.

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COUNCIL MEMBER ROSENTHAL: Sure, sure.

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Okay, thank you, thank you Chair.

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CHAIRPERSON DROMM: Good and I, I forgot

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to announce that we were joined by Council Members

6

Powers, Rosenthal, Matteo, Moya, and Cornegy. So,

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thank you all for coming and now we've been joined by

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Council Member Van Bramer. Let me just go back I have

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some questions about water bills. Does entering into

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one of these payment plans address taxpayer issues

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with water and sewer charges and how can taxpayers be

12

sure they are up to date on all of their property

13

related charges?

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JACQUES JIHA: No, this is... it has

15

nothing to do with water and sewer it's a separate..

16

as you know it's a separate entity.

17

CHAIRPERSON DROMM: Is there a way that

18

the taxpayer can check that they're up to date on all

19

of their payments that are owed to the city?

20

JEFFREY SHEAR: I'm sorry, can you... can

21

you repeat that... [cross-talk]

22

CHAIRPERSON DROMM: Sure, is, is there a

23

way that taxpayers can be sure that they're up to

24

date on all of their property related charges, how

25

can they find out that information?

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JEFFREY SHEAR: They can find out that information online or at, at our business centers.

3

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CHAIRPERSON DROMM: Is it all on, on one... at one site, one address?

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JEFFREY SHEAR: For... are you including the water charges?

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8

CHAIRPERSON DROMM: Yeah.

9

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JEFFREY SHEAR: No... so, right now it is not, no, the DEP runs a separate system.

11

12

CHAIRPERSON DROMM: Okay, a lot of constituents do see it as the same... [cross-talk]

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14

JEFFREY SHEAR: Yes... [cross-talk]

JACQUES JIHA: We need... [cross-talk]

15

16

JEFFREY SHEAR: We understand... [cross-talk]

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18

JACQUES JIHA: ...but, but considering one is our authority which is independent of the city per se so that is always a challenge.

19

20

CHAIRPERSON DROMM: So, did you reach out to DEP at all to see if they're willing to offer a similar hardship plan?

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JACQUES JIHA: They have a hardship plan, yeah.

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JEFFREY SHEAR: Yeah, so DEP has the water debt assistance program which we do refer to in the testimony... [cross-talk]

CHAIRPERSON DROMM: Uh-huh... [cross-talk]

JEFFREY SHEAR: ...that participation in that program would allow people to get the extenuating circumstances plan that we talk about so that's one of the triggers for us accepting them so if, if DEP has given in effect their version of, of a hardship plan and if the homeowner meets the income qualifications then they would be eligible for our plan.

CHAIRPERSON DROMM: And how do you coordinate that with DEP?

JEFFREY SHEAR: When someone applies with us, we, we will be checking with DEP.

CHAIRPERSON DROMM: Are you reviewing DEP payment data to get a sense of who might benefit from those programs?

JEFFREY SHEAR: I'm sorry, could you be a little... [cross-talk]

CHAIRPERSON DROMM: Sure, are you... [cross-talk]

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JEFFREY SHEAR: ...more specific... [cross-

3

talk]

4

CHAIRPERSON DROMM: ...reviewing DEP

5

payment data to get a sense of who might be eligible

6

for these programs that we're talking about today?

7

JACQUES JIHA: We have not done it, I

8

don't know... we don't... our focus has been on creating

9

the policy the... [cross-talk]

10

CHAIRPERSON DROMM: Will that be

11

something... [cross-talk]

12

JACQUES JIHA: ...but that's... once we have...

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once we put the administration in place... [cross-talk]

14

CHAIRPERSON DROMM: Moving forward...

15

[cross-talk]

16

JACQUES JIHA: ...that will be one of the

17

things that we'll be looking into... [cross-talk]

18

JEFFREY SHEAR: We, we would definitely

19

use that as, as... to create our marketing plan and,

20

and know who we want to do outreach towards.

21

CHAIRPERSON DROMM: Okay, so as written

22

the installment agreements will be available to class

23

one and class two condo owners, so what is DOF's

24

position on expanding the eligibility to small class

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two buildings such as those who may live in what is

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2 categorized as a four-unit building but is used as a
3 one family or two-family home?

4 JACQUES JIHA: Currently we don't have
5 them because in, in, in mind and again because the,
6 the focus has been on trying to protect homeowners
7 with incomes of less than 50,000 dollars, as you know
8 many of these properties are technically classified
9 as commercial on the... right now.

10 CHAIRPERSON DROMM: So, we still would
11 like to discuss that four to six family owner
12 occupied situation with you as well... [cross-talk]

13 JACQUES JIHA: We, we could discuss...

14 CHAIRPERSON DROMM: It might just fall
15 outside of the legislation that we're... [cross-talk]

16 JACQUES JIHA: Sure... [cross-talk]

17 CHAIRPERSON DROMM: ...discussing. Our, our
18 staff shared with you a report from the California
19 Legislative Analyst Office that reviewed the state's
20 program of deferred payments for low payment... for low
21 income seniors. One of the findings was that the
22 state which charges a seven percent non-compounded
23 rate earned a profit on these programs which
24 presumably the city would make as well. That report
25 also cited the relatively high seven percent interest

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2 rate as a potential explanation for the low usage of
3 that state's program. Do you believe that a lower
4 rate would encourage enrollment and usage of these
5 assistant programs?

6 JACQUES JIHA: Again I don't know apply
7 sensitive per se, these programs so that, you know
8 it's an inference you would make to say, you know if
9 you lower the interest rate more people will
10 participate based on our own experience is when
11 people are having trouble paying their property
12 taxes, they are about to go into a lien sale that's
13 when they are looking for a payment plan to get out
14 of lien sales so I... you know I'm, I haven't seen any
15 evidence, any study that basically link interest rate
16 with participation in this kind of program but again,
17 you know I would make a... to me that would be a
18 speculation on my part to argue that there's a
19 correlation between the two.

20 CHAIRPERSON DROMM: How soon after a tax
21 payment is missed are homeowners notified of that?

22 JACQUES JIHA: Jeff...

23 JEFFREY SHEAR: They are notified in
24 their next bill so typically that would be their... the
25 quarterly statement of account. For this plan we plan

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2 to offer quarterly or monthly bills, so we would be
3 notifying them at the time of the next bill.

4 CHAIRPERSON DROMM: I think we are done
5 with this portion, I want to thank you for coming in
6 and giving testimony, we look forward to putting the
7 finishing touches on this piece of legislation.

8 JEFFREY SHEAR: Great.

9 JACQUES JIHA: Thank you very much.

10 CHAIRPERSON DROMM: Thank you again for
11 coming in. I'd now like to call up Arthur Burkle from
12 Legal Services New York City; Oda Friedheim, I'm
13 sorry if I mispronounced your name from the Legal Aid
14 Society; Leo Goldberg from the Center for New York
15 City Neighborhoods and Robby Yozzo, Yozzo. Okay,
16 thank you all for coming in, would you like to start
17 over there?

18 [off mic dialogue]

19 CHAIRPERSON DROMM: Okay, fine, okay,
20 that's fine. Okay, very good.

21 LEO GOLDBERG: Good morning. My name is
22 Leo Goldberg, I am the Policy and Research Manager at
23 the Center for New York City Neighborhoods. I thank
24 you Chair Dromm and the Committee for holding today's
25 hearing. The center works with LMI homeowners, we

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2 coordinate foreclosure prevention and housing
3 counseling and we have foreclosure prevention loan
4 program called the Mortgage Assistance Program that
5 in addition to helping homeowners with tax arrears
6 also helps people with... sorry, in addition to
7 mortgage arrears it helps homeowners with tax arrears
8 and the program looks similar to the senior deferred
9 option so we have some experience in this... in this
10 area. So, I'll just briefly say we are really pleased
11 that the Council is taking this up. This is the area
12 that we think is vitally important. There are tens of
13 thousands of lower income homeowners who experience
14 really severe tax burdens. You may have seen the
15 report from the Comptroller's Office recently that
16 found that lower income homeowners have much higher
17 tax burdens as a proportion to their income than
18 higher income people and this is a result of the
19 property tax system and tax caps, etcetera but the
20 result is that the lower income you have as a
21 homeowner regardless of the value in your property
22 the greater strain you have. We did a survey of
23 homeowners in East New York last year and we found
24 that only 18 percent reported that they were able to
25 save any money after paying all their bills with the

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2 rest either breaking even or drawing on credit cards
3 or other debt just to meet regular expenses. So,
4 there's a really wide spread level of financial
5 precariousness in the city and we think that this is
6 one good step towards helping folks address that. So,
7 with that said we think that in some of the specifics
8 of the bill there's some work to be done to make sure
9 that it's as effective as possible and that it is
10 providing the assistance that it sets out to do. so,
11 I'm... I have more detail in the testimony, I know the
12 folks around me are going to go into more detail as
13 well, so I'll do kind of a high-level overview of
14 some of the areas we think could be improved. So, one
15 is reducing barriers in the application and renewal
16 process and I think the Chair's questions got at some
17 of this but assuming that applicants are going to be
18 able to take on a title search and some of the other
19 requirements could be... could be problematic even
20 though with the title search requirement there is an
21 option that the DOF does it on behalf of the
22 homeowner and it's reimbursed, even the requirement
23 on the face of the application might be discouraging
24 to a number of homeowners we have to assume that a
25 lot of people are already in a, a financial strain

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2 and perhaps other strains in their life when they're
3 going through this application process and really
4 making this as simple as possible with as few
5 barriers as possible is going to be really important
6 and something like hiring someone to do a title
7 search can be... can be really discouraging. Another
8 piece would be the requirement that all owners on the
9 property sign the application, we'd hope to see some
10 kind of exemption to that requirement because there's
11 a lot of people with complicated family situations
12 and we need some acknowledge of that in the
13 application process here. And then the Chair's
14 questions got at a point that I think is really
15 crucial which is the requirement that their annual
16 renewals of the application especially for seniors we
17 imagine that many seniors would drop out of the
18 program accidentally. DOF has a lot of sources of data
19 that could draw into verifying the ongoing
20 eligibility of, of these homeowners in the program
21 especially if it was brought in line with SCHE or the
22 enhanced STAR program so, you could link it closer to
23 these existing exemption programs, cross reference
24 and make sure that homeowners are eligible in that
25 way. We also have some concerns about the net equity

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2 requirement, while I understand why it's useful in
3 the senior case, I actually don't understand why it's
4 useful for the non-senior options and would exclude
5 some homeowners that otherwise could be helped by the
6 program. And then coming back to the income
7 eligibility question, like I said I think would make
8 sense to bump up the income eligibility for the
9 seniors up to the other programs that exist and we
10 looked at application dated to the New York Mortgage
11 Assistance Program for non-seniors looking for help
12 with their tax liens and we found that 42 percent of
13 the applicants were above 50,000 dollars in income so
14 there is demand for this exact kind of help above
15 that 50,000 threshold and I think we should really
16 consider raising it, the city's going to get this tax
17 revenue back eventually. It's a well-structured
18 program, there will be a lien on the property so why
19 not raise the income to, to meet the need where it
20 is. And I should say the, the New York MAP program is
21 going to be fully subscribed in the spring so these..
22 measures like these are going to be really important
23 to fill that hole. And just the last couple of notes
24 I would make is this points to an issue with the
25 broader property tax system that we hoped that the

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2 Council takes on as well, which these installment
3 plans will help people once they're already in
4 trouble we would also hope to see stronger provisions
5 that link people's property taxes to their incomes
6 before they're in trouble so that might look like
7 circuit breakers, breakers, homesteading exemptions
8 to make sure that a homeowner in a gentrifying
9 neighborhood isn't priced out of their home or put in
10 a situation where they need to come to DOF for help
11 just because of the circumstances around their
12 property. A lot of cities in the U.S. have systems
13 like this; circuit breaker exemptions, etcetera and
14 we should really look at that more. And, and finally,
15 notice and.. especially if someone is exiting the
16 installment plan agreement or, or at risk of
17 defaulting on it it's really critical to, to provide
18 a serious level of notice. We see this with our
19 clients and our partner's clients all the time that
20 just because the letter is sent to someone telling
21 them that they're behind on their bill does not mean
22 that they're going to read that or understand it so,
23 a, a housing counselors, legal services, having
24 people ready to assist these homeowners is going to

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2 be really key. So, thank you for the opportunity to
3 testify and thank you for advancing this legislation.

4 CHAIRPERSON DROMM: Just quick before we
5 go to the next person, what's the cost today for a
6 title search approximately?

7 LEO GOLDBERG: I don't know.

8 ODA FRIEDHEIM: It could be four, four or
9 500 dollars, 500, 500 approximately.

10 CHAIRPERSON DROMM: That much, yeah,
11 okay.

12 ODA FRIEDHEIM: Yeah.

13 CHAIRPERSON DROMM: And what would be the
14 suggested level to raise the eligibility level to,
15 its 58,000 something for the... for SCRIE I guess and
16 DRIE, did you make a suggestion?

17 LEO GOLDBERG: I, I think for the seniors
18 raising it to the SCHE level would be good, we could
19 also raise it to enhanced STAR level, I'm not sure
20 what the city loses in doing that which is higher, I
21 don't actually have it in front of me.

22 CHAIRPERSON DROMM: 74, 74,000...

23 LEO GOLDBERG: 74,000 and for the non-
24 seniors I think we could do the same. It... there's
25 plenty of folks who need help in that income range

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2 and like I said the revenues all coming to the city
3 so...

4 CHAIRPERSON DROMM: Okay, thank you, next
5 please.

6 ODA FRIEDHEIM: Alright, good morning. My
7 name is Oda Friedheim, yes you did mangle my name.
8 And I, I'm speaking today on behalf of the Legal Aid
9 Society. We have been involved in the foreclosure
10 prevention since actually 2000 and in the last many
11 years we have particularly dealt with many senior
12 homeowners that actually had incredible burdens in
13 terms of property taxes and also water and sewage
14 charges so we are very familiar with some of these
15 issues and therefore we really welcome and commend
16 the City Council for taking this important step to
17 create a program that would be both flexible and
18 income based. We think that is a very, very
19 significant step and would certainly assist many
20 homeowners and we certainly appreciate the Department
21 of Finance recognition of the problem which has not
22 always been the case and we really see this as, you
23 know a significant step in the right direction. Now
24 based on our experience with especially senior
25 homeowners but just low-income homeowners including

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2 low income condo owners. We practice in the Bronx and
3 we represent many people for example in the
4 Parkchester Condominiums as well as others so based
5 on our experience, we do have concerns similar to
6 basically what Leo Goldberg already articulated which
7 is that some of the requirements would be both
8 burdensome and possibly exclude exactly those
9 homeowners that need it the most. I would say as Leo
10 already mentioned, you know if, if a homeowner sees
11 the word title report I think they're going to run in
12 the opposite direction because the... really title
13 report that is a very legal abstract concept, that's
14 not something that your typical homeowner would
15 actually understand to even... I think the city... if, if
16 in fact the title report is necessary then that's
17 something that the city should automatically take on.
18 Its not even clear to us why it's so important, it
19 became clear during I believe the testimony of the
20 Commissioner that its to basically get to an equity
21 amount rather than... you know we're not clear where
22 the lien would actually be placed, would be after
23 existing mortgages or... that's not very clear from the
24 legislation. In any event I think title report if
25 indeed necessary should be done by the city

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2 automatically and... as, as part of the application
3 process. Ditto for appraisals for condos and then I
4 also want to address the issue which is another
5 requirement that... and, and Leo touched on that, that
6 all homeowners... all property owners sign onto the
7 application, that is probably one of the thorniest
8 issues and we don't have ready answers to that. We
9 understand the, the idea behind it but there's got to
10 be a more flexible approach, I mean what we, we see
11 many variations its not just complicated family
12 relations, there are issues of domestic violence, you
13 know where... you know the, the perpetrator of the
14 violence is obviously not going to cooperate in fact
15 cannot cooperate so... in addition as part of past
16 predatory practices there were many instances where
17 unfortunately brokers pushed people into recording
18 cosigners who never had an intention to live there to
19 get on the deed and also, you know take on the note
20 and mortgage so, there's many variations on this
21 theme but there's, there's got... that's going to be a
22 big, big hurdle and that's going to be definitely
23 addressed and you know we, we would be happy to, you
24 know work with the City Council on figuring out ways
25 to deal with that. And as Leo already said the

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2 renewal of course is, is another thing that is
3 burdensome. I think... our experience is really
4 grounded in the fact that the many seniors that come
5 to our office sometimes with mortgage problems but
6 often with tax problems. The first thing I do is I
7 check well you are over such and such age, you're
8 over 65 and your income is such and such, are you
9 already getting the senior homeowner exemption SCHE,
10 I'm telling you 90 percent are not. We then go and
11 have to fill out the application. So, in terms of
12 even... before we even get into this really overall
13 good plan there's got to be, I don't know a different
14 kind of outreach to seniors because the problem is
15 that the events that the Department of Finance
16 arranges the, the more vulnerable homeowners
17 unfortunately do not find out about it, do not come
18 to it and therefore are not often able to avail
19 themselves of, you know SCHE similar with DRIE, the
20 disability program. So, back to... you know what is
21 being proposed here in terms of this... these payment
22 plans, we were glad to hear that the Commissioner
23 spoke about aggressive outreach but somehow it still
24 often falls short of reaching exactly those
25 homeowners that are most in need which are often

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2 seniors, they are often bed ridden or homebound,
3 etcetera, etcetera and you know we would certainly
4 like to cooperate in any shape we can to reach such
5 homeowners but that is still an open issue. Finally,
6 and I think Leo touched on that too, the notice
7 requirement that... it's not addressed in the bill but
8 there has to be some very clear notices and they have
9 to be obviously very easily to be understood and so
10 on and so on. So, in short, we see some concerns
11 based on our practice, but we still overall commend
12 the City Council for taking this really important
13 step. Thank you very much for allowing us to testify
14 today.

15 CHAIRPERSON DROMM: Thank you very much,
16 next please.

17 ARTHUR BURKLE: Good morning... good
18 morning members of the City Council and Chair Dromm.
19 Thank you for inviting us to testify this morning. My
20 name is Arthur Burkle, I'm a Staff Attorney in the
21 Foreclosure Prevention and CED Unit at Bronx Legal
22 Services which is a program of Legal Services NYC.
23 Like my colleague, Miss Friedheim at Legal Aid, LSNYC
24 is the largest... or one of the largest providers of
25 free civil legal services in the country with offices

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2 in all five boroughs. We've assisted over 12,000
3 homeowners since 2009 and foreclosures and
4 discriminatory lending and abusive mortgage services
5 actions and we have an informed perspective on the
6 challenges that homeowners face in all aspects of the
7 judicial foreclosure process including tax
8 foreclosures and we're also particularly sensitive to
9 the needs of large numbers of low and moderate income
10 homeowners who confront a range of legal issues whom
11 we may not be able to assist because the need
12 outstrips the available resources and as has already
13 been mentioned by my colleagues, we commend the
14 efforts of the Committee and the Department of
15 Finance to create this legislation which will help
16 many homeowners in need. However, we also have
17 reservations about the current wording and the design
18 of the law of the proposed legislation which I go
19 into detail in my paper testimony and I'd like to
20 just go over some basic overview of those issues. As
21 has already been mentioned, we are concerned that it...
22 there are significant barriers to entry into the
23 program. Again, the title search requirement is
24 onerous for homeowners who are already behind on
25 their property taxes. While the Department of Finance

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2 can add this cost to their debt to be repaid that
3 sort of defeats the purpose of assisting the
4 homeowner when you're increasing the debt which will
5 accrue interest. Again, the requirement that all
6 property owners sign on to the application can be
7 difficult when some may be unavailable, some may be
8 deceased, this current wording in the legislation
9 does not provide for property successors and heirs
10 that could participate if the original property owner
11 is no longer there. Another issue is that the income
12 limit does not account for the property's location. I
13 echo the Chair's concern that it would be more
14 reasonable for the income limit to be set to area
15 median income since income can vary widely across our
16 city. It would also make more sense to set the income
17 level according to the number of property owners, it
18 doesn't really make sense for one property owner to
19 bound to 50 percent at 50,000 dollars as well as
20 three property owners which we've seen, you know
21 their income would be necessarily higher and they
22 shouldn't be barred just because of that arbitrary
23 limit. We're also concerned about the net equity
24 requirement for... that requires that the liens not
25 exceed 25 or 50 percent of a property's net equity.

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2 This is also concerning for senior citizens who may
3 have taken out a reverse mortgage, a reverse mortgage
4 is a mortgage that takes out of the equity of the
5 property and their expenses... the payments that the
6 senior makes are taxes, are property taxes and
7 insurance. If the senior is not barred from
8 participating in this program because their reverse
9 mortgage took out more equity that's one of the
10 people that this bill is intending to help who would
11 be excluded. Another issue is generally to facilitate
12 participation, again I echo my colleagues concerns on
13 an annual requirement... an annual renewal requirement
14 is very onerous especially for senior citizens.
15 There's also an inherent conflict between the, the
16 net equity requirement and the strict income limit.
17 On one hand a homeowner is limited by the income,
18 they cannot earn more than 50,000 dollars, on the
19 other hand if the net equity of the liens is above 50
20 or 25 percent they're barred. A homeowner would be
21 incentivized to earn more money to pay down the net
22 equity but then they would be excluded because they
23 earn more than 50,000 dollars. That is a conflict
24 that we don't see has to be there, there doesn't have
25 to be a net equity limit because even homes who are

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2 underwater should be able to participate in this
3 program, that's a homeowner that is very vulnerable
4 that is likely behind on property taxes that the city
5 is losing money out on and will be automatically
6 excluded because of the net equity requirement
7 doesn't seem to serve a purpose for the DOF either.
8 It again seems that the approach after the default is
9 punitive in that once a homeowner has defaulted on an
10 installment plan for whatever reason in order to cure
11 that default they have to pay 20 percent of the liens
12 but these liens include water and sewer charges and
13 other liens whereas the initial program is only for
14 tax arrears so now they're having to pay 20 percent
15 of a potentially much larger chunk of debt that
16 wasn't part of the original installment plan and now
17 if they are not able to cure it then they'll be
18 barred for five years. Here's a homeowner who has
19 been punished because they weren't able to make an
20 installment plan to begin with who then had to make a
21 much larger payment and now, they will not be able..
22 will not be eligible for five years, they will likely
23 go through tax foreclosure. Another concern that we
24 flagged was the, the provision allowing the
25 Department of Finance to record installment plans

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2 with ACRIS, that should be eliminated altogether, it
3 doesn't seem to serve a purpose for the Department of
4 Finance or for homeowners. It's already a fact that
5 tax property liens are in first position, they would
6 not be subordinating the case of a tax foreclosure
7 however filing this installment plan with ACRIS
8 exposes the homeowner to potential harm from scammers
9 who can search for these agreements. Property tax
10 records are public but they're not searchable but
11 filing these kinds of agreements on ACRIS would make
12 them searchable to third parties. An example of how
13 this could play out is in our testimony in which we
14 illustrate an example. A predatory investor can learn
15 of a recent installment plan through ACRIS, can
16 target the apparent non-resident heirs of a
17 distressed property and persuade them to sell their
18 interest for next to nothing then that investor could
19 seek a partition action which has very few defenses
20 against a homeowner who is residing in the property,
21 that's the kind of scheme that Liz and LSNYC has
22 encountered multiple times especially in Brooklyn.
23 Again, by filing the installment agreement on ACRIS
24 the mortgage servicer can become aware of a tax
25 arrears, choose to decide to attack certain... choose

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2 to pay the tax arrears in full and then tack that on
3 the homeowner's bill at the next mortgage bill it... in
4 full which defeats the purpose of the installment
5 plan. Finally, if a homeowner is looking for an
6 alternative of selling the property but a potential
7 investor sees this kind of installment agreement in
8 ACRIS that can frustrate those efforts. We also felt
9 that the swift two year sunset provision that states
10 that the law would take effect on January of 2019 and
11 sunset in December of 2020 is very brief, it creates
12 uncertainty for all parties, a more reasonable life
13 span would be five year sunset provision so that, you
14 know potential participants can have security that
15 this will be around in two years. And in closing I'd
16 like to say that there will inevitably be hiccups in
17 the roll out of an ambitious new program like this,
18 at the same time it should be looked at more closely
19 and it should be modified with some of the issues
20 that my colleagues and I have flagged. It's
21 impossible to foresee and provide for every situation
22 and contingency that can arise but given the
23 Council's intention and the Department of Finance's
24 intention in creating this program to help
25 homeowners, these hiccups when they arise should be

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2 resolved with the homeowner's interest in mind and
3 not just with the city's bottom line in mind. Thank
4 you again for inviting us to testify this morning and
5 we would also be excited to continue working with the
6 committee to craft a more homeowner friendly bill.

7 CHAIRPERSON DROMM: Okay, thank you, next
8 please.

9 RALPH YOZZO: Hello, my name is Ralph
10 Yozzo and I'm a member of the Community Education
11 Council in district 16 and all these things and also
12 a computer developer programmer, all these things
13 our, our colleagues here are saying can be solved
14 with software, right, the title search can be done
15 with software, everything at the.. and so also the
16 payment tax history we already created a site called
17 tax dot title force dot org that shows the Department
18 of Finance's history of payment and you can compare
19 your tax payment to your neighbors and what we see is
20 that Queens and Staten Island are literally paying
21 8,000, 9,000 dollars in tax on average while Park
22 Slope and Williamsburg are paying 3,000 dollars on
23 class one property which makes no sense whatsoever.
24 Why are we not solving these problems, this is what's
25 causing some of these issues, right, so I have data

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2 right here... or information right here about the
3 assessment ratio, right, New York City has changed
4 this assessment ratio which seems to be... I, I wish
5 the Department... the Commissioner of Finance was here
6 because I'd like to ask him how has it changed from,
7 from 18 in... around 1980 it was 25 percent, it was
8 lowered to 18 percent in 1985 then it was lowered to
9 12 percent in 1989 and in 1992 the assessment ratio
10 was lowered to eight percent and then in 2006... or
11 2004 it was lowered to six percent with... if we... if we
12 compare ourselves to Nassau County, Nassau County has
13 lowered the assessment ratio down to .25 percent so
14 what that would do is even out so the people in
15 Queens would pay the appropriate amount of tax and
16 the people in Park Slope and Williamsburg would pay
17 more because, you know their property is more
18 valuable and then we'd continue all these programs
19 for seniors. Not everyone in Park Slope is a senior
20 so we, we need to be more fair to, to our people and,
21 and so the law if we read the law, New York State law
22 says that... requires the tax be based on each
23 properties market value but allows assessed values to
24 be set at a fraction of the market value but it must
25 be uniform. We do not have a uniform rate, right,

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2 the, the people in Park Slope, Williamsburg and
3 probably parts of Manhattan are paying an assessment
4 ratio of one percent while the people in Queens are
5 paying six percent, we... and, and so I suggest that we
6 have a community budget council that... because you,
7 you guys need feedback from real people because I
8 listened to the Commissioner he said oh yes, we do
9 outreach, outreach, its exactly what our colleagues
10 said here is that they did not reach the people. I
11 walk on my block and we're trying to get something
12 for... you know back yard access so I had to talk to
13 everybody on our block, there's people 70 years old,
14 I said do you live in this house, he says yes, I've
15 been here my whole... all my life, I said you don't
16 have the SCRIE or DRIE or any of these programs at
17 all, he said really and he... I had his son and I
18 showed him the forms, I signed up my neighbor for
19 SCRIE, SCRIE, she didn't know anything about it, her
20 son had all, all the things but he didn't share it
21 with his mother that... so, the point is we need
22 outreach not just... if we wait for the Department of
23 Finance to do this stuff they're never going to do
24 it, right, they don't even... you go on their site you
25 can't even find out your tax history, right, we did

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2 it graphically where we show the rates and you can
3 compare to your neighbors, you can see outliers, you
4 can... I, I don't understand we need to open it up to
5 real people, programmers, I'm willing to volunteer, I
6 talked to the borough president in Brooklyn, I
7 volunteered to help explain tax bills, I go to the
8 advisory commission, I listen to the people come up
9 and say... the poor person came up and said, my market
10 value went down but my tax went up, why and, and
11 nobody even answered her. Its, its because of the law
12 the way... the way the law is written. So, I could go
13 on forever but I'd, I'll stop just out or respect for
14 everyone and I wish Council Person Matteo was here
15 because he voted against the tax increase, right,
16 he's the only one, the only voice that said this is
17 outrageous, why are we increasing taxes on, on class
18 one property, why, it doesn't make any sense. The...
19 it's backwards, we set a budget and then we tax the
20 people depending on how much we've increased the
21 budget, right, ten percent. Well only a monopoly can
22 do that, right, businesses can't do that, they can't
23 just increase their budget and say look force the
24 customers to pay so we need... we need the budget to be
25 opposite, right, we need to look at what the revenue

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is and then set the budget not set the budget and then, you know set the revenue or force the, the monopoly tax payers and then we go through all these liens and things like this. It's... I am very disappointed in the whole system, so I just want to voice that. Thank you, Commissioner, or Chairman.

CHAIRPERSON DROMM: Uh-huh, I'm not a Commissioner...

RALPH YOZZO: Yeah, Chairman, I'm sorry.

CHAIRPERSON DROMM: That's fine, I'm...

[cross-talk]

RALPH YOZZO: Thank you... [cross-talk]

CHAIRPERSON DROMM: ...sure you've given testimony before the tax... [cross-talk]

RALPH YOZZO: Yes, twice, yes and the... [cross-talk]

CHAIRPERSON DROMM: Okay... [cross-talk]

RALPH YOZZO: ...issue is that I don't think... they're just an advisory Commission, right so... and do you think they're going to advise something... I'd like to know the history of this, if you... I would love to communicate with your office and find out who has control because the issue I have is whoever I talk to say it's the other person, right, so if I

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2 talk to state people they say oh it's the Department
3 of Finance, if I talk to the Department of Finance
4 they say it's the state... [cross-talk]

5 CHAIRPERSON DROMM: I'm talking about...
6 [cross-talk]

7 RALPH YOZZO: ...so... [cross-talk]

8 CHAIRPERSON DROMM: ...the property tax
9 reform commission, right?

10 RALPH YOZZO: Yes, I spoke... [cross-talk]

11 CHAIRPERSON DROMM: Okay... [cross-talk]

12 RALPH YOZZO: ...there... [cross-talk]

13 CHAIRPERSON DROMM: ...okay, okay... [cross-
14 talk]

15 RALPH YOZZO: ...twice, right but the, the
16 thing is this office of, of bill... taxpayer of rights
17 that's another feedback, I wrote to them because we
18 in Bed-Stuy bought a, a dilapidated house, right, we
19 repaired it and we get socked with 125 percent tax
20 increase for repairing a building that... you'd think
21 we'd be rewarded for doing that, they're...

22 Philadelphia has tax abatement programs that are
23 automatic, you fix your house, they want you to fix
24 houses. Here in New York City we punish people who
25 fix houses unless you're a developer who gets the

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2 421-A abatement and, and 30 year tax... so they don't
3 pay taxes for 30 years but we're going to be... our
4 taxes are increased 125 percent forever, right, it
5 never goes down and nowhere in New York City do they
6 account, account for depreciation. A repair and an
7 improvement are two different things, if you have a
8 house that's just a shell and you fix it that's not
9 really an improvement that's a repair of... you had to
10 do that, you can't live in a shell with an open roof
11 and... right, so the law says improvement but there has
12 to be a distinction between improvement and repair,
13 right, it, it's just common sense. Philadelphia does
14 it, everyone... here in New York City you have to apply
15 before you, you do this stuff and how are... everyone...
16 no one knows this stuff, right, we don't know. A
17 small... a small homeowner doesn't know that they have
18 to apply for 421-A, I... right, so I... if you have any
19 questions I would love to share information with the
20 office, I write to Councilman Vallone, I write to
21 Matteo, I write... the people that actually are voting
22 against the tax increases but I'd love to... yeah, I've
23 talked to Levin, I've talked to Cornegy... uh not... and
24 maybe not Cornegy, he's my Council Person but the...
25 all of them, I try but I never get any response. We

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need software to show, we have a website, its very simple, it shows your tax history, it shows everyone's... you can compare against the Mayor, you can compare Matteo taxes and the Mayor, you can compare them, and it shows very graphically what's happening. Go on the Department of Finance's website and try to find your tax history, your payment history, it looks like an accounting worksheet... [cross-talk]

CHAIRPERSON DROMM: Uh-huh... [cross-talk]

RALPH YOZZO: ...it, it's got a... you know the... it, it, it... its' almost impossible, we do it graphically and we give the date... the information and so you can put it into a spreadsheet, you can look at your neighbor... you can... all, all that stuff, you know so I would love to help because we need a, a... what's it called, a hackathon about... because if you go to the Departments website, Department of Finance website the assessment row is hidden deep into the website and its hidden inside an access database which you have to... no one even uses Microsoft access anymore, you have to extract it out and I took that whole thing and put it into a real database and made it accessible to everyone and nobody cares, it's sad.

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CHAIRPERSON DROMM: Yeah, anyway thank
you very much... [cross-talk]

4

RALPH YOZZO: Thank you... [cross-talk]

5

6

CHAIRPERSON DROMM: ...for coming in and I
appreciate your testimony, you are doing something by
being here today and giving testimony so... [cross-
talk]

9

RALPH YOZZO: Thank you... [cross-talk]

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CHAIRPERSON DROMM: ...thank you very much...
[cross-talk]

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RALPH YOZZO: Thank you... [cross-talk]

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CHAIRPERSON DROMM: Thank you to this
panel... [cross-talk]

15

ODA FRIEDHEIM: Thank you... [cross-talk]

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CHAIRPERSON DROMM: Thank you. Okay, we
were joined by Council Member Cumbo and Council
Member Gibson as well and I believe with that this
meeting is adjourned at 12:24 in the afternoon. Thank
you. Oh, excuse me, 11:24 yes, the clock up there is
wrong.

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[gavel]

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C E R T I F I C A T E

World Wide Dictation certifies that the foregoing transcript is a true and accurate record of the proceedings. We further certify that there is no relation to any of the parties to this action by blood or marriage, and that there is interest in the outcome of this matter.



Date

December 5, 2018