CITY COUNCIL
CITY OF NEW YORK

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TRANSCRIPT OF THE MINUTES

Of the

SUBCOMMITTEE ON ZONING AND FRANCHISES

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July 10, 2018

Start: 10:07 a.m. Recess: 2:00 p.m.

HELD AT: Council Chambers - City Hall

B E F O R E: FRANCISCO P. MOYA

Chairperson

COUNCIL MEMBERS: Costa G. Constantinides

Barry S. Grodenchik Rory L. Lancman Stephen T. Levin Antonio Reynoso Donovan J. Richards

Carlina Rivera Ritchie J. Torres

## A P P E A R A N C E S (CONTINUED)

Jillian McLaughlin, Assistant Vice President New York City Economic Development Corporation

Emily Soukas, Market Director of Urbanspace

Joshua Wein, Financial Director of RAL Companies

Spencer Levine, Founder, CEO & President, RAL Companies

Andrew Roche, Civic Hall

Charlie Anderson Appearing for: Assembly Member Deborah Glick, and State Senator Brad Hoylman

MyPhuong Chung, Chair of Community Board 3 Land Use, Zoning, Public & Private Housing Committee

Gale Brewer, Manhattan Borough President

Terry Cude, Chair of Community Board 2

Toby Bergman, Member of Community Board 2

Andrew Berman, Executive Director Greenwich Village Society for Historic Preservation

Sam Moskowitz, Greenwich Village Society

Ariel Kates, Greenwich Village Society for Historic Preservation

Harry Bowman, Greenwich Village Society for Historic Preservation

Lucille Krasne, East Village Resident

Aixa Torres, President of Alfred E. Smith Houses Resident Association, Incorporated

Laura Sewell, Executive Director, East Village Community Coalition

Sandra Balaban Co-Founder of Why Vote and Civics Unplugged

Andrew Saldana, Director of Operations, New York Tech Alliance

Nikki Evans, Director CUNY Office Workforce Partnerships

Richard Blodgett, Greenwich Village Resident

Rosie Mendez, Former New York City Council Member

Barbara Goran, Lawyer and Resident of 10<sup>th</sup> Street & University Place

Khinay West, Appearing for: David Mulkins President of Bowery Alliance of Neighbors

Brittany Spatz, Educational Alliance

Meghan Joye, Chair, Economic Development Committee, Community Board 3

Brian Glover, Community School District 1
Appearing for Superintendent Carry Chan

Michael McDermott, East Village Resident

Kathleen Wakeham, Metropolitan Council on Housing

Ray Rogers, Writer, Daily News

Zachary Lerner, Labor Organizer and Director New York Communities for Change

Tom Birchard, Owner, Veselka Restaurant on  $2^{\rm nd}$  Avenue and  $9^{\rm th}$  Streets

Eric Raymond, Village Resident

Patrick Purcell, Executive Director of Greater New York Laborers Employers Cooperation and Education Trust, Greater New York LECET

Kyle Danto Member of Open New York, Housing Advocacy Group

Irene Liu, Community Service Society or New York Abigail Edgecliffe-Johnson, Founder of RaceYa

Kristen Rouse, President & Founding Director New York City Veterans Alliance

Shelly Fremont, Village Resident

Claire Martalure (sp?), Co-Op President & Resident of 21 East  $10^{\text{th}}$  Street

David Eisenbach, 12<sup>th</sup> Street Resident Mary Fran Loftus, East 9<sup>th</sup> Street Resident

Santos Rodriguez Appearing for: Gary La Barbera President, Building and Construction Trades Council of Greater New York Jessie Laymon, Director of Policy
New York City Employment and Training Coalition

Katherine Schoonover, East Village Resident

Elizabeth Languis, Village Resident

Brittany Armstead, Representative for Tech NYC

Sahara, 32BJ Member, Security Guard, World Trade Center

Steve Herrick, Executive Director, Cooper Square Committee

Scott Hobbs, Deputy Director, Union Square Partnership appearing for: Jennifer Falk, Executive Director

Valentina Jones, President, Lower East Side Power Partnership

Joyce Ravitz, Chairperson, Cooper Square Committee

Monica Ridderspoor, Lifelong East Village Resident

Trevor Stewart, Village Resident for 36 years

Allison Greenberg, Village Resident and Lawyer

Conelius Sheehan, Member Local Union No. 3

Priya Ramanathanm Program Director, Per Scholas

Daniel Rabuzzi, Lower East Side Resident & Executive Director of Mouse

Keith Kirkland, CEO & Co-Founder, WareWorks

Jerry Weinstein, Civic Hall

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CHAIRPERSON MOYA: Good morning. Ι'm Council Member Francisco Moya. I'm the Chair of the Subcommittee on Zoning and Franchises. We are joined today by Councilwoman Rivera, Councilman Grodenchik, and today we have two public hearings. The first on 14th Street and Irving Place, Tech Hub applications, LUs 144, 145 and 146, which we will hear this morning and at 1:00 p.m. this afternoon we will-we will be holding a hearing on the Inwood Rezoning Applications LUs 135 through 140. If you are here to testify on the Tech Hub Applications, please fill out a white speaker slip with the sergeant-at-arms, and indicate the project name on the slip. There will be no testimony on Inwood until 1:00 p.m. today. We will begin now with the Tech Hub Application, the NYC Economic Development Corporation, EDC and  $14^{\rm th}$  at Irving, LLC, our applicants for a zoning map change, a zoning text amending and a special permit. These actions would facilitate the redevelopment of a cityowned site currently occupied by the two-story PC Richards Building with a 21-story technology focused office and retail building in the Union Square neighborhood of Manhattan in Councilwoman Carlina

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

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Rivera's district. The redevelopment is intended to
provide critical workforce development and small
business support services for the local community,
and the city as a whole. I know open the public
hearing on LUS 144, 145 and 146, but I would like to
take this opportunity to turn it over to Councilwoman
Rivera for her statement.

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COUNCIL MEMBER RIVERA: Good morning, everyone. Thank you so much for being here. Thank you to the members of the public, Chair Moya and my committee colleagues. Thank you for the opportunity to speak in regards to LU 144, 145 and 146. three Land Use item would respectively amend the zoning map and grant the special permits to facilitate the development of a 21-story commercial building on property located at 124 East 14th Street known colloquially as the Union Square Tech Hub. Tech Hub, which is being developed by 14th at Irving, LLC in coordination with NYC EDC is a commercial development project led by RAL Developers that would lease land owned by the city for the construction of a building that would house Class A commercial space at market rate, floors that are leased to Civic Hall for non-profit education and tech training as well as SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB flexible step-up space for small businesses and entrepreneurs. This tech collaboration in the heart of Union Square is on city-owned land, but with a considerable portion of its square footage allocated for purely market rate commercial use. By signing this lease, the City of New York will lose control of this prime property for 99 years, meaning how we vote on these items and the commitments made by the developer, its partners in the city will affect my district and New Yorkers for generations to come. Since my first day in office, I have asked this Administration, EDC and project partners for two (1) a Tech Hub, which gives a leg up to the members of our community who need it most, and (2) some sort of commitment to the adjacent communities that their homes and small businesses will be protected from hyper development. As advertised by EDC, this project has the potential to provide the digital skills training and Workforce Development my community has been demanding for many years. It has the potential and underline potential to provide women and people of color to pathways to high paying jobs in the city's growing tech industry that have been out of reach for decades, and it is my mission

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 10 to make this type of programming a reality for my neighbors. However, the conversations I have had about the on-site benefits as currently proposed have fallen short of what a city-owned project should provide. This site should serve as a gateway to new technology and innovation for New Yorkers in perpetuity, and provide maximum and tangible public benefits. Furthermore, this Tech Hub must not undermine the fabric of the community surrounding it, and, therefore, the vision for this area must include protections from continued out-of-scale and financially out-of-reach development. Anyone who is skeptical that this tech hub would not have a major impact on the affordability and character of the neighborhood surrounding Union Square need only look a few blocks to the south at 51 Astor Place, the construction of which accelerated the expansion of larger corporate office space with the nearby buildings that used to have a more significant mix of business types and sizes. And as we saw with the former Bowlmor Lanes, the site once though undesirable for tall luxury projects by area residents and even City Planning a speculative highend market has more and more of the neighborhood in

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 11 its crosshairs. Since the certification of this application, I have felt that the community's request for land use protections have been-have not been seriously considered. Even though neighborhood advocates and organizers continue to contact my office and this Administration asking for their voices to be heard, concerns have been pushed aside in the interest of expediting a project that relevant agencies would have us believe, and correctly in my view, should be considered an isolation of its surroundings and devoid of maximum input. One of the reasons I decided to run for office was because having worked at a local community based non-profit, I saw where our city feel short in involving the community decision making. We miss critical openings to have larger conversations around sense place that is merited during ULURPs especially when it involves the disposition of city-owned land. At the end of the day, the people who have to live with the effects of land use changes are those that reside in the neighborhoods around them. I look forward to hearing from the project stakeholder today, and how they plan to create a tech hub that brings high quality, lowcost or free education to tenants from Fifth Avenue

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 1 12 to Avenue D. I also look forward to hearing how we 2 can get the Workforce Development digital skills 3 training center we deserve without having to threaten 4 the skill, character and affordability of our 5 neighborhoods. Only with a comprehensive holistic 6 7 approach to both access to technology and protections of our vibrant neighborhood can I vote confidently 8 for this project, and right now that vote is 9 10 seriously in question. Thank you again, Mr. Chair and all of my colleagues and thanks, of course, to 11 12 all of the advocates and the stakeholders here today. Thank you. [applause] 13 14 CHAIRPERSON MOYA: Thank you. Sergeant-15 at-arms. 16 SERGEANT-AT-ARMS: [off mic] No clapping, 17

SERGEANT-AT-ARMS: [off mic] No clapping, no clapping. Quiet please. Do these only. If you want to clap, please go like this because the hearing has circulate around the city. So, please just—if you want to clap then go like that with your hands. (sic) [laughter]

CHAIRPERSON MOYA: Thank you. Thank you, Councilwoman Rivera for your statement. I would now ask the counsel to swear in the panel.

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present the Union Square Tech Training Center located

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 14 at 124 East 14<sup>th</sup> Street. On behalf of EDC I want to thank the Council and members of the community for attending today's meeting and participating in the ULURP process. New York City's Tech Sector is growing. Tech companies and tech careers account for almost 300,000 jobs in the city and span every industry from fashion to media to finance, and tech jobs are good jobs. The average salary is \$70,000 to \$80,000 a year, and unlike other high paying sectors, 44% of these jobs are accessible to those without a college education. These are exactly the kinds of opportunities Mayor de Blasio championed in his 2017 New Yorkers Works Plan where he committed to creating 100,000 good paying jobs over 10 tens. Due to the growth of good jobs in tech sector, the city has made investments to strengthen the sector and ensure the benefits it brings are broadly shared among New The city supports a network of accelerators Yorkers. and incubators throughout the city to encourage start-ups to expand within the five boroughs. It has also invested in programs and policies that prepare New Yorkers for the digital economy. Mayor de Blasio created the Computer Science for All Program to teach every public school student computer science by 2025,

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 15 and launch the Tech Talent Pipeline with the city's tech employers to bring high quality tech education to New Yorkers with limited financial means. Community Board 3 has also shown interest in cultivating the technology sector and called for the creation of a business incubator in our most District Needs Statement to expand employment opportunities for residents in lucrative career pathways. citywide policy goals, and local needs shape the request for proposals EDC released in 2015. The RFP challenged the city's development community to propose a project that provided flexible office space for growing technology start-ups and included educational uses that would equip New Yorkers of all backgrounds with the skills they need to thrive in a modern digital economy. The RFP generated a tremendous amount of interest and ultimately we selected RAL Companies to develop the Tech Training Center with Civic Hall as its anchor tenant because their vision for inclusive tech sector was closely aligned with ours. RAL and Civic Hall recruited compelling partners committed to long-term restrictions on the use of the Tech Training Center and included the most community benefits of the

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 16 proposals we received. RAL and the city will enter a 99-year ground lease for the property, and as a condition of the ground lease, RAL will construct and operate a building that includes retail space with opportunities for new entrepreneurs, flexible office space for start-ups, a digital skills training center that will offer affordable and accessible courses, event space available to the community, and space for Civic Hall, a non-profit devoted to using technology for the public good. The city already received ULURP approval to dispose of the site in 1983, and the city has the option to build a smaller project with fewer public benefits than the one under consideration today, but chose to seek an additional ULURP approval to expand the scope of benefits. The rezoning actions we are requesting include rear yard, height and setback wafers, as well as changing the underlying zoning district to a C6-4. These zoning actions would increase the project's public benefits, and provide deeper flexible floor plates that can support the dynamic program plan for the building. These changes allow the city to provide six additional floor than would have been possible in an as-of-right project. EDC, RAL and Civic Hall met

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17 with local stakeholders and the community board extensively prior to ULURP's certification and received unanimous approval with conditions from the community board in February. We received approval from the borough president in March and the unanimous approval from the City Planning Commission last The Tech Training Center has been improved by the feedback provided by each of these stakeholders and look forward to hearing from the City Council and members of the public today. Spencer Levine and Josh Wein of RAL Companies will describe the building's components and their requested ULURP actions in greater detail, and Emily Soukas of Urbanspace will discuss the market space plan for the building and Andrew Roche of Civic Hall will discuss the portions of the building that his organization will sublease. Thank you.

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

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JOSH WEIN: Thank you Jillian and thank you members of the Council for hearing about the project. I'm Josh Wein from RAL, and I want to start off by talking a little bit about—about the location of the building and put it into context. The site is located on the south side of 14<sup>th</sup> Street directly at the end of Urban Place. 14<sup>th</sup> Street, as many of you

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 18 know is a four-lane road in two directions. It's a commercial corridor directly adjacent to Union Square. What we liked about this location and specifically for the type of building that we're going to be developing here or hope to be developing here is there's easy access from all five boroughs. We wanted to create a building that would really be for all New Yorkers. Union Square is a hub and a location that provides real opportunity to create something that could be utilized by everyone and just another Class A office building. When we received the original RFP from the city, we thought about what the city was trying to achieve, and how we can promote 21st Century jobs throughout all aspects of the building. We did this through four main components: Education, networking opportunities, start-up businesses and ultimately job opportunities. We were introduced to Civic Hall and really bought into their mission of trying to make technology for the public good. We tried to find other uses that would complement and expand that vision as well. started with an education facility. Civic Hall wanted to create an education facility that promoted Workforce Development and digital skills training,

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 19 and they worked with local organizations to create a pipeline for students. We also wanted to create job opportunities that were really for high paying technology jobs that also fulfilled living wage and Hire NYC requirements we've agreed to with New York City's Economic Development Corporation as part of our grand lease. Finally, we've agreed to build and operate this building using union labor. Next slide. As part of our ground lease with EDC, we've made significant binding developer commitments to the project. Starting from the ground floor going up, on the ground floor of this building we're going to have a market space in partnership with Urban Space, and Emily will talk a little bit more about Urban Space's business model and how they work with entrepreneurs as well. We've listened to community feedback regarding no big box retail. So, you'll hear again from Emily about vendors being more locally focused. As, again, trying to create new-promote newer businesses, we agreed to a half mile radius restriction, and we'll also get to know more than five locations with the Borough of Manhattan for any of the vendors from the Food Hall. Finally, in order to promote entrepreneurship as part of the Food Hall,

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2.0 no-25% of all market vendors are reserved for firsttime entrepreneurs. The next six floors in the building ae going to be master leased to Civil Hall, and will be operated in three different components. The first component, which you'll see as an event space is really geared towards community user events as well as events that are for the technology industry. Originally, as part of our RFP—as a part of our ground lease with EDC we agreed to make the event space available to local organizations either free or charge-free of charge or at cost, 32 times a year. We've since agreed to increase that to 52 times a year. Above that, we have three floors that are dedicated to digital skills training. This space is—is restricted for the full 99 years of our ground lease, and will be licensed out to different technology training organizations. And finally, thethe remaining two floors of the Civic Hall space will be an expansion of Civic Hall's current operation, which Andrew Roche-Andrew Roche will expand on in a little bit. Above that, we have five floors that we're calling step-up office space or flexible office space. We really try to address here the ability for start-up organizations to-to get affordable office

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 21 spaces within prime Class A office buildings and prime locations within Manhattan. Right now, it's very difficult for start-up organizations who don't have a large bankroll to put up a large security deposit or-or agree to a ten-year longer lease. So, what this space does is it agrees to making no-leases no shorter than six months, and that's to prevent traditional co-working spaces, and no longer than five year, and again, that's in order to make it more accessible and more affordable for some of these start-up organizations. The developer has also agreed to build out these spaces as flexible office space for these organizations. So, it-the buildout cost is typically prohibited for a lot of these organizations. So by the developer-the developer actually building it out, it makes it again more accessible, and finally, the traditional office space above will provide job opportunities and will also help subsidize a lot of the components in the lower portions of the building that are being given back to the city and to the local organization at below market rents. I'd like to pass it on to Emily Soukas now who will talk about urban space.

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Thank you. Urbanspace was

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CHAIRPERSON MOYA: I just want to take this moment to acknowledge Council Members Torres,

Richards and Reynoso who have joined us here today.

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6 founded in 1972 and during its 40 plus years of

EMILY SOUKAS:

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projects. Urbanspace cultivates environments rich in

existence, the company has developed well over 50

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10 exchange ideas and showcase their wares. Fostering

community by transforming city spaces we are

creativity, places where local makers collaborate,

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12 motivated to provide the platforms on which artisans,

entrepreneurs and chefs succeed. In 1993, Eldon

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Scott established the first urban space market in New

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16 Holiday. That same year Urban Space crated the Union

York City with the founding of the Grand Central

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Square Holiday market the first of our holiday

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markets in New York. Today, Urban Space operates

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multiples in retail markets across New York City.
While the locations and offerings vary at our

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markets, one things remains the same: Being in and

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of the communities in which we operate. Urbanspace

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has been of the Union Square community for the past

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25 years as the founder and operator of the Union

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Square Holiday Market. In partnership with the Union

Square Partnership and New York City Parks
Department, we are proud to have created a community

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market that has gleaned an international reputation

5 as one of the must see destinations during the

6 holidays in New York City. Our focus is always on

7 the vendors working with as many local artisans and

8 makers as we can. In recent years, with the growing

9 demand for local, we have expanded parts of the Union

10 Square Holiday Market to embrace just that. We've

11 | added specialty market sections such as urban space

12 provisions, which is specifically for local food

purveyors and Little Brooklyn, which features only

14 wares made in our neighboring borough of Brooklyn.

15 Urban Space would have no work to do without our

16 vendors. Our vendors are truly our partners in all

17 aspects of our business. From helping us choose our

18 next locations to recommending new vendors for our

19 markets to supporting one another and growing and

20 expanding business, our vendors are what enable us to

21 make markets and build community. We are excited to

22 be part of the CB3 community as it is home to some of

23 New York City's best chefs and makers. In the past

10 years of food market operations alone, we have had

the benefit of featuring over 20 food vendors through

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 2.4 our local CB3 residents and/or business owners. Since this ULURP process has started, I have connected with new businesses in CB3 such as Mikey Likes It Ice Cream Shop to talk about future opportunities and offer advice about expanding their business. We have committed to 25% of the food kiosks to be dedicated to small entrepreneurs or first-time business owners. Our team of market directors and managers spend a lot of time going out into the community, exploring neighborhoods, attending other markets, fairs, festivals and expos to spread the word about our markets and to find new partners. We always cross-promote with our partners and landlords to ensure we have as a diverse an offering as possible that represents the community in which our market exists. At Urban Spaces existing market spaces, 37% of businesses are owned by women or people of color. For our holiday markets approximately 54% of businesses are women owned, and 56% are minority owned. Urban Space works with over 500 small businesses each year through its food halls, pop-up food markets and holiday markets. Urban Space is receptive to referrals from the Community Advisory Board to be formed as part of this

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 2.5 project, and beyond this project Urban Space always welcomes recommendations of vendors who would like to test concepts that at our other pop-ups and locations. We are in constant communication with our vendors to help them grow their businesses. Many first time business owners start at our pop-up markets for a four to six-week stint. Based on their experience at a pop-up, they are able to tweak their offerings in acceptance and to other popular and let the new driving markets graduate to a permanent food hall space with us and/or go onto open their own brick and mortar. For example, by participating at the Union Square Holiday Market, CB3 Business Macaron Parlor was able to finally open a permanent location on Saint Mark's Place. Since then, they opened another location on the Upper West Side, outgrew their Saint Mark's space and relocated to Hester Street, and started a new business, a non-profit called Meow Parlor, which was the first kitty café in New York City and serves as a feline adoption center. Urban Space cultivates environments rich in creativity, places where local makers collaborate, exchange ideas and showcase their wares. Fostering community by transforming city spaces.

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 26 motivated to provide platforms on which artisans, entrepreneurs, and chefs succeed. We are equally excited to be part of a building community that is built on the foundation of interconnectedness in support of startups. With that, I'll turn it over to Andrew Roche, the Founder of Civic Hall to speak to the opportunities and resources this project will provide for tech learners and business alike.

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ANDREW ROCHE: Good morning. My name is Andrew Roche. It's an honor to be here at the City Council and to see such an amazing array of citizens participating in our democratic process. years ago, I was a small business owner in Union Square. Actually, I've lived in Union Square my entire adult life in New York, and I was using the Internet to help me grow my business, and I was part of New York's burgeoning technology community. As a citizen of New York, I tried to be a good community partner with my neighbors and I joined the 14<sup>th</sup> Street BID, which had adopted Washington Irving High School as a place for members of the community to try and help, and I walked into that school and was shocked to discover 3,000 kids, 97% on school lunch and not a single computer anywhere in the school.

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 2.7 was shocked. I sent an email to Tim Franz asking him to help me build a computer lab in that school on a Saturday, and to my surprise, 200 people showed up, and we somehow figured out how to build that computer lab, but more importantly it inspired me to start a non-profit organization called Mouse, and to take on wiring up as many New York City public schools to the Internet as possible. Today, I'm proud to say that Mouse is active in almost 100 New York City public schools and in every borough. Not only making sure the schools are wired, but providing digital skills training to the students who in turn provide those same skills to their teachers and to their other students and even their parents. But over the same 20 years since Mouse got started, I've seen two-and I've witnessed two divergent trends. One is the rise of the New York technology community itself, which is rising in the-in response to the changing global economy where now every single New York City industry is competing to find workers and to be able to sell their wares and to conduct business in an economy that changes every single day at a faster and faster pace. The second and more challenging trend, however, is that Digital Divide no longer just refers

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 2.8 to the access to the Internet. It also refers to things like skills necessary to find a find a job or skills necessary to help your community or even the skills necessary to run for office. In response to this challenge my long-time collaborator and Amika Sifry and I opened a facility called Civic Hall three years ago as a center for the public good where New Yorkers from all over the city could come to meet and collaborate to solve some of the city's most pressing problems. Since opening in 2015, we have attracted over 1,000 individual members, and a hundred organizations including 12 government agencies. We have produced over 1,500 community events, trainings, hackathons, panel discussions, and-and other community events including over the last two years with the New York City Council a Digital Inclusionary Summit, which has been held at Civic Hall. You may have heard about a couple of organizations that came out of Civic Hall. As a matter of fact, one that I would like to highlight is called the New York Veterans Alliance, which was started by an entrepreneur, an organizer by the name of Kristen Rouse who came back from Afghanistan and was shocked to discover that there were not enough services and

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 29 resources available to recent veterans, and she came to Civic Hall to see if she could maybe start an organization, and through the people that she met, and through the resources of City Hall, she not only started her organization, but helped participate in a coalition that eventually got this Council to pass a bill with \$3 million budget creating the New York City Department of Veteran Services, and I'm happy to say the New York City Department of Veteran Services is now also a member of Civic Hall, and Kristen Rouse is constantly criticizing that when she can, and offering support-advice and support as they work together to make sure that all veterans in New York receive the best services possible. When we heard about the city's effort to create this center for Economical Opportunity and job creation in Union Square, we were inspired. We're lucky enough to be able to partner with RAL, and we provided a vision to the city where any New Yorker whether they be a student, a teacher, an immigrant, someone who's disabled or legally challenged, an elderly person could come and walk into a building and be able to get digital skills training for free. We joined with a couple-several best in class Workforce Development

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 1 30 organizations that work with these different 2 constituencies, including Per Scholas, Fed Cap, CUNY, 3 Mouse I'm happy to say, Access Code, then the New 4 York Computer Science Foundation, which is 5 responsible for partnering with the city for the 6 7 Computer Science For All Initiative to make sure that every single New York City public school student gets 8 computer education within the next ten years. 9 They've all agreed to partner with us to offer these 10 trainings, and even New Yorkers than they currently 11 12 serve not only in this location, but throughout the 13 city that could come and be able to access digital skills training as I mentioned before for free. I 14 15 hope you will recognize this urgent and extraordinary 16 opportunity we all have to create galvanizing new 17 facility that will support not only the organizations 18 that I just mentioned, but also the entire Workforce Development community for all the generations who 19 20 come after us. Thank you very much, and now I'm gong to turn it over to our partner, Spencer Levine. 21 2.2 SPENCER LEVINE: Good morning, everyone. 23 I get the liberty to walk you though some of the more technical physical aspects of the project. Starting 24

off with the step-up office space, Josh just

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 31 mentioned some of the elements of this project, but the-the program here was actually developed in response to some of the other community board need statements that we reviewed with EDC and-and on our own in responding to the RFP. The intent is for the program to foster job growth and employment opportunities for early stage companies and provide opportunities for companies that would otherwise not be able to afford more traditional office space. They've grown out of the one desk and they're ready for a real office. So, some of the commitments that we've made and we've developed this table just as a side-by-side comparison to better understand how we see the step-up office space as it relates to traditional. Yeah, the expected size for a step-up office space is somewhere between 1,500 and 5,000 square feet, the lease term as Josh mentioned is anywhere between 6 months and 5 years where a typical traditional office lease is 5, 10, 15, 20 years and there's renewal options on top of that, but they're very long-term commitments. The tenant build is in this case for the step-up office space by the developer. So, they would be pre-built and funded by There's no major capital investment required by

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 32 these companies. Guarantees are limited to one-year of rent. Guarantees often in traditional office spaces are guaranteed for the entire length of the lease term, which is a major hurdle to-to securing some of these office spaces for companies of this But one of the more-most important things is the idea of flexibility. So, the idea behind stepup—the step-up office space is today or six months—in six months a company might need 1,000 square feet, in a year it could 5,000 square feet, and in two years it might need a reduced square footage. So, the-the terms, the flexibility and how this space is built, shared—the idea of using shared services in common spaces within these-these floors provide that spatial flexibility that these companies are looking for and As discussed earlier, we are seeking threeit's really four zoning actions as part of this The first one the site currently exists in ULURP. four different zones-it's a one zoning lot within four different zoning districts. We're seeking to simplify the zoning on that site and have it all come under C6-4. We-on here-so we are as a precedent to all re-zonings in the city, the site is being mapped

for an MIH area although there is no residential

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 3.3 permitted under our lease with the city. It's just the precedent of the city. So, that was requested of We would allow the project areas to benefit from some bulk waivers and modifications to the rear yard and heightened setback, which are the sky exposure planned on 14th Street. This map here shows side-byside by the existing conditions of the zoning districts and the proposed rezoning action to conform the entire site to C6-4. It's-C6-4 does exist on the property already. So, it is a-it's just a simplification of the existing zoning-on that zoning lot. So, this slide highlights the two major or thethe two main zoning actions that we're seeking to allow for the program to take place. As Jillian mentioned early on that the program takes advantage of the larger floor plate setbacks. We are seeking to-a waiver to the Sky Exposure Plan requirement along 14th Street, which would actually provide for a more contextual setback on the building. It would align with the setbacks on either side of this building, and a waiver of the rear yards setback requirements. There's kind of a-we had a situation where if this were not a single zoning lot, the rear yard setback that we're proposing, which is 52 feet,

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 34 would actually be in excess of the as-of-right condition, but because this is a single zoning lot shared with the help property and the help property is residential and our building is commercial. The setback requirement would-goes to 60 feet. are actually seeking a waiver to a 52-foot separation. This-these zoning actions allow for the larger floor plates more light and air into the building They provide for increased capacities for all the uses that we discussed early on, and it really—it makes the programming more feasible in its application. So, things like we'll talk about thethe event space we've spoken about, but an additional 5,200 users a year that's based on the 52 times that it's made available to an additional 100 people because of the floor plate and setback requirements. This is a rendering of the building from Irving Place looking towards-south towards 14th Street. The building, we've talked a lot about it, but it's designed around the idea that there's a social aspect to the building. So, the one thing that I'll point out in this rendering is along the western edge of the building there are these two-story spaces, which we're considering the living rooms, and those are

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36 even space to ensure community access and use for reduced or free. Civic Hall will be establishing a community advisory committee to make sure the community has access, and programming—and the programming response to the local needs, and there's a-there's a system of reporting that comes along with that. We have and continue to have very informative and productive conversation with LESEN about how they can participate with-for local employment as well as benefit from the digital skills training for employment placement opportunities. We've-we have ongoing conversations with them, and then working closely with Council Rivera as well as and based on the Community Board 3 recommendation we will be establishing a scholarship fund to ensure access to the digital skills training portion of these buildings-of the building. With that, I think I'll turn it over to you. CHAIRPERSON MOYA: Thank you to the Thank you for your testimony. Just a couple of questions. What are the proceeds to EDC from this

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lease?

JILLIAN MCLAUGHLIN: Thank you, Council Member for your question. It's important to EDC that

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 37 our real estate projects provide significant benefits to the community, and we received proposals that offered to pay EDC significantly more rent for the project, but we selected the proposal before you because it provided the deepest public benefits and as a result, we are receiving \$2.3 million in rent, and we believe based on our understanding of the market that this represents more than a 50% discount to what we could charge if the project did not include the public benefits, and part of the discount in rent is paying for-permanently subsidized Workforce Development space that non-profits can afford to [coughs] rent spaces from the building to offer scholarship to students who take classes at courses that are offered by a for-profit provider and to provide event space at discounted rates or free of charge to the community as well as space for startups.

CHAIRPERSON MOYA: In the past, have the revenues from this kind of project been used to support local communities?

JILLIAN MCLAUGHLIN: For—for this particular project, a significant amount of the rent

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 38 that we could charge has been invested back in the project to benefit the community.

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CHAIRPERSON MOYA: I'm talking in—in the past, have there been other developments where you've had similar proceeds and used the revenues for projects like this to support local communities?

We always strive to meet the needs of local communities through the actual program in the buildings and through revenues that we receive. For this project, the revenue that we receive in rent will be used to support Economic Development Corporation projects throughout the five boroughs.

CHAIRPERSON MOYA: Okay, the additional space for non-profits—you might have touched upon this—are their—their request from the community regarding additional pace for local non-profit organizations is the proposed planning to allocate any additional space?

JILLIAN MCLAUGHLIN: We have—we have devoted six floors of a 21-story building to uses that benefit the community. We believe that the Digital Skills Training Center will serve a tremendous amount of students with the three floors

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

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that it has, and we have three floors for Civic Hall.

So the call has memberships of which many community

organizations participated in, and so we—we think

that the current benefits are significant.

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CHAIRPERSON MOYA: With the L Train shutdown, how do you plan to ensure construction doesn't further exacerbate the--?

SPENCER LEVINE: We've committed very early on. We've worked very closely with DOT and the City agencies with what information they have regarding the L Train shutdown to make sure that are coordinating and sequencing and-and really defining the logistics of this project early on. We do have, you know, our general contractor as well as well our team has been meeting with them. We-our-our SEQR is actually includes all of our mitigation that we've taken to this point inclusive of we would be-we have cone things like move-the crane will be inside the footprint of the building. The hoist will actually be on the back side of the building to not impeded pedestrian along 14<sup>th</sup> Street. We've made concessions as to how much of that sidewalk space we-we will actually take for staging and logistics, and really it's the bare minimum required for a safe pedestrian

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

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experience, and we've also conceded and—and typically
on a—on a project of this size in a normal condition,
we would have—we would be able to garner a lane
closure. We are not seeking lane closure for the
construction of this project. We'll obviously have
periods of time that will be well coordinated with
whoever is—has jurisdiction over the street at that
time to make sure that our—our delivery is and—and
staging is well planned at that time, but we are very
conscious of it and working to mitigate the impact to
anyone.

CHAIRPERSON MOYA: In relation to the adjacent residential building for the rooftop space what are going to be the hours of operation and how will the rooftop noise be controlled since the proposed development will be butting the supportive housing building to its rear?

SPENCER LEVINE: So, the rooftop is only to be used by tenants within the building. There won't be any outside events or anything held up there but we know amplified sound, which we've agreed to as a request from the Community Board past 10:00 p.m. and there won't be any -one of the other requests is

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB
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there won't be any food and beverage served up there
either.

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CHAIRPERSON MOYA: And will there be like rules of conduct posted on the roof?

SPENCER LEVINE: There absolutely will just like there is in every single one of our buildings. We haven't gotten to the point where we've actually developed what those will be at this point.

CHAIRPERSON MOYA: Okay, and in terms of accessibility to the landscape open area in the rear yard, will tenants of the supportive housing and the Office workers be able to access such open space or is there an area that is separated by the two users?

JOSH WEIN: Yes, sir. So, what we actually did is—if you could look at the property line right there, we have—our site actually goes through that whole properly line. We're actually giving back the right side of our rear yard back to the Help USA Building our ourself—to ourself, and allowing them to use at their discretion. The one to the left, which is our terrace, is only gong to be used by the Food Hall customers, and [background comments, pause]

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EMILY SOUKAS: Generally, our hours of operation are from 11:00 a.m. to 9:00 p.m. and we most like will have a breakfast service. So somewhere starting around 8:00 a.m. So to be solidified later on.

CHAIRPERSON MOYA: Thank you. I'll now turn it over to Council Member Rivera.

much. Thanks again for all of your testimony. So, can you explain the difference between the Workforce training floors and the non-Workforce floors that are leased to Civic Hall, and are there differences in how each—how long each runs with the building? For example with 25 years compared to the 99-year lease?

about how he's going to operate those floors, but in terms of the ground lease with EDC, the events space and the two floors of Civic Hall are a 25-year lease restriction and the three floors of digital skills training are a 99-year use restriction and rent restriction at \$50 a square foot, and then Andy, you can talk about it.

ANDREW ROCHE: So, Councilwoman, I—I'm not quite sure I'll completely answer your question

because it could be answered from a legal lease perspective of how it operates. So, if I'm not getting it right, let know.

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COUNCIL MEMBER RIVERA: Okay.

ANDREW ROCHE: So, the entire Workforce Development community is currently challenged. Many organizations are trying to figure out how to upgrade their skills—the skills that they offer to 21st Century methodologies, and they're-they're chasing after the same money for funding their programs, and they're trying very hard to connect to employers so they can actually place people in jobs. organizations are disparate, and there's actually no center of gravity for them. So, when we presented this proposal to the city our vision was is there should be a shared Workforce Development center where there would be approximately 20 classrooms and each of the partners whether they be citywide partners like the ones I mentioned or local ones like LESEN or others in the Lower East Side would be able to come and just be able to rent or license in effect classrooms for their use without the extra overhead costs of having to lease and maintain their own space, and not necessarily be able to use it all

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 1 44 2 hours of the day. So, that the overall cost for running a facility and providing digital field 3 training would be reduced for every single one of the 4 We also anticipate that those same Workforce 5 users. Development organizations would be able to share 6 7 pedagogy, data, potentially students and teachers and connections to employers so that there would be more 8 efficiency not only for those who are in the building 9 but for the entire Workforce Development community as 10 11 a whole. COUNCIL MEMBER RIVERA: 12 So, let me-let me just ask so you have assessed that typically I 13 14 guess even our area or citywide there isn't enough 15 Workforce Development for the Tech Center existing, 16 and that you're trying to bring that not only into Union Square area, but you're trying to provide it as 17 18 a service to New York City.

ANDREW ROCHE: Yes, that's correct.

COUNCIL MEMBER RIVERA: So, you are going to provide space to other non-profits to be able to do Workforce Development?

ANDREW ROCHE: Correct.

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COUNCIL MEMBER RIVERA: But because you have assessed that other organizations aren't

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

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necessarily doing the kind of tech-digital skills

training that we need in order for the typically

under-represented people to enter the tech industry,

how are you going to work with them to make sure that

this is not just a community space? That it is truly

going to serve the mission of why you are chosen as

the sublessee.

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ANDREW ROCHE: So, as I mentioned, we brought together some of the best in class Workforce Development organizations in the city that currently are serving the constituencies that I mentioned, the students, the teachers, the elderly, immigrants, people with physical or legal barriers, and other others and many of those, and all of those are providing some digital skills training, and if not entirely digital skills training, some digital skills training for their constituencies. There are many other Workforce Development organizations that provide other kinds of Workforce Development that have not fully been able to participate in offering digital skills training to their constituencies or in their communities because of lack of resources to be able to not only provide those services but be able to rent space. The idea here is to create a center

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

46

of gravity for not only these organizations that I

mentioned, but for others in the community to be able

to come together, learn from each other, support each

other, and be able to galvanize the entire Workforce

Development community to be able to upgrade itself

from teaching our citizens 20<sup>th</sup> Century jobs and

giving them 21<sup>st</sup> Century opportunities, and I'd like

to add particularly focused on underserved

communities, and women of color.

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COUNCIL MEMBER RIVERA: So, the—the partnerships that you've created are any of them—most of them are non-profit and I know Per Scholas I'm glad that you're working with CUNY and that's wonderful. Are there any for-profit partners?

aren't. We in our original proposal we did include a support letter and a letter of interest from General Assembly, which is a well known tech train organization mostly focused on their professional classes. They charge for their services. They are a for-profit. About 20% of their students are actually on a scholarship, but the reason why they're not formally part of the program today is that they recently were purchased by a much larger nationally

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

47
based tech training organization, and we have not yet
had an opportunity to meet with them to make sure
that they they're—or that they're—to see if they're
still interested in being part of the project. If
they were, we would—we would confirm before we got
anywhere into discussions with them for the use of
the space that over 20% of the students that would be
trained in our facility would be getting those
trainings for free.

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COUNCIL MEMBER RIVERA: So, yeah, that's-My concern is that I want to make sure that the low cost portion is-is truly accessible, and I know you're going to provide a lot of services for free, and you know, EDC, Jillian, you mentioned the Computer Science for All rollout and so my concern is we already have a very inequitable education system. You can see that very acutely just in my own district between the two school districts that are neighboring each on 14<sup>th</sup> Street. So, when you don't have the compute science in elementary, middle and high school to even take the boot camp the General Assembly might offer for \$12,000, you know, I want to make sure that we're not just giving social media 101, that we're providing real classes that are going to give you

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 48 that opportunity to make the-the \$70 to \$80,000 a year that you mention. When you said 44% of these jobs are accessible to those without a college education. I'd be interested to see those demographics if you have it as to who's accessing those jobs without a college education, but I want to just make sure that we're all working together and they're working with community based organizations the very grassroots level because these-this-my concern is that I'm not going to see people from where I grew up on Avenue C and Avenue B and Pitts Street, but they're not going to make it into the Digital Skills Training Center, that it's going to look a lot of the same, and it's going to look like, you know, the-the tech alley, and-and I want to make that it's going to be reflective of the city where I grew up.

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ANDREW ROCHE: Councilwoman, if I can,
I've been around New York long enough to know what
happens at the process—through processes like this
where developers come and make promise about what's
going to happen in the future, and then when it gets
built that public space that was supposed to be
accessible to everybody or that community facility or

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 49 amenity just didn't quite make it to the degree that was originally promised. First of all, I can assure that through our relationship with RAL and with EDC we've confirmed that this team is committed to all of the commitments that we've made so far and any others that we may make as part of this process, but more importantly we are not waiting for the building to be built to start offering these services. For example, we've already helped-helped the organization directly behind our building with the database clean-up that they needed. We helped the Lower East Side Girls' Club with the sales force immigration. We have been working closely with the Educational Alliance to develop a program where students from even the deepest parts of the Lower East Side would be able to have access to technology skills and training. have been meeting extensively with not only LESEN, but many other Lower East Side groups first to listen.

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COUNCIL MEMBER RIVERA: [interposing] How many-how many?

ANDREW ROCHE: I think it's something around 30 or 40. I-I-I-we've-I think we've provided your office with the list. We can provide it again.

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 1 50 2 COUNCIL MEMBER RIVERA: Oh, I don't need 3 the list again. 4 ANDREW ROCHE: [interposing] But. 5 COUNCIL MEMBER RIVERA: I just want you to 6 be able to say how many-7 ANDREW ROCHE: [interposing] Yeah, actually I think it's closer to 60 now that I've come 8 to think of it. 9 10 COUNCIL MEMBER RIVERA: Aright. ANDREW ROCHE: It's been so many 11 12 meetings, I want to-I want to reiterate something that's really important, which is that for us we want 13 14 to build—Our theory of change is to build with nor 15 for. You can't create a facility like this without 16 the people directly impacted by it or the people 17 living around it without-not being part of the design 18 and build process. COUNCIL MEMBER RIVERA: And I think that 19 20 Civic Hall wants to do that, and I know you-you have a 25-year lease and I'm expecting hopefully in 25 21 2.2 years you're retired but I want to make sure---23 ANDREW ROCHE: [interposing] How about an

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extension?

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COUNCIL MEMBER RIVERA: --that we're building-that we're building more of a legacy project here that's going to be able to go on in 25 years, and right now there's only three floors out of the whole building that are committed for 99 years to true Workforce Development, and yes I know this type of spacing. Yes, I know that Civic Hall has floors, but there are only three floors truly committed to the full extent of the lease to the community. that's why I'm trying to-I'm asking that you consider putting another floor to what I think is supposed to be the true vision behind this project, which is the Digital Skills Training Center. You have Class A office space. You didn't mention how much you're going to charge per square feet, but I'm going to ask you, and then I also want to know how much you're going to charge per square feet for the step-up space, and how that's compared to the market and Union Square because 1,500 square feet, 2,500, there are a bunch of storefronts all over the neighborhood that are vacant because we have a small business crisis, and so I want to make sure that what you're providing as step-up space, what is the difference between you and We Work, and what are you going to be SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB
52
providing conjunction with the City to make sure that
these Minority and Women Owned Businesses are
thriving?

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So, first off in terms of ANDREW ROCHE: the step-up office space, I could tell you I mentioned to you when we spoke previously we're anticipating around \$60 a square foot for that space. If you're a traditional market space in Union Square that was in a Class A office building by itself, it could be anywhere fro \$80 a square foot to \$100 a square foot in that area depending on the type of building and location and a bunch of other factors as well. A step-up office here how it's different than a-a traditional co-working pace like a We Work, is those type of spaces are membership based organizations where I-I think last time I saw it was like 90% of the revenue comes from individual members who basically are charged a membership fee. come on a daily basis. They can sit anywhere they want within the space. They do have a small portion that's dedicated to the types of users were going forward, which is these small companies, but it's a very small portion of their revenue. What we're doing here is we're not having a membership at all.

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 53 This is going to be short-term leases, six months to five years and again the minimum term that six-month term prevents having any of that membership typemembership type person or individual or even company for coming to this space on a short-term basis. really and we're also building-out a space. So, because we're building out the space, it can't-it's never going to be a bunch of desks that are just in the middle of the space. It's always going to be real offices or really geared towards those small businesses call a 1,000 square feet to 5,000 square feet, and we're anticipating right now having anywhere from five to eight companies per floor that are sharing-sharing services such as receptionistreceptions, conference rooms, lunch areas, and what that does is it helps reduce the overall cost of the space because they're not paying for-they're not individually paying for space that now is shared with other-other tenants that are also part of that floor.

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COUNCIL MEMBER RIVERA: Okay. I know that my-my colleague from Eastern Queens has a question. I just want to-and if you don't mind coming back to me later when we have time.

2 CHAIRPERSON MOYA: It's not—not a problem

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COUNCIL MEMBER RIVERA: I just-I just want to say one last thing is that, you know, you mentioned the construction being contained to the footprint, and so I'm already on record as asking during the L Train shutdown for a moratorium of construction on 14<sup>th</sup> Street. So, I'm already on record. I just want to let you know, that I-I just think it's-it's going to be too much. It's a unprecedented shutdown, and it's going to be a disaster, but anyway, we're going to work through it everyone. Don't worry. [laughter] So, there's that. I just want to mention that I am on record for that and in terms of, you know, EDC saying that you could have gone with a smaller project that does not include the-such and critical mass of public benefits. I-I-I just-I find that unhelpful. it unhelpful to say that you could have gone without the rezoning because, you know, so to-to avoid my approval and-and not include as many public benefits. It's city-owned land, and this is 14th Street. could have had so many things there, and so I-I want to believe in this project and that's why I'm asking

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB
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so many questions and thank you for—for being here.

I want to get into the Urban Space after my
colleague. I just want to give Council Member
Grodenchik a minute to ask what he likes. So, thank
you.

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CHAIRPERSON MOYA: Thank you,

Councilwoman Rivera. I'm going to turn it over to

Council Member Grodenchik for a few questions.

COUNCIL MEMBER GRODENCHIK: People from Eastern Queens don't always get heard. delighted to ask a question or two. Thank you, Chair. Thank you to my colleague Mr. Rivera. Somebody said that Union Square is a hub and it is indeed a hub, and I've been visiting Union Square since I was little boy because my father worked at 72 Fifth Avenue. It was always fun to go visit him there, and we used to buy my winter gear at Paragon and all that kind of stuff. So, I'm old. I remember those kind of things, but I am concerned as a resident of Easter Queens. My district is-borders Nassau County, and maybe we should be pushing more jobs into areas like Long Island City and Astoria and where we have those capabilities because it takes a really, really long time even with the L Train

2 running. I don't have any subway stops in my

3 district. So, I don't know from subways, but

shouldn't we be focusing more on the other areas of

the city where people live where they can get to work

6 in a shorter period of time, and especially something

7 that's as exciting as tech boom because we have young

8 people all over the city, and we see them. We see

9 the young people flocking in here. Maybe we want to

10 de-emphasize a little Manhattan in favor of some of

11 | the other parts. So, I'll-I would ask the-the first

12 person who spoke, the Vice President from EDC to talk

13 about that.

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promotion. I'm and Assistant Vice President. Now you can deal with that. I thank you for that, and will let my colleagues know. EDC is working on many projects to encourage Outer Borough commercial development, and—and it's a priority for the city that job growth be spread around and opportunities be available to residents across the five boroughs. I think one of the things that really excites me about this particular project is that it is so well located by transit. So, students from across the city can

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 57 hop on the subway and get training. We currently have students--

COUNCIL MEMBER GRODENCHIK: It's still a I mean, you know, to get to the subway in long way. my district or Council Member Donovan's district he does have subways, but it's still you have to leave an hour and a half, and it's just something that dawned on me. It also seems to me, you know, Union Square has taken on a lot in my lifetime. I've never lived there. My sister lives in Greenwich Village on 9<sup>th</sup> Street, but she's a constituent. She did vote for you Ms. Rivera. She's a constituent. It's one Grodenchik there, but it's just-it's just a statement I wanted to make today that I think we should be pushing more of the jobs out into the other areas where people can live and work. One of the great things about some of the other cities that I visit is that you don't have that long commute. New Yorkers the commute has gotten worse and worse. Not EDC's fault, the MTA's fault, and it's going to be years before we can reverse that. So, thank for that, Mr. Chair. Thank you for indulging me.

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JILLIAN MCLAUGHLIN: --the lease

restrictions. So, when we visited the community board in December of 2015-or in November of 2015, we heard from them that it was important that there not be big box retail at the site. They wanted to see smaller businesses and smaller retail, and so that's one of the reason that we are so excited about Urban Spaces' partnership, and so in thinking about what restrictions we could have put in place to prevent a big box store for coming to the site, we included a restriction on the number of locations that any tenant who wants to rent space could have to rent space in the building, and a restriction on the So, that it wasn't just the same businesses that you're seeing in the area renting space. really wanted to provide an opportunity for entrepreneurs to try out their products in one of the busiest retail corridors in New York. So, Emily will

EMILY SOUKAS: Urbanspace when we go to look for vendors, we look for that local entrepreneur the mom and pop shop. I've been a resident of CB3 on and off for the last eight years, and I very much have seen how the neighborhood has changed, and one

answer the rest of your question.

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 60 of the reasons why I went to work for Urbanspace was to connect to those small businesses and to give them a place to grow. When we opened Urbanspace Vanderbilt, which is a food hall located in Midtown, we were able to successfully give 20% o our spaces to first time brick and mortar businesses. So, these are vendors that we had worked with at pop-up markets who were really working at local communal kitchen spaces to try something new, and found so much success at our pop-ups that we were then able to help them take that next step and grow to a brick and mortar space. So, we absolutely intend to continue that same style of leasing when figuring out the right vendor mix for this food market.

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COUNCIL MEMBER RIVERA: When it comes to the local area, do you think that this would be a boost to the other local small businesses in the area? How has it—and how has it worked in other neighborhoods where you brought large markets in terms of your effect on—on local small businesses and mom and pops?

EMILY SOUKAS: So, I can speak to the Mad. Sq. Eats, which is a market we started in 2008 in Worth Square, which is just adjacent to Madison

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 61 Square Park. Before our first Mad Sq. Eats, which was in 2008, that Broadway Corridor was really quite vacant. Since we've started, almost all of those retail spaces have been leased up, which is exciting to see, and we have businesses that have expanded into some of those storefronts. There was-we have had businesses who held food carts that would be adjacent to the market or in the park, and because the market was such a success, they would actually rent space from us when the markets popped up in the spring and the fall. Just in creating that sense of community and drawing a plethora of people to this space, they were able to generate more business as a member of our-or as partner in our market as opposed to being on their own.

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COUNCIL MEMBER RIVERA: In terms of the other jobs on site, in the spirt of the Workforce Development project, are the—could you the developer and labor unions commit to a target of—of local hiring?

JOSH WEIN: I mean we're—we have spoken with both the Building Trades Council as well as 32BJ about how—how to staff both the construction and the operation of the building from the construction end,

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 62 they're-you know it's not a massive mega project where it will have this massive creation of jobs, but it will-it will draw from local and it will-we've spoken to the building trades about opening opportunities when there are the job fairs that could—there would be targeted kind of advertisement with the local communities for those opportunities. In addition, as it relates to the operation of the building, again, it's not a-a massive building to operate. There will a-there will be a sizeable staff and we will work with 32BJ locally. I think also 32BJ has a huge contingent of as we saw at some of the community board meetings of-of members who are residents—are currently residents of Community Board 3, and the adjacent community boards, and I think there are opportunities for those members to potentially seek a job closer to home in our building, and-and benefit from our operation.

## COUNCIL MEMBER RIVERA:

JOSH WEIN: To be fair, so I mean so a 21-story building it's nothing to sneeze at. It's actually the tallest building in the area besides the Zeckendorf Tower.

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JOSH WEIN: No. It's actually—I believe it's the third tallest—it would be the third tallest building on that block.

COUNCIL MEMBER RIVERA: So you get the point. (sic)

JOSH WEIN: So, it's-but it's also just from the operation standpoint. The building-the-the floors are going to be leased out. You know, Civic Hall have their operating staff. The building staff per se will not be an enormous staff, but we are making every effort to make sure that we are working locally, building staff also, and in our discussions with LESEN as per the recommendation, and just our efforts, you know, I think LESEN would like to have an opportunity to-to place people from Community Board 3 as well with-with the union.

COUNCIL MEMBER RIVERA: How many permanent jobs are going to be created?

there will be over 600 permanent job created on the site, and based on our lease with the development team, they've committed those jobs to being living wage jobs, and filling employment opportunities through the Hire NYC program, which provides access

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 64 to jobs created by our developments to low-income job seekers throughout the city.

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more—two things from your testimony, Jillian, now that I have you. One thing was we mentioned the scholarships, and so I want to see how you're going to work that out. You mentioned RAL is going to be providing scholarships. I want to make sure that we're working with the relevant partners to make sure that, you know, we're not just saying it that these are going to go to people that could actually use the—the job training.

JILLIAN MCLAUGHLIN: I think our goal is a shared goal. The whole reason that we developed this project was so that New Yorkers who are underrepresented in the tech industry can get a foothold in this industry that is growing and providing good jobs. So, we are committed to working with you to ensure that the scholarships that RAL is providing will be targeted to those that need the training the most.

COUNCIL MEMBER RIVERA: I-because I don't think this is a really big ask. How much was PC Richards paying to you annually in rent?

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JILLIAN MCLAUGHLIN: That lease was with a different agency. So, I'm not sure, but I can get back to you.

COUNCIL MEMBER RIVERA: Sure because now you're getting \$2.3 million, and that will go up with-with market. So, the other thing I want to-the last thing I'll mention, and I'll turn it over back to the chair is that in your testimony, you said that you've met with local stakeholders, you received unanimous approval with conditions from the Community Board, the Borough President and CPC. What's not mentioned here is that also in those resolutions are concerns about hyper development and making sure that we are putting height restrictions so that 21-story and 30-story buildings do not continue to just, you know, continue to be constructed in the area, and so I just want to say for the record that in those resolutions from this unanimous approval were concerns about hyper development and making sure that we are keeping the community in scale. Union Square is an attractive popular neighborhood because of the people that live there, and what they have invested financially and emotionally, and so I just want to be clear here that there are a lot of people here who

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 66 are concerned that his building is going to be a catalyst for hyper-development and bring in very tall buildings, and so I'm hoping that through our conversations and through-with the Administration whoever is here from the Mayor's Office that we can make sure that if we're going to put a tech center there that is truly to bring digital skills along with Civic Hall, and that it's going to bring 600 permanent jobs that we're also looking at the people who are walking on those blocks morning, noon and And so, I just want to thank you for-for everything that you have-all my questions that you have answered, I know that we'll be meeting shortly after-after this-this week or next week or whenever, but I just really, really want to emphasize how important it is that we are just not putting a building there. You know, this is going to be an important project, I-I think for tech training, but, you know, for \$2.3 million to go to EDC, you know, you're making money and scholarships and having true step-up space and support for Minority and Women Owned Businesses, and making sure that people are getting the jobs that they need. That-that I know is our goal. So, I just hope that RAL you would

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 67 consider adding an additional floor that EDC you would really have a-I feel like a more productive conversation with me about the scholarships, about what we're providing and that the Administration wherever you are in this room that you're going to able to talk to me a little bit better about how we're going to protect the neighboring communities, and how we're going to make sure that SBS and the other agencies that should be on this panel and should be in the meetings with me every time are providing the services that we need to make this tech center not something that's glassy and sterile, but that it's something that's truly for the community. So, I just want to thank you all, and thank you, Mr. Chair for all the generous time that you've allowed me today.

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CHAIRPERSON MOYA: Thank you,

Councilwoman Rivera, and thank you to the panel for

your testimony today. Thank you. Before I call the

public panel, I just want everyone to—who is

testifying to be mindful of the two-minute clock, and

I respectfully request that you keep your testimony

within that timeframe. The reason for this timeframe

is so that we can hear from all the stakeholders who

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

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came here today. Thank you. [background comments]

The panel is dismissed. Thank you. [background

comments, pause] I now call Tara Duvivier; Toby

Bergman, Community Board 2; Terry Cude, Community

Board 2; MyPhuong Chung, Community Board 3, and

Charles Anderson from Assemblywoman Glick's Office.

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FEMALE SPEAKER: Mi Fung, you have to come up. [background comments, pause]

CHAIRPERSON MOYA: Is anyone here from the Manhattan Borough President's Office? No. Okay. [background comments, pause] Okay, we're going to get started. So, if you could just state your name and please adhere to the time on the clock. Thank you.

CHARLIE ANDERSON: Sure. I wasn't called first. Just making sure that we're—are we going in a specific order or can I start. Great. Okay. Hi, my name is Charlie Anderson. I'll be reading testimony on behalf of Assembly Member Deborah Glick, and State Senator Brad Hoylman. Thank you for the opportunity to testify before you today regarding the East 14<sup>th</sup> Street and urban place uniformed land us review procedure for the redevelopment of the lot at 124 East 14<sup>th</sup>. The proposed project claims to construct

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 69 the 21-story building we heard about, however, the project area and rezoning proposal abuts a neighborhood that has seen a significant number of losses in affordable housing, and community services because of rampant development. Without protections from adjoining-for the adjoining communities, the ULURP-this ULURP application at hand stands to further erode the community and would contribute to the continued attrition of affordable housing, small businesses and neighborhood services that have made this community so attractive to the business development that we are discussion today. Moving onto zoning and density, all  $14^{th}$  Street is already a corridor with tall buildings and this proposed development will not be the tallest structure on this block. These permits allow for space to legalize the bulk and density of they are seeking is emblematic of the development options that many applicants are seeking in the area for commercial office development between Union Square and Astor Place. Without correct zoning protections for the surrounding neighborhoods, long-term residents and existing business owners will suffer. And in the interest of time, I am going to skip to our concluding statements. The mixed-use

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 70 nature of this community has added to the revitalization of New York seen in the '70s, '80s and '90s, and now the specific drivers that added to the success of Lower Manhattan as an economic venue for New York State. We appreciate the NY-that EDC is using the specific-the special permit process to fund a legal avenue for the proposal to be built. Furthermore, we support the merits that they project aims to create for New York City and the immediate local community. Despite that, we oppose the disappointing failure to include any contextual land marking or zoning protections for the surrounding communities and existing residents and businesses. I am shocked and continued to-that the continued strategy with this Administration, which pits communities against one another by not creating proposals that promote livable communities with ample affordable housing, park space, office space, schools and transportation of the structure. I am concluding. Finally, without adequate community protections, all positive aspects of the ULURP would be lost as seen in the previous ULURP South 14th Street, the recent 550 Washington Street ULURP that passed in 2016 has reverted to an alternative as-of-

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

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right option following the sale of the lot. While

the many merits of these projects are not—are not

conquerors, the fear that a provision, which would be

passed for that community input is real. For these

reasons, we urge the denial of this application.

Thank you.

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CHAIRPERSON MOYA: Thank you, and please send my regards to one of my favorite Assemblywomen, Assemblywoman Glick.

CHARLIE ANDERSON: Will do. Thank you.

CHAIRPERSON MOYA: Thank you.

MYPHUONG CHUNG: Hi. My name is MyPhuong Chung. I am Chair of Community Board 3's Land Use, Zoning, Public and Private Housing Committee. This—this project stemmed from a direct request from the Community Board for tech training to help increase opportunity for our residents who need the most help. Community Board 3, has a roughly 25% poverty rate which is about half—I'm sorry, which is about double the national average. We're also the second highest in terms of income disparity in the city. So, any project that comes before us we consider not just the immediate area, but the Community Board, demographics and needs as a whole. This project team presented

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 72 several times to Community Board 3, and we worked together over the course of several months to improve and increase the public benefits in this project especially to those who are underserved. list all the conditions that we finally agreed to and all the benefits that were outlined earlier and perhaps my colleagues can go into that a little bit more. I do want to say, though, that each of the land use committees where we heard this project much of the time, if not most of the time was spent discussion a 3rd and 4th Avenue rezoning. Separate meetings were also held to discussion 3rd and 4th Avenue rezoning, and a resolution was passed in support of the rezoning process, which always begins with a study to determine what's appropriate and what would meet the goals of the rezoning. In terms of this specific project, we didn't spend a lot of time discussion the specific land use issues or rather major concerns were not really brought up. look at land use actions, we always look at the surrounding-surrounding neighborhoods, and we've definitely done that with this proposal with this project and I hope that if the city does consider a look at the 3rd and 4th Avenue Rezoning, I hope they

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also look at the surrounding areas that would be affected by that rezoning as well. [bell] We did vote to support that rezoning, but I also want to make sure that the—that the needs are being looked at block by block and building by building. Some areas are primarily residential and some areas are quite commercial, and we're also adjacent to the fourth largest transit hub in all of New York, Union Square. So, I hope—our community board's greatest concerns were affordable housing, and affordable businesses. We were upset by the proliferation of hotels that we've been seeing, and a lot of the reasons to be

CHAIRPERSON MOYA: [interposing] You need to—you need to stick to the two minutes. We have a lot of testifying today.

MYPHUONG CHUNG: I understand. So, I just want to conclude by saying that [background laughter] if the rezoning is considered, that it truly does maximize affordable housing and businesses and it doesn't just allow for it, and it leverages the existing trends and other resources to make it happen.

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CHAIRPERSON MOYA: Thank you. We have the Borough President of Manhattan, Gale Brewer is here today. Would you like to come and--? [pause] Thank you, Madam Borough President.

FEMALE SPEAKER: [off mic] Go ahead.

GALE BREWER: Thank you very much. I'm Gale Brewer, Manhattan Borough President. I want to thank Chair Moya and all the subcommittee and we're all talking about the Tech Hub Project. I think you know I chaired the Technology Committee in the city Council so I know a little bit about the topic. is the fastest growing industry. It has good jobs at high wages. We know that we need training, and particularly in Community Board No. 3, where there are lots of challenges and need for workforce development and good paying jobs. We surveyed the Community Board-with the Community Board in 2017, and more than two-thirds of the responses identified technology as something that they need. I think if you go to any tech company, they'll tell you they need workers right now. I believe in Civic Hall. It' an organization that has worked with stakeholders to advance technology for the public good. We call it civic tech, and I think they will continue to do so

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 75 with additional space, and I love that the Council Member is pushing them to do even more. This project will have permanent dedicated workforce development It will provide digital skills training to underserved communities. Most of the partners in this space are non-profit organizations, and they need to provide free or low-cost trainings, which they have promised. We will hold their feet to the fire, and the non-profit partners in this space would be required to provide tuition scholarships or just free training. Twenty-first Century it's a link to hires with employers working under the same roof and to other organizations and the residents of Board 3 to get a priority. I share the community's concerns. That's why everyone is here regarding rezoning of the neighborhood and streets to the north and south of the site. There's a need to take a holistic approach in addressing land use issues in the area. We need stability. We need affordability while allowing for growth. We support the Community Board, all the work they've done, the Council Member in calling on this Administration to commit to actions that will result in zoning protections on the avenues including height limits along Broadway and University Place as well as

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

76
protections for properties located mid-block on
surrounding streets, but I want to make sure that the
project does go forward because we need these jobs.

It's important to the development of our city as a
major hub in global technology to make sure that the
residents, Board 3 and elsewhere have access to the
opportunities that this industry can provide those
jobs key training. Thank you very much Mr. Chair.

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CHAIRPERSON MOYA: Thank you, Madam Borough President.

TERRY CUDE: Good morning. I'm Terry

Cude Chair of Community Board 2, which is the board
immediately adjacent to this proposed development. I
appreciate that CB3's recommendation and that of the
Borough President include the necessity for zoning
and other protections to the neighborhood, and I'm in
full agreement with that necessity. I'm here today
to stress that the neighborhood that will be affected
includes the area in CB2 from Fourth to Fifth Avenues
and thank Council Member Rivera for including up to
Fifth in the opening remarks. CB2 has long supported
zoning protections for the area which we also term
the Broadway University Corridor, and appreciates the
recognition that this project will have both desired

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

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and potentially undesirable effects throughout the

greater area. The neighborhood is shared by CBs 2
and 3 and the entire area must receive controls to

prevent rampant over-development that would

irrevocably change a vibrant and so important

neighborhood. Thank you. [pause]

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Good morning. TOBY BERGMAN: I'm Toby I'm a member of Community Board 2. My wife and I own a small mixed-use building on East 10th Street where we also live. I was Chair of Community Board 2 three years ago when we first passed a resolution in favor of rezoning what we call the Broadway University Corridor. I believe now is the time to get that rezoning done, and I think that it's important to understand what's happening. I think when we met with City Planning three years ago, they expressed that there were no vulnerable sites with respect to development in the area. That's turned out not to be true, and I think they legitimately misread the massive market change that's happening in Lower Manhattan, and in that area in particular, and the-the-there's a real need for protection. to give one example of why that protection is so important. The building that I-my bedroom faces a

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 78 large old building on the corner of 11th Street and Broadway. That building is going to come down next year and be replaced by 13-story office building. I have no problems with 13-story office buildings, but the loss that has already happened to that—that building is a loss of hundreds of small offices-oneroom offices where all different kinds of small businesses have their-have their place. We're losing psychotherapists, writers. They have no place to go. That building is also home to four antique stores. My block is mostly small antique stores. stores can't exist without a critical mass. As soon as they're down to six in the neighborhood, they fail to exist. Thank you very much. CHAIRPERSON MOYA: Thank you. Thank you all for your testimony today. You are dismissed. The next panel we'll be calling up Andrew Berman, Sam Moskowitz, Ariel Katz, Harriet Bobbin [background comments] Krasne. Did I say it right? [background comments, pause] ANDREW BERMAN: Good morning. I'm Andrew

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Berman, Executive Director of the Greenwich Village
Society for Historic Preservation, the largest
membership organization in Greenwich Village and the

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 79 East Village. On behalf of our several thousand members I'm here today to strongly urge the Council not to approve the proposed 14<sup>th</sup> Street Tech Hub unless it is accompanied by protections for the adjacent and directly affected Greenwich Village and East Village neighborhoods. Without such protection the Tech Hub will simply accelerate the destruction of these load to mid-rise neighborhoods, current inadequate zoning and increasing pressure from the expanding tech industry is turning them into an extension of Midtown South and Silicon Alley. We've been asking the city to address these issues for more than three years. We've made clear from the first announcement of plans for the Tech Hub a year and a half ago that unless neighborhood protections were attached, it would greatly exacerbate already serious overdevelopment problems. From the beginning we've called for neighborhood and zoned--neighborhood zoning or landmark protections to be part of the plan, but the city has consistently refused. relationship between overdevelopment in this area and the Tech Hub is not in our minds. The real estate press and several developers have pointed to the announced plan for the Tech Hub as spurring new

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 80 previously unheard of tech related development in the predominantly residential neighborhoods to the south along University Place, Broadway and the 3<sup>rd</sup> and 4<sup>th</sup> Avenue Corridors. We are more than willing to accept a Tech Hub on 14<sup>th</sup> Street even one larger and more commercial than current zoning allows, but not at the expense of our neighborhoods, and not when it is unnecessary to do so. We've proposed reasonable zoning measures that would protect neighborhood character and encourage or require the inclusion of affordable housing, but the city has consistently said no. We have offered a win-win. The Mayor has said it's his way or the highway. Please stand with the residents of this neighborhood and vote no on the Tech Hub unless protections for the immediately impacted neighborhoods are included. Thank you.

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CHAIRPERSON MOYA: Thank you.

SAM MOSKOWITZ: Hello. Sam Moskowitz from the Greenwich Village Society continuing the testimony. Along University Place and Broadway Corridors current zoning allows 300 to 400-foot talk office, hotel or condo towers. Such towers nearing completion at University Place and 12<sup>th</sup> Street sticking out like a sore thumb. An office tower of

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 81 this scale is planned nearby on Broadway and was only stopped by our successful efforts to get to see it landmarked. Nearly a half dozen similar projects are planned or in motion in this predominantly residential area where a few buildings exceed 12 or so stories and most are significantly less. On 3<sup>rd</sup> and 4th Avenues developers are encourage to sidestep the area's existing affordable housing and zoning incentives and predominantly residential character by zoning, which allows commercial developments 10% larger than market rate residential ones. Since the affordable housing incentives only apply to residential not commercial developments. As a result, modest walk-up apartments with rent stabilized units are being demolished through 300 plus room hotels. In one case by a developer who's a campaign fund raiser for the Mayor and the Mayor's appointee to the Economic Development Corporation, the agency behind the Tech Hub. To address this, the University Place and Broadway, we proposed replacing the current zoning, which has no height limits and no incentives for affordable housing with new zoning that will not only reduce the allowable FAR, but increase it, albeit modestly for developments, which

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 82 include affordable housing. We would limit the height of new construction to a maximum of 145 feet, about the height of the tallest buildings in the area. Our proposed zoning is the contextual counterpart of the existing zoning with affordable housing provisions added. Had this happened already, the luxury condo tower now rising at University Place and 12<sup>th</sup> Street could have included 30,000 square feet of affordable housing. For 3<sup>rd</sup> and 4<sup>th</sup> Avenues such affordable housing provisions and height limits already exist. They were simply seeking to eliminate the loophole through which developers get around the affordable housing incentives, and build out of character large scale commercial developments. We propose lowering the maximum allowable of commercial FAR to below that for residential developments. would ensure new development remains predominantly residential and the main incentive for avoiding affordable housing provisions is removed. It is these modest but necessary changes we have proposed as mitigation for the Tech Hub, which the city has refused to consider or even seriously discuss.

CHAIRPERSON MOYA: Thank you.

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2 ARIEL KATES: Hi. I'm Ariel Kates 3 continuing the testimony for the Greenwich Village Society for Historic Preservation. Thousands of New 4 Yorkers have written city officials in support of the 5 6 neighborhood protections we have called for or have 7 specifically said that they must come along with any planned Tech Hub for the area. Additionally, every 8 elected official who represents this area including 9 Congress Member Carolyn Maloney, Borough President 10 Gale Brewer, State Senators Brad Hoylman and Liz 11 12 Krueger, Assembly Member Deborah Glick and, of 13 course, past City Council Member Rosie Mendez and current City Council Member Carlina Rivera have all 14 15 endorsed these neighborhood protections. Community 16 Boards 2 and 3 have both passed resolutions in support of them. CB3 including in its ULURP 17 18 recommendation on the Tech Hub as did the borough president. Additionally, a vast array of affordable 19 20 housing, planning, neighborhood progressive and good government groups have come out in support of the 21 2.2 neighborhood protections for this area we have been 23 calling for including the Cooper Square Committee and Affordable Housing provider; Fourth Arts Block, a 24

cultural consortium; Good Old Lower East side an

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 84 advocate for low-income neighborhood residents; the Metropolitan Council on Housing, a citywide advocate for tenants and affordable housing; New York Communities for Change a citywide advocate for underserved New Yorkers; the Lower East Side Power Partnership, a non-profit seeking to empower individuals and families on the Lower East Side; the East Village Community Coalition, which works to support and sustain the built-in cultural character of the East Village; the East Village Independent Merchants Association, which works to create a strong and diverse business environment that sustains the unique character of the Easts Village; the Lower East Side Preservation Initiative; the Bowery Alliance of Neighbors; the Historic Districts Council; the Citywide Advocate for Historic Neighborhoods; the Municipal Art Society; the Citywide Advocate for Sound Planning Principles; Vision Nirvana; a youth and senior services provide [bell] and Lower Manhattan; Lower East Side, Inc. a non-profit that addresses serious economic and social disenfranchisement of poor and low-income Latino residents on the Lower East Side; Coalition for District Alternative; the East Village's Progressive

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Democratic Club; Village Independent Democrats

3 [bell], Greenwich Village's Original Progressive

Democratic Club. All have called for any tech hub 4

approvals to include neighborhood protections. 5

hope you will heed their call. 6

CHAIRPERSON MOYA: Thank you.

HARRY BOWMAN: Hi. I'm Harry Bowman.

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I'll conclude Greenwich Village Society for Historic Preservation's testimony. This community has worked closely with our Council Member Carlina Rivera in a good faith effort to balance neighborhood concerns with the city's desires, and the potential good, which could come from the proposed Tech Hub. As it regards neighborhood protections, it has thus far been a one-way conversation. He zoning plan we have offered is by no means our ideal, but a reasonable alternative designed specifically to address issues like affordable housing and not reduce allowable development at all, but merely ensure that the uses and the heights of new buildings are compatible, with the surrounding neighborhood. Apparently, this is a bridge too far for our Mayor. We have offered landmarking as an acceptable alternative, which would

address some, if not all of these issues. There too,

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 86 we have seen no substantive progress. We have been engaging in this conversation with the city for years. So the fact that we are here today with so little progress to show for it lies squarely on the shoulders of this Administration. It is they who have refused to listen, refused to negotiate, refused to compromise. It has been their way or the no way from the beginning even when the plans we offer address their purported goals of creating affordable housing, which seem much less important to this administration than increasing the profits and development potential of real estate interests. is the role of the City Council among other things to balance the interest of Mayor with that of local communities especially on land use issues. We have tried to work with the Mayor from early on in the genuine hopes of achieving a win-win as we have with other ULURPs, but this time, this mayor has shown no interest in anything other than serving his interest and those of his campaign donors who are behind the proposed Tech Hub and many of the developments which would benefit from it. Don't sign off on turning Greenwich Village and the East Village into an extension of Midtown South and Silicon Alley. Stand

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CHAIRPERSON MOYA: Thank you. Yes

LUCILLE KRASNE: [off mic] I am--

CHAIRPERSON MOYA: Just push the button.

LUCILLE KRASNE: [on mic] Oh.

CHAIRPERSON MOYA: Yeah, there you go.

LUCILLE KRASNE: My name is Lucille

Krasne. I'm a proud citizen of the citizen of the

East Village. I'm here because I felt it absolutely

imperative to say something on behalf of our

communities. I only can say thank you, thank you to

the wonderful people who have worked so hard to try

to protect what is left of our community, and I say

what is left because I've been there very many years

and it's-it-I will ask that if anybody is interested

in being my neighbor, there is a very cute apartment

on my block between A and B for a mere \$200--\$2.2

million. It has three small bedrooms and one bath,

but if that doesn't bother you, and the noise on the

park doesn't bother you, I would suggest you invest

on my block, but this is what's happened to my

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 1 88 neighborhood, and I am thrilled to death to have 2 someone like Carlina Rivera helping us protect what's 3 4 left. And I want to say that to walk down University 5 now is to weep, and I go to a therapist because I was 6 hit by a cyclist. That's another thing the city 7 better do something about. I was hit by a cyclist. So, therefore I got to a therapist on University 8 thrilled that it's not on the block with this-that's 9 decimated our-the look of that area. So, I thank you 10 all. I thank-I thank you for the opportunity to be 11 12 here, and just to say I support and love and care about the work that these people are doing on my 13 14 behalf. Thank you very much. 15 CHAIRPERSON MOYA: Thank you to all the 16 panelists and you're dismissed. The next panel is 17 Sandra Balaban, Pistachio Saldana, Aixa Torres, Laura 18 Sewell and Nakisha Evans. [pause] LEGAL COUNSEL: Whoever would like to go 19 20 first, you can-why don't we start here. You can

AIXA TORRES: My name? My name is Aixa

Torres, and I am the President of Alfred E. Smith

Houses Resident Association, Incorporated. On behalf

of the 1,926 families of the Alfred E. Smith Houses,

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state your name.

| SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB     |
|------------------------------------------------------|
| I'd like to express our support for the Tech Hub on  |
| 14th Street. As a resident association, we can only  |
| support a few residents with access to computers or  |
| classes for learning technology of the future. At    |
| this moment, services provided by Per Scholas or     |
| other organization are in other boroughs and travel  |
| can be up to two hours. This hub will provide access |
| for some within walking distance and others one bus  |
| and/or train ride away may be at the most 30 minutes |
| of travel versus ours. At the end of this—at the end |
| of this means employment for residents who would not |
| have the opportunity or the finance-or the finances  |
| to travel two hours for programs like Per Scholas or |
| take advantage of other programs. Thank you for your |
| time, and I'd like to say that there are other       |
| resident leaders from public housing who will be     |
| sending statements to the committee. I just need the |
| Chairman's name and his contact and they will be     |
| sending on behalf of their public housing            |
| developments. Thank you.                             |
| CHAIRPERSON MOYA: Thank you and I'll get             |

24 AIXA TORRES: [interposing] Okay.

you the contact--

CHAIRPERSON MOYA: --before you leave.

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LAURA SEWELL: Good afternoon. My name is Laura Sewell speaking. I'm Executive Director or the East Village Community Coalition. The Tech Hub and its non-profit partners promised an attractive package of programming in exchange for the privatization of city land, but this project cannot be considered without addressing the need for zoning protections for the  $3^{rd}$  and  $4^{th}$  Avenues, which were excluded from the 2008 East Village Rezoning. CB3, community organizations and the significant number of residents have consistently supported zoning protections along the  $3^{\rm rd}$  and  $4^{\rm th}$  Avenue Corridor south of Union Square. We urge the City Council to simultaneously advance the proposed rezoning of this area along with any approval of this project. recommendations put forth by CB3 do much to ensure that residents and businesses will maximally benefit from what is on offer from the Tech Hub, and we hope that they are well received by the Tech Hub team. The East Village Community Coalition had a productive meeting with the team and look forward to hearing more about the opportunities on offer for our independent merchants. There's a pressing need for affordable market space for successful small

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 91 businesses in CB3, which are continually displaced by real estate pressures. Booths in the proposed ground floor retail market could be an attractive option for such businesses but the current programming requirements eliminate merchants who operate shops within .5 miles of the Tech Hub Project with an emphasis on new merchants putting many businesses with CB3 at a disadvantage. EVCC believes including these business would be beneficial to both Tech Hub tenants and residents who are familiar with their services, and we have asked the EDC to waive the .5 mile requirement for businesses within CB3. There is a pressing need for services that serve residents rather than tourists, which would serve building tenants as well, and we believe an open dialogue among the parties who will be affected by the introduction of this new market space will be to programming the best served project in the community. I am concluding. We call for responsible planning that serve the needs of the people who live and work here. We ask the Council to stand firm on the rezoning of the 3<sup>rd</sup> and 4<sup>th</sup> Avenues in any approval of this project. Thank you for the opportunity to speak.

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CHAIRPERSON MOYA: Thank you.

SANDRA BALABAN: [off mic] Thank you. That's [pause] That's on? [on mic] Thank you for much for the opportunity to speak with you this morning in support of the Tech Hub. I'm Sandra Balaban Co-founder of Why Vote and Civics Unplugged. Like many of us, November 8, 2016 changed my life and my trajectory. Having spent 20 years in education and youth development, I took the election season and extending law very, very seriously demonstrating as it did the breakdown of civics outbreak in our country and the shortcomings of civic education over the last four decades. I felt compelled to leave my job and devote myself to bolstering youth civic engagement and voter engagement. Recognizing that just 36% of 18 and 19-year-olds voted in 2016 versus 70% of people over age 70 underscored the vital role that today's young people, our country's largest most diverse, most progressive generation can play in changing the political ecology. Both of the youth organizations I created addressed deep needs in the youth civic ecosystem, but they didn't address my own needs to be part of a civic ecosystem . Thankfully, I discovered Civic Hall, and its Exemplary Organizers

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 93 and Residents Program. This program is designed for people like me, people with outsized ambitions and undersized budgets who cannot afford traditional coworking spaces, and wouldn't want to. What I found at Civil Hall is an exemplary community of civic movers and shaker who are truly committed to collaborative learning and to building upon one another's efforts and ideas in order to build a better more civically minded city. My work getting not just one, but two youth organizations supporting hundreds of New York City youth off the ground would not have been possible without the inspiration that pulses through Civic Hall and the concrete support I've derived from colleagues and allies there. Civic Hall provides space in multiple ways. Concretely, it has provided good central space for our youth from across four boroughs to congregate for planning meetings and events like our May 31st Youth Town Hall with elected officials attended by Manhattan Borough President Gale Brewer. Thank you Gale, two Congress members and two City Council Members. Thank you Brad Lander and Steve Levin. Beyond physical space Civic Hall has provided me and countless others with the head and heart space we need to fortify ourselves to

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB
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take on some of the foremost challenges of our time.

I frequently welcome non-Civic Hall members into the space for meetings and everyone of them notes how energized an inspired they are to be in this space, and how it gives them an enhanced sense of possibility. What do we need more of these days than an enhanced sense of possibility. I urge you to support Civic Hall in expanding its footprint and continuing to expand possibilities, many, many thanks.

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CHAIRPERSON MOYA: Thank you.

ANDREW SALDANA: Good morning. My name
Andrew Saldana and I'm the Director of Operations for
New York Tech Alliance. Our mission is to represent,
inspire support and help lead the New York technology
community and ecosystem and create a better future
for all. We also run the world's largest Meetup
group, the New York Tech Meetup with over 58,000
members. A same choice (sic) tech center and
expanded Civic Hall will not only allow programs like
our monthly Meetup to thrive. It will also foster
the partnerships and connections necessary that will
enable organizations like ours to be successful. It I
our goal that our members, which include students,

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB
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those in career transition beginning entrepreneurs,
and tech professionals for all five boroughs to learn
and volunteer and engage and having a central text in
the likes of the call will only encourage continued
growth of Tech with all New Yorkers in mind.

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NIKKI EVANS: Hello. My name Nikki Evans, and I am here on behalf of CUNY. I'm speaking in support of the Tech Training Center at Union Square. I'm the Director for the CUNY Office Workforce Partnerships and I am responsible for several of our university wide tech initiatives on both the academic and Workforce Development side of the house. For the past four years CUNY has worked hard to expand education and training access in the tech space to New York City residents including winning a four year \$6 million USD Training Grants that allows us to provide training access to residents in Manhattan, Queens and Brooklyn. this opportunity presented by the Tech Training Hub as a great chance to continue to expand on the work that we are currently doing in both the degree programs and on the workforce side. Honestly, one of the main things that this opportunity provides is space. Space is at premium in New York. Offering

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 96 training program, offering the time and the energy needs a house for that, and this particular opportunity gives us that, and allows us to offer more training programs. You're right, there are a ton of training programs in the city, but given the size of the city we need more. Also, it offers us a deeper connection to the local start-up community. New York City's tech industry is really being driven by its start-ups. Understanding how they're developing and how they're growing allowing those who are taking training programs to see where their skills can actually fit, and not having that separated into just a regular classroom is very helpful not only for helping them see what types of jobs they can and what the future does hold for them or what kind of jobs they can build, and what kind of companies they can build and where they can be. So, I'm speaking on behalf of CUNY. We are in support of this wonderful opportunity and we hope that the City Council will be in support of the Tech Hub at Union Square. CHAIRPERSON MOYA: Thank you. Thank-thank

you all for your testimony today. The next panel we

have Richard Bolt-Blodgett, Ann Mitchell, David

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 1 97 Rosen, former Council Woman Rosie Mendez is here, and 2 Barbara Goldwyn. (sic) [background comments, pause] 3 4 Kyu-Kyun--[background comments] Khianya (sp. Sorry, 5 sorry. On behalf of the Bowery Alliance of Neighbors. 6 [pause] Jean Crier. [pause] Yeah, we'll start over 7 Thank you. If you could just state your name? 8 RICHARD BLODGETT: Yes. Good morning. It's still morning. It's a pleasure to be with you 9 today. My name is Richard Blodgett. I'm a long time 10 resident of Greenwich Village. I do not oppose Tech 11 12 Hub per se. Creating jobs in the tech industry is a very noble objective. However, the preservation of 13 14 our city's residential neighborhoods is equally noble 15 and should not be ignored. Please look for yourself 16 at that are south of Tech Hub. Walk its streets. Ιf you have not already done so, you will find a 17 18 wonderful, friendly, vibrant neighborhood that has survived for many years. New York City and its 19 20 people thrive on neighborhoods like this. Yet, this neighborhood is being threatened by outsized 21 2.2 development. The pressure large inappropriate 23 development will only increase the Tech Hub as approved. Job creation is great, but not at the cost 24

of destroying our residential community.

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB
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2 approve Tech Hub, please provide zoning or landmark
protections for the surrounding neighborhood. Than
4 you.

CHAIRPERSON MOYA: Councilwoman.
ROSIE MENDEZ: Oh, former Councilwoman
and--

CHAIRPERSON MOYA: [interposing] You'll always have the title.

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ROSIE MENDEZ: It's been seven months and it's an honor to come back into Chambers and be in front of my Councilwoman Carlina Rivera. I am here because this issue is very important to me, and I am against this project if protections are not put in place for our communities in Community Boards 2 and 3 from 3<sup>rd</sup> Avenue 5<sup>th</sup> Avenue. I want to let you know, Mr. Chair, that this project came to me in 2014. Then HDC and EDC came forward with a housing project, and I ran on community based planning. It' still the principles I abide by. I certainly want that as part of the community, and-and I told them to go back toto Community Board 3 that I will not commit to anything until after the Community Board had made a decision. They went to Community Board 3, and then they changed the project to this Tech Hub, which I'm

99 not against jobs, but not at the expense of people losing their homes, of buildings being demolished and having oversized buildings that are not in scale with the community, and losing and having our rent stabilized tenants be displaced. So, that is why we need the protections. So, the city and the agencies went to Community Board 3, never told them that there was a housing option, and they met with the Economic Development Committee of Community Board 3 for several years planning this out. When people from Community Board 3 realized-well, when I found out, I-I at some point knew there was a Tech Hub plan. always thought there was a housing component because my neighborhood always wants housing and we need it. When I told them that housing was an option, that committee never knew that housing was an option, but they felt that they had gone down this road and invested so much, and they would like to see housing, but they were going to continue to support the project. So, I am here to say it's a worthy project, not at the expense of the residents who have lived there for a long time, not at the expense of my neighbors and we need protections put in place, and if we get that, well be better off. One last thing.

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

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My-can I have one more minute? My Land Use Director

at the time-please help me out with his name. I'm

having a moment.

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COUNCIL MEMBER RIVERA: Matt Viggiano.

I'll shout out.

ROSIE MENDEZ: Yeah, Matt Viggiano and I walked that area of the district that we're proposing be contextually rezoned block by block, avenue by We came up with 12 scenarios in which outavenue. of-scale development could happen through assemblages. Department of City Planning said under good planning principles this cannot happen. Maybemaybe in two of your scenarios, but not in these 12. Since then, four are developed or are being developed. I fear eventually all of the 12 sites will be developed, and there are other scenarios where you could—we did use some good planning principles because he's an urban planner, and that more than 12 sites can be developed. It will be very dangerous for our community. It will change, and we will lose a lot of long-term residents. Thank you very much.

 $\label{eq:CHAIRPERSON MOYA: Thank you. I know that Councilwoman Rivera has a question. \\$ 

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COUNCIL MEMBER RIVERA: Yeah, I—Rosie,

Councilwoman, it's very good to see you. Thank you

for being here, and I want—I was going to ask about

that exact tour that you took of Broadway, and all of

the sites that DCP said would not happen, and you

just confirmed that at least four of the 12 are in

development or are developed, and can you also speak

to your concern at the time of the transfer of

existing development rights above some of buildings

there. For example, Grace Church.

ROSIE MENDEZ: You know, air rights
needs, you know, when you're transferring air rights
to me it's—it's something we need to look at. I have
apposed certain housing developments for affordable
housing because the air rights were not being
controlled, and currently, and many of these projects
that did take place in my then district, that HPD
renovated affordable housing, and air rights was
created. Those air rights went to unscrupulous
developers who have harassed tenants, who have done
construction by harassment and, you know, they should
not benefit from air rights. There's a very good
purpose to air rights, and there should be some kind
of screening so that if you have a lot of violations

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

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in your buildings, if you've been harassing people,
and there's been complaints, you should not benefit
from getting these air rights. And so, you know, I
think that the answer to your question is air rights
is not a bad thing. It depends who's getting them,
and the city has not put any mechanism in place to
weed out unscrupulous developers from getting their
hands on these air rights.

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COUNCIL MEMBER RIVERA: Thank you.

CHAIRPERSON MOYA: Thank you.

BARBARA GORAN: Thank you. My name is
Barbara Goran. I'm a—I'm a neighborhood resident at

10<sup>th</sup> Street and University Place, and especially over
the last ten years we've watched the character of
University Place changing. We've lost many, many
local businesses and that have served our residents.

We've lost shoemakers and hardware stores and mom and
pop pharmacies and two beloved local restaurants that
have been there for decades all under increasing over
development pressure. The neighborhood is already
under a lot of pressure because of NYU and Union
Square activity, and with the Tech Hub, this pressure
would only increase. We've all seen what tech hubs
in Seattle, Palo Alto, Cambridge, Massachusetts, and

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 1 103 other places have done to their surrounding 2 neighborhoods. There are no incentives for private 3 developers to build in the contextual manner and to 4 include low-income and affordable housing in the 5 absence of zoning requirements, and I say this as a 6 7 lawyer currently representing hundreds of low-income residents who have been forced out by harassment by 8 private developers. So, this development is an 9 example. It's going to replace a 2-story building 10 with a 21-story building that has no housing, no-11 12 certainly affordable or low-income housing, which only increases the necessity of adding protections 13 for the-the rest of the neighborhood. It would just 14 15 be a tragic shame to-to allow the unique character of 16 Greenwich Village and East Village south and west of the Tech Hub to-to deteriorate any further, and I 17 18 thank especially Councilwoman Rivera, and others who [bell] have proposed sensible approaches to the Tech 19 20 Hub including zoning protections. Thanks. CHAIRPERSON MOYA: Thank you. 21

JEAN CRIER: Hello. My name is Jean Crier. I am one of your constituents, Councilwoman Rivera. I live on  $4^{\rm th}$  Avenue and  $12^{\rm th}$  Street essentially in the back yard of the Tech Hub just two

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 104 blocks south of it, and with me here are four of the residents of our building on which I have the pleasure of serving on the board, and behind me if you can imagine this are at least 59 of us who Councilwoman Rivera when you were campaigning I presented a petition to you with our 59. At that time we called us the 59 Club, 59 signatures of people in our building who are deeply, deeply concerned about the prospect of as the word you just said today: Hyper development in our neighborhood, and all of what that impact is. I also presented that petition to the Mayor at his town hall after which actually one of his press people grabbed me and said, Do you want to have a picture with the Mayor, and I was scooped up under his gigantic 6-1/2 foot tall arm, and he is smiling with our petition. Sadly, the mayor has not been as the representatives from GSV-GVSHP have just said: Responsive to our terms and our requests about zoning in our neighborhood nor have any of the previous mayors for that matter who have declined the GVSHP's efforts to protect that neighborhood with zoning or landmark protection. If you imagine the little slip of aisle in this room, and think of all of this as Greenwich

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 105 Village East and West that precious strip of land is where we live and where now within four blocks of us we have seen 300-foot buildings or 300 size rooms, hotels going up. So, this is one last point, and I'm watching the time. Fifty-nine of us have signed our petition. There are many, many thousands of other residents who are also equally concerned. Fiftynine. Fifty-nine is the number of people on this half of the room. It is also the number of lots in this area that are unprotected upon which a gigantic building will go if we don't have the zoning protection. That's really serious. Thank you for all of your work. Thank you Councilman Rivera our former one and everybody at GVSHP. This is really vitally important and we care and we appreciate all you'll do to say no to this unless it has the zoning protection we need. Thank you.

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CHAIRPERSON MOYA: Thank you.

KHINAY WEST: Hi. My name is Khinay

West, and I want to thank you for allowing me to

testify on behalf of the Bowery Alliance of

Neighbors. Dear City Council Members, a year and a

half ago, five historic buildings on East 11<sup>th</sup> Street

were demolished and long-time residents were pushed

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 106 out to make way for a giant hotel. About 12 to 13 years ago on 12<sup>th</sup> Street between 3<sup>rd</sup> and 4<sup>th</sup> Avenue most of an historic church was torn down. single gesture to the community outcry its front façade was retained as an ornament for the ugly 26story NYU Dorm Tower that now rises like a big middle finger saying screw you to the community that rightfully opposed it. A few blocks down on 8th Street at 51 Astor Place, a big fat freakishly out of scale office building went up recently. Nickname the Death Star, it is sucking the air and light out of the Aster Place area. Since the Tech Hub seeks to locate in this low-rise neighborhood because of its historical, cultural and architectural dynamism, the city should see the proposed zoning protections as appropriate and beneficial to both the community and the Tech Hub both themselves. Sensible cities like Paris do not allow tall towers to invade historic neighborhoods, and they certainly would not approve of this project unless they first made sure hat the neighborhood was first protected. If the city does not enact sensible contextual zoning protections, real estate developers will bury this area with more eyesore towers of glass and steel and a hyper

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 1 107 gentrification that will displace residents, small 2 businesses and the historic character of the 3 community. Please approve the 3<sup>rd</sup> and 4<sup>th</sup> Avenues 4 rezoning protections before it's too late. Thank you 5 on behalf of President David Mulkins. 6 7 CHAIRPERSON MOYA: Thank you. Thank you to the panel for your testimony today. We will be 8 calling up the next panel. Steven Mott, Brian 9

calling up the next panel. Steven Mott, Brian

Glover, Brittany Spatz, Meghan Joye, [bell] and John

Montes. [background comments, pause] Can you just all

briefly state your name so we know it. Okay.

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BRITTANY SPAT: Brittany Spatz.

MEGHAN JOYE: Meghan Joye.

BRIAN GLOVER: Brian Glover.

JOHN MONTES: John Montes.

CHAIRPERSON MOYA: Okay. No Steven Mott?

No. Okay and Mike McDermott. [pause] Okay, you can
get started.

BRITTANY SPATZ: Good morning. My name is Brittany Spatz, and I'm here on behalf of Educational Alliance to support our—to express our support of the Tech Hub on 14<sup>th</sup> Street, acknowledging the game changing opportunities that this new center will provide our students, families and staff

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 108 members. As we-as we at Educational Alliance continue to meet the ever-changing needs of the 50,000 New Yorkers who walk through our doors each year, we rely on cutting edge partners like Civic Hall to help us ensure that all members of our community receive the resources, training, access and opportunities that they need to achieve their goals. We recognize that this hub can provide critical technical support for our staff ensuring that we and other local nonprofits can effectively use digital tools that allow us to track, aggregate, visualize, programmatic data, information that's critical to improving our services and maximizing our impact. We recognize that this space has the potential to serve our over 2,000 students some of the most at-risk youth in our city fostering 21<sup>st</sup> Century skills that will prepare them to attain high level jobs, jobs that can break the cycle of poverty, and finally, because of the Hub's emphasis on civic engagement, we recognize that the families we serve many of whom are immigrants will be able to access resources and tools to enable them to step in local leadership roles in new and powerful ways. When I began working on the Lower East Side, I ran Educational Alliance's program at PS 188 where

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

109

100% of my students were receiving free or reduced

lunch, and almost half of them were considered

homeless. The thought that in a couple of years

these students, my students will be able hop on the

M14D, and in just a few minutes be connected to world

class instruction, networks, mentors and previously

untouchable professional opportunities. That is

incredible. Thank you.

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MEGHAN JOYE: Hi. My name is Meghan Joye, and I chair the Economic Development Committee on Community Board 3. [bell] [pause] Sorry about that.

CHAIRPERSON MOYA: It's okay. You can--no, no, you're good.

MEGHAN JOYE: Well, we often speak about the struggles of small businesses in our neighborhood. I think it's important that we also focus on what are the larger economic drivers in the next 20 years. All signs of that are pointing to tech. Our district has the second amount of public housing than any other district in the neighborhood, and it is increasingly becoming a city of haves and have nots, and we have to make sure that our most vulnerable citizens have access to the opportunities it takes to succeed in this industry. Community

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 110 Board 3 has specifically asked for this business incubator in our last two District Needs Statements, and we thank the city for delivering on that ask. EDC, RAL and Civic Hall have presented to our board at least five times, and while many of those meetings were dominated by the 3<sup>rd</sup> and 4<sup>th</sup> Avenue unit-3<sup>rd</sup> and 4<sup>th</sup> Avenue rezoning conversation, when we finally got to consider the project itself, we were pleased with what we heard that said this is city-owned land, and who is the city? We are the city, and when we lease our land to project developers, we have to make sure that it's beneficial to the majority. So, while the developers have many benefits to the communities, it's our job to ask for more. Some of the stipulations that Community Board 3 put in our resolution in support of this Tech Hub, and I won't name them all because there's a lot, but it is one additional floor of Workforce Development space that the basement level be leased out to a theater or a community use. That there be additional scholarships for Workforce Development, that there's free event space for the community, and we would be naïve to think that a development of this size would not have

an impact on the greater neighborhood, and while

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SUBCOMMITTEE ON ZONING AND FRANCHISES – TECH HUB 111 there are current height caps in the—in the  $3^{\rm rd}$  and  $4^{\rm th}$  Avenue rezoning it may not be enough. So, CB3 has also asked the city to commence the process of a rezoning of  $3^{\rm rd}$  and  $4^{\rm th}$  Avenue while incentivizing affordable housing, and possibly excluding hotels and big box retail. Thank you.

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CHAIRPERSON MOYA: Thank you.

BRIAN GLOVER: Hi. I'm Brian Glover with Community School District 1. I'm here on behalf of Superintendent Carry Chan to talk to you guys about how Civic Hall has been working with us already on the education side in our district. As you know, we have a new vision for learning in District 1 that's really focused on our core values of equity and collaboration and innovation and bring joy back to learning, and part of that is also helping our learners and have become empowered with more agency and voice. Civic Hall has been trying to help us realize this vision. They've already spent time with our young men exploring a mentoring group, which was taking place at PS15 at the end of the last school year between Avenues C and D on 4th Street. were there to mentor our young men of color from our middle schools at PS34, 188 and 140. They've also

been meeting with the district team so that we can deepen our work and partnership together. They've offered to host our principal's conferences and our Modern Learning Advisory Group at the current Civic Hall location in Chelsea. They came out to present to our school leaders at our end of Your Principals Conference, and we're already developing learning opportunities for both school leaders and school staff with Civic Hall as a partner. The future feels like it's a looking a little bit brighter in our district knowing that this technology hub is going to our schools. Thank you.

MICHAEL MCDERMOTT: Good afternoon. My name is Michael McDermott. Thank you for having me. I'm a resident of the East Village where I have lived for the past 29 years. I'm also a member of Local 46 Iron Workers, and amazingly I recently retired. I'm here to speak favor of RAL's application for 124 East 14<sup>th</sup> Street. I have a couple of points here. We can fulfill local hiring requirements gladly. Middle class jobs only unions can provide. Local 46 really needs work right now. I respect my neighbors'

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feeling about this project, but we need good development and good jobs. Thank you.

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CHAIRPERSON MOYA: Thank you.

JOHN MONTES: Good afternoon. My name is John Montes. I am currently a resident of Jacob Reese Housing. I live on 12th Street Avenue D. Prior to that, I used to live on-by the Seaport on South Street, and from there I-from way back then I used to work as-in fast food at Popeye's making minimum wage, which was \$7.25 at the time. Later onlater on I got an internship, but it only went up to 10-to \$10 an hour. From there, I went to Per Scholas. Per Scholas actually helped in gaining-in gaining technical-technical knowledge, and things of that nature. I picked up my A+ in those certifications, and from the \$10-from the \$10 an hour, I was making with the internship, I bumped up to a \$50,000 a year salary. With that—with that I'm also planning on moving forward. I picked up two more certifications, and I believe that having something-having a place like Per Scholas close to home in Manhattan would be beneficial to a lot of the people in my neighborhood because over on 12th Street Avenue D, I noticed that a lot of people are-a lot of

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 1 114 people are struggling when it comes to-when it comes 2 to jobs and financial things of that nature, and Per 3 Scholas being all the way in the Bronx is very hard 4 to reach. I-I myself was actually unable to make it 5 for a final test for Python, which is a coding 6 7 language, because of my asthma, and that distance was too great for me. Having-having resources like-like 8 that close to home would really-would really benefit 9 in the growth of the community financially, and I 10 think that-well, that would probably be-the best 11 12 thing for many. [bell] CHAIRPERSON CABRERA: Thank you. 13 Thank 14 you all for your testimony today. The next panel 15 will be Kathleen Wake-Wakeham 16 KATHLEEN WAKEHAM: [interposing] Wakeham. 17 CHAIRPERSON MOYA: Wakeham, Ray Rogers, 18 Zachary Lerner, Tom Bishard and Eric Raymond. [background comments, pause] 19 20 KATHLEEN WAKEHAM: Well, good afternoon. My name is Kathleen Wakeham from the Metropolitan 21 Council on Housing. I have lived in the community of 2.2 23 the propose Tech Hub for over 40 years. On East 12<sup>th</sup> Street across from the Post Office on East 11<sup>th</sup> 24

Street and 4th Avenue there is a construction site

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 115 because five rent stabilized buildings were demolished to make room for a Moxy Hotel. Around another corner on East 14<sup>th</sup> Street between 1<sup>st</sup> Avenue and Avenue B there are other construction sites for upscale buildings that displaced rent stabilized tenants and small business owners. As I walk through the neighborhood that I love because of its vibrancy, its immigrants, political activists, artists, Bohemians, I see a rich culture being taken away by greedy developers who are tearing at the fabric of our community. Also, our neighborhood is becoming unaffordable. According to CAS and MAHD and Community Board 3, the median household income is \$42,268 and 50.5% of tenants are rent burdened. pay more than 50% of their income for rent. present proposal for the Tech Hub will make our community more unaffordable as rent stabilized apartments are demolished for hotels and condos and high-end stores and retail chains replace small business owners. I am asking Mayor de Blasio and the City Council to support rezoning protection as proposed by former Council Member Rosie Mendez to Greenwich Village Society for Historic Preservation and others living in the community. This proposal

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 1 116 2 would stop oversized development protect the 3 residential character of the area, and protect and create affordable housing. [bell] A vote in support 4 of the Tech Hub without such protections will be a 5 vote for the overdevelopment and destruction of our 6 7 neighborhood and for building 300-foot tall high-rise luxury condos, tech offices and hotels rather than 8 appropriately scaled buildings and decent affordable 9 housing as well as protect housing and small business 10 owners. I urge you to take action on this very 11 12 important issue to preserve the heritage of our 13 neighborhood to protect their homes and to protect 14 and create much needed affordable housing. Thank you 15 to Council Member Carlina Rivera for your support and 16 to City Council for holding this hearing. 17 RAY ROGERS: Alright. Hi. Okay. 18 I wrote a letter to the editor that appeared in the Daily News under the heading One City Under 19 20 REBNY. REBNY stands for the Real Estate Board of New York or more appropriately for the Real Estate 21 2.2 Bullies of New York ravaging every borough of New 23 York City. REBNY's rezoning policies dictated to the Mayor, Economic Development Corporation, and City 24

Department of Probation are causing extreme hardship

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 117 on and massive displacement of long-time residents and small businesses. REBNY's rezoning policies are leading to the bulldozing of our community gardens, historic buildings, libraries, schools and hospitals to make way for my super tall luxury high-rises, large hotels, malls and absentee landlords. Politically this must not facilitate but must stop REBNY from running roughshod over New Yorkers. I admonish the Mayor, I applaud political leaders, Congressman Maloney, Alexandria Ocasio-Cortex, Assemblyman Harvey Epstein and Council Members Ben Kallos, Jumaane Williams, former City Council Member Rosie Mendez and yes you, Carlina Rivera, Congresswoman Carlina Rivera--who I'm happy to have my picture on my website with you-for standing up to show—to have the guts to stand up to REBNY. All of you are on the website: stoprebnybuillies.org, holding up this leaflet that says: Beware of REBNY Real Estate Bullies Plaguing New York. Why I'm here today is I've come to support the Greenwich Village Society for Historic Preservation, and reasonable position that the Tech Hub must be human scale and include neighborhood protections. Thank you and thank

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you Carlina.

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| 2  | ZACHARY LERNER: Thank you Council                     |
| 3  | Members for inviting us to share our testimony today. |
| 4  | My name is Zachary Lerner, Labor Organizer and        |
| 5  | Director for New York Communities for Change for our  |
| 6  | community organization representing over 20,000 low   |
| 7  | to moderate income New Yorkers across the five        |
| 8  | boroughs and Long Island. We are here today to urge   |
| 9  | the City Council to vote on the Union Square Tech Huk |
| 10 | proposed by RAL Development. As folks know, we are    |
| 11 | in a serious crisis right now here in the city. The   |
| 12 | tale of two cities is only getting worse. Poverty     |
| 13 | still continues to be concentrated in neighborhoods   |
| 14 | that have suffered from disinvestment from decades,   |
| 15 | areas like Brownsville and Mott Haven still have over |
| 16 | twice the unemployment rate as the citywide average.  |
| 17 | The Union Square Tech Hub with no targeted component, |
| 18 | and only a best faith effort to reach marginalized    |
| 19 | communities will do little to solve this problem. We  |
| 20 | need more and better jobs in New York City. Right     |
| 21 | now, the jobs that are available to people from       |
| 22 | places like Mott Haven and Brownsville are often      |
| 23 | minimum jobs or precarious jobs like driving for      |
| 24 | Uber. This type of work makes it almost impossible    |

to provide for a family or even see them at all

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 119 because of the hours you have to work. It make it impossible to find housing you can afford, buy healthy food or live a stable life. Last year Mayor de Blasio unveiled New York Works a plan to create 100,000 jobs, but who are these job actually targeted to? The plan focuses primarily on giveaways of public resources, tax breaks, air rights through rezoning, through rezoning incentives and lands a handful of growth industry including tech. The tech industry is notorious for a lack of racial and gender diversity. According to a recent Bloomberg article, just 1% of Facebook and Google technical workers are black. New York-New York Works relies on things like the Tech Talent Pipeline and other training programs in an attempt to correct this problem, but there is a severe lack of investment in these things to just target our local hiring and communities at the highest poverty rates and unemployment. Our members have gone through the Tech Talent Pipeline and have been unable to find work in the tech industry despite having completed the required test and course work. To tackle the vast income inequality we're seeing here in the city, we should not be giving away our valuable public resources to private developers and

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 120 companies unless it really benefits the marginalized communities that need it most. Union Square Tech Hub currently represents an egregious giveaway of public resources with little to no local benefit in return. Land like this-land like this should be used to reduce the disproportionately high unemployment rates that black and brown youth in New York City face. Ιt should be used to reduce unemployment in the parts of the city where people continue to struggle to make a stable life. The Council should not approve the Union Square Tech Hub [bell] Rezoning unless there's real commitment by Civic Hall for 75% of all the slots for the training programs. That should be designated for low-income New Yorkers, and then targeted hiring where 60% of the jobs that are being created must be for the communities that need it the most. So, we are also in housing crisis and the Council should vote no unless there are common sense protections put in place in the area of South Union Square to protect the affordable housing in the area, and not exacerbate the already high-rise. Thank you so much for your time.

CHAIRPERSON MOYA: Thank you.

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TOM BIRCHARD: Good afternoon. 2 I'm Tom 3 Birchard, a long-time owner of Veselka Restaurant on 2<sup>nd</sup> Avenue and 9<sup>th</sup> Streets. Thank you for the 4 opportunity to say a few words. My wife Sally 5 Haddock is the founder of Saint Marks Veterinary 6 7 Hospital, which was the first veterinary hospital to open in the East Village, and it's still the largest 8 vet hospital in the Easts Village. Sally and I 9 raised three children in the neighborhood. We have a 10 very large stake in the East Village. Honestly, we 11 12 love it there, but we feel increasing concerned about the rapid pace of—the escalating pace of development 13 that we see especially on 3<sup>rd</sup> Avenue and 4<sup>th</sup> Avenue 14 15 and University Place. We've-again we-we-we love the 16 neighborhood. We feel like we have a large stake there. Some time ago I started hearing the-the 17 18 neighborhood described as Midtown South, and techand-I'm sorry. Silicon-Silicon Alley. I came to the 19 20 neighborhood in-almost 50 years ago, and had the good-good luck the good fortune to meet my father-in-21 2.2 law, start working at the Veselka. I feel in love 23 with the neighborhood. I have to say, though, that's-at this point I-my family and I don't want to 24 live in-in Midtown South. We want to try to preserve 25

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

122

all the things that we love about the East Village,

but we're very concerned. So, I want to thank you,

Council Member Rivera for—for standing up for us. I—

I was very impressed with your opening statement, and

I appreciate the fact that you articulated very

strongly our—our concerns, and I would encourage you—

implore you to fight as hard as you can to—to bring

protections to our neighborhood. Thank you.

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ERIC RAYMOND: Oh, thank you. What's up? My name is Eric Raymond. I am an 30-year resident of the Village. My wife is here. We live on 13<sup>th</sup> Street. In fact, we used to shop at P.C. Richards. No one else has mentioned it, but it was a place where you could actually buy physical products and take them home or have them delivered by a guy with a-pushing them as opposed to-to the Internet. would like to commend all the speakers and Councilperson Rivera who had eloquently championed the importance of linking the Tech Hub to the reasonable zoning-and historic preservation proposals of the Greenwich Village Society of Historic Preservation. I wanted to think of something to add to this presentation today, and people have said so many great things. So, particularly for the staffers

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 123 who I believe these people are staffers of the City I think the—it should be required reading to read the cover story in last month's Harper's Magazine written by New York Historian Kevin Baker, and let me just read the first paragraph of that story. It's called The Fall of New York and the Urban Crisis of Affluence. New York has been my home for more than 40 years. From the year after the city's supposed nadir in 1975 when it nearly went bankrupt, I have seen all the periods of boom and bust since then, but I have never seen that is going on now, the systematic wholesale transformation of New York into a reserve of obscenely wealthy and the barely [bell] here, a place increasingly devoid of the idiosyncrasy, the complexity, the opportunity and the roiling excitement that makes a city great. New York enters the third decade of the 21st Century, it is in imminent danger of becoming something it has never been before: Unremarkable. It is approaching a state where it was no longer a significant cultural entity, but the world's largest gated community with a few cupcake shops here and there. So, I commend this article to you, and I support the linkage that has been proposed. Thank you.

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| 1  | SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB    |
|----|-----------------------------------------------------|
| 2  | CHAIRPERSON MOYA: Thank you. Thank you              |
| 3  | all for your testimony today. I will be calling the |
| 4  | next panel. Pat Purcell, Irene Liu, Kyle Denton     |
| 5  | [background comments] Dent-Denton-Kyle. Yeah.       |
| 6  | Kristen Rouse, Abigail Edgecliffe-Johnson. I think  |
| 7  | we got it. [background comments, pause] Please      |
| 8  | state your name for the record, and you may begin.  |
| 9  | PATRICK PURCELL: [off mic] Patrick                  |
| 10 | Purcell, Executive Director-                        |
| 11 | CHAIRPERSON MOYA: [interposing] Push—you            |
| 12 | have to push the button to                          |
| 13 | PATRICK PURCELL: [on mic] Oh, right                 |
| 14 | here?                                               |
| 15 | CHAIRPERSON MOYA: That one right there.             |
| 16 | PATRICK PURCELL: That's the one that                |
| 17 | just made me a lot louder. [laughter] Patrick       |
| 18 | Purcell, Executive Director of the Laborers.        |
| 19 | CHAIRPERSON MOYA: Okay.                             |
| 20 | PATRICK PURCELL: Good afternoon. My                 |
| 21 | name is Patrick Purcell. I'm the Executive Director |
| 22 | of Greater New York Laborers Employers Cooperation  |
| 23 | and Education Trust, Greater New York LECET. The    |
| 24 | Labor Management Fund of the Mason Tenders District |

Council representing 15,000 hard working members and

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 125 12,000 signatory contractors. Thank you, Chairman Moya for the opportunity to testify here today before the Council in support of the proposed development on 14<sup>th</sup> Street and Irving Place in Manhattan by developer RAL, and also to Council Member Rivera. Thank you so much for the attention and-and seriousness that you that this. It's much appreciate by everybody. [coughs] RAL has a long history of building in New York City and throughout that history they have always put the needs of the community and the working people first. They have consistently honored their commitments and provide a good paying safe jobs for countless New Yorkers, city residents on projects throughout the city. As we look to the future and prepare for this project on 14th Street, we know that they will continue their record of responsible development. Working hand-in-hand with RAL, our training school and programs like nontraditional employment for women, Helmets to Hardhats, Edward J. Malone Initiative for Construction skills and Pathways to Apprenticeship we can increase our opportunities for local residents in construction and provide a real pathway to the middle-class for hundreds of individuals in the

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

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Community Board 3 through this project. Thank you

again for the opportunity to testify today, and we

urge the City Council to approve this Land Use

application.

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CHAIRPERSON MOYA: Thank you.

PATRICK PURCELL: Thank you.

CHAIRPERSON MOYA: [laughs] Yes, you may proceed.

Thank you honorable Council KYLE DANTO: Members. My name is Kyle Danto and I'm speaking here today as a member of a housing advocacy group Open New York to express my concern regarding the proposal, approval of the Tech Hub be made contingent on downzoning 3<sup>rd</sup> and 4<sup>th</sup> Avenues in the Village to prohibit large hotels [coughs] and cap the height of residential buildings. I urge the Council to instead consider an alternative rezoning under the Mandatory Inclusionary Housing Law to prevent displacement and build homes for some of the most marginalized New Yorkers in this high opportunity neighborhood. As someone who was born right on 14th Street and grew up in Greenwich Village, I value and cherish this community, but at the same time I value it and feel that it is necessary to have inclusion and diversity.

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 1 127 For decades we have seen residents of wealthy 2 neighborhoods use exclusionary zoning to keep their 3 communities and their schools segregated causing a 4 housing shortage that has affected us all, but has 5 put low-income individuals in low-income communities 6 7 at their greatest peril. Job creation today far outpaces home building and it is this imbalance that 8 is the driving force behind gentrification. 9 fail to build more homes in the Village and 10 elsewhere, the white workers employed at the Tech Hub 11 12 may very well move to places like Harlem, Crown 13 Heights and the South Bronx displacing tenants and 14 transforming these communities through 15 gentrification. Absent the hotels tourists will stay in Airbnbs and places like the Lower East Side and 16 East Village and potentially taking up rent 17 18 stabilized housing. If our goal is to empower tenants not just wealthy homeowners, we must allow 19 20 for new affordable housing to be built near jobs, and transit and reducing pressure-reduce pressure on 21 2.2 gentrifying neighborhoods that leaves gentrifying 23 neighborhoods-that leaves tenants at the mercy of predatory landlords. 24 The solution must be building

more mixed-income housing in neighborhoods like this

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

128

one. Opening up opportunities for people that would

otherwise be shut out of the jobs and housing

markets. This was the driving idea behind the

Mandatory Inclusionary Housing Law, and we should

take and we should take advantage of it now. I thank

you for your consideration.

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IRENE LIU: Hi. Good afternoon. My name is Irene Liu and I am with the Community Service Society or New York, an organization that advocates for the upward mobility of low-income New Yorkers. Thank you for the opportunity to share our perspective on the city's proposed Union Square Tech Training Center. My testimony today will be focused on the potential and need for this project especially in expanding access to local tech jobs among underrepresented groups who have been left out of the city's boom tech sector. We need a more equitable and inclusive approach to growing New York City's tech force. Combined blacks and Latinos represent just 18% of the New York City tech workforce although they make up 43% of workers in non-tech related industries. Furthermore, just 29% of the city's tech workforce is comprised of native New Yorkers and 30% of the New York City tech workforce lives outside of

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 129 the five boroughs. Few tech workers are community from high poverty communities of color. We believe that the Union Square Tech Hub holds enormous potential for addressing some of the inequity and diversity challenges within the city's tech industry that I've just outlined. By partnering with the nonprofit Workforce Development providers and offering scholarships that help offset the cost of digital skills training programs, the Tech Training Center can enable a broader range of New Yorkers to develop the skills that they need to connect to good paying jobs in the tech industry. However, we also recommend that the city should provide publicly available data on the demographic composition of students participating in the training programs as well as outcomes data on program completions, job placements, salaries, job quality and job retention. We need to ensure that the Tech Training Center is serving and benefitting under-represented groups especially those with low incomes, NYCHA residents, women, people of color, disconnected young adults and other marginalized groups. The reporting process should also include data on the demographic profile

of for-profit tech corporations and start-ups that

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

130
will occupy workspace within the Union Square Tech
Hub as well as metrics, other training and hiring
practices. Space should not be leased to tech firms
who fail to demonstrate intentional willingness to
invest in job training and hiring of local residents
and marginalized workers. [bell] We urge the Council
to implement a formal reporting process for the Tech
Hub if it moves forward in approving the Union Square
Tech Training Center. Thank you.

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ABIGAIL EDGECLIFFE-JOHNSON: Hi. I'm Abigail Edgecliffe-Johnson. I'm a native New York, a mom of two public school kids, and founder of RaceYa, a startup here in New York City that makes race cars that helps kids learn science and engineering. the past two years I've been a scholarship recipient at Civic Hall. So, I wanted to speak in support of their proposal, and I just also want to say that, you know, as a woman starting my first company in New York City and changing careers it's been hugely beneficial for me to have the kind of community that Civil Hall brings to, you know, the-the kind of tech sector, right. Because there are tech hubs and then there are tech hubs, and the kind of community that Civic Hall attracts is this incredibly sort of

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 131 diverse amazing grownup community of people who are working on real problems, and a lot of people that are on their kind of second and third careers like myself, and so the people that you meet when you are working in these collaborative spaces are just a totally different caliber of people. Right, you get people who are teachers and veterans and activists, and technologists who can really more your learning and your business and your ideas forward in a way that's sort of traditional tech hubs that I think one of the other women was talking about in kind of Seattle. I think don't, right and I think that's what's so great about Civic Hall is that they are very intentional about the kind of communities that they build and the kind of people that they attract, and the way that they are incredibly inclusive about building those kinds of communities, and making sure that you get people from all different walks. know, people like me who are a mom starting her first company. So, and also just that I've been in a lot of other co-working spaces, and they're not like this, and this is really a special and incredible place, and I think the more room you can give to Civic Hall and the kind communities they build, the

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KRISTEN ROUSE: Good afternoon. is Kristen Rouse, President and Founding Director of the New York City Veterans Alliance, a grassroots organization that often testifies in these chambers pushing our city government to make New York City a better place for veterans and our families. I'm here to testify in support of the Union Square Tech Hub and specifically in support of Civic Hall, which has made the work of the New York City Veterans Alliance possible. I'm a United States Army Veteran. When I returned home to New York City after my third tour duty in Afghanistan, I felt lost. I felt like my life was on track. Civic Hall is what got my life back on track, and what allowed me to find a renewed sense of purpose. Civic Hall is much, much more than a co-working space. It's given me the training, the skills, the tools and most importantly a vibrant and supportive community that has enabled me not just to found an organization, build it and invite my organization into a space, it's also inspired me not just to make New York City a better place for veteran and families, but to be part of a larger movement to

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 133 make New York City more vibrant, more engaged better invested in our future for all of us. I am proud to be part of movement to make New York City truly the greatest city in the world. I've been part of New York's-I've been part of Civic Hall for three years now, and I have not doubt whatsoever that Civic Hall will deliver, will fully deliver on transformative and substantive opportunities for individuals like me and individuals like so many people who are waiting to tap into their potential to find a way to-to really represent their communities to do better for their communities and to make New York City more inclusive and more representative of all of us. [bell] Than you.

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CHAIRPERSON MOYA: Thank you. Thank you all for your--

KYLE DANTO: [interposing] Mr. Chair, I just want to mention one other thing. As much as we're here and we did testify, and we are definitely in support of this project, I do want to note the sympathy I have for the folks in this audience having been many, many times more than not on the side fighting with the Mayor these issues. So, I do want to encourage the Administration to do something

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 1 134 2 completely uncharacteristic and actually sit down with folks and continue to work through these 3 4 problems. I know how hard you're working at this. 5 We do support this, but, you know, again, I can only 6 hope that the Administration comes to the table, and 7 actually works with people because at the end of the day it's about everybody trying to get something done 8 9 right. 10 CHAIRPERSON MOYA: Thank you. Thank you all for your testimony today. The next panel Marlene 11

ur testimony today. The next panel Mariene

FEMALE SPEAKER: She left.

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Silverman.

CHAIRPERSON MOYA: She left. Okay,

Shelly Fremont, Peter Feld, Rosalind Allison, and

Claire Martalure (sp?). [background comments, pause]

Martha Lure, and David Eisenbach. [background

comments, pause] John Santor. [pause] Thank you.

You may proceed. Please press the button. There
there you go.

MARILYN SILVERMAN: Okay, better? Okay.

My name is Marilyn Silverman. I'm a resident of the area. I've lived here since 1965, and at the risk of just repeating things that other people have said, I guess my though is having lived here for this long,

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 135 I've certainly seen huge amounts of change that have happened in the area, some very amusing certainly in the '60s and certainly different and unique change. Change is what life is all about, and I guess my thought when I consider what's going on in the neighborhood around me--I live on 10th Street-is that I don't think we've ever had a change that threatens the sort of life force of what the area has been about as much as this has, and I think that's really important, and I also think that it just has to be thought of not as an either/or. The Tech Hub is going to do wonderful things for people, lots and lots of people who need it. It's the future. have to support it. It is what it's all about, but we also have to support our neighborhoods and-those should not be mutually exclusive things. Thank you. SHELLY FREMONT: Hi, I'm Shelly Fremont and I just was wondering where is everybody? though there would be more Councilmen there or people there. Anyway, I'm here today as a long-time Village resident to ask you to please save our neighborhood. The Village is a wonderful rare, charming neighborhood. We all know it in Manhattan-[coughs]-

and it must be protected. I moved here in 1972 to go

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 136 to Parsons, and I've raised my two daughters in the Village. Now I have two grandsons, and I love it, and I can't imagine changing. I'm old enough to even remember when Lou Chow's was there, and it just is amazing to me to think of this neighborhood disintegrating. I know a stroll through the Village puts a smile on anyone's face, and all New Yorkers. I don't think I've ever taken a leisurely walk through Midtown Manhattan. It's not quite the same vibe. If the Village is bloated with shrinking sidewalks, and scattered skyscrapers the charm will be lost forever. We won't get it back. something we need to protect. You remember Penn Station and how it was destroyed. This could happen to our sacred Village. New York needs these little oases of low buildings and light and air. Other than Central Park there is no place like the Village I mean where you can see sky as you take a walk. is the time to save this endangered neighborhood. Thank you.

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CLAIRE MARTALURE: Hi. I'm Claire

Martalure, President of Co-Op and a resident of 21

East 10<sup>th</sup> Street for the last 39 years. I speak for many in my building who unfortunately couldn't be

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 137 here today. I'd like first to thank the City Council for their time and giving our community the opportunity to express concerns about the pending approval for the Tech Hub without providing the necessary and much needed zoning protections for our neighborhood. The Tech Hub will significantly increase the out-of-character development in the predominantly residential neighborhoods abutting it to the south and is, in fact, already doing so. are already seeing tall office towers and large hotels being planned and built in this area, which is largely low to mid-rise and mostly residential in our community in part because of the planned Tech Hub. With many more excessively large and oversized buildings to come, if the Tech Hub is to approved, we have proposed a fair and reasonable solution: Allow the Tech Hub on 14<sup>th</sup> Street, and at the same time, provide zoning protections for the neighborhood to the south to ensure the residential character is preserved and that any new development is in keeping with the neighborhood. For over three years we have supported a rezoning plan that is reasonable, which was endorsed by every elected official and both community boards in the are, which would impose

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DAVID EISENBACH: My name is David

Eisenbach. I come here as a resident who lives

around the corner from the proposed Tech Hub on 12<sup>th</sup>

Street, and as a small business activist who—who had

to fight for the Small Business Job Survival Act,

which Carlina Rivera is a co-sponsor of, and we

expect to have a big battle this—this fall and winter

to pass this needed legislation for small business.

I really appreciated the Council Members' skepticism

about the impact of this Tech Hub on small businesses

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 139 in the neighborhood. Alright, a bunch of makers go into a step-up space and having lunch in a pop-up market is not New York. New York is Veselka. York is small businesses. That's the East Village we love. That's why we pay the crazy rents we pay to live in our neighborhood. It's about the Street, and I'm tired of this Administration coming to us with proposals to take away our city's resources like Elizabeth Street Garden pretending that it's about affordable housing for seniors. I'm tired of them taking away libraries like Inwood Library, which we're going to testify to fight against the rezoning of Inwood, right. I'm tired of them taking-giving away hospitals all saying that this is for the public good when it's not. It's a cover story, and this is another one of those examples. [pause] JOHN SANTOR: I'm John Santor (sic) Ladies and gentlemen, when you listen to me today please hear my like-minded neighbors as well. Elise, Setia (sic) couldn't be here because of working. am not against the proposed 14th Street Tech Hub.

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years. Out-of-place commercial development between Union Square and Astor Place is rampant. I demand

Rather, I am for my community where I've lived for 40

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 140 that fair and appropriate protections for the adjacent impacted predominantly residential neighborhood be enacted as part of any Tech Hub plan. If such protections are not granted, we will see only more out-of-scale development, luxury condos, large office buildings or hotels. The Tech Hub plan will make this worse. The right thing to do is to create a win-win whereby the Tech Hub is accompanied by fair protections for Greenwich Village and the East Village as called for by Community Boards 2 and 3, Borough President Gale Brewer and thousands of neighborhood residents. Carlina Rivera, my Councilwoman, I've followed your suggestions, remained engaged and organized, attended community meetings and public hearings, reached out to neighbors and others, spoken, written, emailed and called. Now, we need you to keep your campaign I have your back, and will enlist others to pledge. stand with us. Speaker Corey Johnson, Chair Moya, Councilwoman Rivera, and members of the Council of the greatest city in the world, you are strong and have enlightened or stood up to the Mayor on other issues. We need you to do that now. We need your If and when fair and reasonable neighborhood

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB
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    protections are in place, vote yes on the Tech Hub.
    Win-win. That's right, that's just. Without
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    neighborhood protections, vote no on the Tech Hub.
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     Thank you. [cheers]
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                CHAIRPERSON MOYA: Thank you. Thank you
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    all for your testimony today. We will be calling up
    the next panel. Santos Rodriguez, Jessie Layman,
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    Andrea Rodovillo, Joel Lobenthal, John Friedman.
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     [background comments, pause] Yeah, Santos, Jessie.
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                MALE SPEAKER: [off mic] He's not here.
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                CHAIRPERSON MOYA: Okay. Andrea. Okay.
     Joel and John Friedman. No? [background comments]
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    Amy Harnes, Amy? Okay. [background comments/crowd
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    noise] Okay. Can we get some quiet, please?
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                SERGEANT-AT-ARMS: [off mic] [Asking
    audience to quite down.]
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                CHAIRPERSON MOYA: Thank you.
                SANTOS RODRIGUEZ: Good afternoon,
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    Council Member.
                CHAIRPERSON MOYA: Good afternoon.
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                SANTOS RODRIGUEZ: Good afternoon,
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    Council Member Rivera. My name is Santos Rodriguez,
    and I'm here to testify on behalf of Gary La Barbera
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President of the Building and Construction Trades

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 142 Council of Greater New York and vicinity. I'm here to testify on behalf of the Union Square Training Hub Center located at 120-124 East 14<sup>th</sup> Street. Building and Construction Trades Council of Greater New York is an organization of local building and construction trade unions that are affiliated with 15 international unions and in the North American Building Trades Unions. Our local affiliate unions represent approximately 100,000 union construction workers as well as advocate for all construction workers in New York City. The BCTC has always advocated for good paying construction jobs and safety standards to protect the men and women building our city. Working with direct entry programs like Edward—the Edward J. Malloy Initiative For Construction Skills, which I come out of, New York Helmets to Hard Hat, New Non-Traditional Employment for Women, we can continue to provide a career path with that-within our communities. We are eager to work with RAL to help qualify local workers find work at the site from both Community Boards 3 and surrounding neighborhoods.

SERGEANT-AT-ARMS: [interposing] [off

mic] [Asking audience to please be quiet.]

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SANTOS RODRIGUEZ: RAL has consistently been committed to providing goo jobs to its workers, and consistently utilizes union labor for its projects. The project at 14<sup>th</sup> Street will be no different. If approved, this project will generate hundreds of jobs paying middle-class wages. RAL's commitment to a strong workforce-work-excuse me-workforce is not limited to just union labor, but the project itself will provide needed training so workers can access the 21<sup>st</sup> Century, 21<sup>st</sup> Century jobs. We thank you again for the opportunity to testify in support of this project. We urge you to approve it so our members can go to work. Thank you.

JESSIE LAYMON: Thank you. Good
afternoon now, and thank you Council Member Moya and
thank you especially Councilwoman Rivera for the
extensive, you know, work that you have done and all
of the listing you've done to your constituents and—
and to so many stakeholders on this project. My name
is Jessie Laymon. I am the Director of Policy at the
New York City Employment and Training Coalition.
We're a coalition of all of the groups in New York

City to provide any sort of job training, career

CHAIRPERSON MOYA: Thank you.

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 144 track programs, educational programs, and direct placement programs to help people get good jobs, and that includes organizations that provide construction skills training, health care training and high tech training including many of the members of the Coalition that have been talked about a fair amount today. We are here today to not yet take a position for or against the Tech Training Center because we think it has great potential to really be part of the career pathway for New Yorkers into the middle-class, but that potential needs to be fleshed out a little bit more before it could be what it promises to be, and in particular, I want to highlight a pitfall of many common-similar scenarios to this that I think is important that we avoid on this one. And then one positive example that I would like to see this project emulate. So the major pitfall and I-I heard it lot today is that we must avoid short-changing the community benefits by counting empty space as a major public good. Space alone can be part of a solution, but programming, which is what is ultimately offered here, training programs that help people get these tech jobs. Programming costs money. These job training providers are going to have to hire new

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 145 trainers. They're going to have to engage in new outreach efforts to members of the community particularly the low-income community and the communities of color that have been talked about as the targets here to get into the tech sector. There's going to need to be outreach to those communities to get them into these jobs. All of that costs money, and providing space for providers is not enough. There needs to be a funding mechanism, and so I want to highlight the positive example, which is the South Brooklyn Marine Terminal also an EDC New York Works project that just earlier this year was announced where they have partnered with local CBOs to provide an ongoing sustainable funding mechanism for the training programs linked to the rent that is being paid by the new companies that are moving into that facility. That's the sort of thing that we'd like to see emulated here. We really appreciate the hard work that the folks at Civic Hall are doing to reach out to the job training community. They're talking to the right people. We need to make sure that there are actual mechanisms to fund those programs to fill this space and make it live up to

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its potential. Thank you.

2 CHAIRPERSON MOYA: Thank you.

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ANDREA GORDILLO: Good afternoon. Thank 3 you, Chair Moya and Councilwoman Rivera and members 4 5 of the Subcommittee. My name is Andrea Gordillo and 6 I'm here on behalf of Loisaida, Inc. today. 7 Loisaida, Inc. began as a grassroots movement in the Lower East Side led by Puerto Rican activists, 8 artists, poets and Latino residents in the mid-70s to 9 combat-combat the effects of violence, poverty, 10 discrimination and disenfranchisement. Today, almost 11 40 years later with our Loisaida Center on 9<sup>th</sup> Street 12 and Avenue C we continue to stand firm in our mission 13 as one of the last surviving non-profit Puerto Rican 14 15 and Latino based cultural and multi-purpose 16 facilities on the Lower East Side. In recent years we have seen the effects of gentrification in this 17 18 community. Loisaida has sought to ameliorate the concurrent cultural-cultural erasure through 19 20 education, public humanities, programmatic interventions as well as neighborhood wide and 21 2.2 community events such as the Loisaida Festival, and 23 recently in sponsoring some substantive neighborhood based participation and impact in the New York City's 24 Cultural Plan, which the Community Board 3 has 25

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 147 resolved to support in March of this year. Today, Loisaida, Inc. joins the dozens of elected officials and community based organizations and hundreds of local residents in support of the rezoning proposal, as well as the project. We believe that the rezoning proposal and the numerous community benefits negotiated though the ULURP process would advance the goal of cultural preservation of the dozens of ethnic and working class communities that have been under duress in recent years. By reinforcing the intrinsic value, the neighborhood character as well as the stability and retention of critical residential housing affordability and a positive sum game, and a win-win situation, which ensures that no one gains at the other's expense as it relates to the many stakeholders in the matter. Thank you all for your time today.

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JOEL LOBENTHAL: Okay, this is on. Good afternoon. My name is Joel Lobenthal. I am here as a downtown resident who insists that the City Council approve Tech Hub only if it concurrently constructs zoning and landmark protections that will safeguard the surrounding neighborhood and neighborhoods. We know that Tech Hub is meant to spearhead a massive

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 148 commercial redevelopment of the blocks to the south and east, which will virtually or could virtually destroy what remains of their unique character. We already have seen one picturesque and historic lowrise building after another in this neighborhood demolished to make way for massively scaled inappropriately sited condos, hotels and New York University dorms. I have spent 50 years wandering in the Village where I've lived most of adult life, and I have seen not only the topography and the character radically change and not for the better. By the way, Lou Challis was mentioned with I was on my 19<sup>th</sup> birthday my grandmother born in 1897 took me to dinner at Lou Chow's. She had been going there for 60 years. Lou Chow's is gone. That whole heritage continuity lineage is gone made way for us-demolished to make way for another NYU dorm. Until the 1990s, this northeast pocket of the Village housed many small independent used bookstores where I as an aspiring budding writer spent many an hour browsing and too many a dollar purchasing. These book stores have been seeded throughout the blocks for decades Again, my father now 88 remembers them from his student days in the 1940s. They are all gone

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

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now, forced out by wildly inflated rents. Only the

Strand remains, which I believe does own its own

building, which is why it survives. To reiterate, no

zoning protections, no Tech Hub. Thank you.

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Thank you for allowing Good afternoon. me to speak. My name is Amy Harris. I've been a resident of the East Village for 15 years, which is a pittance compared to so many of my neighbors. want to project a minute into the future and think about the consequences of this decision. We-this is a Pandora's box as we've heard frequently at different hearings. This developer may be thinking about benefits to the neighborhood, but there's no guarantee that future developments and developers will give the parcels of land that are in danger the same consideration, and we are, in fact, and that's why we need zoning protections now. We are, in fact, a neighborhood. We do not aspire to be Midtown itself. We support and need the small businesses that are in our community. In my small area alone in the last few years we have lost a butcher, a cheese shop, a bookstore, a jewelry repair store, a shoe repair store and a laundromat. These businesses were often owned by or employed residents of the East

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 150 Village, a number of whom were immigrants or single mothers who relied on those jobs, which are not gone. The businesses that tend to go into new developments tend to be chain stores. We don't need more of those in our neighborhood. We need people like Jimmy's and Jimmy's 43 who gives his back space for free to artists every week night in order for them to develop We need people like Moishe from Moishe's their work. Bakery who gave coffee to first responders when the buildings on 2<sup>nd</sup> Avenue sadly went down. what we need to maintain our community, and I'm scared that we will loses these small businesses as landlords push them out in favor of businesses that cater to tech employees and-and tourists who will be flooding the neighborhood. In addition, these new constituencies that will be coming to our neighborhood will be transient or will only be there during the day or for brief periods of time. will not engage in the civic life of this neighborhood. They will not volunteer a community garden. They will not sit on boards. They will not speak out if a bar wants to open two doors down from another bar, which has been a chronic problem for this neighborhood for a number or years now. [bell]

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB
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    We need to protect our neighborhood, and to do so we
    need zoning protections now. Thank you.
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                CHAIRPERSON MOYA: Thank you. Thank you
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    to the panel. Thank you for testifying today.
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     [applause]
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                SERGEANT-AT-ARMS: [Instruction audience
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    members to use jazz hands.]
                CHAIRPERSON MOYA: The next panel,
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    Katherine Schoonover, Marilyn Appleburg, Mary Fran
    Loftus, Elizabeth-Elizabeth. Sorry, I can't read it.
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    Lynn--[background comments] Languist.(sp?) and Susan
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    Cramer. Katherine, is that you? Okay Marilyn.
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                MARY FRAN: Mary Fran.
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                CHAIRPERSON MOYA: Oh, that's what it is,
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    Mary Fran. Susan, Elizabeth. [background comments]
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     Okay. Judith Stonehill. Judith. Yep, okay.
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     [background comments, pause]
                KATHERINE SCHOONOVER: You may begin.
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    Good afternoon. My name is Katherine Schoonover, and
    I live in the area south of the proposed Tech Hub.
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    I'm here to express my opposition to any approval of
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    the Tech Hub unless protections in the form of
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    landmarking, or zoning or preferably both are put in
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place simultaneously. The area in question has long

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 152 been largely residential with commercial businesses that support a residential neighborhood. Now, we are already seeing the transformation of this neighborhood into a place we don't recognize, a place with 300-foot tall buildings, and 300-room hotels instead of the mid to low-rise residential buildings that have characterized the neighborhood for decades. If the Tech Hub is approved, this transformation will accelerate alarmingly. It is not that the residents of the neighborhood are against affordable housing. Indeed, much of the housing there now is relatively affordable. The Greenwich Village Society for Historic Preservation has proposed a zoning change that would incentivize affordable housing while preserving the mid to low-rise nature of the area, but the Mayor and the Department of City Planning have rejected it out of hand, and said they would not even consider it because it does not involve a massive up-zoning, which would be a windfall for big developers, a group that the Mayor seems to court at ever turn. The rezoning plan that has been proposed by GVSHP has been endorsed by every elected official and both community boards in the area. It would not

only not downsize the area-down zone, excuse me-but,

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

153
in fact, would allow a modest up-zoning for those
developments that include affordable housing and only
impose height limits for new development consistent
with what's there now. I strongly urge you to reject
the Tech Hub rezoning, which would irreversibly
damage Greenwich Village and the East Village unless
the requested neighborhood protections are also
provided at the same time. Thank you, Council Member
Rivera for insisting on these protections [bell] as
an absolute prerequisite to your approval of the Tech
Hub.

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CHAIRPERSON MOYA: Thank you.

MARY FRAN LOFTUS: Mary Fran Loftus. I live on East 9<sup>th</sup> Street surrounded by new luxury condo construction [coughing] East 11<sup>th</sup> Street where five residential buildings were demolished to make way for a 300-room hotel and the Death Star, which in the current Harper's Magazine Kevin Baker describes as "The single worst act of vandalism in New York since the original Pennsylvania Station was torn down." For years along with thousands of local residents, Community Boards 2 and 3 and every local elected official I have urged Mayor de Blasio to approve common sense protections for Greenwich

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 154 Village and the East Village south of Union Square where oversized and largely commercial development is destroying the character of the neighborhood. Tech Hub plan will only make this worse. I am here today to insist that until Mayor-the Mayor approves fair protections for the surrounding neighborhood, you do not approve the Tech Hub ULURP. project passes, construction will likely take place during the extended L Train shutdown. Chances are that those activities will restrict part of 14<sup>th</sup> Street causing further stresses to our community. a New York City taxpayer and voter, I urge you to do the right thing: Create a win-win in which the Tech Hub is accompanied by the appropriate protections for Greenwich Village and the East Village. In 2008-in 2010, although we desperately needed such protections, they were denied us. A decade later, we need them even more. Thank you.

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ELIZABETH LANGUIS: That's on? Hi. I'm Elizabeth Languis and thank you for allowing us to testify here today and for holding this hearing. In this beautiful room I'm inspired by the quote that's above you from Abe Lincoln: A government of the people, by the people, for the people, and I only

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 155 home that Mayor de Blasio is listening to that quote because it's clear from the testimony we've heard today that the people and the residents of the area around the Tech Hub are demanding protection for the great-[bell] for the Village and for our area. long-term resident of 4<sup>th</sup> Avenue and 12<sup>th</sup> Street, and during the time that I've lived there, I've witnessed the ravages of all the inappropriate development on the fabric and texture of our neighborhood stating with the canyon of dormitories including a 26-story dormitory on East 12<sup>th</sup> Street that destroyed a historic church to now the current development of Moxy Hotel tearing down five historic rent stabilized apartment buildings, and the last thing that we need is a party hotel and that's the last thing we need in that neighborhood. What we need is affordable housing. What we need are residents. What we need is common sense development and zoning protection. I've also witnessed the loss of a couple of longstanding stores, small businesses just in the last few months. A hardware store that had been in the neighborhood for 20 years or more has not disappeared as well as a dry cleaners that's been there for at least 20 years, and instead, what we see is a

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

156
proliferation of fast food joints that are no cash
that clearly are not catering to the residents of the
neighborhood, but catering to the people who work in
the Tech Centers and so none of that is supporting
our neighborhood or the residents. So, I thank you
for hearing. I thank you for your support of our
desires and what we need for neighborhood, and urge
you to not approve the Tech Hub without any
accompanying protections for our area. Thank you.

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CHAIRPERSON MOYA: Thank you.

this? Yeah. Thank you. I'm Judith Stonehill a longtime Village resident [coughs] and as a Village neighbor I ask the City Council to protect our historic neighborhood from out-of-scale commercial development from 300 tall office buildings and as so many have aid 300-room hotels in the East Village and Greenwich Village. I strongly urge you to reject the Tech Hub rezoning proposal unless protections are provided for the adjacent village neighborhoods.

[coughs] As a village homeowner for many decades, I can attest to the importance of protecting and preserving our much loved community. There's a very real danger that our neighborhood will lose its

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

157
unique and irreplaceable character unless it's

protected by the member of the City Council. There
is a win-win proposal on the table. Allow the Tech

Hub on 14<sup>th</sup> Street, provide zoning and/or landmark

protections for the neighborhood to the south to
ensure that its character [coughs] is preserved. A

new development is in keeping with that neighborhood.

Thank you.

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SUSAN CRAMER: Hello. My name is Susan I've lived on 14th Street for over 40 years. Hard to believe, but-and I was co-chair of Union Square Community Coalition from 2001 to 6, and-but more recently I have co-founded a tech expo and forum. I am very much in favor of encouraging growth in this sector, and actually, I'm in favor of the Tech Hub itself, but the city should not give this away while also allowing a zoning free-for-all that will forever change the character and charm of the neighborhood. The out-of-scale new building on University Place is a perfect example. I dread seeing what chain retail is going in there replacing the small businesses like the newsstand, the bowling alley where our kids played [pause] pizza-the pizza place, you know, where people had invested in the

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

158

neighborhood and who knew us and who knew our kids

and watched them grow up. There is no going back

once these buildings are built. Those—those little

places that we loved are gone forever. The warmth

and community will be gone forever, and you will have

sold the soul of the Village for what? Thank you to

Council Member Rivera for standing for sensible

zoning protection and for representing our

constituents so well. I hope all of your fellow

Council Members will follow suit. Thank you.

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all for your testimony today. We'll be calling the next panelists. [background comments] Tipper Adams, Steve Hendrick, Joyce Ravitz, Scott Hobbs [background comments] Baca Tina Jones. [background comments, pause] Thank you. Brittany Armstead. [background comments, pause] Thank you. Who will start? You need to just state your name.

BRITTANY ARMSTEAD: Good afternoon, Chair Moya and members of the Subcommittee on Zoning and Franchises. My name is Brittany Armstead. I am here as a representative for Tech NYC. Tech NYC is a non-profit. Tech NYC is a non-profit trade group with the mission of supporting the tech industry in New York

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 159 through increased-increased engagement between our more than 630 members, the New York government, and the community at large. We work every day to make New York the best place to start a tech company, and to cultivate a robust technology ecosystem here. York City's tech ecosystem is currently the fastest growing job sector in the state of New York. more than 326 jobs, New York City's tech ecosystem is the third largest in the nation, and has generated consistent job growth since 2010. The Tech Training Center will furnish crucial affordable space for training providers and community partners. provide countless local residents the opportunity to develop the skills and knowledge needed to succeed in the ever-growing tech industry, an industry offering stable high paying jobs. The center will also provide space for local businesses and entrepreneurs helping to further stimulate the local economy. Community Board 3's unconditional vote in favor of the project is indicative of the fact that residents of Community District 3 will undoubtedly benefit from this project and the opportunities it will provide. As the tech sector continues to grow, we must ensure New Yorkers of all backgrounds are provided

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

160
opportunities to benefit from and to drive this
sector's growth. The Union Square Tech Training
Center represents an innovative and important step
towards accomplishing this goal. Tech NYC is support
of this proposal, and we believe in the center's
ability to serve as a vital job training resource for
residents of New York City. Thank you for your
times.

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CHAIRPERSON MOYA: Thank you.

SAHARA: Good afternoon, Chair Moya and Council Member Rivera. My name is Sahara, and I'm a member of 32BJ. 32BJ is the largest property service union in the country representing 80,000 service workers across New York City and more than 163,000 up and down the East Coast. Our union supports responsible developers that invest in workers and economic justice, and so I am here today to offer our support for RAL's proposal at 124 East 14<sup>th</sup> Street where RAL has committed to creating high quality, permanent building service jobs that would support working families. These jobs will provide families sustaining wages and benefits that will allow workers at 124 East 14<sup>th</sup> to continue to call New York home. I work as a security guard at the World Trade Center,

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 161 and I know first hand how life changing a prevailing wage job can be. To this end, I want to share that RAL's commitment to providing good building service jobs extends beyond this site to the broader portfolio. RAL has a historic relationship with 32BJ and we are proud to work in partnership with them to strengthen labor standards and communities throughout New York City. The Union Square District known for its diverse economic activity is an example of how New York neighborhoods can flourish when we work together to ensure inclusive development. We believe that the many investments and good jobs and workforce that are planned for the Tech Hub site will continue this trend and help support equitable economic growth. For these reasons, we urge you to approve this project. Thank you.

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STEVEN HERRICK: Good afternoon. I'm

Steve Herrick, Executive Director of the Cooper

Square Committee. I'm here to urge the City Council

condition its approval of the ULURP Application for

the propose 21-story Tech Hub on a commitment by the

Mayor to rezone the 3<sup>rd</sup> and 4<sup>th</sup> Avenue Corridors.

Community Board 3 vote to approve the ULURP

Application with five conditions, two of which were

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 162 related to mitigating the impact this development project will have on the 3<sup>rd</sup> and 4<sup>th</sup> Avenue Corridors to the south. The Cooper Square Committee counsels and organizes tenants in the East Village and Lower East Side, and we see first hand the intense displacement pressures that rent stabilized and market rate tenants are facing on a daily basis. We have already seen five tenement buildings at East 11<sup>th</sup> Street torn down to make way for the 285-room Moxy Hotel. We've analyzed data for the 58 properties in the 30-in the  $3^{rd}$  and  $4^{th}$  Avenue Corridors, and found that 78% of them have a commercial FAR of 2.0 or less. It had been 90% of them before the Moxy Hotel development broke ground. The growing problem with the zoning for the blocks between East 9th and East 13th Street allows for a 6.00 commercial FAR, which is substantial, and it places many low-rise residential buildings in the area at risk of demolition-demolition and redevelopment as office buildings. There are 1,018 residential units in 3<sup>rd</sup> and 4<sup>th</sup> Avenue corridors. Eight-eight are rent stabilized according to DHCR records. Not only are all of these tenants at risk of displacement for the community through harassment

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 163 in demolition of their homes, but the tenants paying fair market rent in smaller unregulated buildings also have no right to a lease renewal and can be forced to move upon expiration of their leases, which will make it easy to empty the buildings and demolish them to build new office buildings for the growing Silicon Alley south of East 14<sup>th</sup> Street. It be gross negligence for the city to approve this ULURP application without taking the appropriate step of rezoning the adjacent the residential area whose zoning currently favors commercial development and does not fit the built environment. This needs to be rectified right away. The Cooper Square Committee recognizes the Tech Hub has the potential to bring a variety of benefits to the community, but all these benefits will be outweighed by the damaging impact that the tech industry will bring to the area to the south. I urge you in the strongest terms to link any approval of this ULURP application to the rezoning of 3<sup>rd</sup> and 4<sup>th</sup> Avenue Corridors in order to provide protections for the surrounding neighborhood. you.

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SCOTT HOBBS: Good morning. My name is

Scott Hobbs and I serve as the Deputy Director at the

164 Union Square Partnership, and community based nonprofit that works to better the Union Square 14th Street residential and business communities. here on behalf of our Executive Director, Jennifer Falk to express our support of the proposed Tech Training Center. Union Square is already an epicenter for New York's growing tech and entrepreneurial sectors. Home to a long list of recognizable companies such as Drop Box, Hulu, Buzzfeed, Master Card, IBM, We Work and more. Today, over 22,000 individuals are employed by technology and professional service firms located in the Union Square district, and we have seen first hand the positive impact these companies and their employees have had on our community. It's supporting the more than 890 ground floor restaurants and retail establishments, many of which are small businesses or independent operators who are investing time and resources in community projects and programs. We believe that once open, the Union Square Tech Training Center will engage, train and employ a population that is equitable and truly representative of our city. The project will build on the strength of our tech sector arming more New Yorkers with the

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

digital skills and knowledge to succeed in the 21<sup>st</sup>

Century workforce. In addition, the Center will

provide space for growing tech firms and foster civic innovation. This project will promote collaboration among our technology workforce development, education and non-profit sectors. On behalf of the Union

Square Partnership, I would like to thank the members of the City Council for their careful consideration of this application, which our organization believes will create lasting benefits to our community, the city and the tech industry as a whole. Thank you.

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VALENTINA JONES: Hi. My name is

Valentina Jones, and I'm the President of the Lower

East Side Power Partnership. Our mission includes

education, training, and affordable housing on the

Lower East Side. It is vital that you consider

written commitments or goals for training and job

opportunities for the residents of Manhattan

Community District 3. Approximately 30% of our

resident have household incomes under \$20,000 while

nearly 25% earn more than \$100,000. What we're

advocating for is at least a total of 30% for

employment at every level, and that would be say 10%

below 60% of the AMI, 80%, another 10% below 80% and

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 166 another 10% below 120%. These income criteria will determine looking at NYCHA and Mitchell Lama, et We also would like that same consideration cetera. in terms of some type of written commitment to Civic Hall and the digital skills training. So, we think there's a potential, but we would like to have it in writing. Our community has seen a variety of developments come and say that there was going to be great community benefits and jobs to everybody, and I don't know a soul that has gotten this. community feels I think somewhat helpless, and as you'll see with this picture one of the things that very often happens with these tech hubs is that while there's a \$113,000 that people make, that's 10% that are actually black or Hispanic. Where you see the big portion of black and Hispanic workers, 58% made \$19,000 in the non-tech type jobs, the supportive jobs that are involved. So, what we're asking for is some type of written commitment for our community. think that if we look at gentrification indicators we see rising incomes, changing racial composition, shift in commercial activity and displacement of original residents. We have a city that is very frightened of this kind of thing happening and, you

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 1 167 2 have the opportunity. [bell] You can-you can do something now that I think would be much more about 3 inclusive growth, and I think that I think would 4 be beneficial for people of New York City not just on 5 6 the Lower East Side, but throughout the city that 7 these types of things are happening. So, hopefully you will take advantage and do something that is very 8 positive and that will have a positive mental health 9 10 aspect on people throughout the city. CHAIRPERSON MOYA: Thank you. 11 12 JOYCE RAVITZ: [off mic] Good afternoon. Touch--? 13 14 CHAIRPERSON MOYA: Push the button. 15 JOYCE RAVITZ: I thought I did. 16 CHAIRPERSON MOYA: Yeah. 17 JOYCE RAVITZ: [on mic] Yeah. Good 18 afternoon, Chairman Moya and my friend Carlina, and everyone else in the room. My name is Joyce Ravitz. 19 20 I'm the Chairperson of Cooper Square Committee, an organization that has been working for Lower 21 2.2 Manhattan tenants for 59 years. Cooper Square 23 Committee knows that the Tech Hub can benefit our community in many ways. Office space renting below 24

market rate could bring hundreds of jobs to our area.

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 168 Thousands of low-income residents many from the Lower East Side and Chinatown could get digital training and learn skills they need to enter professional workforce if what is proposed actually happens. But, all of these advantages will be undermined by the ways the tech industry will damage the adjacent area to the south. The Tech Hub as planned, would exacerbate, over-overdevelopment in the residential East and West Village neighborhoods. We must protect the surrounding neighborhood, its tenants and small businesses. I urge you as a longstanding tenant as someone who has worked for many years to preserve and increase affordable housing to save the small businesses essential to the distinctive character and history of this neighborhood. I urge you to link any approval for hub-for this Tech Hub project to the three ULURP applications that will rezone  $3^{\text{rd}}$  and  $4^{\text{th}}$ Avenue corridors in order to provide protections for the surrounding neighborhoods. Others have testified today how affordable housing would be hurt by this rezoning unless you the City Council can make it impossible for large hotels and big box stores to be built on the  $3^{rd}$  and  $4^{th}$  Avenue Corridors. The Cooper Square Committee sees on a daily basis how the

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

displacement pressures that rent regulated and market rate tenants face. The City Council must follow through on its commitments to the tenants and small business owners who depend on you. Approval of this ULURP action please take necessary step to rezone the residential area in the 3<sup>rd</sup> and 4<sup>th</sup> Avenue Corridors, stop large commercial developments, and no rezoning of 14<sup>th</sup> Street for a Tech Hub that would exacerbate over-development in the residential West and East Village neighborhoods to the south should be approved. A tech hub without neighborhood protection is completely unacceptable. Thank you.

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CHAIRPERSON MOYA: Thank you. Thank you all for your testimony today. I'll be calling up the next panel. Monica Ridderspoon—soon—spoon? Hendrick Dewart. [background comments] Martin Tesler, Tim Tucker, Barbara Nevins—Taylor [background comments, pause] Tim Tucker? [background comment] No Tim Tucker. Okay, Barbara Nevins—Taylor. No? Hendricks Dewart, Monic Veja. Monica? Yep. Okay. Kathleen Huller, Trevor Stewart. No Kathleen? [background comments, pause] Giada, Lobin Maskie, Giada. No? Sigfried Zelt. No. Phillip Porter? No. Jay Oliver. Allison Greenberg.

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2 ALLISON GREENBERG: [off mic] Here.

Allison. Okay. [background comments] Kristen
Theods, Kristen. You? [background comments] We
have—do we have Cornelius Chekhan (sp?) Yes.

[background comments, pause] Trevor Stewart. That's you okay. Okay. So, if you could just state your name, we can begin.

MONICA RIDDERSPOOR: Hi. I'm Monica
Ridderspoor. I'm a lifelong East Village resident.
Please vote no on this protections for the Greenwich
Village and East Village neighborhoods directly
adjacent to this Tech Hub between Union Square and
Astor Place are agreed to by our Mayor who many of us
are very disappointed in him not coming to the table
on this. Please encourage him to do so. Thank you.

TREVOR STEWART: My name is Trevor

Stewart. I've lived in the Village for 36 years.

Most of my career has been around technology. In

that sense I'm a huge supporter of the Tech Hub. I

think it will bring jobs. I think it will bring

prosperity to New York. However, this cannot be done

at the cost of basically destroying what is a low
rise residential and small business neighborhood. I

want to firstly, just join with what GVSHP'S position

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 171 I think I'm not going to repeat it, but I think MG Berman and his team made an outstanding presentation in terms of the possibilities that are open to the Administration, and I support that fully. I also want to thank you, Councilwoman Rivera for your principled stand on this matter. It's-it's greatly appreciated. It's unconscionable that the Mayor refuses to engage with neighbors while paying lip service to affordable housing, and meanwhile providing nice breaks for his buddies in real estate. Please stand up against the Administration and do not vote for this Tech Hub unless it is-unless adequate protections are in place for the Corridor. you. [background comments]

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ALLISON GREENBERG: [off mic] My name is—
Is this on? [on mic] my name is Allison Greenberg.

I'm a Villager, idealist, a political club member, a
voter, a taxpayer, a lawyer who represents working
people every day, people who are of color, women who
are sick, who are vulnerable, I support unions. But
let's face it, we go through this dance each time
there is a controversial land use project opposed by
the people—is the clock running? Do I get two
minutes?

CHAIRPERSON MOYA: It's okay.

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ALLISON GREENBERG: It's like at four seconds. We go through this dance each time there's a controversial-thank you-land use project opposed by the people who live and work at or near the development site. Each time the developer does its dog and pony show in the public forum like here, but importantly the developer really relies on backroom lobbying, access and influence that the public does not have. We rely on local non-profit groups who do such wonderful work, but let's face it, how can they contend with lobbyists, unions, good people who show up in T-shirts because they have to and they care, and we're not challenging you. I think we're all really united. We're probably all united today on a national level. It's a shame that we have to be divided at a city level at this time. The argument is always in favor of union jobs, diversity, and other compelling interests. We need Councilwoman Rivera, Chair Moya. Sadly, the members who left today didn't sit to listen to all of the testimony that's been going on for hours. They read, they spoke, they asked really good questions, but sadly after sitting here for ten years of these hearings, I

So, please do the right thing. We thank you for your

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

174
service, and we're asking you to support this

Village. [bell] Thank you.

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CHAIRPERSON MOYA: Thank you.

KIRSTEN FIEDOS: Hi. Good afternoon. name is Kirsten Fiedos. I live on East 14<sup>th</sup> Street two blocks away from the proposed Tech Hub. While the idea of bringing new jobs to the community is welcome, the Tech Hub will accelerate already rampant out-of-scale commercial development and luxury apartment towers in the surrounding area. The real estate industry has already labeled the area the next Silicon Alley. I along with thousands of other New Yorkers call this area home. This predominately residential neighborhood needs common sense zoning protections that would place reasonable limits on the height of new developments and encourage the preservation and retention of affordable housing. The unintended consequences of not rezoning the area around the Tech Hub will make it increasingly less affordable to long-time residents and small businesses, ultimately causing mass displacement. order for the Tech Hub to happen, the city must-the city-owned land needs to be rezoned. If the Mayor is really committed to preserving and creating

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 175 affordable housing then the surrounding areas should also be rezoned or where recommended by our preservation experts landmarked. In 2015, the City Council approved the rezoning for the Saint John's Terminal site, but after community outcry included a series of neighborhoods protections such as landmarking the final phase of the Greenwich Village Historic District, air rights restrictions and eliminating all planned big box and destination retail stores. I applaud then Council Member Corey Johnson who made clear to the Mayor that the only way he would get his approval for the rezoning would be to include neighborhood protection. Regarding the Tech Hub and rezoning the block south of Union Square to limit development, now Corey Johnson said, "I know that area. It's right on the border of our district. To me, I think it makes sense knowing that area, seeing the developments going on there." And I'd like to thank Speaker Johns for lending his very important voice to this discussion. It is my hope now that my Council Member Carlina Rivera honors her campaign pledge and votes no on the Tech Hub rezoning unless the city agrees to the necessary protections

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

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for the affected neighborhood to the south. Thank

you. [bell]

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CORNELIUS SHEEHAN: Good afternoon, everyone. Good afternoon City Council members. you for your time dedicated to this matter. My name Conelius Sheehan. I was born in Saint Vincent's Hospital, which is now a residential property. began my early life on Horatio Street. I'm proud of my New York heritage and I'm sensitive to neighborhood integrity. I'm a rank and file member of Local Union No. 3, which is affiliated with the Building and Construction Trades Council of New York City, and I am here to support responsible development for the 14th Street Technology Center. The history of RAL Developers and the building trades of New York expresses an understanding critical to the relationship employing skilled trades people who are properly compensated for their education and experience. The workforce-this workforce combination is an unbeatable working partnership that expedites production with capabilities to resolve unexpected conditions and circumstances that face many construction projects. With the knowledge of this history, I am confident that RAL will continue its

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 1 177 2 tradition of hiring union building trade contractors who agree to pay-who agree to-who agree to good pay 3 4 for workers with an acute responsibility of the real 5 needs of the immediate neighborhoods and communities 6 of New York City. Lastly, I'd just like to answer a 7 question earlier from Council Member Rivera to-to the 8 RAL representatives. I can only speak for Local 3, and part of the hiring practices in Local and Local 3 9 hires locally and hires with a high diversity. Thank 10 11 you. 12 CHAIRPERSON MOYA: Thank you. Thank you all for your testimony today. 13 14 KIRSTEN FIEDOS: Thank you. 15 CHAIRPERSON MOYA: I will be calling the 16 next and last panel. Fria Ramanathan, Ramanathan; Dale Rabuzzi. [background comment] Daniel Rabuzzi, 17 Kate Kirkland, Jerry Weinstein. [background comments, 18 pause] Are there any other members of the public 19 20 that wish to testify? Okay, thank you. [bell] 21 [background comments, pause] Welcome. You may begin. 2.2 PRIYA RAMANATHAN: Well, good. 23 you.

CHAIRPERSON MOYA: Thank you.

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state-state your name.

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2 PRIYA RAMANATHAN: It's been a long day Thank you so much for this time. 3 for everyone. name is Priya Ramanathan. I'm the Program Director 4 at Per Scholas. I'm here to tell you how state of 5 6 the arts should be a small part of the Civic Hall at 7 Union Square's Digital Skills Training Center, and the value we believe it will bring to the community. 8 Per Scholas ahs been a New York Institution for over 9 20 years providing free technology training, and 10 career development services to over 500 New Yorker 11 12 each year helping them to launch successful careers in the city's growing tech sector. As Per Scholas 13 14 continues to grow, we see this project as the logical 15 future home for a Manhattan based program location. 16 We are currently in the South Bronx and Bed-Stuy, which has not been as successful, and you probably 17 18 heard from John who is one of our graduates who spoke earlier today. Per Scholas is committed to helping 19 20 curious and motivated job seekers from all over New York City. Most of them are extremely under-resented 21 2.2 and in the tech industry. More than 90% of our 23 students are people of color and a quarter are women. About a third of our students are young adults and a 24

third are immigrants. The average household income

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 179 of our students is about \$21,000 and about 70% of our students are out of work at the time that they enroll in our program. More than half of our students do not have any college experience let along four-year degrees. Our program provides job seekers the unique opportunity to gain a foothold in the growing tech sector where they can earn higher salaries, decrease their need for public assistance, become financially stable and lead happier and healthier lives. Scholas has many of the student relationships with organizations like Henry Street, Chinese-American Planning Council and the Door. They refer candidates to our program, and we refer students to them for additional wrap-around services. We actually have a young adult bridge program called Tech Bridge to help us enroll more young adults 18 to 24 in our program. With our new location at Civic Hall we hope to-we can hopefully grow these programs, and we can provide even more opportunities for upscaling and career steps to thousands of our alumni who live and work in the area. Civic Hall Union Square Project presents a unique opportunity for us to further our mission of enabling all New Yorkers to become full fledged digital citizens. Thank you.

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DANIEL RABUZZI: Well, good afternoon.

Name is Daniel Rabuzzi. I'm the third generation in Lower Manhattan. My parents lived and work in Union I live on Grand Street in the Lower East Square. Side, and I an delighted that you are my Council Member, Councilwoman Rivera. I am, however, speaking to you today as the Executive Director of Mouse. are the youth tech organization that Civic Hall founder Andrew Roche founded in Union Square 22 years ago. For us this would be coming home. We are now active in 94 public schools across five boroughs. are deeply involved in the entire CB3, the entire area there. For us this is crucial for the young people. I'm really thinking of, you know, the young people that are at the Island School, right on East Houston who live in Baruch Houses, who live in Vladeck Houses, the people who, in fact, are not here at these hearings. I said at CB3. It's always interesting. We're talking about young people. Mouse, by the way we work as young as second and third grade all the way through 12th Grade. Okay, we are, in fact, the youngest, the ones who absolutely need to get in. They're not here at these hearings.

So, just pause for a minute. While we've heard from

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 181 a lot of us, like myself where I'm the older end of the spectrum, what I'm talking about with Mouse, I'm representing the young people in our district who don't have access to computer rated design, to computer science, to virtual reality, augmented reality. These are the 21<sup>st</sup> Century competency skills. The other point is proximity. We work closely with Per Scholas. We work closely with CUNY. The ability to be all together so the young person and whoever we all are right, they want to know, hey I can go from here to there and we're all there to help them, and ultimately, and this is the real key and I think this is Andrew Roche's real genius with Civic Hall is it will have employers in the same building. It is not enough. I've got space all over town, but there—it's far away from where the employers are. I work closely with the employers. They're on my board, right all the tech companies, the established and the newcomers. They want to mentor, they want to have internships. They want to have it happen at their space. One of the most important things about this and why I would urge you to go ahead and approve this is so that the young person from Baruch Houses can have a mentorship, a

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SUBCOMMITTEE ON ZONING AND FRANCHISES — TECH HUB \$182\$ hop scotch away on the M14, okay, and get the skills [bell] that they need for  $21^{\rm st}$  Century. Please approve this.

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KEITH KIRKLAND: Hello. Okay. [coughs] Hi, thanks for having me. My name is Keith Kirkland and the CEO and Co-Founder of WareWorks and at WareWorks, we build products and experiences that communicate information through touch. Our first product is called Wayband and it's a wearable and haptic navigation device for the blind and visually impaired. Basically, we figured out a way to guide a person to end destination using only vibration and we helped the first person run a New York City marathon without any type of assistance back in November. We're also part of the Entrepreneurs and Residents Program at Civic Hall, and we did all of that work sitting in Civic Hall's office space. We couldn't afford to be in New York. We still can't afford to be in New York. We actually had to move our offices over to New Jersey because that was the place that we could find the best deals for our company. the things that I believe that this Tech Center at Civic Hall will bring to the community is access to opportunity. I'm also born and raised in Camden, New

SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 183 Jersey. It's one of the most dangerous and poorest cities in the country, and so I know first hand what it's like to not have opportunity and not have access to opportunity. I'm sitting here speaking in a place that most of the people that I grew up with will never, ever have the opportunity to be, and for me it really looks toward the future and what we're capable of bringing by equalizing the playing fields that everyone who has the ability and who has the drive can acquire the skillset that they need. ridiculously excited for what this is going to do for people of-of-with disabilities. We spent most of our time working with blind people, 70% unemployment rate, median incomes across the country are about \$37,000 a year, and we see a huge opportunity to give them access to tech tools that will allow them to participate more inclusively in this 21<sup>st</sup> Century that we're creating. So, for that, I highly vote that we-we get this thing approved. Thank you. JERRY WEINSTEIN: I'm Jerry Weinstein, and it's an honor to address City Council. Each week I profile a different Civic Hall member for our inhouse publication and after viewing about 100

members, I think I've cracked their DNA.

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB 184 everyone in this community some mixture of activist and entrepreneur that is whether our members are working with the homeless population, veterans, LGBTQ youth, a mental health or public education, they not only organize protests, butt hey work on solving concrete problems. They build resilience. ambassador, I get to work closely with founders and orgs to connect them with opportunities and in my professional life to help them best tell a story that inspires and amplifies. What's happening just this week tells you how we're living our mission. lunch today, what is left of it, two of our projects: Street Lives New York City and Human. New York both working with the city's homeless or having a public discussion on building with the community. Tomorrow night the founder of Yonio here on a summer fellowship is offering a woman's health workshop on pelvic pain, and on Thursday night Pluto, a start-up I proudly advised, kicks off a monthly Meetup on building diverse and inclusive workplace cultures. The novelist Dave Eggers recently penned an op-ed in the Times point out how the West 47th Street Trump Administration was atypical in its lack of support for culture. Go figure. He wrote, "Culture expands

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SUBCOMMITTEE ON ZONING AND FRANCHISES - TECH HUB

the moral imagination. It makes it impossible to

accept the dehumanization of others. When we are

without art, we are diminished people, myopic,

unlearned and cruel. I think this applies equally to

what we do at Civic Hall. Our members who are equal

parts activists and entrepreneur in effect using art

and commerce not only for ferociously raising their

voices, but building solutions with their communities

and seeing them scale. With your support, we will

continue to expand the civic imagination. [bell]

CHAIRPERSON MOYA: Thank you. Thank you all for your testimony today. One—one last time are there are there any more members of the public who wish to testify? Seeing none, I now close the public hearing on this application, and LUs 144, 145 and 146 will be laid over. We will begin the Inwood Rezoning hearing in about five minutes. I would like to take this opportunity to thank the members of the public who came here to testify. My colleagues, we've been joined Council Member Rory Lancman and, of course, always the great staff in our Land Use Division. I thank you all for attending today's hearing. This meeting is hereby adjourned. [gavel]

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World Wide Dictation certifies that the foregoing transcript is a true and accurate record of the proceedings. We further certify that there is no relation to any of the parties to this action by blood or marriage, and that there is interest in the outcome of this matter.



Date July 25, 2018