

CITY COUNCIL  
CITY OF NEW YORK

----- X

TRANSCRIPT OF THE MINUTES

of the

COMMITTEE ON CIVIL SERVICE  
AND LABOR

----- X

October 28, 2021  
Start: 1:21 p.m.  
Recess: 5:27 p.m.

HELD AT: Council Chambers - City Hall

B E F O R E: I. Daneek Miller  
Chairperson

COUNCIL MEMBERS: I. Daneek Miller  
Adrienne E. Adams  
Eric Dinowitz  
Farah N. Louis  
Francisco P. Moya  
Helen K. Rosenthal  
Eric A. Ulrich

## A P P E A R A N C E S (CONTINUED)

Renee Campion  
Commissioner  
Mayor's Office of Labor Relations

Claire Levitt  
Deputy Commissioner  
Healthcare Strategies  
Office of Labor Relations

Ken Godiner  
First Deputy Director  
Office Management and Budget

Geoffrey Sorkin

Anna Champeny

Jonathan Rosenberg

Steve Cohen

Ed Hesse

Lisa Flanger

William Friedheim

Donald Moore

Jose Acevedo

Gloria Branman

Bruce Rosen

Dana Simon

Barbara Turkowitz

Linda Ostriker

Lisa Lauren

Judy Arnow

Michael Schulman

Ellen Fox

Martha Cameron

Jacqueline Johnhouse Barnette

Roberta Gonzalez

David Chester

Leonard Rodberg, read by unidentified

Mr. Fisher

Michelle Ravid

Denise Rickles



1  
2 CHAIRPERSON MILLER: Good afternoon  
3 [gavel] and welcome to today's hearing, oversight  
4 concerning recent changes to the healthcare benefits  
5 of the city's retirees and their dependents. My name  
6 is I. Daneek Miller and I am the chair of the New  
7 York City Council's Committee on Civil Service and  
8 Labor. Welcome, everyone, to the people's house.  
9 We've been joined by Council Members Dinowitz, Moya,  
10 and Louis. Today's hearing will marked the fourth of  
11 the city's oversight hearing on healthcare savings  
12 agreement, entered into by the administration and the  
13 Municipal Labor Council. Since our last hearing  
14 topic in 2018, the city and the municipal labor  
15 council committee reached an agree to adopt Medicare  
16 Advantage Plan. Under this plan, the city's retirees  
17 would be switched from their current benefit plan to  
18 a new Medicare Advantage Plan that will be jointly  
19 administered by private health insurance companies,  
20 Emblem Health and Blue Cross Blue Shield. Throughout  
21 these hearings I have shared my concerns about the  
22 cost savings measures have limited access and  
23 diminished quality of care for the city's municipal  
24 workforce. New York City retirees earned and deserve  
25 access to superior service and efficient service,

1 delivery of services. We need to address the city's  
2 escalating healthcare cost without sacrificing  
3 benefits and services to the city's most precious  
4 resources, their retirees. Today we will hear from  
5 the city's Office of Labor Relations and the Mayor's  
6 of Budget and, Management and Budget. About the New  
7 York City's new Medicare Advantage Care Plus plan.  
8 My goal for today's hearing, ah, to evaluate the new  
9 plan and learn more about the city's effort to  
10 educate retirees about the expected new benefits and  
11 the changes, if any. Today's hearing is also an  
12 opportunity for the administration to correct the  
13 record about any misinformation about New York City's  
14 Medicare Advantage Plan and to address retirees'  
15 fears about the impending changes, if any. Today's  
16 hearing is also an opportunity for the administration  
17 to correct the record about any misinformation about  
18 New York City's Medicare Advantage Plus Plan and to  
19 address retiree's fears about the impending changes.  
20 I'd like to thank my staff, ah, chief of staff Ali  
21 Wiholazan, legislative director John Marney, and of  
22 course my senior, ah, advisor, the great Joe  
23 Goldbloom. It'd like to thank legislative staff as  
24 well, committee counsel Bianca Vitale, policy analyst

2 Elizabeth Arts, and finance analyst Nevin Sang. With  
3 that, we will now hear from the administrative  
4 witnesses. Commissioner of New York City Office of  
5 Labor Relation, Renee Campion, and Office of Labor  
6 Relation Deputy Commissioner of Healthcare Strategies  
7 Claire Levitt, and First Deputy Director of Office of  
8 Management and Budget, Ken Godiner. Council, can  
9 you, ah, affirm the witness.

10 COMMITTEE COUNSEL: Good afternoon. Do  
11 you affirm that your testimony will be truthful to  
12 the best of your knowledge, information, and belief?

13 COMMISSIONER CAMPION: I do.

14 FIRST DEPUTY DIRECTOR GODINER: I do.

15 DEPUTY COMMISSIONER LEVITT: I do.

16 COMMITTEE COUNSEL: Chair?

17 CHAIRPERSON MILLER: OK. You may begin  
18 your testimony.

19 COMMISSIONER CAMPION: Thank you, Chair.  
20 Ah, can you hear me sufficiently with the mask on, I  
21 just don't want...

22 CHAIRPERSON MILLER: That's OK.

23 COMMISSIONER CAMPION: ...mask on. OK.  
24 All right. So good afternoon, Chair Miller and  
25 members of Civil Service and Labor Committee. Thank

1 you for the opportunity to testify here today. I'm  
2 joined at the table by Claire Levitt, OLR deputy  
3 commissioner for healthcare strategy, and Ken  
4 Godiner, first deputy budget directory. We're here  
5 today to discuss the new New York City Medicare  
6 Advantage Plus Plan that was customized for the  
7 250,000 New York City Medicare retirees and  
8 dependents. The city has worked hard in  
9 collaboration with the Municipal Labor Committee to  
10 offer a new retiree health plan that is not only  
11 premium-free will be benefits equivalent to the  
12 existing senior plan, but also provides important new  
13 benefits designed to support the health of our  
14 retirees. We understand that retirees have questions  
15 about this plan, but we are very proud and excited  
16 about what this plan offers and we hope to offer  
17 clarification during this hearing today. By  
18 converting from a Medicare supplemental plan to a  
19 Medicare Advantage Plus Plan the city will benefit  
20 from the federal government subsidy of Medicare  
21 advantage plans nationwide and will save 600 million  
22 dollars a year while still providing an even better  
23 plan than the current plan. As you may be aware,  
24 pending litigation may limit our ability to answer  
25

1 some questions, but we will do our best to have the  
2 most productive hearing possible for the benefit of  
3 the retirees who are here with us today, as well as  
4 the council members present. The court has extended  
5 the opt-out deadline and we will be submitting an  
6 implementation plan to the court for review. We hope  
7 we will receive permission to move forward with the  
8 implementation of the plan expeditiously. How  
9 original Medicare and Medicare, Medicare, and  
10 Medicare Advantage Plans are different. To  
11 understand how Medicare advantage plans generate  
12 savings it's important to understand how traditional  
13 Medicare and Medicare Advantage work different. In  
14 traditional Medicare, the Centers for Medicare and  
15 Medicaid Services, CMS, directly pays hospitals under  
16 Medicare Part A, and also directly pays medical  
17 expenses to doctors and other healthcare providers  
18 under Medicare Part B, which generally pays 80% of  
19 the Medicare allowable rates. A Medicare  
20 supplemental plan, like senior care, pays after  
21 Medicare pays and covers the 20% that Medicare Part B  
22 doesn't pay, subject to any co-pays in the plan.  
23 Medicare Advantage Plans, sometimes called Part C,  
24 and are offered by Medicare-approved private  
25

1 insurance companies. In a Medicare advantage plan,  
2 both Part A and Part B payments come from the  
3 Medicare Advantage Plan, not original Medicare, along  
4 with the supplemental benefits from the same company.  
5 A Medicare Advantage Plan typically includes benefits  
6 not covered by Medicare. The process is seamless, so  
7 it's simpler for retirees. Our testimony includes  
8 some helpful visual that highlight some of these key  
9 differences and that is in your packet. Medicare  
10 pays a fixed amount for coverage each month to the  
11 company offering the Medicare Advantage Plan. Under  
12 Medicare Advantage Plan the private company must  
13 follow all of Medicare's rules and a retiree has all  
14 of the same rights and protections that retirees have  
15 under original Medicare. Medicare Advantage Plans  
16 are able to provide better and more efficient  
17 programs, address care gaps, and support the health  
18 of the programs' members with the amount of money  
19 provided by Medicare and may need to charge an  
20 employer little or no additional premium. About 42%  
21 of Medicare recipients nationally receive their  
22 Medicare coverage through a Medicare Advantage Plan.  
23 To review why we embarked on this change, in 2014 and  
24 the municipal unions entered into a four-year  
25

1 agreement to achieve 3.4 billion dollars in  
2 guaranteed health cost savings, aimed at controlling  
3 the escalating costs for New York's healthcare  
4 programs. As reported to this committee previously,  
5 we achieved those savings in the 2015 to 2018 period.  
6 In 2018 we agreed with the Municipal Labor Committee  
7 to target another round of savings for 2018 through  
8 2021 of 1.1 billion dollars, which we've also  
9 received, which, which we have also achieved and will  
10 be fully reporting on shortly. It's important to  
11 note that the Medicare Advantage savings are not part  
12 of our health savings program targets. Instead, in  
13 an agreement with the MLC, the city agreed that the  
14 full amount of the Medicare Advantage savings  
15 expected to be about 500 million dollars a year,  
16 would be redirected to support the benefits, provided  
17 by the Health Insurance Stabilization Fund for  
18 actives and retirees. The Health Stabilization Fund  
19 was originally established in the 1980s to assure  
20 that there was funding to equalize the cost of the  
21 PPO plan and the HMO plan to permit employees to have  
22 a choice. Over time it has also covered other  
23 important expenses, including speciality drugs, care  
24 management, and other complaints. The stabilization  
25

1 fund is jointly administered by the city and the MLC.  
2 As part of the 2018 agreement, we also established a  
3 Tripartite Committee, consisting of leadership of the  
4 Municipal Labor Committee, the city, and arbitrator,  
5 Marty Scheinman to work on identifying additional  
6 costs management strategies. During the 2015 to 2020  
7 period, all the savings programs involved changes to  
8 the healthcare coverage for active employees and pre-  
9 Medicare retirees. With the Tripartite Committee,  
10 the city and the MLC also began exploring changes to  
11 the Medicare retiree coverage. New York City  
12 retirees, like New York City active employees, enjoy  
13 premium-free health insurance coverage. In addition,  
14 the city reimburses retirees and their spouses for  
15 the coverage of Medicare Part B coverage. These are  
16 increasingly rare and unusual benefits and they are  
17 very expensive. Since 2000, the cost of the city for  
18 retiree health coverage has nearly tripled. In 2020  
19 we spent 571 million dollars on retiree health  
20 coverage compared to 200 million dollars in 200. In  
21 addition, the reimbursement of Medicare Part B  
22 coverage for retirees has gone from 54 million in  
23 2000 to 328 million in 2020, an increase of over  
24 600%. In 2020 the city spent nearly a billion  
25

1 dollars on retiree health costs. There are some bar  
2 graphs in the testimony that represent in five-year  
3 increments, um, the different escalations in costs.  
4 Knowing that the escalating costs of retiree benefits  
5 needed to be addressed, in early 2020 the MLC and the  
6 city agreed to add \$15 co-pays to certain benefits in  
7 the senior care plan for doctor visits, radiology, and  
8 lab services. However, before that could be  
9 implemented in July 2020 the COVID pandemic hit and  
10 the city and the MLC agreed it was not the right time  
11 to change retiree benefits. Instead, those co-pays  
12 were included in both the new Medicare Advantage Plus  
13 Plan and Senior Care Plan for 2022. The city and the  
14 MLC worked for over a year to develop the parameters  
15 for a new Medicare Advantage Program and commenced a  
16 negotiated acquisition process in November 2020 to  
17 select a vendor, whose offer was most advantageous to  
18 the city. In July of 2021 it was announced that the  
19 city and the MLC had awarded the contract to the  
20 Alliance, a contractual alliance comprised of Anthem,  
21 Empire Blue Cross, and Emblem Health, and that the  
22 new plan was expected to save the city about 600  
23 million dollars a year as a result. In developing  
24 the program we were committed to offering similar  
25

1 benefits to the existing program while optimizing the  
2 federal funding available for Medicare advantage  
3 programs. This new program is a win-win for everyone  
4 involved. Retirees continue to have a robust program  
5 of premium-free health insurance plus their Medicare  
6 Part B reimbursements, and the city is able to save  
7 600 million dollars a year. Our new plan, called the  
8 New York City Medicare Advantage Plus Plan is a  
9 customized plan exclusively for New York City  
10 retirees, designed to provide equivalent or better  
11 benefits in comparison to the senior care plan and no  
12 premium cost to retirees. The New York City Medicare  
13 Advantage Plus Plan replaces both traditional  
14 Medicare and a Medicare supplement plan with a  
15 single integrated program at a much lower cost  
16 to the city than the existing senior care program,  
17 and at no premium cost to retirees. The Medicare  
18 Advantage Plan provides all the healthcare services  
19 previously covered by original Medicare and those  
20 supplemented by the Senior Care Program, and also  
21 adds important new benefits not covered by the  
22 current Senior Care Plan. Of the most important ways  
23 Medicare Advantage Plans can be less expensive is by  
24 encouraging and enhancing the healthy lifestyle  
25

1 choices of its participants. The New York City  
2 Medicare Advantage Plus Plan is design to motivate  
3 individuals to stay health with preventive programs  
4 and to improve clinical outcomes for patients with  
5 more complex medical conditions. This innovative  
6 plan includes addressing complex case management,  
7 home visits, house calls, and a rare disease  
8 management program. A comparison chart of all of the  
9 major plan provisions is on, ah, the following page  
10 of your packet. If you look at the side-by-side  
11 comparison chart of the senior care and Medicare  
12 Advantage benefits, you will see that they virtual  
13 identical, except that the new Medicare Advantage  
14 program offers some important new benefits not  
15 available in any of our other retiree plans. Let me  
16 name some of them. Zero dollar co-pay for primary  
17 care visits compared to \$15 co-pay under senior care.  
18 An out-of-pocket maximum of \$1470 per year compared  
19 to the senior care program with no out-of-pocket  
20 maximum, basically unlimited. 365 days of hospital  
21 coverage, only available as an additional buy-up in  
22 senior care. Transportation to and from a doctor's  
23 office or a pharmacy for up to 24 visits a years.  
24 Meals provided after a hospitals. A \$500 hearing aid

1 allowance. A telehealth with zero dollar co-pay.  
2 The Silver Sneakers fitness program plus a fitness  
3 tracker device. And \$200 wellness rewards programs  
4 that pay retirees to go for previous care. You have  
5 in our packet a list of, a more extensive with more  
6 detail of the senior care benefits versus the  
7 Medicare Advantage. One of the major concerns we  
8 hear from retirees is that they won't be able to  
9 continue to see their doctor. This is not case.  
10 This is not a limited network plan. Our Medicare  
11 Advantage Plan is what's called a passive PPO plan or  
12 an extended service area plan. This means that our  
13 retirees can go to any doctor that accepts Medicare.  
14 I want to repeat it because it's important to  
15 understand. Retirees can go to any doctor that  
16 accepts Medicare. That's 850,000 Medicare  
17 participating doctors nationwide. It's the same  
18 number of doctors they can go to in the Senior Care  
19 Plan. It doesn't matter if the doctor is actually in  
20 the Alliance network or not. Even if a retiree goes  
21 to a doctor who is not in the alliance network the  
22 retiree can't be balanced billed above the Medicare  
23 fee schedule according to the Medicare rules. Over  
24 91% of the providers that the retires in senior care  
25

1 have utilized are providers who are contracted  
2 directly with the alliance to accept Medicare  
3 Advantage Plan. Unfortunately some doctors' office  
4 are still confused by the new program, especially  
5 outside the New York area, and we've heard complaints  
6 from retirees saying their doctor's office said they  
7 don't take Medicare Advantage. To address this, the  
8 Alliance has embarked on an extensive program to  
9 educate doctors about the new program and is  
10 holding webinars for doctors to help them understand  
11 how it works. All the hospitals in the New York  
12 metropolitan area, including renowned institutions  
13 such as Memorial-Sloan Kettering and the Hospital for  
14 Special Surgery participate in the Alliance network.  
15 The Alliance has signed contracts with both Memorial-  
16 Sloan Kettering and HSS. Outside of the New York  
17 metropolitan area, the national Anthem Blue Cross  
18 network covers 96% of all hospitals. Also, the New  
19 York City Medicare Advantage Plus Plan does not  
20 require a referral, does not require a referral to go  
21 to a specialist. Retirees can self-refer to any  
22 Medicare participating specialist. Retirees have  
23 expressed concerns about the preauthorization  
24 requirements in the new Medicare Advantage Plan,  
25

1 including whether it causes delays, creates paperwork  
2 for them, and results in denials of care. The  
3 preauthorization requirements are actually identical  
4 to the requirements in the Empire Emblem CBP plan for  
5 active employees. So most of our retirees have been  
6 part of such a program when they were active  
7 employees. Under the Alliance plan the  
8 preauthorization reviews are conducted between the  
9 provider and the Alliance, and there is no paperwork  
10 for the retiree. Reviews are normally completed then  
11 three to five days. In an emergency, the  
12 requirements are waived. In an urgent situation, the  
13 timeframe is 24 to 48 hours. While out-of-network  
14 Medicare providers are not required to seek  
15 authorization, members are encouraged to work with  
16 these providers to obtain preauthorization to ensure  
17 proper processing and payment of their claims. While  
18 this is a procedural change, it guarantees the  
19 treatment is medically necessary and appropriate for  
20 our retirees, and ensures that they know in advance  
21 what is covered. Current New York City retirees will  
22 be given the option to opt out of the new New York  
23 City Medicare advantage plus program and remain in  
24 whatever program they are currently enrolled in.  
25

1  
2 However, their existing program may require an  
3 additional premium. For example, to remain in the  
4 Senior Care program is a cost \$191.57 per month per  
5 person. Rates for other plans are shown in the rate  
6 chart in the appendix of your testimony binder.

7 Retirees who do not opt out will be automatically  
8 enrolled in the New York City Medicare Advantage Plus  
9 Plan and will have no premium cost. Retirees will  
10 have annual open enrollments, during which they can  
11 transfer between the Medicare Advantage Plan and the  
12 Senior Care Plan. Future retirees will have a choice  
13 of Senior Care at the buy-up rate or the premium-free  
14 Medicare Advantage Plan. Many retirees get their  
15 prescription drugs from the union welfare funds, and  
16 that remains unchanged on the Medicare Advantage  
17 Plan. For those retirees who don't have prescription  
18 drug coverage from their union's welfare fund, the  
19 Emblem Health Prescription Drug Rider that is  
20 currently available to those retirees will continue  
21 to be offered. The co-pays and the formulary remain  
22 the same, and this program does not have the Medicare  
23 Part D donut hole. The one change is that the  
24 prices is being reduced from \$150 a month to \$125 per  
25 month. The city, the MLC, and the Alliance are

1 working diligently to make sure retirees have access  
2 to extensive information about the new program.

3 Retirees receive an introductory letter in August and  
4 a 40-page enrollment guide in September, along with a

5 set of frequently asked questions. All of the

6 material, including a comparison of each existing

7 plan with the new Medicare Advantage Plan is posted

8 on the OLR website and is provided for you in the

9 attachments with the testimony. The Alliance has

10 also held ongoing webinars, open to all retirees. To

11 date there have been 77 webinars attended by 38,000

12 retirees. Twelve more are scheduled and the Alliance

13 will continue to hold webinars as long as there is

14 demand. In addition, a recorded version of that

15 webinar is available for your viewing at the website

16 mentioned in the testimony. Once they enroll,

17 retirees will receive a welcome kit and their new ID

18 card before the start date. Ongoing monthly

19 newsletters will keep them informed and up to date.

20 The new Medicare Advantage Plus Plan will

21 significantly reduce the city's costs because of

22 federal funding, while providing the same benefits as

23 the Senior Care Plan. Its customized features

24 include many new and exciting quality programs to  
25

1 support retirees. By agreement with the Municipal  
2 Labor Council the city will be redirecting the  
3 savings generated by the program into the Health  
4 Insurance Stabilization Fund to help support the  
5 health insurance's programs for active and retirees.  
6 This helps the city to continue to provide a premium-  
7 free health program to active and retirees and  
8 continue to reverse, reimburse retirees for Part B  
9 premiums. The city and the MLC are forming a  
10 committee to carefully monitor the Medicare Advantage  
11 Program to ensure that the Alliance meets all of its  
12 commitments to us and delivers the quality services  
13 we expect for our retirees. The city and the MLC are  
14 designing a reporting package for the Alliance to  
15 report back to us on important aspects of the  
16 program, including customer service response times,  
17 payment turnaround times, complaints,  
18 preauthorization information, and more. We will  
19 report publicly on the status of the program on an  
20 ongoing basis. Above all, providing high-quality,  
21 premium-free health insurance coverage to retired  
22 city employees has been our number one priority  
23 through this process. Thank you for inviting us to  
24  
25

1 this important hearing. We'd be happy to take any  
2 questions now from the committee.  
3

4 CHAIRPERSON MILLER: Thank you so much.

5 COMMISSIONER CAMPION: Thank you.

6 CHAIRPERSON MILLER: And we've been  
7 joined by Council Member Helen Rosenthal. OK, we  
8 will begin with some questions. Ah, so, let's begin  
9 by talking about how this marriage happened, ah,  
10 between this, the, and the Alliance and, and then we  
11 kind of get to where we are today, and, and, and the  
12 new plan and implementation of the new plan. But  
13 let's begin by, ah, talking about the 2018 Health  
14 Savings Agreement between the city and the MLC that  
15 committed to this opportunity of the tripartite, ah,  
16 insurance policy committee to study and make  
17 recommendations, ah, for the reforming healthcare for  
18 city workers and their, and their dependents who  
19 achieve long-term savings and stability. Ah, how  
20 many members serve on the tripartite, ah, health  
21 insurance policy committee?

22 COMMISSIONER CAMPION: Um, thank you for  
23 the question, Chair. Um, the number of, so there is,  
24 um, ah, ah, there, there's a representative chair of  
25 the MLC, who is the principle, um, and that person is

1 Harry Nespoli chair of the MLC and president of the  
2 Sanitation Workers.  
3

4 CHAIRPERSON MILLER: Um-hmm.

5 COMMISSIONER CAMPION: The city chair of  
6 the committee is myself, as the labor commissioner  
7 representing the City of New York and, um, the third  
8 person is Marty Scheinman, who is well-renowned  
9 arbitrator, ah, and mediator who was named in the  
10 prior agreement from 2014, um, ah, to address any  
11 issues that came as a result of the health savings  
12 benefit agreement. There are, ah, many other people,  
13 ah, including my deputy commissioner for healthcare  
14 cost management, Claire Levitt, Ken Godiner, the  
15 first deputy budget director on the city side. Um,  
16 also on the city side is we have an actuary from  
17 Milliman, um, who attends every meeting. On the, ah,  
18 union side there are various members of the health,  
19 um, ah, technical committee and members of the, um,  
20 ah, ah, members of the different principles of the  
21 unions, um, Henry Garrido from DC37, Michael Mulgrew  
22 from the UFT, um, as well as their, ah, ah,  
23 represented actuary, ah, from the Segal firm.  
24  
25

1  
2 CHAIRPERSON MILLER: OK. So and, and,  
3 and basically, ah, they're appointed by the MLC as  
4 well as the administration? Would that be correct?

5 COMMISSIONER CAMPION: Well, the, um,  
6 thank you. The city appointed its, its own, ah, ah,  
7 chair. Ah, the MLC appointed their own, ah, chairs.  
8 Um, and, ah, Marty Scheinman was, the parties agreed  
9 that Marty Scheinman would be the third person, um,  
10 chairing those meetings.

11 CHAIRPERSON MILLER: OK. My, my, my old  
12 friend, Marty. OK, um, so, um, were, were they, were  
13 they, obvious factors in determining who these  
14 individuals were, ah, based on qualifications?

15 COMMISSIONER CAMPION: Um, so the, um,  
16 just equally...

17 CHAIRPERSON MILLER: Or just because,  
18 because of the matter of titles?

19 COMMISSIONER CAMPION: Well, I don't, um,  
20 it was, it was really a matter of who the principle  
21 was representing the chair, ah, the committee itself,  
22 though, um, you know, on the MLC, ah, on the MLC side  
23 obviously the, the three principles, Harry Nespoli,  
24 Henry Garrido, and Michael Mulgrew, um, are all there  
25 and present for all meetings.

2 CHAIRPERSON MILLER: But, but, but the  
3 representative on, on, on the actually committee is,  
4 is three, right? Thus tried...

5 COMMISSIONER CAMPION: A member, the,  
6 Harry Nespoli from the MLC.

7 CHAIRPERSON MILLER: Right.

8 COMMISSIONER CAMPION: Myself, and,  
9 and...

10 CHAIRPERSON MILLER: And, and then Marty  
11 Scheinman.

12 COMMISSIONER CAMPION: ...and Marty  
13 Scheinman.

14 CHAIRPERSON MILLER: OK. And then, and  
15 the rest are, are technical support that, that are  
16 made available for each meeting on all, on all sides,  
17 being administration...

18 COMMISSIONER CAMPION: Correct.

19 CHAIRPERSON MILLER: ...[inaudible].

20 COMMISSIONER CAMPION: They're  
21 representatives at, at their desire technical support  
22 and, yes, and the actuaries on both sides.

23 CHAIRPERSON MILLER: And so how was that  
24 the committee ultimately communicated, the committee  
25 ultimately, ah, communicated its recommendations, um,

1  
2 to the city, ah, to the city and MLC? Was it, was  
3 it, ah, verbal? Was it oral? Was it, ah, written  
4 reports?

5           COMMISSIONER CAMPION: We had, ah, thank  
6 you, we had several, um, actually over the course of  
7 probably the course of approximately two years of  
8 monthly or bimonthly meetings, ah, in person pre-  
9 COVID, in-person meetings that were held in my  
10 offices, the Office of Labor Relations, um, and we  
11 worked out, um, we had many discussions, many, many  
12 discussions, and worked, ah, when we came to a mutual  
13 agreement on, ah, different, ah, ah, solutions to the  
14 sort of spiraling healthcare costs in to address  
15 those we, um, ah, whereupon mutual agreement we  
16 agreed to pursue them.

17           CHAIRPERSON MILLER: So I, I noticed in  
18 you articulating who was on the panel and who was  
19 there for technical support, um, were there any  
20 retirees from the, ah, collective bargaining units  
21 that were represented or who represented retirees,  
22 ah, or were they represented at all, ah, on the tri  
23 panel?

24           COMMISSIONER CAMPION: So on the  
25 tripartite panel to, to just to clarify, um, the

2 discussions were not only about retirees. They also  
3 did discussions on the healthcare savings program,  
4 ah, regarding actives and retirees and their  
5 families. Um, so those were the discussions that  
6 actually, um, ah, encompassed all, all...

7 CHAIRPERSON MILLER: Right. But was  
8 there any retirees represented.

9 [voices saying no]

10 CHAIRPERSON MILLER: Ah, [gavel] we do  
11 this, OK? Thank you.

12 COMMISSIONER CAMPION: There were no  
13 specific independent retirees that were represented  
14 on the panel.

15 CHAIRPERSON MILLER: OK. And, and, and  
16 with the recommendations that came from the, ah,  
17 panel, um, the committee, ah, were retirees  
18 ultimately able, did, were there an opportunity for  
19 them to review any of the recommendations?

20 COMMISSIONER CAMPION: Look, I think it's  
21 important at this point if that I just clarify, um,  
22 the role of the MLC and the city and how health  
23 bargaining takes place.

24 CHAIRPERSON MILLER: Please.

COMMISSIONER CAMPION: OK. Thank you.

So the city and the Municipal Labor Committee have been, ah, working together and they have written agreements regarding, um, the mandatory subjects of bargaining of health, of health benefits. So it's a mandatory subjects of bargaining that is done as we do in other, ah, environments with the representative of the city, ah, the city team, and representatives of the respective union, in this case the municipal labor committee. Ah, there are agreements going back to 1992, um, where it is agreed between the parties that we are to jointly, um, discuss and, ah, come to a mutual, come to an agreement essentially, um, on health care benefit savings and to discuss health care benefit issues. The tripartite, um, committee that was established as a result of bargaining between the MLC and the City of New York was, had members on it who were part of those, both of those entities, um, both of those entities. So there is not, the MLC, the Municipal Labor Committee, represents employees, ah, the respective employees, um, as well as, as, as, um, the respective employee groups, um, and the City of New York represents the,

1 the city's interests. So to, um, why don't I just  
2 leave it at that.

3  
4 CHAIRPERSON MILLER: So, I, I, I, I guess  
5 I could, I, I would not necessarily conclude but  
6 surmise that the MLC and other bargaining units, ah,  
7 ah, based on what you just said, they, they are the  
8 exclusive, ah, bargaining agents for benefits  
9 according to the agreement which includes the retiree  
10 benefits, correct?

11 COMMISSIONER CAMPION: That's correct.

12 CHAIRPERSON MILLER: And, and, and so  
13 this, I guess I would pose to members of Majority  
14 Leader and, and the unions, um, that they have, um,  
15 conferred and, ah, with, with retirees that they  
16 represent over this.

17 [voices saying no]

18 CHAIRPERSON MILLER: OK, so, so that's  
19 further.

20 SERGEANT AT ARMS: Quiet, please.

21 CHAIRPERSON MILLER: So, um, what  
22 criteria did the committee consider when evaluating  
23 the cost-saving options?

24 COMMISSIONER CAMPION: Ah, thank you for  
25 the question.

1

CHAIRPERSON MILLER: Um-hmm.

2

3

COMMISSIONER CAMPION: Um, so, due to the

4

fact that, um, um, healthcare costs, as we all are

5

very more than well aware of, are spiraling,

6

increasing year after year after year. It has

7

become, it became clear and the parties were agreed

8

to meet to discuss what strategies could be used to

9

reduce the cost and continue to provide the same

10

premium-free health benefits to actives and retirees

11

that the city and, ah, the MLC had historically

12

provided. There were many, um, ah, improves and

13

changes that were made on the active side, ah, as

14

well as, um, and, and, um, until the point of the

15

Medicare Advantage, um, was discussed, um, at that

16

point there had not been any, any benefit changes on

17

the retiree side. Um, I'll ask Claire Levitt, my

18

deputy commissioner for healthcare cost management,

19

to go into a little bit of detail about the actual,

20

ah, benefits that the parties did agree to, ah,

21

implement.

22

COMMISSIONER CAMPION: Well, I think...

23

CHAIRPERSON MILLER: So, I'm sorry, ah,

24

Claire, but before and, and please, um, identify

25

yourself on the right, but before you answer I, I,

1  
2 I'm to assume that it was the escalating, continued  
3 escalating costs that, that, that kind of drove the  
4 MLC and the city towards this agreement? So the  
5 question was...

6 DEPUTY COMMISSIONER LEVITT: That, that's  
7 correct. So I, I believe I mentioned in my  
8 testimony, Chair, that the increases in costs, um, on  
9 the retiree side had gone up exponentially.

10 CHAIRPERSON MILLER: Right, three, yes.

11 COMMISSIONER CAMPION: 600.

12 CHAIRPERSON MILLER: Yeah, 600  
13 [inaudible].

14 COMMISSIONER CAMPION: And the Medicare  
15 Part B reimbursement has gone up to 600%.

16 CHAIRPERSON MILLER: Three times a much  
17 and we'll get to that because, ah, what, what, what  
18 the at the same time period how much did the, ah,  
19 active member, ah, escalate? What was the, ah, how  
20 much did the active benefit, ah, increase in cost,  
21 during the same time period?

22 COMMISSIONER CAMPION: Um, unless one of  
23 my fellow panelists has that, ah, information I'll  
24 get back to you with that information, sir.

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25

CHAIRPERSON MILLER: OK, OK. Claire?

You're up.

DEPUTY COMMISSIONER LEVITT: Thank you.

Claire Levitt. I'm a deputy commissioner for the Office of Labor Relations for healthcare strategy.

Ah, in, in looking at, at our operations for healthcare savings, um, we, we considered, you know, we considered many different approaches for retiree benefits. Um, we looked at the possibility of, ah, of reducing some of the benefits that were in the Senior Care Plan, but what was so, what, what the beauty of the Medicare Advantage Plus Plan is that for the same, um, that we can get all of these savings because of the federal subsidies, provide the same level of benefits, and still keep it premium-free. So we were very, we were very excited to be able to offer a plan that, ah, not only created, um, a, a huge amount of cost savings for the city but didn't take anything away from, from our retirees, but in fact added to the benefits that they actually have and Renee went through some of, ah, the specifics of the additional benefits in the plan and you can see that there are, there are a whole lot of, of brand-new benefits, including, ah, including a

1 \$1470 out-of-pocket maximum per year when there was  
2 no out-of-pocket maximum before, and retirees could  
3 have an unlimited amount of out-of-pocket expense.

4 Um, it covers 365 days of hospital coverage that was

5 only previously available as a buy up, and, and one

6 of the benefits that, that really excites me is the

7 idea that it covers transportation to and from a

8 doctor's office, which is a wonderful benefit for

9 retirees. Um, it's, there's a \$500 hearing aid

10 allowance. Retirees have not previously also had

11 telehealth coverage and this adds telehealth

12 coverage, um, with a zero co-pay. So we think that

13 this is a, we, we think that this is, um, and

14 actually a superior plan to the combination of

15 Medicare and the Senior Care Plan and still keeps it

16 premium-free for retirees and also, um, enables us to

17 continue, ah, reimbursing everybody for their

18 Medicare Part B premium coverage.

19 CHAIRPERSON MILLER: OK, thank you, guys.

20 That was pretty extensive, but we, we are gonna kind

21 of drill down further with the plan, ah, the benefits

22 of the plan. Ah, but I know my colleagues have

23 questions and I think I have two, ah, before, and,

24 um, could, could you speak to the difference and this  
25

1 very specific employer, employee, um, Medicare  
2 Advantage Plan, ah, that we're entering into as  
3 opposed to, ah, private Medicare Advantage that they  
4 could opt into their, as, as individuals during any  
5 annual open enrollment period. What makes this  
6 special?  
7

8 COMMISSIONER CAMPION: So, thank you,  
9 Chair for, um, for asking that important question.  
10 This, this plan is subject to all of the rules and  
11 guidelines as Medicare, ah, as it currently exists.  
12 It's, um, does not, there is no premium cost as we,  
13 we've said, um, and that people can see, and retirees  
14 can see the same doctors under, if you're, if the  
15 retiree is seeing a doctor under Senior Care today  
16 and they accept Medicare, then they can see the same  
17 doctor when this plan goes into affects that also  
18 accepts Medicare. There is, if, let me just  
19 [inaudible].

20 CHAIRPERSON MILLER: And, and that, and,  
21 and that's the primary difference between this and  
22 what Joe Namath has to offer? [laughter]

23 COMMISSIONER CAMPION: Well, so, so this  
24 plan was exclusively designed for New York City  
25 retirees. It is not an off-the-shelf Medicare

1  
2 Advantage plan that I'm sure many people are aware of  
3 and have friends and family across the country who  
4 they are in with limited networks and reduced  
5 benefits. This plan was created specifically for New  
6 York City retirees and the cornerstone of the plan  
7 was that, that Medicare retirees would be able to see  
8 any, any doctor that accepts Medicare and their  
9 benefits would be equal to or better than, and in  
10 many cases better than the existing benefits.

11 CHAIRPERSON MILLER: OK, great. That,  
12 that's a good segue until my, my next question before  
13 I hand it off. And that is that one of the  
14 criterias, um, from your office, Office of Labor  
15 Relations, on the RFP was that the bidders had at  
16 least a one client with at least 50,000 employees,  
17 ah, unless another client had 50,000 members, um, if  
18 Medicare Advantage. Is that Medicare Advantage or is  
19 that, ah, employees for members represented in  
20 general?

21 COMMISSIONER CAMPION: So, thank you,  
22 Chair, for asking the question. Regarding the, ah,  
23 procurement, um, as you aware, ah, the case is in  
24 litigation, um, and to the extent that there is  
25 argument on both sides, um, at this point, ah, I

1  
2 would, ah, ah, I'm not available to, I'm not able to  
3 discuss the legalities, um, of that case, but we can  
4 discuss what the current Medicare Advantage Plan and  
5 the previous Senior Care Plan, um, Enable.

6 CHAIRPERSON MILLER: Yeah, I'm not asking  
7 that. I'm, I'm just asking about the criteria for  
8 the RFP. Was it, was it that you required 50,000  
9 members and an experienced group in, in order to  
10 qualify for in order to bid?

11 COMMISSIONER CAMPION: So let me defer to  
12 Claire Levitt, the deputy chair, deputy commissioner,  
13 ah, to the extent she has the specifics.

14 DEPUTY COMMISSIONER LEVITT: There, there  
15 was a requirement in the RFP that the bidders have,  
16 ah, clients that have, ah, 50,000 lives. The intent  
17 of that was to make sure that we got, we had bidders  
18 who were large enough to handle the city's, ah, the,  
19 the city's, um, requirements for the plan. Um, it  
20 wasn't, the, the intention was not to have a specific  
21 number, but just to, to make sure that we weren't  
22 getting bids from plans that, um, you know, that were  
23 tiny plans and were not equipped to handle the, um,  
24 the operations of the city, but...

1                   CHAIRPERSON MILLER:  And, and all bids  
2  
3   that were, were, were accepted met that criteria,  
4   correct?

5                   DEPUTY COMMISSIONER LEVITT:  Yes.

6                   CHAIRPERSON MILLER:  OK.  And we're now  
7   gonna hear from Council Members Dinowitz, Louis, and  
8   Rosenthal.

9                   COUNCIL MEMBER DINOWITZ:  Thank you,  
10   Chair.  I, um, thank you for being here and, of  
11   course, thank you, Chair, for recognizing me.  Um,  
12   ah, I'm, I'm a little, ah, confused because, um, what  
13   you're saying today is just a lot different than what  
14   I'm hearing from my, ah, constituents.  Um, so, you  
15   said this had, this, this plan has all of the same  
16   rights and protections as the previous plan and so  
17   I'm, I'm just confused as to why I have constituents  
18   emailing me saying that their doctors aren't  
19   accepting these plans.  Can you, are you able to  
20   answer that?

21                   COMMISSIONER CAMPION:  Ah, yes.  I  
22   [inaudible] answer for you, Chair, ah, Council  
23   Member.  Um, so to the, um, we need to do, it's  
24   clear, that we need to do a better job in educating  
25   both, ah, the providers, the physicians and, and

1  
2 other healthcare practitioners about what this plan  
3 is and what this plan is not. The Alliance and the  
4 city together, along with the MLC, um, are working  
5 together to make sure that we're providing, um, as  
6 much information on a regular basis, we're meeting  
7 daily...

8 COUNCIL MEMBER DINOWITZ: So let me pause  
9 there, and I don't mean to interrupt you.

10 COMMISSIONER CAMPION: OK.

11 COUNCIL MEMBER DINOWITZ: So I'm glad  
12 you're gonna do a better job. My, I, I just want to  
13 be respectful of everyone's time. And so I just, I,  
14 I'm then confused about the timeline of all this,  
15 right? In 2020, I just want, in 2020, sorry, to  
16 explore this option. But in 2014 that was when you  
17 did the cost savings. So why not in 2014 start  
18 looking at Medicare Advantage plans? I mean, am I  
19 getting this wrong? I mean, I mean, the, the unions  
20 be able to read would find these costs savings and  
21 this seems like a magical silver bullet, more  
22 services for 600 million dollars less every year, why  
23 wait to 2020 to find those savings?

24 COMMISSIONER CAMPION: So, Council  
25 Member, it's a good question. Um, so in 2014, 2014

1  
2 was the first time that the city and the MLC had  
3 agreed to historic savings, ah, changes. It was  
4 total from 14 to, to, to, yeah, 17, ah, 18, sorry.  
5 Um, there were, ah, we, the parties agreed to 3.4  
6 billion dollars in savings and those took, um, ah,  
7 ah, those savings were, were divided, were, um,  
8 decided, um, and took over, um, there was a  
9 significant amount of period of time to try and get  
10 to, to those savings. At that time, um, Medicare  
11 Advantage was not, I, I actually, I was here, ah, I  
12 was here in the Office of Labor Relations in a, in  
13 different capacity. Um, but we did not, ah, ah,  
14 actively discuss Medicare Advantage, um, Medicare  
15 Advantage Plan, um, ah, because the parties were sort  
16 of, had decided to talk about other avenues of  
17 savings. Um, when in, in 2020 when, when, um, the  
18 tripartite continued to meet to come up with savings,  
19 ah, to try and come up with ideas for savings, um, we  
20 dug down into the Medicare Advantage Plan, ah,  
21 aspect, um, and, um, started talking more, more, more  
22 earnestly about where the savings could come from and  
23 how it could, um, where the savings could be, how  
24 come, what would the savings could be, and, um, how,  
25 but we needed to make sure that the benefits didn't

1  
2 change for the retirees and the issue about the  
3 doctors and what their, their, their access to the  
4 doctors did not change. That took a lot of time to  
5 really drill down to and to really come up with some  
6 kind of, um, ah, program that we were, that we and  
7 the MLC were comfortable with, um, to even proffer,  
8 to even put out as a procurement option.

9 COUNCIL MEMBER DINOWITZ: I guess, I  
10 guess what I'm trying to stay still about the  
11 timeline is understand how older adults and retirees  
12 feel and, and what I'm feeling from a lot of the  
13 emails and calls I'm getting is, ah, is fear, right,  
14 fear that the pension and rights, things like that  
15 are gonna be taken, not pension.

16 COMMISSIONER CAMPION: Right, right.

17 COUNCIL MEMBER DINOWITZ: But, you know,  
18 that's part of the pension. That's why we, you know,  
19 why we work so many years, right, and, and we know  
20 it's not supposed to be diminished or reduced, but  
21 that's how it feels when it feels suddenly out of the  
22 blue because as, as, um, the chair said, the retirees  
23 weren't represented. There didn't seem to be retiree  
24 input. Suddenly there's a new plan that what we know  
25 about Medicare Advantage Plans, privatize insurance,

1  
2 physicians and doctors are telling patients that  
3 they, they're not going to be able to see them  
4 anymore, and that suddenly they have to decide by, I  
5 guess it was October 31, I know that's changed now.

6 COMMISSIONER CAMPION: Um-hmm.

7 COUNCIL MEMBER DINOWITZ: But that, but,  
8 but that's sort of the communication that's been  
9 happening, and that's why you have so many people  
10 very fearful of this and, and it's, it's hard to  
11 disagree with them. It's, it's hard to say that  
12 their fears are unwarranted because there hasn't been  
13 a two-way street of communication. And I, I just  
14 want to point out it keeps saying that the city, ah,  
15 the city's gonna save money, but it's really, you  
16 know, the city's interests, the city's interests, but  
17 the city's interests are its residents, right? And  
18 when the residents feel as though the city needs to  
19 save money off of their backs, that's when we run  
20 into a lot of, a lot of problems. Um, and so, um, I,  
21 I, I sure hope these plans are better for cheaper.  
22 It sounds like magic. It sounds great. Um, but that  
23 seriously has to be communicated to all of our  
24 retirees, because I haven't gotten a single, single  
25 email, single call saying that they're excited for

1 more benefits [laughter and applause]. I, I, please  
2 go ahead.

3  
4 COMMISSIONER CAMPION: Oh, so if I could  
5 just respond on, on a few points.

6 COUNCIL MEMBER DINOWITZ: Yes, please.

7 COMMISSIONER CAMPION: Thank you. Um,  
8 number one, I want to say that we recognize, um, ah,  
9 the importance and the concerns that, that both  
10 active employees and retirees, um, have about health  
11 insurance. It is very personal. We understand that.  
12 It's very, very clear. Um, my office has gotten, um,  
13 um, large numbers of, of, of, ah, emails and phone  
14 calls, um, as well from, um, retirees who are afraid  
15 and who are concerned. Um, we, from the, from the  
16 very beginnings when, when we, um, when we, ah, were  
17 started talking about Medicare Advantage we did not  
18 have in the beginning prior to 2020, um, a plan or,  
19 ah, or a vendor in mind. There was gonna be an open  
20 procurement, ah, open competitive bid. We did not  
21 have those, those, um, ideas in mind. We wanted to  
22 make sure that the benefits were the same and that  
23 they would still maintain their doctors. So when we  
24 put it out to bid in, um, ah, the early part of, ah,  
25 in November of 2020, um, it was only at that point

1 where we, was when we got the bids, ah, responsive  
2 to, um, ah, the, responsive to the procurement  
3 request, that we'd be able to drill down and to, and  
4 to find out and make sure that what we were requiring  
5 in the bid, ah, to make sure that the benefits were  
6 the, were the same and, and/or better we would go  
7 forward, um, we didn't know it until, until we  
8 received those, until we received those responses,  
9 until the MLC and the city were satisfied that  
10 benefits would be the same or better. That was our  
11 requirement, the same or better. Um, we were not in  
12 a position at that time, um, to, to discuss openly  
13 with vendors or, or to discuss what a particular  
14 company or a vendor could, ah, could provide at that  
15 time. We understand that, um, the, ah, we have the  
16 judge's, ah, decision, ah, the recent decision from  
17 the judge from last week, um, asking for an  
18 implementation plan. Ah, we are, um, in the midst  
19 of, ah, preparing that response and submitting it to  
20 the judge. Um, it needs to be provided, ah, to the  
21 opposing side seven days before it goes to the judge,  
22 um, and then the judge will, will make their, make  
23 their decision, ah, will make his decision, um, on  
24 how we proceed forward.  
25

2 COUNCIL MEMBER DINOWITZ: OK. I'll, I'll  
3 leave, I'll leave it there, Chair. Thank you.

4 COUNCIL MEMBER LOUIS: Thank you so much,  
5 Chair Miller. Thank you, Commissioner, and the whole  
6 panel for being here. Like my colleagues that are  
7 here, um, I'm just as concerned as them. I get the  
8 100,000 emails from the constituents and I see, you  
9 know, you had a great testimony. It painted a really  
10 pretty picture. Thank you. Ah, that's not the  
11 reality here, 'cause while the committee comes  
12 together and creates this really beautiful picture,  
13 the reality is people feel disproportionately  
14 impacted by a decision that the [inaudible] is  
15 making. And in your testimony you shared there were  
16 850,000 doctors that will be participate nationwide.  
17 So I wanted to know how many will currently be  
18 participating in the Alliance's network for New York?  
19 Like, do we have that number?

20 COMMISSIONER CAMPION: Ah, thank you,  
21 Council Member, for the question. Um, I'll defer to  
22 Claire to respond.

23 DEPUTY COMMISSIONER LEVITT: Sorry.  
24 Thank you. Um, we, we do have that information. In  
25 New York City there are about 37,000, um, Medicare

1 participating providers and about, um, 34,000 of  
2 them, um, are participating in, ah, in the Alliance  
3 plan.  
4

5 COUNCIL MEMBER LOUIS: Thank you for  
6 that, 'cause also mentioned in the testimony, to just  
7 go back on your response, it also, it was also stated  
8 that the Alliance needs to educate doctors about  
9 participating. So I'm listening to these numbers and  
10 I'm also thinking about the testimony in educating  
11 providers. What does that look like if these  
12 providers decide that they don't want to participate?  
13 What happens to, what's the process after that?

14 DEPUTY COMMISSIONER LEVITT: Even if a  
15 doctor is not participating in the Alliance network,  
16 if they are participating in Medicare a retiree can  
17 go to that doctor and the doctor is still obligated  
18 to take the Medicare allowable amount. Um, so they  
19 really have access to every single doctor who  
20 participants in Medicare, as they did before in the  
21 Medicare supplemental plan.

22 COUNCIL MEMBER LOUIS: But doesn't that  
23 go against it goal that you're to create here with  
24 this plan?  
25

1  
2           DEPUTY COMMISSIONER LEVITT: It doesn't,  
3 it doesn't go against the goal of the plan because  
4 it, the goal of the plan is to provide equal benefits  
5 to the Senior Care Plan. But because it is through  
6 the Medicare Advantage structure, um, it has a  
7 federal subsidy. And that's where the savings is  
8 coming from. It's coming from the federal government  
9 paying, um, the Alliance to provide these benefits.  
10 So the doctors are obligated to take the Medicare  
11 allowable amount, whether they're in the Alliance  
12 network or not. Um, they're, they still have to take  
13 the Medicare allowable amount, and that's what the  
14 Alliance will pay them.

15           COUNCIL MEMBER LOUIS: OK. So if the  
16 city and the MLC fail to meet the targeted savings of  
17 the goal of 600 million for FY22, what would this  
18 cause? Would this cause out-of-pocket?

19           DEPUTY COMMISSIONER LEVITT: It's, it's  
20 important not to confuse the, ah, 600 million savings  
21 that was the health target for fiscal 21 of recurring  
22 savings with the 600 million that's being saved in  
23 the Medicare Advantage program. We had two rounds of  
24 health savings agreements with the Municipal Labor  
25 Committee, one in, um, for fiscal 15 through 18,

1 during we saved 3.4 billion dollars, um, exclusively  
2 on the coverage for the actives, and then we had  
3 another 1.1 billion dollar target, um, for the fiscal  
4 19 through fiscal 21 period, and it's just  
5 coincidence that the requirement was that 600 million  
6 of it be in fiscal 21 and be recurring savings.

7 It's, it's, it's confused a lot of people because  
8 they think that the 600 million that we're talking  
9 about saving from the, um, from the Medicare  
10 Advantage Plan is the same as the savings target, and  
11 it's not. This is something that's totally separate.

12 There will be 600 million, 600 million recurring  
13 savings for the, um, fiscal 21 health savings  
14 targets. This 600 million that the city will save  
15 through Medicare Advantage is not actually budget  
16 savings. Um, it's actually going to be, um, it's  
17 going to be allocated to the Health Insurance  
18 Stabilization Fund, which pays for other benefits for  
19 actives and retirees. So it's not actually city  
20 savings. We are saving the money, but the money is  
21 being redirected back to, um, back to active  
22 employees and retirees through the stabilization  
23 fund.  
24  
25

1  
2                   COMMISSIONER CAMPION: Yeah, I think we  
3 can provide some more clarity about the 600 million.

4                   COUNCIL MEMBER LOUIS: I think, but I  
5 think that's the problem, right? No one understands  
6 that. And you need to communicate, that needs to be  
7 communicated better, because that's what people are  
8 asking for. They're asking for clarity, they're  
9 asking for communication, and more information. I  
10 have a bunch of questions, but I'm going to just ask  
11 one last one, and this is, um, regarding the actual  
12 representation of the committee, because people feel  
13 that it's not equitable. I wanted to know if at some  
14 point retirees would be considered to participate on  
15 the panel and the committee. That's my last  
16 question. Thank you.

17                   COMMISSIONER CAMPION: So thank you for  
18 the question. Um, um, let me say that the  
19 responsibility of the healthcare, ah, program,  
20 negotiations, is between the MLC and the city. That  
21 is the, that is the mandatory subjects of bargaining  
22 requirement. Um, I, um, I can't speak to, to, ah,  
23 the unions um, um, ah, they, they do an excellent job  
24 with that. Um, but on the city side, um, we have to  
25

1 negotiate with the MLC directly. That's our, that's  
2 our, ah, that's our obligation.

3  
4 COUNCIL MEMBER LOUIS: Just asking for  
5 consideration.

6 COMMISSIONER CAMPION: Yeah, I hear you.

7 COUNCIL MEMBER ROSENTHAL: Thank you.

8 Just to follow up, yeah, first of all, thank you,  
9 Council Member Miller, ah, Chair Miller, for having  
10 this hearing. Um, my office has been also inundated  
11 with questions, so having an opportunity for a public  
12 discussion is incredibly helpful. I just want to  
13 follow up on Council Member Louis's last question,  
14 just describe, this is a description thing. So it's  
15 OLR and the Municipal Labor Committee and who's, who  
16 makes up the Municipal Labor Committee?

17 COMMISSIONER CAMPION: So the entire  
18 Municipal Labor Committee is an umbrella organization  
19 that encompasses over a hundred different, ah, public  
20 sector, um, labor unions. Um, it is an entity that,  
21 um, is responsible for negotiating the healthcare  
22 costs, the healthcare insurance program, um, and the  
23 principles on it, um, are, they have an executive  
24 board as well as the chair of the MLC, as long as  
25 each, and as well as each, representation of each of

2 the different unions who are members of the Municipal  
3 Labor Committee.

4 COUNCIL MEMBER ROSENTHAL: OK. I just,  
5 couple of quick questions before I try to understand,  
6 ah, what's happening here. I'm confused about the  
7 opt out date. I'm getting a lot. What is the opt  
8 out date?

9 COMMISSIONER CAMPION: So, Claire, could  
10 you explain?

11 DEPUTY COMMISSIONER LEVITT: Thank you  
12 for the question 'cause it is important in the  
13 context of the, um, of the litigation. Our original  
14 opt out date was set for October 31. That has been  
15 extended, um, it's been extended by the court and we  
16 don't have a final opt out date yet...

17 COUNCIL MEMBER ROSENTHAL: Right.

18 DEPUTY COMMISSIONER LEVITT: ...until we  
19 resubmit...

20 COUNCIL MEMBER ROSENTHAL: Let me ask  
21 you...

22 DEPUTY COMMISSIONER LEVITT: ...the plan  
23 to the court.

24

25

2 COUNCIL MEMBER ROSENTHAL: Let me ask you  
3 a question. What does it say on your website?

4 [laughter and applause].

5 SERGEANT AT ARMS: Quiet on the floor.

6 DEPUTY COMMISSIONER LEVITT: It doesn't,  
7 it, it no longer says on our website...

8 COUNCIL MEMBER ROSENTHAL: Right. So  
9 your website says...

10 DEPUTY COMMISSIONER LEVITT: It no longer  
11 says on our website that's it's October 31.

12 COUNCIL MEMBER ROSENTHAL: Your website  
13 currently says, just to be clear, your website  
14 currently says the last date to opt out is October  
15 31, 2021. Could I just ask you as a beginning to  
16 clear up, clear up communication. Can you please  
17 change that?

18 DEPUTY COMMISSIONER LEVITT: Yes,  
19 absolutely, or absoluter.

20 COMMISSIONER CAMPION: Hold on.

21 COUNCIL MEMBER ROSENTHAL: Like now.

22 COMMISSIONER CAMPION: Yes, Council  
23 Member Rosenthal, yes, we will look into that...

24 COUNCIL MEMBER ROSENTHAL: All right,  
25 that's great.

1 COMMITTEE ON CIVIL SERVICE AND LABOR 52  
2 COMMISSIONER CAMPION: ...and clear that  
3 up with reference to the judge's decision.

4 COUNCIL MEMBER ROSENTHAL: So I  
5 understand that you have lawyers in your head, but  
6 you have people who are reading the website. Even  
7 saying subject to whatever law the judge says, is  
8 completely confusing to me and but what would not be  
9 confusing is a sentence that said it's been extended  
10 beyond October 31, we do not know it will be yet.  
11 Please log on every day to check. We will put in the  
12 date as soon as we know it. Or, even better, we will  
13 put in what the opt date, opt out date is at least a  
14 month prior to the date. Do you know what I mean?  
15 Like just try to use real words that people can, that  
16 resonate with people.

17 COMMISSIONER CAMPION: I understand,  
18 Council Member.

19 COUNCIL MEMBER ROSENTHAL: Thank you.  
20 Second question is about your phone number. Um, it's  
21 never, no one can get through to the phone number  
22 [applause], or what I should say is the, um, blessed  
23 few who get through the number, ah, ah, let's  
24 emphasize the word few, so you have to have a better  
25 system. They're just too, this is too big of a

1  
2 change to just have one line that goes unanswered for  
3 all of the constituents. I mean, you just have floor  
4 members here who are begging you. You know, we  
5 represent, in some ways, all 51. No one's getting  
6 through the phone. And you have to come up with a  
7 better system. Do you think you should work with  
8 DoITT, maybe Commissioner Tisch? How can you come up  
9 with a better phone answering system?

10 COMMISSIONER CAMPION: So, so let me  
11 respond. Thank you for the question. Thank you for  
12 the comment. Um, the, the, the phone line for the  
13 Office of Labor Relations is one phone line. And  
14 that's...

15 COUNCIL MEMBER ROSENTHAL: Yep, and what  
16 number is that?

17 COMMISSIONER CAMPION: 306, I believe,  
18 7660.

19 COUNCIL MEMBER ROSENTHAL: It's OK, I'm  
20 not playing gotcha, but I just want to know if it's  
21 one of the two that I'm looking at on my piece of  
22 paper.

23 COMMISSIONER CAMPION: I, I will confirm  
24 that number.

2 COUNCIL MEMBER ROSENTHAL: OK. The two I  
3 have on my piece of paper are for Medicare Advantage  
4 call the 833-325-1190.

5 COMMISSIONER CAMPION: Yes.

6 COUNCIL MEMBER ROSENTHAL: And that seems  
7 to be the only phone number for Medicare Advantage.  
8 The other phone number I have on my sheet of paper is  
9 to call for all OLR benefits, the phone number is  
10 212-513-0470, and that number also seems to be  
11 perpetually busy. If there's a third number at some  
12 point you should announce it in this hearing. But  
13 the real question is three lines, two lines, it's  
14 just not enough.

15 COMMISSIONER CAMPION: I, I hear, I hear  
16 what you're saying Council Member. The, a lot, the  
17 number that starts with 833, that's the Alliance  
18 customer service number that was established once we  
19 determined the vendor, ah, and...

20 COUNCIL MEMBER ROSENTHAL: And who runs  
21 that phone number, phone line?

22 COMMISSIONER CAMPION: The Alliance.

23 COUNCIL MEMBER ROSENTHAL: And who is the  
24 Alliance? Right, I know on paper the answer, but  
25 whoever the Alliance is, it has fallen down on the

1 job. There's gotta be an individual, I mean, doesn't  
2 the Alliance, isn't the Alliance made up of, you  
3 know, the whole bunch of insurance companies but also  
4 the city to some degree?

6 COMMISSIONER CAMPION: No, the Alliance  
7 is, no, the city [inaudible] ...

8 COUNCIL MEMBER ROSENTHAL: The city has  
9 no...

10 COMMISSIONER CAMPION: ...is not part,  
11 it's not an organization...

12 COUNCIL MEMBER ROSENTHAL: OK. So who  
13 has authority to tell the Alliance to have more phone  
14 lines?

15 COMMISSIONER CAMPION: We can, yes, we  
16 will speak, we, the City of New York, can speak to  
17 the, will speak and make sure those are...

18 COUNCIL MEMBER ROSENTHAL: I mean is it a  
19 speak or a demand? I mean, 911, if the answering to  
20 911 was like this, you know, it would not be good.  
21 But, I mean, you have 245,000 retirees, all of them  
22 are calling one number? How literally, I understand  
23 you're gonna go back and talk to them, but can you  
24 say it in a way that assures people that starting  
25 what day, you tell me, Monday, that they're, you can

1  
2 call and get answers, can you put on there call this  
3 number or email, like we, I have in my office a list  
4 of a hundred names of people who we're allowed to  
5 send to, I don't want to say this too loud because  
6 Council Members Dinowitz and Miller and, and Louis  
7 might hear me, but we have a person OLR who we're  
8 supposed to send our hundred names to and they will  
9 reach back to those people. I mean, that's  
10 ridiculous, right? So when we can we expect there to  
11 be, the Alliance to have, to be able answer the phone  
12 and get back to someday within a day?

13 COMMISSIONER CAMPION: We will speak to  
14 the Alliance right after this hearing and talk to  
15 them and, and, and, ah, ah, tell them that there must  
16 be additional service that's provided.

17 COUNCIL MEMBER ROSENTHAL: Can you add  
18 this...

19 COMMISSIONER CAMPION: It may be  
20 additional phone numbers, it may be, I, I would have  
21 to talk to them, Council Member, um, to find out what  
22 our options are.

23 COUNCIL MEMBER ROSENTHAL: Can you make  
24 this part of the lawsuit so the judge orders that to  
25 happen? Can you make that part of your

2 implementation plan that there be sufficient people  
3 answering the line?

4 COMMISSIONER CAMPION: So the, the  
5 lawsuit was not, it was filed against us, so.

6 COUNCIL MEMBER ROSENTHAL: Right, but you  
7 are coming up with an implementation plan...

8 COMMISSIONER CAMPION: Yes.

9 COUNCIL MEMBER ROSENTHAL: ...and I would  
10 image as part of an implementation plan you would  
11 want...

12 COMMISSIONER CAMPION: Yes.

13 COUNCIL MEMBER ROSENTHAL: ...people to be  
14 able to get information.

15 COMMISSIONER CAMPION: Correct, yes.  
16 Yes, we can do that, yes.

17 COUNCIL MEMBER ROSENTHAL: When, ah, will  
18 the public, ah, be able to see the implementation  
19 plan?

20 COMMISSIONER CAMPION: The implementation  
21 plan has to go first to the opposing side.

22 COUNCIL MEMBER ROSENTHAL: I know, no, I  
23 know, you said all this.

24 COMMISSIONER CAMPION: OK. Ah, and  
25 when...

2 COUNCIL MEMBER ROSENTHAL: Is it a month,  
3 a year?

4 COMMISSIONER CAMPION: ...when the judge,  
5 when the judge makes the decision. I have no control  
6 over the judge how...

7 COUNCIL MEMBER ROSENTHAL: Has the judge  
8 set a deadline?

9 COMMISSIONER CAMPION: They have not.

10 COUNCIL MEMBER ROSENTHAL: Oh, wow. OK.

11 So then last set of questions, unless you want me to  
12 come back around, too, are just about the numbers.

13 OK. Just real quickly because I, I think I  
14 understood the answer you gave to Council Member  
15 Dinowitz, but I'm not sure. So between 2015 and 2018  
16 you found ways for 3.5 billion of savings. Is that  
17 3.5 billion annually and is it ongoing, or were they  
18 one-shots?

19 COMMISSIONER CAMPION: It was a total  
20 over the period of 14 to 18. Ah, it was 300 million  
21 the first year, 600 million the second year, a  
22 billion the third year, and 1.3 billion the last  
23 year.

24 COUNCIL MEMBER ROSENTHAL: And in those  
25 savings, are those ongoing or are those one-shots.

2 COMMISSIONER CAMPION: No. The outgoing  
3 was 1.3 billion, ah, from that agreement.

4 COUNCIL MEMBER ROSENTHAL: Got it. 1.3  
5 is baselined.

6 COMMISSIONER CAMPION: Yes.

7 COUNCIL MEMBER ROSENTHAL: And what is  
8 that comprised of? That's not the \$15 co-pay thing,  
9 is it?

10 COMMISSIONER CAMPION: So, um, so Claire  
11 could you go through some of the details of what  
12 [inaudible].

13 COUNCIL MEMBER ROSENTHAL: You know what  
14 I'm going to ask you to do, because we have a time  
15 limit, we have people who want to testify.

16 COMMISSIONER CAMPION: Um-hmm.

17 COUNCIL MEMBER ROSENTHAL: I think the  
18 public is owed an answer for that. So maybe just a  
19 one-pager that you could put on your website or send  
20 over to the [inaudible].

21 FIRST DEPUTY DIRECTOR GODINER: Council  
22 Member, I believe that's in the, ah, the report that,  
23 that OLR has posted from this, this would go back to  
24 probably 2019, it's still on their website.

2 COUNCIL MEMBER ROSENTHAL: On OMB's  
3 website?

4 COMMISSIONER CAMPION: No, on OLR's.

5 FIRST DEPUTY DIRECTOR GODINER: On OLR's.

6 DEPUTY COMMISSIONER LEVITT: It's on  
7 OLR's website.

8 COUNCIL MEMBER ROSENTHAL: OLR, and I'm  
9 sorry, what's the name of the report?

10 FIRST DEPUTY DIRECTOR GODINER:

11 [inaudible].

12 COMMISSIONER CAMPION: Healthcare Cost  
13 Savings.

14 COUNCIL MEMBER ROSENTHAL: I'm sorry.

15 COMMISSIONER CAMPION: Healthcare Cost  
16 Savings.

17 COUNCIL MEMBER ROSENTHAL: Healthcare  
18 Cost Savings, OK, great. And that report, someone up  
19 in the balcony I know is looking it up right now and  
20 you'll text me to tell me whether or not it's up  
21 there. Um, and then 2018 to 21 there was a second  
22 goal of an additional 1.1?

23 UNIDENTIFIED: That's correct.

24 UNIDENTIFIED: No, wait, that, there was  
25 a total.

2 UNIDENTIFIED: Hold on.

3 UNIDENTIFIED: Hold on.

4 COMMISSIONER CAMPION: There was in for  
5 the first year it was 200 million dollars. For the  
6 second year it was 300 million dollars and for the  
7 last year it is 600 million dollars. The outgoing  
8 from that agreement was 600 million dollars.

9 COUNCIL MEMBER ROSENTHAL: So the...

10 COMMISSIONER CAMPION: The 1.1, 1.3, plus  
11 the, plus the 600 million, for a total outgoing of  
12 1.9 billion.

13 COUNCIL MEMBER ROSENTHAL: Yep. Close.  
14 Wait a minute. The, so the 200, no, I lost you.

15 COMMISSIONER CAMPION: OK.

16 COUNCIL MEMBER ROSENTHAL: I'm sorry.

17 COMMISSIONER CAMPION: 200 million the  
18 first year.

19 COUNCIL MEMBER ROSENTHAL: So the 200 and  
20 300 millions were one-shots. But there was an  
21 element that was 600 million that's ongoing?

22 COMMISSIONER CAMPION: So, so it's not as  
23 much as it's a one-shot as it is a growing period of  
24 time. So we, we, the agreement is that we would come  
25 up with 200 million dollars in savings the first

2 year. We would come up 300, additional 300 million  
3 the second year.

4 COUNCIL MEMBER ROSENTHAL: So the 200 is  
5 ongoing, plus another 300, plus another 600, but it  
6 starts in different years?

7 FIRST DEPUTY DIRECTOR GODINER: The idea  
8 is that's is 200 in total savings in the first year,  
9 300 total in, in the next year, and 600 [inaudible].

10 COUNCIL MEMBER ROSENTHAL: Help with the  
11 baseline.

12 FIRST DEPUTY DIRECTOR GODINER: The  
13 baseline is 600, right, so 600 going out from that  
14 one, 1.3 going out for the old one, that's the 1.9.

15 COUNCIL MEMBER ROSENTHAL: Right, OK. So  
16 the 200 was the not baselined.

17 FIRST DEPUTY DIRECTOR GODINER: It's,  
18 it's not baselined. The reason that, that the  
19 confusion was we don't want to say it's one shot,  
20 because sometimes we would do a 200 million  
21 recurring...

22 COUNCIL MEMBER ROSENTHAL: [inaudible] I  
23 got you.

24 FIRST DEPUTY DIRECTOR GODINER: ...and  
25 then add a marginal hundred. Right.

2 COUNCIL MEMBER ROSENTHAL: Right. So  
3 net-net you have baseline savings of 1.9 billion.

4 FIRST DEPUTY DIRECTOR GODINER: That's  
5 correct.

6 COUNCIL MEMBER ROSENTHAL: OK. And that  
7 would show up starting hypothetically in 2021.

8 FIRST DEPUTY DIRECTOR GODINER: Yeah.

9 COUNCIL MEMBER ROSENTHAL: Yep. And can  
10 we find that in the same HC cost savings report?

11 COMMISSIONER CAMPION: It has not, it has  
12 not been posted yet.

13 COUNCIL MEMBER ROSENTHAL: OK.

14 COMMISSIONER CAMPION: Because the  
15 numbers have to still be finalized. But we are  
16 reaching the 1.1 billion. We are reaching the 600  
17 million dollar recurring.

18 COUNCIL MEMBER ROSENTHAL: That's what  
19 you got. All right. And in the that 600 I think is  
20 the, something you mentioned in your testimony, the,  
21 ah, \$15 co-pay on a bunch of benefits and stuff,  
22 right?

23 COMMISSIONER CAMPION: I'd have to, ah,  
24 defer to Claire.

2 COUNCIL MEMBER ROSENTHAL: That's all  
3 right. It was on page, um, let's see, um, on page  
4 four you start the conversation. Oh, here it is, on  
5 page seven, it says, you were talking about the  
6 timing of you didn't want to do right at the start of  
7 COVID, so, um, but these, there are gonna be co-pays  
8 to certain benefits, um, radiation, radiological, lab  
9 services, blah, blah. I think that sort of, part of  
10 the 600 million.

11 DEPUTY COMMISSIONER LEVITT: Um, no.  
12 Thank you for that question. I want to clarify that.  
13 Um, those \$15 co-pays aren't going into effect until  
14 fiscal 22.

15 COUNCIL MEMBER ROSENTHAL: Yes, I  
16 understand.

17 DEPUTY COMMISSIONER LEVITT: So they are  
18 not part of the fiscal 19 through fiscal 21.

19 COUNCIL MEMBER ROSENTHAL: So they're not  
20 part of the, ah, 200 million?

21 DEPUTY COMMISSIONER LEVITT: They're not.  
22 They're not.

23 COUNCIL MEMBER ROSENTHAL: Oh dear. OK,  
24 what's the total value of those, of all those co-

1  
2 pays? What's the savings that'll start in January  
3 22.

4                   DEPUTY COMMISSIONER LEVITT: I'm sorry.  
5 I can get you, I can get you an answer to that, but I  
6 don't know it offhand.

7                   COUNCIL MEMBER ROSENTHAL: So I think  
8 this is the heart of the confusion. So we need to  
9 understand what that is. Is that the one that is  
10 remarkably the same number as the 600 million? No, I  
11 think we already talked about that, right, and we  
12 already talked about that as being part of the 1.9.  
13 Now there's an additional chunk of change that will  
14 occur because of the \$15 co-pays on a variety of  
15 services. That piece I don't think we've talked  
16 about. But it starts in, I don't think it's in your  
17 testimony, but it starts January 2022 at the same  
18 time that the Medicare Advantage program starts. I'm  
19 just describing. And they're running on two separate  
20 planes, right, parallel, they're not the same, it  
21 would have happened anyone. But I think people are  
22 getting that piece confused with Medicare Advantage  
23 because, right, you could see how...

24                   UNIDENTIFIED: Right.  
25

2 COUNCIL MEMBER ROSENTHAL: ... we're  
3 adding co-pays, we're doing Medicare Advantage,  
4 there's gonna be 600 million, which is, it's always  
5 true at OMB, there's one number that's the same  
6 number for everything, it's really frustrating.

7 UNIDENTIFIED: It's ironic.

8 COUNCIL MEMBER ROSENTHAL: In my years it  
9 was 80 million, but now it's like 600 million. But  
10 so, so the savings you're getting by drawing down  
11 more federal dollars through the Advantage program is  
12 600 million. There will be no effect on retirees.  
13 At the same time, you have an additional savings plan  
14 that you're rolling out that includes \$15 co-pays for  
15 some things. Is that accurate?

16 COMMISSIONER CAMPION: It's, that,  
17 Council Member, if I could. That was, it is not, the  
18 600 million dollars is going into the stabilization  
19 fund...

20 COUNCIL MEMBER ROSENTHAL: Yes, no, I  
21 understand, separate and apart.

22 COMMISSIONER CAMPION: ...[inaudible]  
23 actives and retirees.

24 COUNCIL MEMBER ROSENTHAL: Correct. But  
25 am I correct about, there's an additional savings

2 above and beyond the 1.9 billion that has been  
3 baselined that is comprised of \$15 co-pays that is  
4 going to be implemented.

5 DEPUTY COMMISSIONER LEVITT: It's  
6 actually rolled into 600 million, but it's a very  
7 small...

8 COUNCIL MEMBER ROSENTHAL: Which 600?

9 DEPUTY COMMISSIONER LEVITT:  
10 ...[inaudible] 600 million.

11 COUNCIL MEMBER ROSENTHAL: Which one?

12 DEPUTY COMMISSIONER LEVITT: The 600  
13 million Medicare Advantage savings.

14 COUNCIL MEMBER ROSENTHAL: Yeah, now you  
15 lost me. I'm sorry, and I'm going to cede back, but  
16 I really thought I understood it.

17 CHAIRPERSON MILLER: Thank you, Council  
18 Member.

19 COUNCIL MEMBER ROSENTHAL: And it's, if I  
20 can't understand, seriously, I think we have some  
21 problems. I'm not that smart, but I don't get.

22 FIRST DEPUTY DIRECTOR GODINER: We, we'll  
23 provide you with a breakdown of the, of the piece of  
24 600 million [inaudible].

2 CHAIRPERSON MILLER: Thank you, Council  
3 Member. OK, so.

4 FIRST DEPUTY DIRECTOR GODINER: We'll,  
5 we'll be happy to provide you with a breakdown of a  
6 portion of the 600 that's, ah, ah, for these co-pays.  
7 It's a small portion.

8 CHAIRPERSON MILLER: OK. I, I can  
9 appreciate that.

10 COUNCIL MEMBER ROSENTHAL: Right, but I  
11 don't know if it's part of your 1.9.

12 FIRST DEPUTY DIRECTOR GODINER: So  
13 [inaudible] it does not relate to the 1.9.

14 COUNCIL MEMBER ROSENTHAL: Sorry, Chair.

15 CHAIRPERSON MILLER: So let's, let's just  
16 stay on savings for, for a moment and, and how, how  
17 much do we intend, what's gonna be the cost per  
18 individual or individual family do, do we expect to  
19 pay, ah, under the new plan?

20 COMMISSIONER CAMPION: The employee isn't  
21 paying anything. The retiree is not paying anything.

22 CHAIRPERSON MILLER: No, what is the cost  
23 going to be?

24 FIRST DEPUTY DIRECTOR GODINER: There's a  
25 [inaudible], ah, premium of about \$7 per member per

1 month, ah, in the first year and after that plan is  
2 zero premium to the city.

3  
4 CHAIRPERSON MILLER: Is what it's, it's  
5 costing?

6 FIRST DEPUTY DIRECTOR GODINER: There is  
7 no, there, the city is not charged a premium after  
8 the first year. And that rate is guaranteed for,  
9 Claire, how many years?

10 CHAIRPERSON MILLER: Comparably now,  
11 what, what's it cost in the city now?

12 FIRST DEPUTY DIRECTOR GODINER: \$191 per  
13 member per month.

14 CHAIRPERSON MILLER: Per month. And...

15 FIRST DEPUTY DIRECTOR GODINER: About  
16 \$2300, a ....

17 CHAIRPERSON MILLER: And therein lies at  
18 least a portion of the savings?

19 FIRST DEPUTY DIRECTOR GODINER: That's,  
20 that's basically the entirety of the savings.

21 CHAIRPERSON MILLER: OK. And then, um, I  
22 did want to talk about the, the prescription drugs,  
23 some of the co-pays or whatever. Before we get  
24 there, um, the emergency room co-pay. Ah, it came  
25 into effect some years back and it has increased over

1 the years. Ah, obviously it's worked as a deterrent  
2 to keep from, ah, visiting the emergency room where  
3 they could possibly visit an urgent care or, or their  
4 doctor. Um, how much savings have, have we seen by  
5 virtue of, ah, of, of this? Ah, and then are we  
6 tracking whether or not folks that are not visiting  
7 the emergency room, not necessarily also visiting the  
8 urgent care or their doctor, or considering that  
9 under this current plan the doctor maybe, you may  
10 have to wait two weeks for an appointment and, and  
11 ultimately not seeing the doctor and whether or not  
12 this is contributing to, you know, morbidity and,  
13 and, and preexisting conditions well by not seeing a  
14 doctor, by, what are the alternatives? And I know  
15 that there's, there's a wellness plan, um, how is the  
16 wellness plan being received? Ah, what is the  
17 enrollment in the wellness plan and, and, and what,  
18 how do we really, ah, quantify the savings, if any,  
19 in, in those plans because are the wellness plans,  
20 ah, the savings achieved by those enrolled in these  
21 plans, is that calculated in the savings? Because  
22 the implementation of wellness plans was, was part of  
23 the savings, overall saving plan, correct? And, and  
24 if that is the case, um, who's enrolled and what are  
25

1 we actually seeing, and in fact are the, you know,  
2 the people who cannot visit hospitals are they being  
3 directed to these plans? How's that working?  
4 Because ultimately we're trying to provide health  
5 care. That's our primary, ah, goal here, and the  
6 best health care, ah, possible to all of our, um,  
7 workforce and particularly our retired workforce. So  
8 how do we know that is actually working? How do we,  
9 you know, are, are we documenting the people are  
10 seeing doctors when they can't afford to pay a \$150  
11 co-pay to go to the emergency room?  
12

13 DEPUTY COMMISSIONER LEVITT: I'll take  
14 that. No, thank you. There, there were a number of  
15 questions in there and they were all great questions.  
16 Um, we, you know, we, we were really more prepared  
17 today to talk about the Medicare Advantage Plan and  
18 the original Healthcare Savings Plan, but I'm happy  
19 to talk about that program. Um, the, the emergency  
20 room co-pay for the retirees has not changed and I  
21 should point that out that in the Medicare Advantage  
22 Plan it stays the same as what it was. So it, it's  
23 not a change there. One of the major changes that we  
24 did make to the actives plan as part of the fiscal 15  
25 through fiscal 18 round of savings was to increase,

1  
2 um, to increase the co-pays for emergency room, um,  
3 and, and decrease the co-pays for, ah, for primary  
4 care. We were looking to get people to go more to  
5 primary care, um, than to the emergency room and  
6 looking for them to go to urgent care as opposed to  
7 the, um, as opposed to the emergency room. And it  
8 had a tremendous impact on the plan. Um, it really  
9 resulted in a great deal of savings, um, diverting  
10 people away from the emergency room to urgent care.  
11 We saw an uptick in, ah, in primary care visits. We  
12 saw an uptick in urgent care visits. And it resulted  
13 in a lot of the savings that we reported previously.

14 CHAIRPERSON MILLER: So, again, um, have  
15 we actually documented the primary care visits as  
16 they relate to the, the, ah, lack of emergency room  
17 visits? Is there a correlation between the two?

18 DEPUTY COMMISSIONER LEVITT: There is,  
19 there is, and we did report on that, um, when we  
20 reported on, ah, on, ah, this is the end of the  
21 fiscal 53 team period. There is documentation on  
22 that that was, um, shared with the committee at that  
23 time and I can certainly resend that out, um, so the  
24 people are aware of the impact that we hand.

25

1  
2           CHAIRPERSON MILLER: So, and, and I'm  
3 sure that budget probably reflects the budgetary and  
4 financial savings.

5           DEPUTY COMMISSIONER LEVITT: It did.

6           CHAIRPERSON MILLER: Um, but, again,  
7 we're here to discuss health care and is, is, was  
8 there a report that says that ultimately people are  
9 better served in terms of access to health care  
10 because they are going to urgent care or primary care  
11 or enrolled in preventive care, um, because of these  
12 changes?

13           DEPUTY COMMISSIONER LEVITT: You know,  
14 the emergency room is not the best place to go if  
15 you're not having a, a true emergency, not just for  
16 cost reasons, but to get the right type of care. Um,  
17 you know, first and foremost we want, we want our  
18 employees and our retirees to have the best access to  
19 care that there is. Um, and going to the emergency  
20 room is, is not the best access to care. Having a  
21 primary care physician that's following you and, and,  
22 um, and identifying the best treatment for you is  
23 probably the best care that you can get.

24           CHAIRPERSON MILLER: Of course.  
25

1  
2           DEPUTY COMMISSIONER LEVITT: Of course  
3 there are emergencies where people have to access the  
4 emergency room.

5           CHAIRPERSON MILLER: Are those reports  
6 available that, that, the data available that we can  
7 see the increase in, in primary care visits and/or,  
8 ah, urgent care visits and, and, and the reporting  
9 data that, that demonstrates the correlation between  
10 healthier, ah, members and these visits?

11           DEPUTY COMMISSIONER LEVITT: Ah, there  
12 was. A, a great deal of that data was reported at  
13 the end of the fiscal 18 period. Um, I don't know  
14 that we're able to demonstrate if the overall health  
15 of the population is different. Of course it's a  
16 changing population from, you know, among our  
17 [inaudible]...

18           CHAIRPERSON MILLER: OK, 'cause I'll you  
19 that's our goal, to keep people healthy.

20           DEPUTY COMMISSIONER LEVITT: ... and  
21 also, yes.

22           CHAIRPERSON MILLER: So let us, ah, move  
23 on. So when we talk about the roll out, um, what  
24 information had been received, ah, or what kind of  
25 correspondence was, was given to, ah, the

1  
2 prospective, ah, retirees, ah, in relationship to  
3 the, ah, new Medicare Advantage Plus Plan? What the  
4 mailer, what, what did that look like?

5 COMMISSIONER CAMPION: So in your packet,  
6 if we could refer to your packet.

7 CHAIRPERSON MILLER: Correct.

8 DEPUTY COMMISSIONER LEVITT: This is a  
9 40-page guide that, um, was sent to, that was sent to  
10 everybody in September in the beginning, ah, in  
11 September and the beginning of October that really  
12 goes through all of the details of the plan, um,  
13 including all the new benefits that we talked about,  
14 um, including all their rights under Medicare.  
15 There's a great deal of detail in here, um, but it  
16 is, and it's really written very, very simply...

17 CHAIRPERSON MILLER: And what, what  
18 confirmation do we have that this was received? So I  
19 want to thank you first of all, um, Office of Labor  
20 Relations, for working with my office to help  
21 facilitate a few, ah, um, forums around this. Um,  
22 but unfortunately, ah, in late September when we had  
23 the first forum the majority of the folks in the room  
24 had not received this as of yet. Um, and the people  
25 who had received it were the ones that were living

1 outside of the catchment, the tradition catchment  
2 area of the 28-32 counties here in New York and the  
3 people outside, um, were the ones who received it.  
4 So, ah, do we know that people have now received and,  
5 and then of course my concern was, number one, was  
6 the small window of, of October...

8 UNIDENTIFIED: 31st.

9 UNIDENTIFIED: 31st.

10 CHAIRPERSON MILLER: 31st.

11 UNIDENTIFIED: Yes.

12 CHAIRPERSON MILLER: Right. And, number  
13 one, and number two, that October 7, ah, began open,  
14 October 15 began open enrollment for the rest of the  
15 world. And, and I kind of was helpful that this  
16 would happen and be out of the way before people were  
17 inundated with all of the other stuff and not be  
18 confused by, as I said, the Joe Namath and, and, you  
19 know, the rest of the world that are selling new  
20 Medicare Advantage products.

21 UNIDENTIFIED: Right.

22 CHAIRPERSON MILLER: Um, that obviously  
23 didn't happen. So would this, would be, I guess  
24 equivalent to a, a summary plan, right, ah, that  
25 would be distributed to, ah, policy holders,

1 describing benefits. Is, is there a, a physician's  
2 guide as well that is available?  
3

4 DEPUTY COMMISSIONER LEVITT: A  
5 physician's guide, is that what you said?

6 CHAIRPERSON MILLER: Yeah, to let you  
7 know what physicians actually participate in the  
8 plan?

9 COMMISSIONER CAMPION: The information  
10 that, oh, oh, I see what you're saying.

11 DEPUTY COMMISSIONER LEVITT: Um, the  
12 Alliance is working on communicating now to  
13 physicians. There's a mailing that's going to go  
14 out, um, that I think is, is, um, actually much  
15 clearer than the original, um, mailing that they  
16 sent. Um, they are also, um, just this morning they  
17 had one of their, um, one of their webinars for, for  
18 physicians that they held with the New York State  
19 Medical Society. Um, so they are working diligently  
20 at getting the word out to providers, how this plan  
21 is different from, say, the Joe Namath plan, um, of,  
22 of Medicare Advantage.

23 CHAIRPERSON MILLER: So I, I personally  
24 don't find this as complicated as we're making it,  
25 ah, for, for, ah, ah, a number of reasons. But I,

1  
2 you know, I, providers change often. Sometimes it's  
3 just a supplemental provider and you go to the  
4 pharmacy and they say hey, I need your new card, and  
5 you say what new card, they say, no, we, you know,  
6 you have a new plan.

7 UNIDENTIFIED: Um-hmm.

8 CHAIRPERSON MILLER: And, and sometimes I  
9 don't know that there's a new plan and I haven't  
10 checked my mail and saw that I received a new card  
11 and the old provider of the drug plan is, is no  
12 longer with us. And those, those are things that  
13 happen. This is far more, ah, that, the, the, um,  
14 the consequences are far greater here. So we have to  
15 make sure that, ah, people are fully understanding,  
16 ah, that there, that number one, that there is a new  
17 benefit that you have to act within a certain  
18 timeframe. What, what happens if you, like you said  
19 you're automatically enrolled.

20 DEPUTY COMMISSIONER LEVITT: That's  
21 correct.

22 CHAIRPERSON MILLER: Um, and there's  
23 ramifications, right, that when you sign up someone  
24 you have to make sure that, that all of their doctors  
25 are, are accepting, all of their doctors are within

1 this network, right? And there's a number of things  
2 that happen, right, because seniors have multiple  
3 doctors.  
4

5 COMMISSIONER CAMPION: Sure.

6 CHAIRPERSON MILLER: Right? And, and two  
7 of them might be in the network, but four of them may  
8 be outside. How, how do they access that information  
9 that they can make an intelligent decision about  
10 should I stay, or should I move on with this better  
11 plan?

12 COMMISSIONER CAMPION: Right. So to, to  
13 start, let me, let me start by saying that it doesn't  
14 matter if the, if the retiree's doctor is in network  
15 or out of network. If they accept Medicare they are  
16 covered. They will be paid the Medicare rate.

17 CHAIRPERSON MILLER: And will there be  
18 any additional costs, out-of-network costs?

19 FIRST DEPUTY DIRECTOR GODINER: No.

20 COMMISSIONER CAMPION: Just, just in  
21 terms of the schedule of benefits and the, and that  
22 are, that are in the listing, that are in the booklet  
23 as well as in the listing of what the [inaudible]...

24 CHAIRPERSON MILLER: So potentially,  
25 potentially someone who's in network now where

2 there's no fee there could potentially be a fee for  
3 the same doctor?

4 DEPUTY COMMISSIONER LEVITT: No.

5 CHAIRPERSON MILLER: Under the new plan?

6 COMMISSIONER CAMPION: There's a co-pay,  
7 there's co-pays.

8 DEPUTY COMMISSIONER LEVITT: The, the co-  
9 pays, the \$15 co-pays apply in the current plan and  
10 they apply in the Medicare Advantage plan. Other  
11 than that, there's no difference between, um, between  
12 what the member is paying, whether they go to an in-  
13 network doctor or an out-of-network doctor. It's,  
14 it's the same.

15 CHAIRPERSON MILLER: So you're saying  
16 simply long as the doctor accepts Medicare the fee  
17 schedule is the same?

18 UNIDENTIFIED: That's correct, the  
19 Medicare fee schedule is the same, yes.

20 FIRST DEPUTY DIRECTOR GODINER: And the  
21 same fee schedule would apply...

22 CHAIRPERSON MILLER: Is there something  
23 that binds them to...

24 FIRST DEPUTY DIRECTOR GODINER: ...if they  
25 stay in their current plan as well.

2 CHAIRPERSON MILLER: Is, is there  
3 something that binds them to this particular plan  
4 that, that they have to accept the, ah, current,  
5 ah...

6 DEPUTY COMMISSIONER LEVITT: An, an in-  
7 network...

8 CHAIRPERSON MILLER: ...Emblem, Empire,  
9 Medicare Advantage plan?

10 DEPUTY COMMISSIONER LEVITT: An in-  
11 network doctor has a contract signed with either  
12 Emblem Health or Empire Blue Cross or Anthem, which  
13 is the national, um, Blue Cross plan. An out-of-  
14 network doctor is obligated by the fact that they are  
15 a participating Medicare provider and so that  
16 obligates them to take the Medicare allowable fee for  
17 anybody that they treat.

18 CHAIRPERSON MILLER: And, and, and is  
19 that the same as the in-network and if there's a  
20 difference who's the, who's responsible for the  
21 difference?

22 DEPUTY COMMISSIONER LEVITT: There, there  
23 is no difference. There is no difference. The only,  
24 the, the only, ah, co-pay would be the \$15 co-pay.  
25 They can't be, they can't balance bill the patient,

1  
2 um, more than the Medicare allowable fee, whether  
3 they're in network or they're out of network.

4 CHAIRPERSON MILLER: OK. OK. And, and,  
5 and finally on, on the roll out could you talk about  
6 what you can say that you potentially can do better  
7 or differently, um, to get this information out to  
8 retirees so that they can, um, so that we can  
9 expedite this and, and is it goal, you know, to roll  
10 this out by January 1?

11 COMMISSIONER CAMPION: Subject to it, it,  
12 ah, the, it depends on the judge's decision. The  
13 judge, he's going to decided. We're gonna submit the  
14 implementation plan. The judge will make that  
15 decision and based on what the judge says we will act  
16 accordingly.

17 CHAIRPERSON MILLER: Are there  
18 implications for not rolling out January 1?

19 COMMISSIONER CAMPION: If it doesn't roll  
20 out January 1 ...

21 CHAIRPERSON MILLER: Is that, is that  
22 gonna, is that gonna...

23 COMMISSIONER CAMPION: ...it's just  
24 another effective date. It's just another, the, the

2 600 million dollars starts in whatever, at whatever  
3 point it starts. That will be the 600...

4 CHAIRPERSON MILLER: So that doesn't  
5 mitigate the savings at all? It won't mitigate the  
6 savings...

7 COMMISSIONER CAMPION: Not, not, there  
8 will be a delay in the savings, a delay, because if  
9 it hasn't started we, there's no savings.

10 CHAIRPERSON MILLER: So if you start it  
11 in March do you prorate that and, and not \$600,000?  
12 It then becomes...

13 FIRST DEPUTY DIRECTOR GODINER: Roughly  
14 speaking it's, ah, easy to think of it as, as 50  
15 million dollars a month.

16 CHAIRPERSON MILLER: OK.

17 FIRST DEPUTY DIRECTOR GODINER: Right?  
18 Every month we delay it was 50 million dollars we  
19 spent without putting it back.

20 CHAIRPERSON MILLER: OK. That makes  
21 sense.

22 COMMISSIONER CAMPION: Council Member, if  
23 I, if I could say, we are available to meet and, and  
24 work with each of your office to schedule education  
25

1 sessions, the webinars, um, to have people live to  
2 answer questions. What we'll do is...

3  
4 CHAIRPERSON MILLER: We've been very  
5 proactive. You know my office and, and your office  
6 has been very responsive and I'm, and I'm thankful  
7 for that. And, and, and here today we're just trying  
8 to, um, get information out, right, because we were  
9 trying to create a forum where what we know is, is  
10 that the senior population that, you know, that they  
11 get their information in person. There's the  
12 churches, mosques, synagogues, and senior centers  
13 that, that don't necessarily have access to today.  
14 Um, so how do we do that now? We have to be a little  
15 more creative and, and this robust online presence  
16 doesn't really cut it with this population, and so,  
17 yes, I've, I've implored my colleagues to kind of  
18 follow our lead in, in doing various forms and  
19 pulling together wherever we can, pull together  
20 people safely and, and do so. But this is, is, is  
21 really important. But I also want to say to  
22 everybody that's here and everyone who's watching  
23 that, um, at least from our perspective, MLC and  
24 Office of Labor Relations have been very  
25 accommodating in, um, helping us to get this

1 information out, no matter what is. Um, we've asked,  
2 um, you've delivered, even provided, ah, providers to  
3 come out and, um, and, ah, facilitate the meetings.  
4 How do we do that on a broader basis? Question.  
5

6 COMMISSIONER CAMPION: Just hold for one  
7 second.

8 CHAIRPERSON MILLER: Yeah.

9 DEPUTY COMMISSIONER LEVITT: Let me just  
10 answer by saying that getting, getting retirees to  
11 understand the program is, is paramount to us and  
12 paramount to the Alliance. They have held so far,  
13 ah, I think it's 77 webinars that have been attended  
14 by 38,000 retirees. We're gonna continue to do that,  
15 and anyone that wants to see a recording of one of  
16 the webinars can ask us that through the OLR website  
17 or the Alliance website. So you don't actually, you  
18 can sign up for the webinars if you want to do a live  
19 webinar, during which there is a question and answer  
20 session during those live webinars, but if you just  
21 want to go online and see the webinar you can do that  
22 as well.

23 CHAIRPERSON MILLER: Are there any in-  
24 person opportunities?  
25

1  
2           DEPUTY COMMISSIONER LEVITT: We haven't  
3 done in-person opportunities, um, really mostly  
4 because of, of COVID. I, I think there's been a  
5 reluctance both, both on the part of retirees and,  
6 and the part of, of staff.

7           CHAIRPERSON MILLER: OK. So let me just  
8 say my, my mom is 89 and she's, she's savvy. But  
9 she's not webinar savvy, right, and, and so that's  
10 the, the point. How, how do we do that? How, how do  
11 we and, and we've done our part. We've, we've been  
12 safe, um, we've social distanced, we, you know,  
13 clearly are, you know, the majority of our seniors  
14 are, are vaccinated and, and so we've been able to do  
15 that. How do we, you know, like, 'cause if we're not  
16 reaching critical mass, you know, and, and not  
17 reaching our target, our full target audience, what,  
18 what are we doing?

19           DEPUTY COMMISSIONER LEVITT: We'll take  
20 it back and we'll, we'll talk about whether, you  
21 know, you know, um, in-person, ah, in-person, ah,  
22 seminars when this would be more effective than, um,  
23 than our, ah, our online webinars. We've had great  
24 success with the online webinars, but it's true that  
25 it's not for everybody and, you know, we want to

2 reach, we want to reach everybody and the, the way  
3 that's most comfortable for them.

4 CHAIRPERSON MILLER: OK. And, and then  
5 the opt out, ah, and folks, folks have to opt out,  
6 ah, in order, or otherwise they are automatically  
7 enrolled and, and how did we reach the 191 figure?

8 COMMISSIONER CAMPION: That's the cost of  
9 the premium. That's the current cost of the premium.

10 CHAIRPERSON MILLER: That's the current  
11 cost of the premium.

12 COMMISSIONER CAMPION: To the City of New  
13 York.

14 CHAIRPERSON MILLER: OK.

15 UNIDENTIFIED: Anybody. That's what it  
16 costs on the open market, \$191, I can go right now...

17 CHAIRPERSON MILLER: OK [gavel] OK.

18 UNIDENTIFIED: ...[inaudible] buy it for  
19 \$191.

20 CHAIRPERSON MILLER: [gavel]

21 DEPUTY COMMISSIONER LEVITT: The Senior  
22 Care Plan is not a plan that's on the open market.

23 UNIDENTIFIED: It's a, it's a...  
24  
25

2 CHAIRPERSON MILLER: How many... [gavel]  
3 Ma'am, please. Do we know how many folks are, are,  
4 have currently opted out?

5 COMMISSIONER CAMPION: I'm sorry, say  
6 that again? Ah, can you repeat the question, Chair?

7 CHAIRPERSON MILLER: Currently, before  
8 the litigation.

9 DEPUTY COMMISSIONER LEVITT: Um, we, we,  
10 we do know that, ah, 8.9% of retirees have opted out.  
11 I think that number was as of yesterday, so it's very  
12 current.

13 CHAIRPERSON MILLER: What it is, 23,000?

14 COMMISSIONER CAMPION: I'm sorry?

15 CHAIRPERSON MILLER: Was that 22,000,  
16 23,000?

17 DEPUTY COMMISSIONER LEVITT: Yep, that's  
18 correct.

19 UNIDENTIFIED: But some of us haven't  
20 opted out yet.

21 SERGEANT AT ARMS: Quiet.

22 CHAIRPERSON MILLER: OK, if, ah, I would  
23 suspect that we get to ask members of the public that  
24 are here whether or not that they were kind of  
25 waiting on additional information in order to do that

1  
2 and, and how valuable they found this information  
3 here today, and that's, that's really why we're here,  
4 to assure people that, that we have their best  
5 interest at, at hand and that folks are really paying  
6 attention in this oversight and that, um, the  
7 intention is to provide the best benefit as  
8 seamlessly and as efficiently as possible. Um, and I  
9 know that Council Member, ah, Rosenthal, who is our  
10 contracts chair, ah, has a question, for sure.

11 COUNCIL MEMBER ROSENTHAL: Ah, Chair  
12 Miller, I, I may have two questions. Um, I hope  
13 that's OK. So, um, actually, ah, um, First Deputy  
14 Director Godiner, if you could just send us over  
15 afterwards the number that is the dollar amount the  
16 city would pay pre-Medicare Advantage and then what  
17 we would pay in the Medicare Advantage Plan, so we  
18 can just understand that difference a little bit?

19 FIRST DEPUTY DIRECTOR GODINER:  
20 Absolutely.

21 COUNCIL MEMBER ROSENTHAL: That'd be  
22 great.

23 FIRST DEPUTY DIRECTOR GODINER: I'm  
24 sorry, you're saying the premium?

25 COUNCIL MEMBER ROSENTHAL: Yeah.

2 FIRST DEPUTY DIRECTOR GODINER: OK. , I  
3 mean, it's, yeah, sure, I'll send it.

4 COUNCIL MEMBER ROSENTHAL: Thank you.

5 Um, but now I'm just a little bit curious about this  
6 opt out business. What, why would somebody opt out?  
7 I mean, as I understand what you've given us today  
8 I'm ready to not opt out. Um, but why would somebody  
9 choose to opt out, do you think?

10 FIRST DEPUTY DIRECTOR GODINER: We, we  
11 are advising people not to opt out.

12 COUNCIL MEMBER ROSENTHAL: No, no, that's  
13 not my question.

14 FIRST DEPUTY DIRECTOR GODINER: Ah, we  
15 see that, we know, we think it's a better choice to  
16 make.

17 COUNCIL MEMBER ROSENTHAL: Yep.

18 FIRST DEPUTY DIRECTOR GODINER: Um, and  
19 that the, the benefits are as good or better, right,  
20 and, and you don't have to pay the premium.

21 COUNCIL MEMBER ROSENTHAL: Yeah, no, I,  
22 First Deputy, um, Budget Director, that's how I feel  
23 after this hearing. I get that.

24 FIRST DEPUTY DIRECTOR GODINER: I'm glad.  
25

2 COUNCIL MEMBER ROSENTHAL: Um, my  
3 confusion is around why would somebody think they  
4 should opt out, right, 'cause 23,000 people have, and  
5 then my question would be if they shouldn't have  
6 opted out because now we understand that the Medicare  
7 Advantage Plan is not a problem, won't increase costs  
8 to individual retirees, will the people who opted out  
9 be able to get back in, right?

10 UNIDENTIFIED: Yes.

11 UNIDENTIFIED: Yes.

12 COUNCIL MEMBER ROSENTHAL: So it's all  
13 just very confusing. Do you understand why I say  
14 that?

15 UNIDENTIFIED: Yes, yes.

16 UNIDENTIFIED: Yes. We...

17 COUNCIL MEMBER ROSENTHAL: And even the  
18 idea, you know, some people are saying we were told  
19 not to opt out so we're waiting. I just, it's a  
20 jumble in my head. Do you know what I mean? Is  
21 there a way to clarify all this?

22 COMMISSIONER CAMPION: Yes. We will  
23 clarify that, yes.

24 COUNCIL MEMBER ROSENTHAL: And let folks  
25 know. I mean, what I'm hearing, I'm just gonna say

1  
2 it one more time 'cause for the record. What I'm  
3 hearing is the Medicare Advantage program is, will  
4 not result in any additional costs to retirees, and  
5 they will get the exact same service via Medicare.  
6 Am, am I hearing that accurately.

7 DEPUTY COMMISSIONER LEVITT: Ah, you are  
8 hearing that accurately.

9 COUNCIL MEMBER ROSENTHAL: OK. So,  
10 listen, I'm not gonna make a big deal of it, but it  
11 is noteworthy that there are people in the audience  
12 shouting no, and it would be helpful to help everyone  
13 feel as confident as you do. Um, I, I think it would  
14 benefit a lot of people.

15 DEPUTY COMMISSIONER LEVITT: We will make  
16 every effort to, um, to improve the communication  
17 about the plan and make sure that everybody has an  
18 option to either opt out or if they've opted out and  
19 realize that that was a mistake they can opt back  
20 into the Medicare Advantage Plan.

21 COUNCIL MEMBER ROSENTHAL: Yeah, and  
22 guess, just as the last follow-up, if you could  
23 understand this question of why would somebody want  
24 to opt out, what is it that they thought would  
25

2 happen, right? So I think you gotta a tough road  
3 ahead. But thank you.

4 CHAIRPERSON MILLER: Thank you, Council  
5 Member.

6 COUNCIL MEMBER ROSENTHAL: Thank you for  
7 your time.

8 CHAIRPERSON MILLER: Thank you. And just  
9 as a matter of clarification, under current Medicare  
10 rules, when you opt out of, of your, your traditional  
11 plan, a union plan, a city plan, you don't get to opt  
12 back in, ever.

13 COMMISSIONER CAMPION: There, there's a  
14 yearly...

15 CHAIRPERSON MILLER: No, it's not on.

16 COMMISSIONER CAMPION: OK.

17 CHAIRPERSON MILLER: If you opt out this  
18 year, next year you can't get back in.

19 COMMISSIONER CAMPION: For our original  
20 Medicare?

21 CHAIRPERSON MILLER: So now you're saying  
22 for those people who opted out that there's, there's  
23 a provision that's going to allow them back in?  
24  
25

2 DEPUTY COMMISSIONER LEVITT: That's  
3 right. There will be an open enrollment every year  
4 and they can opt back, they can, they can opt...

5 CHAIRPERSON MILLER: So every year they  
6 will be able to...

7 DEPUTY COMMISSIONER LEVITT: They will be  
8 able to choose every year between Senior Care, which  
9 is a Medicare supplemental plan, and the Medicare  
10 Advantage Plan.

11 CHAIRPERSON MILLER: Just [inaudible].

12 COMMISSIONER CAMPION: Can you say that  
13 again?

14 CHAIRPERSON MILLER: So what I meant...

15 COMMISSIONER CAMPION: I misheard, I  
16 didn't hear it.

17 CHAIRPERSON MILLER: ...was if you opt  
18 out, if you opted out and went into a Medicare  
19 Advantage program, not necessarily this one, because  
20 this one didn't exist. Historically, if you opt out  
21 and you go into Medicare Advantage you cannot come  
22 back. You're say now if you opt out...

23 DEPUTY COMMISSIONER LEVITT: This is...

24 CHAIRPERSON MILLER: ...you can come back  
25 to Senior Care.

2 COMMISSIONER CAMPION: You can come  
3 back...

4 DEPUTY COMMISSIONER LEVITT: Yes, on our  
5 plan you can opt, you could opt back and forth  
6 annually between Medicare Advantage and Senior Care.  
7 If you take, if you decide you want to pay for Senior  
8 Care this year and next year you realize that that  
9 was...

10 CHAIRPERSON MILLER: What if you, what,  
11 what if you opted to another Medicare Advantage and  
12 not the Medicare Advantage Plus being administered...

13 COMMISSIONER CAMPION: With another  
14 vendor, with another vendor, another vendor.

15 CHAIRPERSON MILLER: Yes.

16 DEPUTY COMMISSIONER LEVITT: Why...

17 CHAIRPERSON MILLER: Will, will you allow  
18 them back in?

19 DEPUTY COMMISSIONER LEVITT: No, no.  
20 Can you, if, if you opt out of city coverage  
21 altogether?

22 CHAIRPERSON MILLER: Correct.

23 DEPUTY COMMISSIONER LEVITT: If you opt  
24 out of city coverage altogether, um, you would, you  
25 would also lose your Medicare Part B reimbursement.

2 CHAIRPERSON MILLER: Correct.

3 DEPUTY COMMISSIONER LEVITT: It would not  
4 be...

5 CHAIRPERSON MILLER: Correct.

6 DEPUTY COMMISSIONER LEVITT: ...ah, ah, it  
7 would not be a sensible, ah, it, it would not be a, a  
8 sensible decision for most people.

9 CHAIRPERSON MILLER: No, that, that, so  
10 this catastrophic whatever, would, would override  
11 that, but what I was saying was the reason why we  
12 wanted to have this done expeditiously so it did not  
13 overlap and that confusion happen, right...

14 DEPUTY COMMISSIONER LEVITT: Yes.

15 CHAIRPERSON MILLER: ...where people took  
16 advantage of one of the programs that happened during  
17 the open enrollment, ah, season and opted out, and  
18 then, you know, by accident ended up with some other  
19 vendor and then next year they couldn't get back in.

20 DEPUTY COMMISSIONER LEVITT: Yeah, I, I  
21 think we'd have to look at some of these on case-by-  
22 case basis. If people make mistakes, um, we're not,  
23 we're not looking to...

24 CHAIRPERSON MILLER: So, and, and what I,  
25 I just want to be clear about the timing of this and,

1  
2 and that people are gonna be inundated with all of  
3 the different products that are Medicare Advantage  
4 products and if they inadvertently ended up in one  
5 that wasn't managed by the city and it wasn't Senior  
6 Care, would they be penalized permanently?

7 DEPUTY COMMISSIONER LEVITT: No. They  
8 would be able to opt back in.

9 CHAIRPERSON MILLER: OK.

10 DEPUTY COMMISSIONER LEVITT: We'll, we'll  
11 look at that and we will get you some, and we'll get  
12 you some clarification.

13 CHAIRPERSON MILLER: OK. So obviously  
14 we, we have, ah, a bunch of more questions and that  
15 we'll send them to the committee. We'll send them,  
16 and I will send them around to everybody on the  
17 committee and, ah, to the entire council so that I'm  
18 sure 51 members are being inundated with calls so  
19 that we can get it out to our constituencies and our  
20 respective news letters and so forth, and so that  
21 people will have the proper tools to make the  
22 decisions, um, about one of the most important  
23 decisions that they'll ever be making, and that is  
24 obviously on, on healthcare, which is what made this,  
25 ah, hearing so, ah, vitally important. I, I want to

1  
2 thank you all for being here. I want to thank you  
3 for your continued partnership in, in this. You  
4 know, I've been, it appears that I'm busting chops,  
5 but this is what we do. This is that important. I  
6 also want to say to everybody here that I've an  
7 absolute proponent of, of, ah, an RFP around. I  
8 thought that that was weird, the real healthcare  
9 savings exists was within competent competition and  
10 I'm glad to see for the first time that we, we now,  
11 ah, have this. Um, and I hope that is the template  
12 as we move forward for not just retirees but the  
13 active. Um, that would not just, um, looking at  
14 savings, but we're looking at improving the  
15 healthcare quality and bringing on the, the, a, a  
16 much richer and larger and more qualified network.  
17 And, and, I, and I also am tired of saying retirees,  
18 after coming from Georgia and other places to come to  
19 New York City to visit a doctor. That's absolutely  
20 ridiculous. So a city with a, a million, ah, ah,  
21 nearly a million, um, members, ah, cannot leverage a,  
22 a national plan and, and hopefully this is the  
23 precursor to that for, for even those that are in  
24 the, ah, the pre-Medicare, ah, retirees as well. So,  
25 ah, thank you...

2 COMMISSIONER CAMPION: Thank you.

3 CHAIRPERSON MILLER: ...for joining us.

4 COMMISSIONER CAMPION: Thank you, Chair.

5 Thank you, Committee.

6 CHAIRPERSON MILLER: And, ah, we will  
7 call our next panel.

8 FIRST DEPUTY DIRECTOR GODINER: Thank  
9 you.

10 CHAIRPERSON MILLER: Next up. Is Henry  
11 here?

12 COMMITTEE COUNSEL: So Henry [inaudible].

13 CHAIRPERSON MILLER: Is he here? I'll  
14 just, I'll call. Henry Garrido.

15 COMMITTEE COUNSEL: Yes, and then, um,  
16 Geof Sorkin.

17 CHAIRPERSON MILLER: And, ah, Geof  
18 Sorkin. Geof.

19 COMMITTEE COUNSEL: So we're gonna move  
20 to the next panel.

21 CHAIRPERSON MILLER: OK.

22 COMMITTEE COUNSEL: OK. Steve Cohen.

23 CHAIRPERSON MILLER: OK, so we will...

24 COMMITTEE COUNSEL: Oh, wait [inaudible].

25 CHAIRPERSON MILLER: Yeah, Geof.

2 COMMITTEE COUNSEL: Got it. He's from  
3 [inaudible].

4 CHAIRPERSON MILLER: From where?

5 COMMITTEE COUNSEL: UST.

6 CHAIRPERSON MILLER: OK. Anna Champeny,  
7 Citizens' Budget.

8 COMMITTEE COUNSEL: Jonathan Rosenberg.

9 CHAIRPERSON MILLER: Jonathan Rosenberg.

10 COMMITTEE COUNSEL: From Independent  
11 [inaudible].

12 CHAIRPERSON MILLER: From IOB.

13 COMMITTEE COUNSEL: Oh, he's here, I  
14 think, I think.

15 UNIDENTIFIED: I'm gonna give testimony.

16 COMMITTEE COUNSEL: Yeah, we're going  
17 through them right now, so we're calling up  
18 panelists, and if you hear your name please come up  
19 if we.

20 CHAIRPERSON MILLER: OK. Mr. Sorkin.

21 You were the first up, so we will give you the mic.

22 Please turn on the mic, introduce yourself, and thank  
23 you.

24 GEOFREY SORKIN: Thank you, Council  
25 Member. Good afternoon, everybody. My name is

1 Geoffrey Sorkin. I am the executive director of the  
2 United Federation of Teachers' Welfare Fund. My  
3 organization provides health benefits to  
4 approximately 400,000 lives. That group includes in-  
5 service employees, represented by the UFT, retirees,  
6 and their dependents. I would note that I started my  
7 career as a teacher and rose up the ranks to where I  
8 am now. I have been employed by the UFT Welfare Fund  
9 and involved with health benefits for almost a dozen  
10 years. In my current position on a daily basis my  
11 focus has always been about provide high-quality  
12 health benefits that are easily accessible. I feel  
13 it is important to share with this group that I am a  
14 third generation UFT member. I have been covered by  
15 New York City health benefits my entire life. My  
16 mother, my stepfather, my father, and my mother-in-  
17 law are all retired UFT members on Medicare. Not  
18 only did I feel a strong professional obligation in  
19 my role with the creation of this new plan, it was  
20 very personal, too. This plan will be my plan when I  
21 turn Medicare eligible. I have been an active  
22 participation in the creation of the New York City  
23 Medicare Advantage Plus Plan process since its  
24 inception. The big question is why did we do this,  
25

1 and I want to be very clear with my answer. The  
2 money that funds all city health benefits, the  
3 Stabilization Fund, is about to be depleted. It is  
4 about to dry up. If that happens it would be  
5 catastrophic. Together the leaders of the MLC and  
6 the city created this new plan that preserves and  
7 enhances what we have now. And it is entitled to  
8 massive federal subsidies. Personally, years from  
9 now, it is my belief that history will show that what  
10 we did was the right course of action. I firmly  
11 believe the new Medicare Advantage plan is a  
12 supporter health insurance that smartly preserves a  
13 robust benefits package that will protect our  
14 retirees well into the future. From my perspective,  
15 the only thing different with this new plan is that  
16 some procedures require prior authorization. I want  
17 to note our in-service members have had prior  
18 authorization for many years now. The New York City  
19 Medicare Advantage Plus Plan is high quality. It  
20 provides nationwide access to any doctor or facility  
21 that accepts Medicare coverage. It provides a  
22 protective annual maximum out-of-pocket on most  
23 procedures. Its drug coverage is identical to what  
24 presently exists under the current plan. It gives  
25

1 worldwide emergency travel coverage. It provides new  
2 health and wellness problems, including meal  
3 delivery, fitness programs, transportation to medical  
4 visits, a 24/7 nurse line, and perhaps most  
5 importantly a formalized telehealth program called  
6 Live Health. We have all seen the value of  
7 telemedicine during the pandemic. The current GHI  
8 Senior Care Plan does not have a formalized  
9 telemedicine program. I would like to close on a  
10 vignette. Last week I visited my primary care  
11 physician for my annual physical. My physician is a  
12 prominent doctor associated with one of the biggest  
13 hospital networks in New York City. He knows that I  
14 am involved with health benefits and that I work for  
15 the Teachers' Union. He asked me if I knew anything  
16 about this new Medicare Advantage plan. He said he  
17 had several patients that are extremely concerned. I  
18 shared with him my involvement and he asked if he  
19 could fire off some questions. He asked me about  
20 prior authorization during emergency situations. I  
21 told him it didn't apply to emergencies. He asked me  
22 about his patients that live down in Florida during  
23 the winter and I shared with him that this plan is  
24 built on top of Empire's pre-existing national  
25

1 network and there are many providers down in Florida.  
2 He asked me about the network size. I shared with  
3 him that there is a national network, may I please  
4 continue? Thank you. I shared with him that there  
5 is a national network of 650,000 doctors and that  
6 this new plan operated like a PPO and would grant  
7 access to any doctor or facility that accepts  
8 Medicare coverage. He asked me how is it possible  
9 that a plan could be this rich with benefits and save  
10 money? And I told him being that it's a Medicare  
11 Advantage plan New York City would now be eligible  
12 for federal Medicare Part C subsidies. He told me it  
13 sounded like a good plan. I looked him and I told  
14 him we worked very hard on this. The following  
15 morning I received an email from him with my physical  
16 results. I'm not gonna share that with all of you,  
17 but I also want to mention that in the email he  
18 thanked for my insight. He told me had already been  
19 in contact with his patients that had concerns and he  
20 had advised them to take the new plan. I want to  
21 thank you all for holding today's hearing. I hope I  
22 was able to illustrate that I believe that this new  
23 plan is beneficial. It will help the city save some  
24

1  
2 money, and I am proud of what we put together. It is  
3 a superior health plan. Thank you.

4 CHAIRPERSON MILLER: Thank you, Geof.

5 ANNA CHAMPENY: Ah, good afternoon, Chair  
6 Miller and members of the Committee on Civil Service  
7 and Labor. My name is Anna Champeny and I am the  
8 deputy research director at the Citizens' Budget  
9 Commission. CBC is a nonprofit, nonpartisan think  
10 tank and watch dog dedicated to constructive change  
11 in the services and finances of New York City and New  
12 York State governments. Thank you for the  
13 opportunity to testify on changes to New York City's  
14 retiree healthcare benefits. To simply put, we  
15 believe that this approach to financing retiree  
16 health benefits is sound and creative. However, if  
17 it fails to provide any fiscal savings to the city  
18 and thus does not satisfy the city's legitimate need  
19 to reduce recurring spending in reasonable ways, such  
20 as bringing retiree and employee benefits more in  
21 line with those of other public and private sector  
22 workers. Eligible New York City retirees are  
23 provided comprehensive health benefits. For those  
24 eligible for Medicare, the current benefits include  
25 100% reimbursement of Medicare Part B premiums and a

1 choice of supplemental Medicare plans, including  
2 options with no retiree premium contribution, that  
3 costs the city about \$2400 per member per year. The  
4 new program only affects the Medicare supplemental  
5 benefit. The city will continue to reimbursement  
6 Medicare Part B premiums. Um, the cost of health and  
7 welfare benefits are high, have been increasing at  
8 twice the rate of inflation, and confers significant  
9 long-term liability for the city. This year retiree  
10 and health and welfare benefits will cost the city  
11 3.1 billion dollars, including 2.6 billion for pre-  
12 Medicare insurance, Medicare Part B, and the  
13 supplemental plans. The city spends another 500  
14 million for union-administered welfare fund  
15 contributions. Retiree health insurance costs have  
16 grown an average of 5.5% a year from fiscal year 2014  
17 to 22, and the city's current liability for retiree  
18 health benefits, known as OPEC, is 122 billion  
19 dollars. May I go on [inaudible]? The, ah, the  
20 approach would reduce the city's cost by 600 million  
21 annually and the city's long-term liability.  
22 However, it fails to provide any savings to the  
23 city's operating budget. The agreement is to deposit  
24 the 600 million of savings into the Health Insurance  
25

1  
2 Premium Stabilization Fund rather than reducing city  
3 expenditures for retiree health benefits. Spending  
4 is not reduced and budget gaps remain unchanged. The  
5 city still has to spend the same amount of money, but  
6 instead of paying for the premiums, it transfers the  
7 funds into an off-budget health insurance  
8 stabilization fund, which is jointly controlled by  
9 the city and the MLC, and provides additional  
10 benefits to retirees and on occasion to fund  
11 collective bargaining increases or healthcare  
12 savings. Effectively, this agreement uses the  
13 reduced cost of retiree health insurance benefits to  
14 support benefits or salaries of current employees.  
15 Ah, so we believe this agreement starts off right and  
16 then veers off course to miss the finish line because  
17 the resulting savings do not flow to the city's  
18 bottom line as part of the annual budget process and  
19 instead are used to bolster other labor-related  
20 costs. Still, the change in how benefits are  
21 financed is welcome and should pave the way for  
22 employee premium contributions for health insurance  
23 coverage. Thank you.

24 JONATHAN ROSENBERG: Hi, thanks. Good  
25 afternoon, Chair Miller and members of the Committee

1 on Civil Service and Labor. I am Jonathan Rosenberg,  
2 director of budget review at the New York City  
3 Independent Budget Office, and I'm here with Robert  
4 Callahan. He's also from my office. I'd like to  
5 thank you for the opportunity to testify today  
6 regarding the recent agreement to alter the city's  
7 health plan for retirees. This change has been  
8 presented as a source of savings for the city budget,  
9 with little or no negative effect on retirees' health  
10 care. In IBO's assessment, which focuses on the  
11 budget effects, shifting the city's retiree health  
12 coverage from traditional Medicare and Medigap  
13 coverage to Medicare Part C, referred to as the  
14 Medicare Advantage plan, provides the city with no  
15 actual budgetary savings. The plan change would free  
16 up nearly 600 million dollars annually as the retiree  
17 health expenses formerly borne by the city are  
18 instead covered by the federal government. However,  
19 none of the savings will accrue to the city. As a  
20 result of agreements made by the city with the MLC,  
21 an umbrella organization representing the city's  
22 unionized workforce, all of the savings resulting  
23 from ending the city's financial support for Medigap  
24 insurance will be contributed annually to the Joint  
25

1 Health Insurance Premium Stabilization Fund. The  
2 assets of this fund, controlled jointly by the  
3 administration and the unions, are used for a variety  
4 of purposes, including the funding of unions' welfare  
5 benefits, which includes [inaudible] drug program,  
6 Teledoc, and mental health subsidies, among others.  
7 The structure of the agreement between the city and  
8 the unions effectively transfers these city dollars  
9 from the general operating budget to a fund  
10 administered outside the ordinary budget process.  
11 This action eliminates any accountability or direct  
12 oversight for the funds by the appropriate budgetary  
13 entities. IBO supports increased transparency and  
14 appropriate checks and balances in the budgetary  
15 process as a means of safeguarding the city's assets.  
16 This transfer will effectively service to reduce  
17 both. The city for many decades has provided  
18 affordable, quality health insurance to its  
19 employees. It's also long been city policy that upon  
20 their retirement, former city employees retain this  
21 valuable benefit. Currently, city retirees and their  
22 beneficiaries receiving post employment benefits must  
23 enroll in Medicare once they become eligible.  
24 Historically, the Medicare population was enrolled in  
25

1 what is known as traditional Medicare, which provides  
2 fee for service coverage of hospitals and doctor  
3 visits, Medicare's Part A and B, respectively. Under  
4 this arrangement, Medicare recipients paid premiums  
5 for Part B coverage, which can include surcharges for  
6 higher income individuals. Many Medicare recipients  
7 elect to purchase additional supplemental coverage  
8 that the basic Medicare Part B does not provide.  
9 This coverage, commonly known as Medigap, is  
10 administered by private providers. Until now the  
11 city has reimbursed its retirees for their Part B  
12 premiums and has offered Emblem Health Senior Medigap  
13 Plan at no additional companies. Medicare Advantage,  
14 also known as Medicare Part C, is the alternative to  
15 the coverage offered under Parts A and B and Medigap.  
16 Medicare Advantage is administered wholly by private  
17 insurers, who receive a per member payment from the  
18 Federal Medicare Trust Fund to provide coverage  
19 through a network of doctors. Medicare Advantage's  
20 structure is similar to the arrangement active  
21 employees have with their health insurance providers.  
22 Members are still required to pay the equivalent of  
23 their Part B premiums, which the city would still  
24 reimbursement under Medicare Advantage. Ah, as it's  
25

1  
2 been mentioned, in fiscal 21 New York City paid 3.2  
3 billion dollars for the provision of health care to  
4 over 250,000 retirees, comprised of primarily five  
5 categories of payments. Ah, I won't go into each one  
6 of them, but primarily the savings that has been  
7 mentioned here is resultant from the premiums for  
8 supplemental Medicare, Medigap coverage, which in the  
9 last year cost an estimated of 587 million dollars.  
10 The shift to Medicare Advantage removed this  
11 responsibility to pay these premiums to the federal  
12 government. The city selected the Alliance to join  
13 enterprise between Emblem Health and Empire Blue  
14 Cross Blue Shield to provide the Medicare Advantage  
15 Plan to city retirees. The two companies currently  
16 provide Medigap plans to 92% of city retirees and  
17 their beneficiaries. The Alliance's Medicare  
18 Advantage Plan is reportedly designed to be similar  
19 to Emblem's Health GHI Senior Care Plan as possible,  
20 including access to the network of medical providers  
21 far larger than a traditional Medicare Advantage  
22 population would have access to. In focusing on the  
23 budgetary impact of this policy change, IBO has not  
24 evaluated the validity of this claim. Because there  
25 is a variation in services offered, a Medicare

1  
2 Advantage provider's reimbursement rate may be higher  
3 or lower than the Medicare benchmark. Any cost to  
4 the provider over what Medicare would pay is charged  
5 to the retirees a premium. As part of the current  
6 agreement, the city has promised a premium-free  
7 Medicare Advantage Plan to its retirees. The  
8 contract with the Alliance is expected to last five  
9 years with three two-year extension options. If in  
10 the future the Alliance determines that its  
11 reimbursement rate is insufficient to cover the cost  
12 of providing the services, the city would be faced  
13 with a decision to either renege on the promise of  
14 premium-free healthcare coverage, cover the excess  
15 itself, or renegotiate a less-generous set of  
16 benefits. While this does not appear pose a current  
17 threat, it could provide, prove to be a risk to  
18 future city budgets. Both the unions and the de  
19 Blasio administration have emphasized, can I  
20 continue, sir? OK. Ah, have emphasized that a  
21 critical reason to move seniors to Medicare Advantage  
22 Plan is to preserve the financial stability of the  
23 Joint Health Insurance Premium Stabilization Fund.  
24 The stabilization fund, which was created in 1984 to  
25 equalize costs between the two health insurances at

1 the time, ah, GHI and HIP, each of which are offered  
2 to city workers at no cost. In addition, the  
3 stabilization fund ensured that rates paid by the  
4 city were predictable for budgeting purposes. The  
5 city's administrative code stipulates that the city  
6 must pay the HIP HMO rate for all employee health  
7 benefits. The funds' revenues are derived from  
8 equalization payments paid by Emblem Health for years  
9 in which GHI's premiums are lower than the HIP's.  
10 The fund also receives direct contributions from the  
11 city negotiated in labor agreements and earns  
12 interest on those reserves. Because of this  
13 dedicated funding stream, by 2016 the fund had a  
14 balance of 1.8 billion dollars. The decision on how  
15 to utilize these hundreds of millions of dollars are  
16 made jointly by the city, represented by OLR and the  
17 MLC. Over the decades the stabilization fund has  
18 been increasingly used to fund supplementary health  
19 benefits and per-member contributions to union  
20 welfare funds, which can be used at the unions'  
21 discretions. Because of increasing withdrawals from  
22 the funds and the decline in the primary revenue  
23 stream, as GHI's premiums exceeded those of HIP  
24 beginning in 2019, a structural deficit has emerged  
25

1 in recent years, as the fund's annual obligations  
2 have far exceeded its revenues. The fund's balance  
3 was 1.4 billion at the close of fiscal 2020 and just  
4 one year later stood at just over 1 billion. Over  
5 the last three years the stabilization fund's average  
6 revenues have, revenues have averaged 161.4 million,  
7 while their expenses have averaged 430 million  
8 dollars. IBO estimates that at this current draw-  
9 down rate, even if annual expenses remain constant,  
10 the stabilization fund will be depleted in three to  
11 four years. The MLC and the city plan to utilize the  
12 savings from the transfer of the retiree health plan  
13 to Medicare Advantage Plus to provide the  
14 stabilization fund with an alternate revenue source.  
15 This new revenue source defers any need to deal with  
16 the fundamental issue facing the stabilization fund -  
17 the cost of annual obligations being financed with an  
18 unreliable stream of income. The agreement to move  
19 the Medicare Advantage continues, to, to move to  
20 Medicare Advantage continues the, the use of the  
21 stabilization fund as an off-budget transfer of city  
22 collars to a special-purpose fund that has little or  
23 no budgetary oversight. Just to be clear, the  
24 transfer to Medicare Advantage being proposed is  
25

1  
2 unrelated to the city's most recent agreement on  
3 contrast with its labor unions, as we've just heard.  
4 Um, this, ah, 2018 agreement...

5 CHAIRPERSON MILLER: We need to start  
6 wrapping up, OK?

7 JONATHAN ROSENBERG: I'm sorry? Um, yeah,  
8 I'll start, sorry. With the MLC and the health  
9 savings agreement to find 1.9 billion dollars in  
10 savings, um, was for, that the, ah, the basis for the  
11 healthcare savings agreement was for Labor to provide  
12 partial funding of the cost of salary increases from  
13 the 2018 to 21 round of collective bargaining. But  
14 at the time of the adoption the two sides agreed that  
15 they were going to look into things such as Medicare  
16 Advantage program savings. Ah, the city of...

17 CHAIRPERSON MILLER: Wrap up, wrap up,  
18 please wrap up.

19 JONATHAN ROSENBERG: OK. OLR just  
20 recently earlier today even agreed that this, ah,  
21 validated that this was not to be used as part of the  
22 savings. So in conclusion, rather than using the  
23 savings to supplement existing services or cover  
24 other recurring costs, the city plans to use the  
25 entirety of the savings to fund benefits provided by

1  
2 city unions. Rather than allocating these savings  
3 through the typical budgeting process, the entirety  
4 of the savings will be allocated to off-budget funds.  
5 In doing this, the city is foregoing a significant  
6 opportunity to strengthen its position in  
7 relationship to retiree health costs and  
8 relinquishing its fiduciary responsibility through  
9 the expenditure of hundreds of millions of dollars.

10 CHAIRPERSON MILLER: Thank you.

11 JONATHAN ROSENBERG: Thank you.

12 CHAIRPERSON MILLER: So, um, Council  
13 Member Dinowitz, do you have any questions?

14 COUNCIL MEMBER DINOWITZ: [inaudible].

15 CHAIRPERSON MILLER: OK. So, um, I, I,  
16 just, ah, ah, briefly, um, Geof could you, for, for  
17 your, for your parents and in-laws that are retired  
18 UFT members, um, have they enrolled or opted out?  
19 What is their status and what have you advised them  
20 to do?

21 GEOFREY SORKIN: So I've advised them all  
22 along to not opt out of this program. I can tell you  
23 from the beginning when we started negotiating the  
24 MLC and the city, and it did get contentious at  
25 times. We don't always agree. The goal was to

1 replicate and when we could enhance all of the  
2 benefits that Senior Care currently provides. I  
3 advised all of them to go into the new program.  
4 There are safeties in the new program, including the  
5 maximum out-of-pocket. The drug formulary, as well  
6 as the co-pay structure is the exact same, but the  
7 monthly premium is down \$25. I've told them that  
8 it's a quality plan. I firmly believe that. I hope  
9 that's satisfactorily answers your question.  
10

11 CHAIRPERSON MILLER: Ah, thank you.

12 Thank you. Thank you, panel.

13 GEOFFREY SORKIN: Thanks.

14 CHAIRPERSON MILLER: OK. We're going to  
15 go into the public testimony portion. So, Sergeant,  
16 could we, two minutes, and we're gonna have to stick  
17 to that because we have a, a number of people that  
18 are waiting and the panels are limited, obviously,  
19 because of social distancing. So, ah, let's call  
20 Steve Cohen.

21 COMMITTEE COUNSEL: Ed Hesse.

22 CHAIRPERSON MILLER: Ed Hesse.

23 COMMITTEE COUNSEL: And Lisa Flanger.

24 CHAIRPERSON MILLER: And Lisa Flanger.  
25

2 COMMITTEE COUNSEL: And so Steve, Steve  
3 with [inaudible] attorney and the New York City  
4 Public Service Retirees, the litigation.

5 CHAIRPERSON MILLER: OK.

6 COMMITTEE COUNSEL: The decision came  
7 down.

8 CHAIRPERSON MILLER: OK.

9 COMMITTEE COUNSEL: So they will have  
10 some information. You can ask him about when is the  
11 next appearance date, when the, the...

12 CHAIRPERSON MILLER: Is that Lisa? I'm  
13 not asking about that. Yeah, we will [blank]. OK,  
14 let's get started. John [blank]. OK. Mr. Cohen,  
15 you want to begin?

16 STEVE COHEN: Thank you, Chair Miller.  
17 Um, Member Dinowitz. Ah, my name is Steve Cohen. I  
18 do not own the New York Mets. But I do have the  
19 honor of representing the retirees. I'm one of the  
20 attorneys who brought the Article 78 proceeding,  
21 which resulted in the injunction by the judge. I may  
22 also be, ah, Chairman, the only person in this room  
23 who actually has a Medicare Advantage program. I'm  
24 covered by one. So I've seen it up close, the good  
25 and the bad, and sometimes the ugly. I want to share

1 with the committee two things, and the first is why  
2 we believe the city had absolutely no right, no legal  
3 right, to impose a Medicare Advantage plan on current  
4 retirees. Future retirees, it's another matter. But  
5 not on current retirees. And as you asked the  
6 question earlier, Chairman, nobody represented  
7 retirees throughout this entire process. It is  
8 black-letter law that unions do not represent their  
9 former members. And, as you know, the MLC represents  
10 no one. But, second, I want to focus on the most  
11 serious and insidious harms that this new plan will  
12 impose on senior citizens and disabled retirees. And  
13 as you know there are some 102 or so unions in the  
14 city, and about 5% of the workforce, about 20,000  
15 people, are in managerial positions and not  
16 represented by any union. But still in every single  
17 collective bargaining agreement, every contract, at  
18 one point or another, it quotes the New York City  
19 Administrative Code 12-126, which says, and I quote,  
20 "The city will pay the entire cost of health  
21 insurance coverage for city employees, city retirees,  
22 and their dependents, not to exceed 100% of the full  
23 cost of HIP HMO." It's in the law. And the  
24 contracts reflect that. Secondly, virtually every,  
25

1  
2 may I continue, sir? Virtually every single employee  
3 and retiree gets this booklet. This is just a couple  
4 pages of it. This is called the SPD, the Summary  
5 Program Discretion of Health Benefits. And in this  
6 it says you are entitled, the benefits you are  
7 entitled to as retiree are what were in place when  
8 you retired. And for all of these retirees what was  
9 in place was a Medigap plan, paid for by the city and  
10 cost of that program, you've heard it already, is  
11 \$191.57. Well below.

12 CHAIRPERSON MILLER: I'm sorry, 'cause it  
13 sounds like you're ready to litigate this all over.

14 STEVE COHEN: No, I'm not.

15 CHAIRPERSON MILLER: That's why we're  
16 not, that's, that's why, that's not why we're here.  
17 We're just here to get some stuff out. That's it.  
18 I'm sorry. Next. Yep.

19 EDWARD HESSE: [loud voices from  
20 audience] Good afternoon. Good, good afternoon, Mr.  
21 Chairman. My name is Edward Hesse.

22 CHAIRPERSON MILLER: Turn your mic on  
23 please.

24 ED HESSE: This is on now? Hi. Good  
25 afternoon, Mr. Chairman. My name is Ed Hesse. I'm

1  
2 the vice president of COMRO, the Committee of  
3 Municipal Retiree Organizations and I am the  
4 president of DC37 Retiree Association. I was the  
5 former president of Local 2627, the New York City  
6 Electronic Data Processing Personnel. I'm here to  
7 represent Stew Eber, the president, who cannot be  
8 here. We represent, we have, we represent members  
9 from different unions, from the UFT to TWU 100, so on  
10 and so forth, PSU. We collectively over seven  
11 million years for the city with the understanding  
12 that our healthcare rights would remain intact. It  
13 was a compact between us and the city in return for  
14 our services. We would be guaranteed affordable,  
15 timely, and comprehensive health care by our  
16 employer, the City of New York. COMRO learned in  
17 February the city, injunction with the MLC, was in  
18 the process of awarding a high lucrative contract to  
19 a major health insurance company, ah, for to  
20 effectively provide health care for 240,000-plus  
21 retirees. The city released a Notice of Intent, not  
22 a Request for a Proposal, and by February had  
23 eliminated the four responders. Nowhere in this  
24 process were retirees involved. They did not ask for  
25 our input. Retirees had zero input. Nowhere did the

1  
2 MLC consulted with us or asked us for our opinions or  
3 our experiences. On April 29, April 19, 2001, COMRO  
4 president Stew Eber sent the letter to Harry Nespoli,  
5 the president of the, the chair of the Municipal  
6 Labor Committee asking that I be appointed to the MLC  
7 steering committee for my ability to speak as both a  
8 user of the benefits and a responsible labor leader  
9 within DC37 COMRO. We got, as a result of this  
10 request we got a letter from the MLC law firm,  
11 Greenberg, Brazeli, Greenberg saying basically this  
12 is a law [inaudible] firm, we, we handle this in  
13 negotiations. You're retired, just shut up and  
14 dribble. And our union leaders smugly echoed those  
15 sentiments in their closed meetings. Everybody  
16 that's testified here so far, sir, has admitted that  
17 they're not a retiree. Even the gentleman from the  
18 UFT. He's in charge of the benefit fund, but he's  
19 not a retiree. OK, we, we requested a moratorium on  
20 this process because we felt that this was a hush-  
21 hush, rush-rush process. It was poorly implemented.  
22 They had no implementation plan. In fact, the  
23 description given to you before about the opt out  
24 process was incomplete and misleading, and if you  
25 want I will be glad to respond to that if you wish.

1  
2 The lack of transparency is just overwhelming and  
3 what they're trying to do. They threw us under the  
4 bus. [inaudible]

5 CHAIRPERSON MILLER: That's [inaudible]  
6 that's why we're here.

7 ED HESSE: Our own labor leaders threw us  
8 under the bus, sir.

9 CHAIRPERSON MILLER: That's, that's why  
10 we're here, to give you a voice and, and about the  
11 process.

12 ED HESSE: Thank you. [inaudible] want  
13 to thank the opportunity for being able to, um,  
14 appear before this committee and I'm here to answer  
15 any questions you have. As they say...

16 CHAIRPERSON MILLER: Thank you.

17 ED HESSE: Ah, the main thing, if I may  
18 say one thing before I, I'm closed.

19 CHAIRPERSON MILLER: OK.

20 ED HESSE: They sold us to a for-profit  
21 company. This is for profit. They had the  
22 opportunity, the City of New York and the MLC, to  
23 come up with a different plan, different, they could  
24 have done things incrementally.

25 CHAIRPERSON MILLER: OK.

1  
2 ED HESSE: And they threw out the baby  
3 and the bath water at the same time.

4 CHAIRPERSON MILLER: Thank you. Ms.  
5 Flan? Yes, please.

6 LISA FLANGER: OK. Ah, my name is Lisa  
7 Flanger. I'm retired from Queens College City  
8 University of New York. I served as an academic  
9 librarian from 1984 to 2017, a total of 33 years. I  
10 am here today to give personal testimony concerning  
11 the harm I fear I will suffer under Medicare  
12 Advantage, because my intensive therapeutic  
13 achievement will be subject to review for medical  
14 necessity. I am also in danger of having sensitive  
15 medical resources released to strangers composed of  
16 an impersonal cabal of [inaudible] behaviorists.  
17 [inaudible] Parker, sales manager for Alliance,  
18 stated to me your claim will be retroeffectively  
19 reviewed for medical necessity and the plan could ask  
20 your provider for medical records. According to the  
21 New York State Department of Mental Health, Medicare  
22 Advantage may impose different costs and  
23 restrictions. Simply put, New York's Medicare  
24 Advantage is a gross diminution of my benefits. My  
25 psychotherapist has his own private practice and does

1 not participate in Medicare Advantage. It is fraught  
2 with treacherous and byzantine paperwork known as  
3 preauthorizations. My provider will not spend his  
4 precious time completing them because his priority is  
5 to help his patients recover from psychic scars. My  
6 well-being will be threatened and thwarted by these  
7 constraints and road blocks to my treatment. In  
8 contrast, my original Medicare has been a blessing.  
9 I am allowed to avail myself of affordable,  
10 dependable, and continuous treatment from a trusted  
11 psychotherapist that I have depended on for a while.  
12 He accepts Medicare. I would never consider turning  
13 over confidential records to a panel composed of  
14 financial scrooges. There is no way he would ever  
15 breach his oath of confidentiality, so sacred in  
16 achievement of mental, emotional disorders. Original  
17 Medicare has allowed me to remain stable and recover  
18 from past emotional traumas. Without proper  
19 treatment I fear hospitalization and self-harm.

21 CHAIRPERSON MILLER: Thank you.

22 [applause] Please. So, um, in the interest of time  
23 I, I want to be very brief. So, um, Ms. Flanger, ah,  
24 I, I, I wish that the admin was here so that they  
25 could answer those questions, because this isn't

2 about they will tell you something about an appeal  
3 and, and as you said, you have other concerns there.  
4 Ah, do you, do you currently have the, ah, senior  
5 plan or are you on straight, you have regular  
6 Medicare?

7 LISA FLANGER: I can't hear.

8 CHAIRPERSON MILLER: Do you have  
9 Medicare.

10 LISA FLANGER: Yeah [inaudible]. I do  
11 have. I have original Medicare, yes.

12 CHAIRPERSON MILLER: Traditional  
13 Medicare? You have traditional Medicare?

14 LISA FLANGER: Yes, I do, original  
15 Medicare.

16 CHAIRPERSON MILLER: So, so you plan on  
17 opting out?

18 LISA FLANGER: I'm sorry, I can't hear  
19 that well.

20 CHAIRPERSON MILLER: Do you, do you plan  
21 on opting out 'cause you're not in the current senior  
22 plan now?

23 LISA FLANGER: Yes, I plan on opting out,  
24 no question.

1  
2                   CHAIRPERSON MILLER: Right, so that,  
3 yeah, that doesn't stand for you and, and, and Mr.  
4 Cohen and, and, and I know that you were deeply  
5 involved in these negotiations, and I, like you, sir,  
6 um, am, am, I am a former union president and  
7 business agent myself and, and, and we have, and, and  
8 my local continues to bargain, um, health care on  
9 behalf of, supplemental health care on behalf of, of,  
10 ah, our retirees. But they are engaged, so, um, I, I  
11 think that by virtue, look, public policy happens by  
12 virtue of public discourse. Because we are talking  
13 and we are talking publicly I, I think that, um,  
14 we're gonna see significant changes in, in how things  
15 are done, and that we will hear the voices of  
16 everyone involved and all those that are being  
17 represented.

18                   STEVE COHEN: May I, Mr. Chair? One  
19 thing was represented over and over again by the  
20 speaker, by, ah, the commissioner and the assistant  
21 commissioner, and that is that every doctor will take  
22 this, and that is simply not true. [applause]  
23 Doctors always have the option of not accepting, and  
24 if you want to see your doctor you have to lay out  
25 the money up front, and that can be the Medicare

1  
2 amount, or it could be way more than what Medicare  
3 will ultimately pay. And that is a burden on senior  
4 citizens and retirees.

5 CHAIRPERSON MILLER: So, I, you know  
6 what, I don't want to debate the merits of that now  
7 because this is saying that we're hearing now, I  
8 don't necessarily, you know, have an opinion, or I  
9 do, but it's, it's, you know, on, on, ah, the process  
10 itself and, and, and, but this network, these  
11 providers of this and, ah, the vendors, this, of this  
12 network are the same folks that are currently  
13 providing the benefit now.

14 STEVE COHEN: Forgive me, that's simply  
15 not true.

16 UNIDENTIFIED: It's not true, sir.

17 STEVE COHEN: Simply not true.

18 UNIDENTIFIED: Not true.

19 UNIDENTIFIED: Can I say something?

20 STEVE COHEN: Please, of course.

21 UNIDENTIFIED: OK. If, if you look at  
22 the statistics provided by the Alliance group, there  
23 are 860,000 medical providers in the United States,  
24 they accept Medicare. Their own program slide in  
25

1  
2 their dog and pony show said that only 660,000 are in  
3 an Emblem [inaudible]...

4 CHAIRPERSON MILLER: So I'm, I'm, I'm  
5 simply saying this.

6 UNIDENTIFIED: ...25% [inaudible].

7 CHAIRPERSON MILLER: I'm simply saying  
8 this, that the folks that are providing the seniors'  
9 benefit for the city now are the same two folks that  
10 will be providing this benefit.

11 UNIDENTIFIED: No, sir.

12 UNIDENTIFIED: Are you, are you speaking  
13 of the insurance companies being...

14 CHAIRPERSON MILLER: Correct.

15 UNIDENTIFIED: Right, right.

16 CHAIRPERSON MILLER: Correct.

17 UNIDENTIFIED: That, that's true, except  
18 there's a fundamental problem and that focuses on the  
19 prior authorization.

20 UNIDENTIFIED: Right.

21 UNIDENTIFIED: And the prior authorization  
22 is largely why doctors do not want to participate  
23 because they have to go through an incredible  
24 bureaucratic hurdle to provide basic diagnostic tests  
25

2 and care, and they will not do that. Whereas in  
3 Medicare...

4 CHAIRPERSON MILLER: That, so...

5 UNIDENTIFIED: ...it's approved  
6 automatically. [applause]

7 CHAIRPERSON MILLER: Yeah, but, so if you  
8 are enrolled in the current plan, if you are  
9 currently enrolled in the plan, do you, is, is there  
10 a gatekeeper?

11 UNIDENTIFIED: I'm sorry, is there what,  
12 sir?

13 CHAIRPERSON MILLER: Is there a  
14 gatekeeper?

15 UNIDENTIFIED: No, there isn't. And  
16 Medicare, the way Medicare works...

17 CHAIRPERSON MILLER: I'm not talking  
18 about traditional Medicare.

19 UNIDENTIFIED: No, no, no. The current  
20 senior care program...

21 CHAIRPERSON MILLER: I'm talking about  
22 the senior care.

23 UNIDENTIFIED: [inaudible] care program is  
24 a Medicare program and the senior care pays the other  
25 20%, and the way Medicare works it's approve and then

2 audit the doctor. In this plan, the actual retirees  
3 are potentially on the hook, and it says so in their  
4 plan.

5 CHAIRPERSON MILLER: Well, wait. Time,  
6 time.

7 UNIDENTIFIED: In their 40-page...

8 CHAIRPERSON MILLER: For, for what? Be  
9 specific.

10 UNIDENTIFIED: For prior authorization.

11 CHAIRPERSON MILLER: For, for what, for  
12 what services?

13 UNIDENTIFIED: For, it's on page, it's  
14 right here.

15 CHAIRPERSON MILLER: Right.

16 UNIDENTIFIED: This is the 40-page booklet  
17 that the city sends out.

18 CHAIRPERSON MILLER: For what services?

19 UNIDENTIFIED: For any services that  
20 require prior authorization.

21 CHAIRPERSON MILLER: Yeah, prior...

22 UNIDENTIFIED: So what it says if the  
23 claim is determined to not be medically necessary...

24 UNIDENTIFIED: What, what page is that?

25 CHAIRPERSON MILLER: Right.

2 UNIDENTIFIED: What page is that?

3 UNIDENTIFIED: They don't number the  
4 pages. It's [laughs] so it was, after I can get...

5 UNIDENTIFIED: Is it this book?

6 UNIDENTIFIED: It's in that booklet.

7 UNIDENTIFIED: Yes.

8 UNIDENTIFIED: And it's, um, the page that  
9 looks like...

10 UNIDENTIFIED: Oh, the page that looks  
11 like that. [inaudible].

12 UNIDENTIFIED: The page that looks like  
13 that.

14 UNIDENTIFIED: All right.

15 UNIDENTIFIED: And it says you can be  
16 billed. In tradition, in, in senior care, Medicare  
17 approved, and then they audit the doctor. That's not  
18 the case here.

19 UNIDENTIFIED: Right.

20 UNIDENTIFIED: The private insurance  
21 company becomes the gatekeeper, and the gatekeeper,  
22 they say it could be two days or five days.

23 UNIDENTIFIED: Right, up to 14 days.

24 UNIDENTIFIED: I turn, I turn, I ask you  
25 to look at the case...

2 CHAIRPERSON MILLER: And that is not,  
3 but, but, let's be totally genuine here. That is not  
4 for everything.

5 UNIDENTIFIED: For, no, not for  
6 everything.

7 CHAIRPERSON MILLER: That is not for  
8 everything and let's, let's not imply that  
9 everything...

10 UNIDENTIFIED: No, no, we don't know...

11 CHAIRPERSON MILLER: ...be, that, wait a  
12 minute, that everything be quiet. They are very  
13 specific in the summary plan on what that is.

14 UNIDENTIFIED: Well, they haven't  
15 actually published it yet. It's only in the,  
16 remember they have [inaudible].

17 CHAIRPERSON MILLER: The summary plan is  
18 here, it's in the book.

19 UNIDENTIFIED: No, that's a summary of the  
20 summary. We don't know what's in the contract, and I  
21 give you the example...

22 CHAIRPERSON MILLER: Listen, I've been a  
23 trustee.

24 UNIDENTIFIED: Yep.

1  
2           CHAIRPERSON MILLER: I've been a business  
3 agent. Ah, I, I know the difference, right? And I  
4 also know that you can have a contract, it may take  
5 10 years for you to put that contract on, on, on  
6 paper, right? And in the meantime those, those  
7 benefits get rendered, right? So, you know, and for  
8 the purposes, for the purposes of, of making this  
9 argument, but we're not litigating, we're just to  
10 get, factual information out as to whether or not you  
11 are going to be required to get a referral to, to  
12 have certain services rendered. And if that is the  
13 case let's be very specific about what those services  
14 are.

15           UNIDENTIFIED: It's not a referral, it's  
16 prior authorization.

17           CHAIRPERSON MILLER: A prior  
18 authorization, right?

19           UNIDENTIFIED: I'll give you the perfect  
20 example. An MRI.

21           UNIDENTIFIED: Right.

22           UNIDENTIFIED: Kathleen Valentini is 47  
23 years old, went to GHI. Her doctor went to GHI and  
24 said I don't see anything on her x-rays for the pain  
25 in her leg. I want an MRI. And Emblem Health said

1  
2 no, it's not medically necessary until she's had six  
3 weeks of physical therapy. To which the doctor, to  
4 is credit, said...

5 CHAIRPERSON MILLER: Sir. Listen...

6 UNIDENTIFIED: They already paid for it.

7 CHAIRPERSON MILLER: As, as, you're  
8 right, 'cause that as a active member that's  
9 precisely what will happen.

10 UNIDENTIFIED: And that's what will happen  
11 here.

12 CHAIRPERSON MILLER: Right, that, that is  
13 precisely what will happen as an active member, that  
14 you will...

15 UNIDENTIFIED: But Mr., Mr. Chairman, one  
16 thing that...

17 CHAIRPERSON MILLER: And, and that is  
18 something subject to negotiation that...

19 UNIDENTIFIED: Mr. Chairman, the one thing  
20 they pointed out, which I think is incorrect, and  
21 they said that if your doctor accepts Medicare now he  
22 has to accept this plan. He does not. He can accept  
23 Medicare and reject this, you, because you're under a  
24 Medicare Advantage Plan. He does not have...

1                   CHAIRPERSON MILLER: Gotcha. There,  
2  
3 there are waiver provisions that were, that they  
4 entered into that allowed them to do certain things  
5 that different, that differ from, from a, a, a normal  
6 Medicare Advantage plan.

7                   UNIDENTIFIED: I don't believe that's the  
8 case.

9                   UNIDENTIFIED: I don't believe that's the  
10 case, sir. I disagree with you.

11                   UNIDENTIFIED: That's, that's not spelled  
12 out in any of the documents they've provided. They  
13 repeatedly said that's, and they've put on the  
14 Alliance website that certain doctors are accepting  
15 this. And when those doctors were asked are you  
16 accepting it, they said no, we've never even heard of  
17 this. How can they put our name on this site as  
18 accepting the plan, when we've never heard anything  
19 about it. They are misrepresenting who is  
20 participating [inaudible].

21                   CHAIRPERSON MILLER: So, that, that, if,  
22 if that were the case that, that would be true, but  
23 I, I, you know, this is not a court of law and, and,  
24 and, and if it were and the doctors weren't here,  
25 that would be hearsay and inadmissible, right? So

1 we're, we're not gonna, ah, move forward with that  
2 now. But we, we had this same conversation, the  
3 committee internally with OLR and then for, for, for,  
4 for months now going in and, and we asked these same  
5 questions.  
6

7 UNIDENTIFIED: No, Mr. Chair, we, I, I  
8 represent...

9 CHAIRPERSON MILLER: In, in the interest  
10 of time we got, we, we got...

11 UNIDENTIFIED: Can I just say one thing,  
12 please?

13 CHAIRPERSON MILLER: ...a ton more folks,  
14 so.

15 UNIDENTIFIED: We represent, I'm, as the  
16 president of DC37 retirees we represent some of the  
17 lowest-paid workers in the city. They don't have  
18 high pension. The average pension...

19 CHAIRPERSON MILLER: I, I know, trust me.

20 UNIDENTIFIED: You know what? This...

21 CHAIRPERSON MILLER: I'm, I'm, I'm well  
22 versed with, with, with who you representing and, and  
23 so we are very much concerned. That's why we're  
24 holding this hearing, whether or not someone who's  
25 on, at the lower end of a fixed income could afford

2 or to incur any additional healthcare costs. That is  
3 the purpose. That's why we're here.

4 UNIDENTIFIED: Like if they have to go  
5 physical therapy for 10 sessions and pay \$10, \$15 co-  
6 pays for each session, which they will have to pay,  
7 that's significant money to somebody that has a \$500  
8 a month pension.

9 UNIDENTIFIED: There's incredible  
10 disparate impact...

11 CHAIRPERSON MILLER: OK.

12 UNIDENTIFIED: ...on DC37 members...

13 CHAIRPERSON MILLER: OK.

14 UNIDENTIFIED: ...who have a \$22,000  
15 pension...

16 CHAIRPERSON MILLER: [inaudible]

17 UNIDENTIFIED: ...to be asked to pay  
18 \$191.57 a month to keep their doctor. It's just not  
19 right.

20 CHAIRPERSON MILLER: That is, that is  
21 [inaudible].

22 UNIDENTIFIED: That's right.

23 CHAIRPERSON MILLER: That, that is true  
24 [applause] and that's why is this an option.

1                   UNIDENTIFIED: But, but they can't afford  
2  
3 it and it is covered by 12-126. It's under that cap.

4                   CHAIRPERSON MILLER: That, that, that is  
5 [inaudible]. What is, so we're, we're not gonna  
6 debate that. What, what, what is covered is, is, is  
7 that there is a certain benefit that they are  
8 required to give and how it happens is, is not that  
9 explicit.

10                  UNIDENTIFIED: OK, but they have given  
11 misleading information [inaudible] process, sir.

12                  CHAIRPERSON MILLER: All right, so, um,  
13 I'm sorry. We, we have to move on. And thank you so  
14 much, panel. William Friedheim, next panel. Donald  
15 Moore, and Jose Acevedo. And in the interest of  
16 time, this will be two minutes. OK, gentlemen, if  
17 you, ah, start, you can start in either direction.  
18 Um, identify yourself and please, you can begin by  
19 reading your testimony. How about we begin with Dr.  
20 Moore?

21                  UNIDENTIFIED: I'm fine with that.

22                  DONALD MOORE: Mr. Chairman, ah,  
23 honorable council members, good afternoon. My name  
24 is Dr. Donald Moore. Um, I represent the Physicians  
25 for a National Health Program and, um, I've been

1 continuously practicing medicine, primary care, in  
2 Brooklyn on 41 Eastern Parkway. We, the 20,000  
3 members of the Physicians for a National Health  
4 Program strongly object to the privatization of our  
5 Medicare [applause]. Traditional Medicare offers  
6 choice of any willing qualified provider. Medicare  
7 has one network. Medicare Advantage, a privatized  
8 managed care plan fragments health insurance into  
9 narrow networks. This results in inequitable medical  
10 care. Americans with higher income have traditional  
11 Medicare with a supplement, and those with lower  
12 income are forced into so-called Medicare Advantage.  
13 My red, white, and blue card gives me access to any  
14 doctor or any hospital anywhere in every state of  
15 this union. Medicare Advantage plans are county and  
16 state specific, like the one we're talking about  
17 here. Medicare Advantage limits access through  
18 requirements for prior authorization. When I order a  
19 CT scan or an MRI those private insurance companies  
20 frequently deny payment. Losing traditional Medicare  
21 will result in loss of access, loss of portability,  
22 great health injustice, and less choice. Ladies and  
23 gentlemen, I urge you to stop the robbery. Don't  
24 allow them to take away the retirees' traditional  
25

1 Medicare and replace with a Medicare disadvantage.  
2 Instead, let us all work to an improved Medicare for  
3 all. Thank you very much [applause]. And thanks for  
4 the opportunity to speak.  
5

6 CHAIRPERSON MILLER: You're welcome, sir,  
7 Doctor.

8 WILLIAM FRIEDHEIM: My name is Bill  
9 Friedheim. I'm chair of the Retirees Chapter of the  
10 Professional Staff Congress, CUNY. I'm not going to  
11 read my testimony. I'm gonna spare you that. But I  
12 am going to comment on what the commissioner and  
13 deputy commissioner from OLR stated earlier in the  
14 day. The commissioner said this is a win-win for  
15 everybody. It's not a win-win for me. It's not a  
16 win-win for members of our Retirees Chapter. It's  
17 not a win-win for 250,000 municipal retirees. The  
18 commissioner then went on to say that this Medicare  
19 Advantage plan provides things that traditional  
20 Medicare doesn't. And this booklet says the same  
21 thing. In fact, this booklet says unlike traditional  
22 Medicare you can see any doctor, any medical provider  
23 who accepts Medicare. Well, that's true under  
24 traditional Medicare, as hundreds of people, you  
25 know, have already told us. Council Member

1  
2 Dinowitz's, you know, constituents have written to  
3 him. Their doctors are telling them that they won't  
4 accept it. They won't accept it. The commissioner  
5 also said that unlike traditional Medicare, ah, you  
6 have no co-pay for a wellness, for a wellness visit.  
7 Well, visit the Medicare website. You'd absolutely  
8 have that under traditional Medicare, once, ah, you  
9 pay 12 months of Medicare Part B. What the city and  
10 what the MLC did is they reached for the low-hanging  
11 fruit - retiree healthcare benefits. In the midst of  
12 a pandemic they targeted the most vulnerable  
13 healthcare population in New York City. Now they,  
14 this is a win-win? As a previous, ah, ah, speaker  
15 said, under traditional Medicare I don't have prior  
16 authorizations for an MRI, ah, or for other things.  
17 Under this program there are prior authorizations. I  
18 think that what our presumptive mayor said, I say  
19 presumptive, the election hasn't been held yet, but I  
20 think Eric Adams is gonna be our next mayor, ah, this  
21 is classic bait and switch. I really implore the  
22 City Council to press, to get the city to press the  
23 pause button. Take a step back, examine what's  
24 happening, and stop this, please [applause].

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25

CHAIRPERSON MILLER: Mr. Acevedo.

Please, again, I can't, that, that takes time and, and we have a way of doing things around here, and please observe that, OK?

JOSE ACEVEDO: Ah, yes. Ah, ladies and gentlemen and, um, counselors, ah, first of all I thank you for giving me this audience and time to speak. Um, one is, you know, we, we were all here when we heard how the, um, people from Medicare Advantage, how they painted this rosy picture about how wonderful this insurance is gonna be. We also heard a member of the UFT instead of serving our interests was serving the interest of a private insurance company, and someone from the OLR. Um, one of the things we want to say is we have to keep in mind that this is a private company that is for a profit. The question is, how did they reconcile for profit with serving the needs of their beneficiaries? We, we understand that this is the bottom line for them, and what comes first, the bottom line or serving the needs of those people that need hospitalization and need, ah, health care. Those are one of questions. You don't have to be a rocket scientist to figure that out. But I, ah, want to

1 wish, one of the things I wish to do is give  
2 testimony to the, to those members of the UFT  
3 retirees, city workers, and UFT Department of  
4 Education workers in general. Um, one of the things  
5 is this. Many of us chose to work in the public  
6 sector, not with the illusion of getting rich, but  
7 because it was something we felt passionate about and  
8 we were afforded safeguards and security benefits  
9 during our senior years. Our Medicare health plan  
10 was one of those guaranteed securities. Today we  
11 find that Mayor Bill de Blasio has decided that the  
12 only way to save the city 600 million dollars is on  
13 the backs of retirees. That is, that is a plan that  
14 is unacceptable. Ah, we have given 30 years or more  
15 of our lives working and contributing to make the  
16 city the great, the great place it is today. We  
17 willing invested those years of our lives with the  
18 pride and understanding that city, and I request a  
19 little more time, please, with the pride and  
20 understanding that the city would keep its end of the  
21 bargain. We also trusted our union to look out for  
22 our interests, to make sure that they kept their end  
23 of the bargain. Instead we find out, we discover  
24 that the city politicians and our union leaders have  
25

1 betrayed that trust by arbitrarily forcing us to  
2 accept privatized health insurance that despite their  
3 promises will be inferior in quality, limit us access  
4 to health care, and it will mean additional out-of-  
5 pocket expenses. The outcome from transitioning, and  
6 something else you should keep in mind, from original  
7 Medicare to private insurance will mean we're gonna  
8 have a two-tier health plan. Those people who can  
9 afford to pay higher premiums are gonna keep their  
10 original medical health care. They're gonna keep  
11 their Medicare, um, classic Medicare. Those people  
12 who cannot are gonna have to settle for an inferior  
13 private healthcare insurance where they are gonna  
14 have limited access to doctors. They are gonna have  
15 to pay out-of-pocket expenses. And they are gonna  
16 get less health services. This is what's gonna  
17 happen. It's gonna have an adverse effect on the  
18 overwhelming number of city works.

20 CHAIRPERSON MILLER: Thank you, sir.

21 JOSE ACEVEDO: Can I have just  
22 [inaudible]?

23 CHAIRPERSON MILLER: We, we gotta wrap.  
24 We, we have tons of people. Thank you so much, Mr.  
25 Acevedo. Um, before the panel concludes that, what,

1  
2 what, Doctor, what, what reasons would doctors have  
3 for not accepting this insurance?

4 DONALD MOORE: Well, I do not accept  
5 Medicare Advantage. I don't accept Medicare  
6 Advantage because I, I practiced for about 30 years  
7 taking those types of insurances. And for me to  
8 continue practicing, not to lose money on each  
9 patient, I had to refuse that. Medicare Advantage  
10 makes money by cutting the fee.

11 CHAIRPERSON MILLER: Is, is the  
12 reimbursement different?

13 DONALD MOORE: It cuts my fee. I get  
14 less each I see a patient. But more than that, I get  
15 a headache when I see those patients. The reason is  
16 because if I order an MRI, if I order a CT scan, it  
17 takes three, four days of work to get it done and I  
18 may, I may not get paid or the radiologist may not  
19 get paid.

20 CHAIRPERSON MILLER: What's the  
21 difference in the fees?

22 DONALD MOORE: The fees that I get from?

23 CHAIRPERSON MILLER: Yes.

24 DONALD MOORE: Well, what they do, what a  
25 Medicare Advantage does is they take the Medicare fee

1  
2 and then they go to the doctor and negotiate a lower  
3 fee. So they make the difference. That's those for  
4 profits [inaudible].

5 CHAIRPERSON MILLER: Do they do that, do  
6 they do that, well do they do that across the board?

7 DONALD MOORE: Yes, they do it across the  
8 board.

9 CHAIRPERSON MILLER: Well, it's certainly  
10 not, they don't go to every individual doctor and say  
11 this is, what, what would you accept?

12 DONALD MOORE: Well, they go, it, it  
13 works differently. In a private individual physician  
14 like me, they give me a lower fee. When they go to  
15 the big hospital and negotiate the fee...

16 CHAIRPERSON MILLER: [inaudible].

17 DONALD MOORE: ...they tell them how much  
18 they're gonna get. So they balance it that way. And  
19 then after they're done they come to my office,  
20 review my charts, find additional things that I  
21 didn't think was important, and go back to Medicare  
22 and say we have a sicker patient, give us more money.  
23 So that's the kind of for thing. When they said in  
24 the testimony earlier that we go back to the  
25 government and get more money, that's exactly what

1 they do. So we as taxpayers, we pay more for that  
2 Medicare Advantage.  
3

4 CHAIRPERSON MILLER: OK. Thank you.  
5 Thank you, panel. Next panel, Gloria Branman, and  
6 Bruce Rosen, and Dana Simon.

7 UNIDENTIFIED: Good afternoon Ms. Simon,  
8 Branman, and, ah, Mr. Rosen. Um, would you like to,  
9 are you Ms. Simon?

10 GLORIA BRANMAN: No.

11 UNIDENTIFIED: Ms. Branman?

12 GLORIA BRANMAN: I'm Ms. Branman.

13 UNIDENTIFIED: I had a 50/50 shot, didn't  
14 I. Um, Ms. Branman, would you like to commence your,  
15 your testimony, please?

16 GLORIA BRANMAN: Sure. Thank you.  
17 Greetings, everyone. My name is Gloria Branman. I  
18 was a happy teacher for 32 years. My salary was  
19 modest, but I believe in public education and I  
20 looked forward to retiring with the health care I was  
21 promised, and I've been really pleased with it,  
22 Medicare with GHI Senior Care. Um, I never asked for  
23 a change, certainly not to an inferior Medicare  
24 Advantage plan to, to save 600 million, to use a  
25 common expression we've heard all day, the city threw

1  
2 us under the bus, and another thing we've already  
3 heard, hah, Eric Adams yesterday, recently said that  
4 this change amounts to a bait and switch, and while I  
5 would agree with that, he is correct on that. So I  
6 learned in early May that my union, the UFT, had been  
7 negotiating secretly for three years to make this  
8 change. Well, I was shocked. I was angry, um, and  
9 so in order to let other, other people know, my  
10 caucus, which is called Retiree Advocate, we planned  
11 a webinar. 425 people quickly, quickly registered.  
12 None of the attendees had any idea that their health  
13 care was about to change. There was confusion, fear,  
14 anger, from retirees all over the country. It hasn't  
15 changed much, either. The information that we got,  
16 or should I say the sales pitches that we have heard  
17 since then have been false, incomplete, confusing,  
18 and ever-changing. Even now if you call any of the  
19 numbers of you've heard this, we are still getting  
20 different answers to the same question. So it says  
21 in the booklet that we received, and I was gonna hold  
22 it up, but I forgot, I think it's around someplace,  
23 that this is only a guide, not a contract, and then  
24 I'm gonna quote, "The entire provisions of benefits  
25 and exclusions are contained in the benefits chart

1  
2 and the evidence of coverage, EOC, which are received  
3 upon enrollment. In other words, we get all the  
4 information after we are enrolled. I think that is  
5 illegal, which is why the, the judge, um, gave us an  
6 injunction, and if this goes in we're gonna have a  
7 two-tiered system, those that can afford and those  
8 that can't, and you've heard that before, too. So  
9 I'm gonna end by saying yes, healthcare costs are out  
10 of control. But we can't afford free health care in  
11 this country. How can we do it? We're gonna cut the  
12 military budget and fund our community needs, fairly  
13 tax rich, and the real estate, financial, and banking  
14 industries.

15 UNIDENTIFIED: Thank you.

16 GLORIA BRANMAN: And we need a national  
17 health care. If we had the New York State, the New  
18 York Health Act, we wouldn't be wasting our time now  
19 here. So, um, in, in, um, closing I ask you please  
20 just stop this from happening. Thank you.

21 [applause]

22 CHAIRPERSON MILLER: Mr. Rosen?

23 BRUCE ROSEN: Yeah, Bruce Rosen. Um, a  
24 lifelong New Yorker, um, I was employed by, um, the  
25 city for three-and-a-half decades, most of that time

1  
2 with the Department of City Planning. Um, I am a  
3 retired member of DC37, um, the Civil Service  
4 Technical Guild. I managed to be on as a retiree a  
5 so-called town hall, um, telephone call last night,  
6 um, with the head, Henry Garrido. Um, when I got the  
7 call and Mr. Hisakoo was here, who heads the  
8 retirees, didn't get a call so he couldn't be on it.  
9 Um, I got the call, said it's in progress. Never got  
10 a prompt to say how to ask a question. Mr. Garrido,  
11 who is, um, very polite all through, and just  
12 repeated all the hackneyed things that everyone has  
13 said here, and then there were questions by whoever  
14 it was knew how to get in. I had tried the star  
15 this, star that, and didn't want to keep doing it  
16 'cause I might get disconnected. Um, and then one of  
17 the callers said hi, Henry, this is such-and-such,  
18 and he says has this been set up to, to friendly  
19 callers? But one of the interesting things that he  
20 said was is that there will never be an opt out, you  
21 know, time after this one. This is your last chance.  
22 Um, for the first time I got a trifold yesterday from  
23 the union explaining what this was about. Yesterday!  
24 We technically have 'til the 31st through whatever it  
25 is. Um, as you've heard from many people, the

1 information and the misinformation has been hard on  
2 this. Um, as someone who has, all of the, all of the  
3 information has been geared to a single option that,  
4 that people have which seems to be GHI Emblem. I am  
5 in Aetna. Never could I, could I find any  
6 information. And I have to tell you, I, they have  
7 elements in my current thing that, you know, a nurse  
8 will call you. My then-nephrologist, when I was  
9 getting these, these quotes that stop listening to  
10 them, they are literally gonna make you sick. For  
11 the option of this health the, um, um, sports clubs  
12 thinks they only have value if there are free  
13 courses, you know, they're, and you never use a  
14 personal trainer. Otherwise, the health club has no  
15 value to anyone. But I think the most telling thing,  
16 I was one of the people who took part in June in a  
17 die-in outside the state capitol in hopes that, um,  
18 the state legislature would bring up for a vote the  
19 New York Health Act, because they then had the votes.  
20 But the major unions, mine included, intervened to  
21 say, no, you can't do this because this is what we  
22 offer our employees and we don't really give a damn  
23 about anybody else in the state. People are hoping  
24 that they can bring it up in the next session...

1  
2 CHAIRPERSON MILLER: [inaudible] wrap it  
3 up.

4 BRUCE ROSEN: But I think you have to  
5 look systemically, and one more thing, sir, the costs  
6 aren't just driven by the unions, like CBC, what have  
7 you. The previous governor promoted, um, unification  
8 of the hospital systems and lots of closures in this.  
9 I can tell you, and one of the big hospitals will  
10 tell you that, if you're in one unit of say Mount  
11 Sinai they may or may not accept your insurance.  
12 They may not accept it on the floor that you're on.  
13 Um, I had that experience. I had that with my late  
14 mother, bringing a 92-year-old with an aide to, to,  
15 to a hospital for an appointment that's made and to  
16 find out that she wasn't covered and having to  
17 reschedule that. So this is the kind of system that  
18 has holes in it and I don't think it's an  
19 improvement.

20 CHAIRPERSON MILLER: Did your mother have  
21 Medicare Advantage?

22 BRUCE ROSEN: Excuse me?

23 CHAIRPERSON MILLER: You said that you  
24 took her to the hospital and, and, and then, and the  
25

1 insurance wasn't accepted. What kind of insurance  
2 did she have?

3  
4 BRUCE ROSEN: This, this was, was on  
5 Medicare, I think it was GHI then. Um, but they  
6 didn't accept it and they would say you have to be  
7 specific. The hospitals all have multiple sites now,  
8 as you know. They have the, the outpatient  
9 satellites for their physicians, and you have to  
10 check with each one, and you literally have to check  
11 for unit by floor.

12 CHAIRPERSON MILLER: [inaudible].

13 BRUCE ROSEN: The procedures for intake  
14 for the emergency room are not...

15 CHAIRPERSON MILLER: [inaudible]

16 BRUCE ROSEN: ...the same upstairs where  
17 the beds are.

18 CHAIRPERSON MILLER: OK.

19 UNIDENTIFIED: I'm speaking on behalf of  
20 my friend and former coworker, Dana Simon, and I'll  
21 just speak, I'll give part of her, um, testimony, and  
22 then she's just gonna add something. Dear City  
23 Council Members, I am a retired New York public  
24 librarian who worked for over 20 years. I am legally  
25 blind and hearing impaired with two cochlear

1  
2 implants. I want to let you know of the plight of  
3 city retirees. The current administration and some  
4 union heads have made a backroom deal to take away  
5 our Medicare that we fought for. They want to switch  
6 us to a single private Advantage Care plan and  
7 penalize us if we choose to stay in our current  
8 public Medicare GHI plan, which a majority of us are  
9 on. New York City Organization of Public Service  
10 Retirees is the one organization that is fighting for  
11 retirees in court and won an injunction. My union,  
12 DC37, is still telling we need to opt out to keep our  
13 current plan. What that means is we will have to pay  
14 additional premiums which will cost my husband and I  
15 over \$4800 a year and charging us co-pays and no  
16 yearly maximum. Dana, do you want to say something?

17           DANA SIMON: And, and also the yearly  
18 maximum, we did not have any co-pays last year, so we  
19 didn't need a maximum. So now they're taking away  
20 the maximum. OK, continue to read the next. I also  
21 want to say I retired because I lost my vision, so,  
22 um, but while working I did receive a cochlear  
23 implant and at that time I was on an Advantage Care  
24 and I received one cochlear implant and then when I  
25 received my second my doctor was the head of NYU ENT,

1 um, and he, he, um, they said my, ah, the plan said  
2 my, ah, cochlear implant was experimental to have a  
3 second one. They used outdated data from the 1980s  
4 to say it was experimental. It had, my doctor had to  
5 go all the way to state court. All three doctors in  
6 the state court agreed that my cochlear implant was  
7 necessary, so the plan denied it. Continue reading,  
8 Chris.

10 UNIDENTIFIED: OK. My husband's doctor  
11 was listed as being on the Advantage Plan, but he is  
12 not. As he is out of network, we will have to pay up  
13 front every month and hope we get reimbursed. I was  
14 told different answers when calling the insurance  
15 hotline about tests and specialists. I am also told  
16 I will need approval to obtain supplies for my  
17 cochlear implant, which I don't have to do on my  
18 current plan, which just bills Medicare. Do I have  
19 time?

20 DANA SIMON: Can I add a little to that?

21 UNIDENTIFIED: No.

22 DANA SIMON: OK.

23 UNIDENTIFIED: We're finished.

24 DANA SIMON: OK. Ah, we called Alliance  
25 and, ah, they actually called my husband's doctor.

1  
2 He told them he would not accept their plan, even  
3 after they so-called educated him. He didn't, he  
4 said he wouldn't take their plan. They said in that  
5 case he's out of network. They don't say how you're  
6 supposed to pay or what you're supposed to do if you  
7 have to submit your bill to the plan. You have to  
8 pay up front, and every month send in a claim form  
9 and your receipts. And then the insurance company  
10 will have to pay you back. So you're gonna have lay  
11 the money up front if your doctor is out of network.

12 CHAIRPERSON MILLER: OK, thank you.

13 Thank you, panel. I, I do have a question. Were,  
14 were you told, um, who told you very specifically, or  
15 told your husband, that the process would now be that  
16 you had to pay up front and, and would be reimbursed.

17 UNIDENTIFIED: Who told your husband that  
18 he has to pay up front?

19 DANA SIMON: Ah, Alliance, ah, their 833  
20 call number told us this.

21 CHAIRPERSON MILLER: OK.

22 DANA SIMON: OK. They also told, first  
23 they said to see a specialist, you don't need  
24 preapproval. But then they told me to see a  
25 specialist to do any test or anything like that would

2 need preapproval. So therefore the specialist needs  
3 to be approved by a primary doctor.

4 CHAIRPERSON MILLER: Thank you.

5 DANA SIMON: So I was given two different  
6 answers on two different times.

7 CHAIRPERSON MILLER: Right, right. OK.  
8 So we, thank you.

9 DANA SIMON: The other thing is my...

10 UNIDENTIFIED: Dana, we're finished.

11 DANA SIMON: OK, we're done, OK, sorry.

12 CHAIRPERSON MILLER: Thank, thank you,  
13 but we, we, listen, all this information is going to  
14 go back to, to OLR, it's gonna go to the providers,  
15 and, and that's why we're here today, to make sure  
16 that, you know, whatever happens, that this  
17 information, that your voice is being heard. If you  
18 wasn't in the room when this thing was being  
19 formulated, you're certainly in the room now. So  
20 thank you.

21 UNIDENTIFIED: Thank you very much.

22 DANA SIMON: Thank you.

23 CHAIRPERSON MILLER: Next panel.

24 BRUCE ROSEN: Council Member Miller, is  
25 there a chance you could prod your colleagues on the

1  
2 Health Committee to also have a hearing on this,  
3 because it fits into the, the broader framework of  
4 how health care is delivered in the city.

5 CHAIRPERSON MILLER: OK, they, they  
6 actually had a similar hearing last Friday.

7 BRUCE ROSEN: They did?

8 CHAIRPERSON MILLER: Yep.

9 BRUCE ROSEN: Thank you.

10 CHAIRPERSON MILLER: OK. Barbara  
11 Turkowitz, Linda Ostriker, and Lisa Lauren. Let me  
12 see [inaudible] mess that one up.

13 UNIDENTIFIED: Would you like me to  
14 start?

15 CHAIRPERSON MILLER: OK, please.

16 BARBARA TURKOWITZ: Hi, I'm Barbara  
17 Turkowitz. I know it's been a long afternoon. Thank  
18 you for still being here. I've sat on that side of  
19 the dias for 12 years when I worked at the City  
20 Council, so I know what it's like when the hearings  
21 run a long time. I submitted comments, but I'm not  
22 going to read them. Um, instead what I'm going to do  
23 is to say that as a retiree there is very little  
24 clout that you have in anything that goes on. If the  
25 unions, I, let's be, I was never part of the union so

1 I wouldn't be represented in any way on the MLR, the  
2 MLC. I was managerial. Um, but separate from that,  
3 even in the unions, people who were union, do not  
4 vote once they're retirees in almost any of the  
5 unions. That means that the union leadership is not  
6 beholden to them and that's not the people that they  
7 listen to most. Even if they got the world's best  
8 deal on this particular contract, there's no  
9 guarantee that once you separate out this group and  
10 make it separate that they will ever have enough  
11 clout at the time to negotiate these in terms going  
12 forward. It puts everybody in a vulnerable position.  
13 So I really think that this bifurcation and moving  
14 these into separate systems creates an enormous  
15 amount of fear for reasonable reasons on the part of  
16 retirees. The other thing I want to say, having  
17 spoken to my cousin, who is a gerontologist and my  
18 own doctor, and it reiterates some of what you've  
19 heard from other people, is that the problem with  
20 these plans is not that you can't see a doctor, it's  
21 that once you walk into the doctor's office they  
22 can't do anything without preapproval. That's not  
23 true for Medicare. Medicare has very few  
24 preapprovals, and this has a lot of preapprovals.

1  
2 Even if my doctor wants to send me to physical  
3 therapy they need preauthorization. My doctor says  
4 he's not interested in doing all these  
5 preauthorizations. That's not the way they work. It  
6 doesn't, doesn't work for their office. So I think  
7 that's where the disciplinary lies.

8 CHAIRPERSON MILLER: Thank you very much.

9 UNIDENTIFIED: Hi, um, can you hear me?

10 CHAIRPERSON MILLER: Push the red button  
11 please.

12 Can you hear me now? OK.

13 CHAIRPERSON MILLER: Yes, ma'am.

14 LINDA OSTRIKER: Ah, I'm Linda Ostriker.

15 I used to work for the City Council, um, as the  
16 budget analyst for the Health Committee, and I've  
17 been doing health policy for a very long time.  
18 You've asked why retirees don't like this plan. It's  
19 because there's no magic wand that the city can wave  
20 to make this Medicare Advantage plan better than all  
21 the other Advantage plans. We can only go by the  
22 records and data about what other plans are like.  
23 The one thing we know about this plan is that they  
24 totally fumbled a hotline that was supposed to inform  
25 us. The GAO, the US GAO, found that people in their

1 last year of life were two or three times more like  
2 than at other times to move from Advantage back to  
3 traditional Medicare, because that's when they need  
4 the best care. The National Bureau of Economic  
5 Research found Advantage plans take in 30% more money  
6 than they spend on health care. Spending for  
7 patients in traditional Medicare is 20% higher than  
8 for those in Advantage plans. People in Advantage  
9 plans get 15% fewer call enhancer screenings, 24%  
10 fewer diagnostic tests, and 38% fewer flu shots. And  
11 the city's new Advantage plan is, as we've heard,  
12 going to catch us with the prior approvals. I saw  
13 the list of services and there are over a hundred of  
14 them. Any in-network doctor is supposed to know  
15 every service that he has to get prior approval for,  
16 or else he's gonna get stuck with the bill. So if  
17 they don't want to get prior approval then they'll,  
18 some of them will not even recommend certain services  
19 and others will leave the plan. The catch is if you  
20 go to an out-of-network doctor then you have to pay  
21 for the service if the plan gets the bill and decides  
22 that it wasn't necessary, and that, those costs are  
23 not subject to any out-of-pocket limit. Thank you.

1  
2           LISA LAUREN: Good afternoon, everyone.  
3 My name is Lisa Lauren and I retired from city  
4 government in 2018 after 33 years of public service.  
5 From November 2002 to November 2012 I was the deputy  
6 agent chief contracting officer at the New York City  
7 Department of Finance. And I was a member of the,  
8 ah, the National Government, I'm sorry, the National  
9 Institute of Government Purchases, Purchasers, since  
10 1997. I served as president of the local New York  
11 City chapter for three years. My comments relate to  
12 the procurement process for the chosen Medicare  
13 Advantage plan. I hope I'm not taking y'all in the  
14 weeds here, but I'm sure council members will know  
15 what I'm talking about. I'm concerned about the  
16 rushed, almost chaotic way the change was  
17 implemented. On October 18, 2021, a Notice of Public  
18 Hearing appeared in the *City Record*. All these  
19 things are attached. In accordance with procurement  
20 policy board rules, the proposed contractor has been  
21 selected by the negotiated acquisition method  
22 pursuant to such and such and such of the, um,  
23 procurement policy board rules. Per the procurement  
24 policy board rules, this method is used when there is  
25 limited time available to procure necessary goods or

1 services, when only a few vendors are available to  
2 provide the goods needed, or when a competitive  
3 procurement is otherwise not feasible. I would like  
4 to know the justification used by OLR in the  
5 selection and the approval of the negotiated  
6 acquisition method. Specifically, why was time  
7 limited for this procurement? The city and the  
8 unions agreed in 2018 that cost-savings measures were  
9 needed to strengthen the Health Stabilization Fund  
10 after raises were granted through collective  
11 bargaining. In other words, they took the money from  
12 the Health Stabilization Fund to fund raises. We all  
13 know this. It's in writing. The solicitation did  
14 not really appear, that was 19, ah, I'm sorry, 2018.  
15 But the solicitation. Oh, I'm sorry, I had so much  
16 more. May I continue. I just have another half a  
17 page.

18  
19 UNIDENTIFIED: [inaudible].

20 LINDA OSTRIKER: OK, OK, that's fine.

21 I'll just finish this part. Um, I'm sorry. Ah, OK,  
22 this solicitation did not appear to really get going  
23 until OLR's notice of request for expressions of  
24 interests as published in November 2020. Time-  
25 limited situations are usually when a vendor needs to

1  
2 be selected quickly because an agency has to respond  
3 to a court order, or funds from an outsource will be  
4 lost, or an existing vendor has been terminated. I  
5 don't understand why it took them two years. Why was  
6 a more competitive procurement, such as competitive  
7 sealed proposal, not feasible? Everybody says RFP,  
8 but it was not an RFP. It was a negotiated  
9 acquisition, which means with one vendor. With all  
10 medical insurance companies certified to do business  
11 in this country, how many companies responded to  
12 OLR's Notice of Request for [inaudible]. Did the  
13 procurement go through the usual rules and oversight  
14 process, or was it rushed through under emergency  
15 Executive Order EE1, which suspended laws and  
16 regulations related to procurement in the city since  
17 the shutdown of March 17 due to COVID. I can see why  
18 this is health-related, but not necessarily COVID-  
19 related. In fact, I would argue that changing health  
20 plans for 250,000 elderly retirees during a pandemic  
21 is pretty dangerous. Furthermore, I suspect that OLR  
22 was able to do this without needing to bother with  
23 the normal reviews afford by the checks and balances  
24 that are attached to procurements of this size and  
25 scope. You can read the press releases from, um,

1  
2 Comptroller Stringer saying that thousands of,  
3 thousands of contracts and billions of dollars have  
4 been let by the city without any oversight approval  
5 by the comptroller's office under the emergency  
6 rules, and I suspect that's how they got this done.  
7 Um, just in closing, I object to this rushed, non-  
8 competitive, ill-conceived acquisition done without  
9 considering the needs of the retirees who performed  
10 their jobs in good faith for decades, and with the  
11 understanding that contractually the city would  
12 supplement their Medicare.

13 CHAIRPERSON MILLER: Thank you, and I  
14 appreciate your, your expertise and, and, and  
15 certainly, and bringing a different vision and  
16 different voice to this process that we have not  
17 heard about that. I'm concerned about that as well,  
18 but, you know, we're not, there's, there's a little  
19 experience on this side of the table as well.

20 LINDA OSTRIKER: Good.

21 CHAIRPERSON MILLER: Right, and...

22 LINDA OSTRIKER: I just know when I...

23 CHAIRPERSON MILLER: That they just don't  
24 get to say and, you know.

2 LINDA OSTRIKER: Yeah, and I'm sorry for  
3 the weeds.

4 CHAIRPERSON MILLER: That's why we're  
5 here. But we do...

6 LINDA OSTRIKER: It's very difficult to  
7 get a negotiated acquisition and [inaudible] so.

8 CHAIRPERSON MILLER: And, and we're here,  
9 and we're taking notes, and, and, ah...

10 LINDA OSTRIKER: Thank you.

11 CHAIRPERSON MILLER: And this certainly  
12 will, will be a part of whatever happens. Um, this  
13 voice will be heard for sure.

14 LINDA OSTRIKER: Thank you.

15 CHAIRPERSON MILLER: Thank you, panel.

16 LINDA OSTRIKER: The other data is in my  
17 written testimony.

18 CHAIRPERSON MILLER: Yep, OK, I have it  
19 here. Judy Arnow and Michael Schulman, Ellen Fox.  
20 OK. Ah, if you could, Sergeant at Arms, take those  
21 testimonies and we will adhere to two minutes because  
22 the room has to be cleared. How about we go with  
23 Martha Cameron? Is Martha ready? She's ready to go.  
24 Martha, you know what happens when you, when, when  
25

1  
2 you are so ably ready? And you jump in and pitch  
3 hit? You get to start. Put you right to work.

4 MARTHA CAMERON: Is this on?

5 CHAIRPERSON MILLER: It's off now.

6 MARTHA CAMERON: OK, got it.

7 CHAIRPERSON MILLER: There ya go.

8 MARTHA CAMERON: OK. So I'm not a union  
9 member. Ah, I am the spouse of a DC37 retiree. And  
10 I'm not gonna read this stuff because everybody's  
11 mostly said it already. Um, the issue, I'm going to  
12 just hit the high points. The issue of  
13 representation, the retirees have had no  
14 representation. We don't vote in union elections.  
15 They don't, they can't go out on strike. They have  
16 no leverage and that's why the money is taken from  
17 the retirees and not elsewhere, because they can't  
18 vote Henry Garrido and Mulgrew out of office. That's  
19 one. Two, you've heard all about the co-pays, the  
20 preauthorizations, the denials. Try and deal with  
21 that stuff when you've got glaucoma, when you've got  
22 Parkinson's, when you're 89 years old and you don't  
23 know how to use a computer. It's impossible. Three  
24 - there are two city plans. One is the Medicare  
25 Advantage that they want to foist on us. One is the

1  
2 one we have now, which is Senior Care. That is  
3 traditional Medicare plus Medigap. What they're  
4 doing is they're shifting everybody onto the Medicare  
5 Advantage. They should have made it opt in  
6 voluntarily if it's so great, and let us keep the  
7 Senior Care. The problem is with these two plans is  
8 we're creating a two-tiered system - those who can  
9 afford to stay out of this Medicare Advantage will do  
10 so. And if you look at who can afford, they're gonna  
11 be predominantly white, as you can see from this  
12 room, predominantly male, and younger. Old retirees  
13 are existing on smaller pensions and people who are  
14 of color and are women are the ones who are the low-  
15 wage workers in this city predominantly. They're  
16 getting screwed. I want to speak specifically to the  
17 hidden agenda behind all of this. Nationally, 43% of  
18 Medicare enrollees are now in Advantage plans. These  
19 are not Medicare plans. These are a way of funneling  
20 our tax dollars, our contributions, into private for-  
21 profit corporations. They are allowed to skim 15%  
22 right off the top for their own profit and hand us  
23 back whatever they feel like. This is privatization  
24 of one of our greatest public sources of wealth in  
25 this country and if they go after the Medicare

1  
2 they're going after Social Security, the way they're  
3 going after every other damn thing in this country  
4 that the neoliberals and the neocons have  
5 manufactured for us. No other civilized,  
6 industrialized country has this mess. I grew up in  
7 Canada. I know what Canadian health care is like. I  
8 know what it's like in Italy, where my sister lives.  
9 This is a mess. It's expensive, and it's for making  
10 money. We are not patients. We are profit  
11 centers....

12 CHAIRPERSON MILLER: Thank you.

13 MARTHA CAMERON: ...for these private  
14 corporations. That's my thing.

15 CHAIRPERSON MILLER: Thank you, thank  
16 you. [applause] Go ahead, sir.

17 MICHAEL SCHULMAN: Ah, thank you, Chair.  
18 Ah, thank you to the council. Ah, my name is Michael  
19 Schulman. I'm a New York City retiree, 36 years of  
20 service, and, ah, former vice president of the United  
21 Federation of Teachers. And I'm a Brooklyn resident.  
22 56 years ago a kid was growing on Tilden Avenue in  
23 Brooklyn. His family home was four houses away from  
24 the home previously owned by Jackie Robinson, the  
25 great African American baseball player. His hero

1 represented greatness, but most importantly honesty  
2 and integrity. That kid was me. It was during the  
3 Vietnam War and I was outraged and repulsed at the  
4 lies and hypocrisy being fed to the American people.  
5 Little did I know that 60 years later I would  
6 experience similar feelings at being fed lies,  
7 obfuscation, and misinformation from my city and my  
8 own union, the United Federation of Teachers,  
9 regarding the switch to Medicare Disadvantage. As  
10 the council is surely aware, New York City retirees  
11 did not find out until mid April, when an alliance of  
12 retiree organizations, COMRO, we heard one of their  
13 representatives, issued an open letter to Mayor de  
14 Blasio and the Municipal Labor Committee. Deriding  
15 the lack of transparency and backroom dealing  
16 regarding this particular deal, who would believe,  
17 ah, it. Was traditional Medicare broken? Were  
18 droves of retirees complaining about their medical  
19 coverage? Instead, we found out it was about a bait  
20 and switch deal agreed to years earlier to save the  
21 city 1.1 billion dollars in exchange for salary  
22 increases for city workers. What could be more  
23 outrageous than a deal to offer salary increases at  
24 the expense of retirees, who in their golden years  
25

1 expected stability and security. Ah, I'm gonna  
2 conclude with a short story. I'm aware of the  
3 limits. I received an email forwarded to me from a  
4 city retiree, who wrote to our union president,  
5 Michael Mulgrew. The retiree wrote, I called my  
6 doctors and they said they had never heard of this  
7 plan so they can't tell me if they will accept it.  
8 Mr. Mulgrew's response was we can't stress enough,  
9 you can continue seeing your current doctors as long  
10 as they accept Medicare. We heard that again today  
11 here. If your doctor accepts Medicare you  
12 [inaudible] see them, etcetera, etcetera. Last week  
13 I had a visit with my endocrinologist. I asked him  
14 specifically if he was going to accept Medicare  
15 Advantage. He told me he was not accepting Medicare  
16 Advantage and to make an appointment to see him in  
17 three months. I didn't tell him, but this was after  
18 the period that Medicare Advantage takes, ah, effect.  
19 I implore the City Council to do all in its power to  
20 end this corrupt deal. Thank you.

22 UNIDENTIFIED: It's on?

23 ELLEN FOX: Yes. My name is Ellen Fox.  
24 I'm a teacher who retired after 37-1/2 years in  
25 service, and I'm active member of the UFT to this

1 day. I'm here to address an issue which has been  
2 nagging at me for some time but has, I believe, never  
3 been clearly formulated. It's a question of  
4 legality. When I first became conscious of the  
5 change of medical plans before us, nothing had been  
6 elaborated about details other than soothing words  
7 from our union hinting at white glove concierge  
8 service and better service than we had ever had  
9 before, all to save the city money. It seemed  
10 implausible and I grew nervous. Then in late August  
11 or early September the Alliance actually sent out a  
12 guide, and here I've brought the guide with me, right  
13 here, the only piece of information that we have  
14 received to date from anybody. Um, OK, OCG nerd that  
15 I am, I read straight through, even going where most  
16 people don't, the appendix. And it was in the  
17 appendix that I found lots and lots of very  
18 interesting things, a little of which I highlighted.  
19 But two paragraphs really caught my attention. The  
20 first on page 3 of the appendix reads as follows,  
21 "This guide, um, where am I, um, is intended to be a  
22 brief outline of coverage and is not intended to be a  
23 legal contract. The entire provisions of benefits  
24 and exclusions are contained in the benefits chart  
25

1  
2 and evidence of coverage, which are received upon  
3 enrollment, i.e. January 1. Emphasis here and  
4 elsewhere, I'm sorry. Um, in the event of a conflict  
5 between the benefits chart and this guide, the terms  
6 of the benefits chart and the OSC will prevail. I  
7 was shaken by the unfairness of it all. After all,  
8 the opt out date set for October 31, and no concrete  
9 information had been given us regarding actual doctor  
10 or medical equipment availability or procedure  
11 permissibility under the new plan, and we're not  
12 scheduled to even set eyes on the exact terms of that  
13 plan for two months after our opt out date had  
14 expired. It seems so unfair. But very recently I  
15 took another look at a different paragraph I had  
16 highlighted, and my entire understanding of what was  
17 seriously wrong with the whole picture came to mind.  
18 That paragraph is hidden deep on the very last page  
19 of the guide, which seems to be given over to  
20 legalisms. It reads as follows. Benefits and  
21 services authorized in My City Medicare Advantage  
22 Plus evidence of coverage document, also known as a  
23 member contract or subscriber agreement, will be  
24 covered. Suddenly, I realized that my relationship  
25 and the relationships of all other city retirees

1  
2 without healthcare providers had changed. For  
3 decades we had been what the ultra right likes to  
4 call recipients of government entitlement. In other  
5 words, Medicare and a city government-provided  
6 supplement.

7 CHAIRPERSON MILLER: Ms. Fox, please wrap  
8 it up.

9 ELLEN FOX: Umm.

10 CHAIRPERSON MILLER: Thank you.

11 ELLEN FOX: Yeah, just a little bit more.

12 Now we seem to have been put into a different  
13 position altogether. Now we have been made parties  
14 to a contract, the elusive benefits chart and  
15 evidence of coverage, which no one is likely to see  
16 for more than two months as of now. Suddenly, my  
17 post-retirement training as a paralegal kicked in and  
18 my...

19 CHAIRPERSON MILLER: Thank you.

20 ELLEN FOX: OK.

21 CHAIRPERSON MILLER: OK.

22 ELLEN FOX: Just bear in mind, this may  
23 [inaudible]...

24 CHAIRPERSON MILLER: I, I appreciate your  
25 time very much, Ms. Fox.

2 ELLEN FOX: ...the violation of contract  
3 law.

4 CHAIRPERSON MILLER: OK.

5 ELLEN FOX: And I've checked that with  
6 many lawyers.

7 CHAIRPERSON MILLER: Thank you.

8 ELLEN FOX: We all agree.

9 CHAIRPERSON MILLER: Mr. Schulman, thank  
10 you.

11 MICHAEL SCHULMAN: Thank you.

12 CHAIRPERSON MILLER: Thank you to the  
13 panel. Next panel. Ruth Solomon, Gerard Rosenthal,  
14 and Jacqueline Shiralis. Barnett.

15 UNIDENTIFIED: Jacqueline. Do I have to?

16 UNIDENTIFIED: [inaudible] thank you.  
17 OK. I'm gonna try. OK. I began working as a speech  
18 therapist...

19 CHAIRPERSON MILLER: I'm, I'm sorry.

20 UNIDENTIFIED: No, nope, still on. Can  
21 you hear me now? OK, I'm sorry. OK, I began working  
22 as a speech therapist for New York City in 1988. At  
23 that time I realized I was not going to be getting  
24 the high salary of my counterparts in private  
25 practice, but I was assured I would be, when I

1  
2 retired I would be getting a pension and health  
3 insurance for myself and my dependents, the results  
4 of years of collective bargaining agreements and  
5 contracts between the unions and the city. That's  
6 why I'm heartsick that the unions and the mayor's  
7 office have made secret backroom deals aimed at  
8 forcing New York City retirees into a Medicare  
9 Advantage plan, against their wills, with no voter  
10 input. I know they've been talking about how you can  
11 see any doctor that takes Medicare, but that's just  
12 not feasible for many people. No doctor is required  
13 to take Medicare. I mean, is required to take this  
14 MAB. No doctor is required to put in for the  
15 preauthorizations, which we all understand is a major  
16 part of this, ah, program. I also want to point out  
17 that if you live in New York, they, he was talking  
18 about what great percentage of doctors take, are in  
19 their plan, but right here, Kessler Rehabilitation,  
20 New York Neurologic Associations, and Maimonides  
21 Medical Center are not in the program. But if you go  
22 outside of New York, the Philadelphia Health Center  
23 is also not in the program, and that is the only  
24 health center that's servicing Neshoba County.  
25 Suddenly those retirees are going to be either paying

1  
2 out of pocket a lot of money or traveling an excess  
3 of an hour for they care that they already receive.  
4 Excuse, that they already receive locally. This is,  
5 it's gone. The plan's requirements for  
6 preauthorization is also not fair. They give  
7 themselves two weeks each time a person has, they  
8 need a procedure. Even when, even in what the plan  
9 considers an urgent situation, they give themselves  
10 48 hours. Would you want to hang 48 hours by your  
11 fingernails waiting for a decision for an urgent  
12 situation? And who makes this decision, a doctor or  
13 a clerk trained to look for cheaper procedures? The  
14 \$200, if you want to stay in, one last sentence, if  
15 you want to say in the plan it will cost you almost  
16 \$200 per month per person. This isn't feasible for  
17 many of us who retired years ago on small pensions  
18 that have not kept pace with inflation. The judge  
19 called that a penalty, which is truly is, and it is  
20 truly unfair. Nobody became a civil servant to  
21 become rich. Became a civil servant to serve the  
22 community and return and have a stable life. Now  
23 that we're on a fixed income it is completely unfair  
24 to reduce our benefits and throw everyone into an  
25



1 absolutely no, ah, additional costs and will have  
2 exactly the same care. But there is no  
3 accountability. Who is guaranteeing that to us and  
4 where are the 37,000 members, um, of providers,  
5 where, who, where is the list of 37,000 members that  
6 say that they will accept the Medicare Advantage  
7 plan? Um, most of the doctors that have been called  
8 and other providers have no awareness that this plan  
9 exists, so there is tremendous lack of planning on  
10 the part of the implementation of this plan. Um,  
11 it's also a network-based system, which is very much  
12 more, um, exclusive than the Medicare-provided plan.  
13 For instance, also, I mean, as a psychologist I see  
14 that this plan brings tremendous anxiety to, um, all  
15 seniors, um, because of the uncertainty of needing  
16 prior authorization, not knowing whether, um, you're  
17 gonna be covered or not, or whether you're gonna  
18 receive a bill in the mail and then have to spend  
19 days trying to straighten it out with an insurance,  
20 ah, provider, um, and for instance I had to go to an  
21 emergency room last year and now I'm being told that  
22 if, um, ah, a specialist comes into to see you, you  
23 don't know whether they're going to accept Medicare  
24 Advantage plan or now, whereas now if a specialist  
25

1 comes into to see you, you know that you have that  
2 coverage. So those are the types of psychological  
3 stresses that are gonna be put on the elder  
4 population, and I think, you know, in terms of mental  
5 health it's gonna be costing, um, the city more mo in  
6 the long run. Thank you.

8 CHAIRPERSON MILLER: Thank you. Roberta?

9 ROBERTA GONZALEZ: Hi. Um, good  
10 afternoon. My name is Roberta Gonzalez and I'm a  
11 resident of Brooklyn, New York, and I'm a former New  
12 York City manager and current New York City retiree.  
13 Um, thank you for the opportunity of letting me speak  
14 about this very important issue today. Um, the New  
15 York City Health Advantage Care Program, the Medicare  
16 Alliance, and Voice My Concerns About It, um, I am a  
17 manager, I was a manager at New York City Department  
18 of Health and Mental Hygiene, worked across the  
19 street during 9/11 at 225 Broadway, and my program  
20 was charged with developing 9/11 trainings for  
21 medical professionals on dealing with bioterrorism  
22 and weaponized biologics, and the possibility of a  
23 radiological event. I worked in a privately owned  
24 building that was never properly cleaned and, um,  
25 it's around the corner from the World Trade Center.

1  
2 I an my fellow coworkers sat amidst the dust  
3 particles and foul air for at least three years after  
4 9/11. We were dedicated employees and we were doing  
5 our work for the city and the people of the city,  
6 despite the foul air, dust, and horrible cough and  
7 allergic reactions we were having. Twelve years  
8 later and post retirement I was diagnosed with a rare  
9 neuroendocrine lung cancer related to my 9/11  
10 exposure, as well as World Trade Center-related  
11 illnesses, including thyroid cancer, which was  
12 discovered just two years ago. Um, it's taken me  
13 quite a while to find doctors that were able to  
14 diagnose this very rare lung cancer. If I had to  
15 have prior approvals for tests and I had not had the  
16 broad range of doctors to go to, I might not have  
17 found anyone that could diagnosis and help figure out  
18 a plan to monitor this lung cancer that I will have  
19 to live with and try to control the spread of for the  
20 rest of my life. The thyroid cancer was also  
21 misdiagnosed during the pandemic, but because of  
22 Medicare and my senior GHI I was able to find a local  
23 doctor who was capable enough and able to diagnosis  
24 the thyroid cancer while it was still fairly small,  
25 but it had spread outside of the thyroid gland and I

1  
2 will have to be watched carefully for recurring  
3 cancer. I am now under the care of a doctor at MSK  
4 for the thyroid cancer. Um, I was told initially  
5 that they weren't going to accept Medicare Advantage.  
6 Now I understand that there's a signed contract. But  
7 I know how it works, that not all the doctors, the  
8 hospital may accept, but not all the doctors in the  
9 hospital accept it, and so I've had bills come from  
10 places that were unexpected along the way, even with  
11 my current plan. I don't understand in the new plan  
12 that they're proposing why there is a network. If  
13 all doctors will accept the plan, why do you need a  
14 network? To me that is a conflict and, and I don't  
15 understand why even using that term is, um, there.  
16 Um, I feel as though, um, I have been opted into  
17 something without my consent. I feel like I woke up  
18 in a strange house one day and don't know where I am,  
19 and that if I want to go back to my current house I  
20 have to pay \$200 a month. Is that blackmail? Is  
21 that a penalty? What is that? How, how do you do  
22 that to somebody? Especially somebody who has pre-  
23 existing conditions. If I, I've read and it's in the  
24 ARP this mo that if your, um, if you are not in  
25 regular Medicare, original Medicare and you're in a

1 Medicare Advantage plan and you try to go back into  
2 Medicare they don't have to let you back in. They  
3 can say you have a prior existing condition and  
4 you'll be shut out, or you'll have to have a long  
5 waiting period and pay extra money. I, I, I can't  
6 abide by that.

8 CHAIRPERSON MILLER: Right. Thank you.

9 JACQUELINE JOHNHOUSE BARNETT: Thank you  
10 for listening.

11 CHAIRPERSON MILLER: Thank you for, thank  
12 you so much for your testimony. Thank you all for  
13 your testimony [applause]. Very insightful. Jeffrey  
14 Kaufman, Roberta Klein, and David Chester. Is that  
15 David or Jeffrey.

16 DAVID CHESTER: David.

17 CHAIRPERSON MILLER: That is David, and,  
18 ah, Sheila Kelsey again? Maryann Taskoff. Come on  
19 down. Antonia Minuella. Antonia? [inaudible]?  
20 David, Maryann, and Bennett. OK. We are on a two-  
21 minute timer and we will, judging by these cards all  
22 filled we have a few more panels, let's, David, you  
23 can begin, sir.

24 DAVID CHESTER: Thank you. My name is  
25 David Chester. I'm a 70-year-old public service

1 retiree, having worked for the city for 37 years. I  
2 recently witnessed a court hearing about how to  
3 implement the proposed New York City Medicare  
4 Advantage Plus Plan for 250,000 New York City public  
5 service retirees. Allen Klinger, council to the New  
6 York City Municipal Labor Committee, falsely claimed  
7 that the MLC was acting on behalf of New York City  
8 retirees and that the unions had our best interests  
9 at heart. How is this possible when we were never  
10 consulted about what we thought was best for us, or  
11 what our needs were, and how is being blackmailed  
12 into accepting this subpar and restrictive Medicare  
13 disadvantage program, or worse, being extorted by  
14 having to pay a substantial monthly premium for our  
15 current health care plan that was always a premium-  
16 free, a good deal. The city is trying to fund its  
17 bloated 99 billion dollar budget by taking 600  
18 million out of the pension checks of its former  
19 employees, who are living on fixed incomes and food  
20 out of the mouths of retirees' families. Part of the  
21 bargain we made when we decided to dedicate a  
22 substantial portion of our lives to city service was  
23 good benefits in lieu of a salary commensurate with  
24 the private sector. Health care was and continues to  
25

1  
2 be the most important, especially for an elderly,  
3 infirm, and sickly population. To threaten or  
4 diminish our health care now, when we are the most  
5 vulnerable, is the ultimate betrayal. The only way  
6 to ensure that we will continue to receive quality  
7 health care at an affordable price and to make sure  
8 that we will not be irreparably harmed would be  
9 threefold. One, do not impose an unaffordable  
10 monthly penalty on the health insurance we now have  
11 premium-free. Two, do not impose the expensive new  
12 co-pays, another penalty, and, three, we should not  
13 have to opt out of an imposed Medicare Advantage plan  
14 in order to stay in the supplementary plan we are  
15 currently enrolled in, which is yet another penalty.  
16 In other words, Medicare Advantage for those who want  
17 it with a carve-out for those employees who are happy  
18 and well cared for in their current plans, with no  
19 premium financial burden nor co-pay penalties. This  
20 is the only equitable solution for New York City  
21 retirees. Thank you very much.

22 CHAIRPERSON MILLER: Thank you, sir.

23 Well worth the wait.

24 UNIDENTIFIED: OK. Ah, I am reading this  
25 for Leonard Rodberg. I am Leonard Rodberg,

1 professional emeritus of Urban Studies at Queens  
2 College, CUNY, and I am also the research director of  
3 the New York Metro Chapter of Physicians for a  
4 National Health Program. On July 14, the Municipal  
5 Labor Committee, representing the city employee  
6 unions, voted to approve the plan to move city  
7 retirees from government-provided Medicare to a  
8 private Medicare Advantage plan. That day, the  
9 mayor's office released a statement which said that  
10 as long as the provider takes payment from Medicare  
11 they are obligated to accept the NYC Medicare  
12 Advantage Plus program payment. That statement is a  
13 lie and it still appears on the mayor's website.  
14 Many providers refuse to join Medicare Advantage  
15 plans and it is their perfect right to do so. A  
16 principle reason for their resistance is that these  
17 insurers cut their costs by requiring prior approval  
18 of any test or procedure. For seniors, many tests  
19 and procedures are needed. Doctors cannot treat  
20 their patients properly when they need permission  
21 from an insurance company eager to limit their  
22 spending. In fact, the new Medicare Advantage Plan  
23 will be spending 840 million dollars less on  
24 providing medical care for the city's retirees than  
25

1 is now being spent through Medicare plus Senior Care.  
2 Not only is the city eliminating its subsidy of their  
3 care, but for-profit Empire Blue Cross and nonprofit  
4 Emblem Health continue to pay extraordinary salaries  
5 to their high-level staff. Emblem's CEO just got a  
6 66% raise to 5.3 million dollars. The current public  
7 Medicare plan, which retirees have, is equally  
8 available to all. The new private Medicare Advantage  
9 plan will increase the inequities in our healthcare  
10 system, already displayed in this year's, past year's  
11 pandemic crisis. May I continue? Thank you.  
12 Higher-income retirees can opt out, pay the \$2300  
13 premium for the new senior care, and stay on public  
14 Medicare. Those with lower incomes, the black and  
15 brown retirees and the women, will have to accept  
16 this inferior private plan. The cut of nearly a  
17 billion dollars in healthcare spending will have real  
18 consequences for retirees - less access to care, more  
19 illness, people will die. So the city can save  
20 money, insurers like Empire can enjoy growing  
21 profits, and leaders of so-called nonprofits can make  
22 millions. The people who have served the city  
23 deserve better. Thanks to an influx of federal  
24 money, the city is in good financial shape. There is  
25

1  
2 no excuse for this attack on the well-being of its  
3 retirees. Instead of going backwards to privatize  
4 retiree health care, the city should continue to  
5 support senior care so its retirees can stay on  
6 public Medicare, which is working for everyone.  
7 Meanwhile, we should all be working towards the best  
8 to contain the rising cost of health care through a  
9 comprehensive government-funded program like the New  
10 York Health Act, which would make affordable health  
11 care available to all New Yorkers. Thank you.

12 CHAIRPERSON MILLER: Thank you

13 [inaudible].

14 MR. FISHER: Yes, hi, thank you. Ah, I'm  
15 a retired public school art teacher, um, from PS-231  
16 in Brooklyn, where I taught children on the autism  
17 spectrum for 29 years, and, um, I support public  
18 education and I support public Medicare. We should  
19 be working to expand Medicare and not sell it off to  
20 private profit-making insurance corporations. But no  
21 matter what you may think about the privatization of  
22 public medicine or the city's Medicare Advantage  
23 plan, the roll out of this particular pork barrel has  
24 been a gigantic mess. And not just the usual mess  
25 one would expect from an citywide administrative

1 shift, but a mass so huge in scale, so irreparably  
2 harmful in its potential consequences, that the  
3 process has been, thankfully, temporarily enjoined  
4 from moving forward. In a city in rich, as rich in  
5 resources, creativity, and talent as ours, we have  
6 other options to keep our budget and our retirees  
7 healthy. Why would the city sell off its obligations  
8 to its retirees to an alliance created in a corporate  
9 lab that can't even behave with a minimum of  
10 competency or transparency? This Frankencorporation  
11 has not yet shown us an explanation of benefits. All  
12 we have is that 40-page sales pitch packet. Nor have  
13 they explained their plan to the providers, whom they  
14 claim will be accepting it. Time after time, doctors  
15 are informing retirees that they are either unaware  
16 of the Alliance plan or have no intention of  
17 accepting it, and time after time the city and the  
18 insurance CEOs dismiss our experiences. It is very  
19 insulting. Thank you for listening us here today.

20  
21 CHAIRPERSON MILLER: Thank you so much,  
22 Mr. Fisher. Thank you to the panel.

23 MR. FISHER: But I do want to tell you  
24 one more thing, and that is that as a, as a member of  
25 the Retired Teachers Chapter Health Committee on the,

1 in the UFT, United Federation of Teachers, we went to  
2 a presentation that these people gave back in July,  
3 these CEOs from this, you know, company. And CEO  
4 Karen Ignagny from, ah, Empire Health, when she was  
5 asked what would happen, what would be our recourse  
6 if our doctors didn't accept this, you know what she  
7 said? She said call her personally. That's about...

9 UNIDENTIFIED: What an answer.

10 MR. FISHER: ...their plan. That's where  
11 their plan is at. Thank you.

12 CHAIRPERSON MILLER: Thank you. OK. Ah,  
13 next panel, Nina Jody, Jacqueline Lyle, and Denise  
14 Rickles. Michelle Ravid and Elizabeth Spander.  
15 Elizabeth? OK, you may begin. Please state your  
16 name.

17 MICHELLE RAVID: Um, good afternoon. My  
18 name is Michelle Ravid. I'm a municipal retiree,  
19 having worked for the Department of Education from  
20 1999 until 2019. My mom, who passed away last year,  
21 ah, three weeks after her 100th birthday, taught me  
22 that the most important thing in life is one's health  
23 and one should not be taking that for granted, nor  
24 cut corners when it comes to health insurance.  
25 Hence, when I first began looking for a teaching job

1 I walked away from the tempting salaries offered by  
2 the Westchester and Nassau County schools in favor of  
3 a substantially lower-paying job with the New York  
4 City Department of Education. My decision was  
5 primarily based on the values my mom had instilled in  
6 me about the importance of high-quality premium-free  
7 healthcare benefits that would be guaranteed for my  
8 lifetime. Had I known that I would be put into a  
9 Medicare Advantage plan when I retired, I would not  
10 have made that decision. Furthermore, at my UFT  
11 final retirement consultation in 2019 there was no  
12 mention of Medicare Advantage nor of co-pays. In  
13 August 2021 I received a letter in the mail informing  
14 me that I was being automatically switched to a  
15 Medicare Advantage plan. I'm not interested in such  
16 a plan, especially one whose evidence of coverage  
17 will not be available until the plan goes into effect  
18 according to the representative that I spoke to at  
19 the insurance company's call center. I am indeed  
20 acquainted with these private for-profit healthcare  
21 plans that require preauthorizations for a very long  
22 list of tests and procedures. Furthermore, my  
23 physical therapist and several of my doctors have  
24 stated that they have no intention of joining this  
25

1 network and have strongly advised me to keep my  
2 traditional Medicare and my Senior Care at all costs.  
3 Therefore, I want to follow that advice, and I don't  
4 think it's fair that I'll have to pay \$191 a month to  
5 do this. In addition, to co-pays which I've never  
6 had to pay during my retirement, I feel betrayed and  
7 lied to my union and by my elected city officials.  
8 It is unconscionable that during a global pandemic  
9 these leaders have chosen to save money on the backs  
10 of the elderly who have faithfully served our city.  
11 Thank you for your testimony.

13 DENISE RICKLES: Um, good afternoon. My  
14 name is Denise Rickles and I'm a retired teacher and  
15 a member of the UFT. Um, a 2019 headline reads  
16 "Health insurers profits topped 35 billion dollars  
17 last year. Medicare Advantage is the common  
18 threatened. In the article it says Anthem had 4.8  
19 billion dollars in profits. The cost of premiums  
20 have risen exponentially and almost parallel to the  
21 rise of the for-profit and private healthcare  
22 insurance companies. The city has been trying to  
23 find its way out of its obligation to pay healthcare  
24 premiums ever since the rising intrusion of the  
25 private and for-profit healthcare insurance

1 companies. In 2014 de Blasio and Mulgrew negotiated  
2 a plan to save 3.4 billion dollars in health care by  
3 tapping into and depleting a 30-year-old billion  
4 dollar reserve fund in order to pay for salary  
5 increases. In 2018 de Blasio told the MLC the city  
6 didn't have money to cover the health care of  
7 retirees and the MLC was tasked with saving the city  
8 1 billion dollars over a three-year period, and then  
9 saving 6 million dollars every year thereafter. Why  
10 is the health care of retirees, or for that matter,  
11 active teachers, on the chopping block? He can find  
12 that money with a few changes in his extravagant tax  
13 abatements to the real estate industry and other  
14 places. The alliance of Anthem and Empire has no  
15 track record or even a written contract. They are a  
16 brand-new entity. However, Medicare Advantage  
17 programs, if I may, not even a paragraph. They are a  
18 brand, they are a brand-new entity. However,  
19 Medicare Advantage programs have a long track record  
20 of not delivering. Furthermore, they are depleting  
21 Medicare. They make huge profits by negotiating low  
22 prices for medical services, denying medical  
23 procedures, and write up patients to be sicker than  
24 they are to get more money from Medicare. They  
25

1 don't, you don't make multi billion dollar profits  
2 without skimming, skimping, and hurting others. I  
3 urge you, please, please review this and do not  
4 approve the, of this new Alliance program. Thank  
5 you.  
6

7 CHAIRPERSON MILLER: Thank you. Thank  
8 you to the panel. Ah, that concludes our, that was  
9 our final panel. I want to thank you all for being  
10 here today, ah, for coming in, and, and, and if you  
11 will indulge me for, for, just a moment, is that we,  
12 we hear your, I hear, this Committee on Civil Service  
13 and Labor hears you. Um, and we have attempted to  
14 put this hearing on the calendar when, when the news  
15 of this first came out. And so this is not, and so I  
16 [inaudible] our persistence, your persistence is, is  
17 really what made this happen today. Um, we will take  
18 all this information back. We will dissect it. I, I  
19 assure you that, you know, I understand, um, your  
20 concerns gravely. I understand this process, its  
21 shortcomings, what should have happened, what may or  
22 may not occurred, will we get better, what do we do  
23 moving forward is something that we will do  
24 collectively. Um, my commitment is, is, you know,  
25 I've, I've seen all these great public servants come

1 before us this afternoon and testify. You know, you  
2 know, in my other life as a president and business  
3 agent and here as the chair of the Labor Committee, I  
4 preface it every hearing and every negotiation by  
5 highlighting the value of New York City's public  
6 employees, right. There's a reason why 65 million  
7 people come here every year. It is not the mayor.  
8 It is not the members of the City Council. It is the  
9 men and women, the women and men that deliver these  
10 critical services each and every day that gives this  
11 city value, right. They should be properly  
12 compensated, um, while they're delivering that  
13 service, but more importantly, the promise of  
14 retirement should be exactly what it was, right, so  
15 we, I have, and, and I will say this. I saw a lot of  
16 36 and 33 and 37. I'm in my 38th year of service in  
17 this city, with the City of New York in some, some  
18 capacity. So this is my future and it is vitally  
19 important to me. I represent a community, um, that  
20 has the most public employees in, in the city, um,  
21 and retirees, ah, retirees that are, that, that  
22 either had low-wage jobs or, um, have been, their  
23 seniors have been retired for a long time and, and  
24 inflation has not kept up. And so this is a real  
25

1  
2 concern. Um, I have taken it upon myself to do a  
3 number of, ah, forums and town halls around this  
4 issue. Um, I would hope and, and you guys heard the  
5 testimony of OLR that they want to continue with  
6 their online presence. I just don't see how that's  
7 possible, um, given the demographics of the people  
8 that are being, um, impacted by this. You know, as I  
9 said, my mother, my mother's also retired UFT and,  
10 and with God willing in, in January she's 90, right,  
11 and while she can go to church on Sunday online she's  
12 not going online to receive this type of critical  
13 information. And so, um, your testimony here today  
14 is, is, has been really, really important. I  
15 appreciate, ah, everyone for, for just showing up.  
16 Um, we also, this is also the only in-person, ah,  
17 hearing that has been held probably in, in the last  
18 month and a half and, and we wanted for you to be  
19 able to come in personally tell your story. So, you  
20 know, I, I thank you all for coming out and, ah.

21 UNIDENTIFIED: Are [inaudible] testimonies  
22 being heard today?

23 CHAIRPERSON MILLER: I'm sorry?

24 UNIDENTIFIED: Are all submitted  
25 testimonies being heard today?

2 CHAIRPERSON MILLER: No.

3 UNIDENTIFIED: Thank you.

4 CHAIRPERSON MILLER: No, they, they won't  
5 all be heard. They will all be read into, um, they  
6 all will be read into the record, but they won't be  
7 all, won't be heard today.

8 UNIDENTIFIED: [inaudible]

9 CHAIRPERSON MILLER: Yes. OK. And so  
10 again, you know, thank everyone for, for coming out.  
11 This is so absolutely important, um, and you continue  
12 to serve by being here today and, ah, thank you so  
13 much. And with that, um, this hearing is adjourned.  
14 [gavel]

15

16

17

18

19

20

21

22

23

24

25

C E R T I F I C A T E

World Wide Dictation certifies that the foregoing transcript is a true and accurate record of the proceedings. We further certify that there is no relation to any of the parties to this action by blood or marriage, and that there is interest in the outcome of this matter.



Date November 22, 2021