

# THE COUNCIL OF THE CITY OF NEW YORK

Hon. Melissa Mark-Viverito  
Speaker of the Council

Hon. Corey Johnson  
Chair, Committee on Health



Report of the Finance Division on the  
Fiscal 2018 Preliminary Budget and the  
Fiscal 2017 Preliminary Mayor's Management Report for the  
**New York City Health + Hospitals**

March 29, 2017

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## New York City Health + Hospitals Overview

New York City Health and Hospitals (H+H), formerly the New York City Health and Hospitals Corporation, constitutes the largest municipal hospital and healthcare system in the United States. The H+H system, comprised of 11 hospital centers with nearly 5,000 beds; five long-term care facilities with nearly 3,000 beds; and more than 70 community-based healthcare centers and extension clinics, employs more than 42,000 people and serves more than 1.2 million New Yorkers annually. H+H also operates a certified home health agency and a managed care plan, MetroPlus.

H+H remains the City's single largest provider of healthcare to Medicaid patients, as well as the single largest provider of medical services to uninsured New Yorkers. In 2014, approximately half of the uninsured hospital stays and emergency department visits in the City occurred in the H+H system—a disproportionate share relative to every other health system in the City. In addition to medical and behavioral health services, H+H provides trauma care, burn care, high-risk neonatal and obstetric care, and other specialized services—all provided to New York City residents regardless of their ability to pay.

H+H conducts mental health evaluations for family courts in the Bronx, Brooklyn, Queens, and Manhattan and provides emergency medical care and inpatient health services to inmates in New York City correctional facilities. In July 2015, the de Blasio Administration transitioned Correctional Health Services in the City's jail system from Corizon Health, a for-profit company that contracted with the NYC Department of Health and Mental Hygiene to NYC Health + Hospitals.

Dr. Ram Raju served as President and CEO of NYC Health + Hospitals until Stanley Brezenoff succeeded him as interim President and CEO on December 1, 2016.

### Report Overview

A financial agreement reached with the City in 1992 authorizes H+H to develop—and the H+H Board of Directors and the City to approve—a consolidated annual expense and revenue budget. Per the agreement, H+H may develop non-city funding sources for new programs and retain any surpluses during a fiscal year. The agreement also provides for a lump sum payment of City Tax Levy (CTL) to H+H, indemnifying the system against changes to the City's budget during the course of a fiscal year. The City's budget does not include H+H's annual expense and revenue budget; it only includes the City's lump sum payment to H+H. The City's Capital Budget, however, includes all H+H capital projects.

This report reviews Health +Hospitals' Fiscal 2017 Adopted Budget and Fiscal 2018 expense budget highlights. The report then reviews relevant New York State budget actions and the Fiscal 2017 Preliminary Mayor's Management Report. Finally, the appendices outline the Budget Actions in the November and Preliminary Plans and H+H's proposed capital budget, including an analysis of the significant changes proposed to the City's \$64 billion Capital Plan for Fiscal 2017-2020.

## NYC Health + Hospital Fiscal 2017 Adopted Financial Plan

### NYC Health + Hospitals

#### Cash Basis

(\$ in millions)

|  | Projected<br>2017 | Projected<br>2018 | Projected<br>2019 | Projected<br>2020 |
|--|-------------------|-------------------|-------------------|-------------------|
| <b>OPERATING REVENUES</b>                          |                   |                   |                   |                   |
| <b>Third Party Revenue</b>                         |                   |                   |                   |                   |
| Medicaid   | 2,118             | 2,153             | 2,180             | 2,210             |
| Medicare   | 981               | 988               | 988               | 988               |
| Other Managed Care                                 | 353               | 353               | 353               | 353               |
| Supplemental Medicaid                              | 2,620             | 1,714             | 1,422             | 1,430             |
| <i>Disproportionate Share Hospital (DSH)</i>       | <i>1,275</i>      | <i>1,118</i>      | <i>930</i>        | <i>952</i>        |
| <i>Other Supplemental Payments</i>                 | <i>1,344</i>      | <i>596</i>        | <i>492</i>        | <i>477</i>        |
| <b>Subtotal: Third Party Revenue</b>               | <b>6,071</b>      | <b>5,208</b>      | <b>4,943</b>      | <b>4,980</b>      |
| <b>Other Revenue</b>                               |                   |                   |                   |                   |
| City Services                                      | 344               | 814               | 835               | 838               |
| Grants and Other                                   | 611               | 497               | 497               | 498               |
| <b>Subtotal: Other Revenue</b>                     | <b>955</b>        | <b>1,311</b>      | <b>1,332</b>      | <b>1,336</b>      |
| <b>TOTAL OPERATING REVENUES</b>                    | <b>7,026</b>      | <b>6,519</b>      | <b>6,275</b>      | <b>6,316</b>      |
| <b>OPERATING EXPENSES</b>                          |                   |                   |                   |                   |
| Personal Services                                  | 2,963             | 2,949             | 2,984             | 3,013             |
| Fringe Benefits                                    | 1,509             | 1,475             | 1,543             | 1,634             |
| Affiliations                                       | 1,096             | 1,105             | 1,120             | 1,126             |
| Other Than Personal Services                       | 2,566             | 2,290             | 2,277             | 2,309             |
| <b>TOTAL OPERATING EXPENSES</b>                    | <b>8,133</b>      | <b>7,819</b>      | <b>7,924</b>      | <b>8,082</b>      |
| <b>TOTAL OPERATING INCOME/(LOSS)</b>               | <b>(1,107)</b>    | <b>(1,299)</b>    | <b>(1,649)</b>    | <b>(1,765)</b>    |
| <b>Revenue-Generating Initiatives</b>              |                   |                   |                   |                   |
| Medicaid Waiver Programs                           | 449               | 520               | 520               | 400               |
| Federal and State Charity Care                     | 18                | 181               | 369               | 361               |
| Health Insurance Initiatives                       | 194               | 202               | 210               | 241               |
| Development Opportunities                          | -                 | -                 | -                 | 100               |
| <b>Subtotal: Revenue-Generating Initiatives</b>    | <b>661</b>        | <b>903</b>        | <b>1,099</b>      | <b>1,101</b>      |
| <b>Expense-Reducing Initiatives</b>                |                   |                   |                   |                   |
| Supply Chain and Care Management Initiatives       | 63                | 87                | 121               | 154               |
| Restructuring and Personnel Initiatives            | 55                | 317               | 448               | 544               |
| <b>Subtotal: Expense-Reducing Initiatives</b>      | <b>118</b>        | <b>404</b>        | <b>569</b>        | <b>698</b>        |
| <b>TOTAL: TRANSFORMATION PLAN</b>                  | <b>779</b>        | <b>1,307</b>      | <b>1,668</b>      | <b>1,799</b>      |
| <b>INCOME/(LOSS) AFTER GAP-CLOSING INITIATIVES</b> | <b>(327)</b>      | <b>7</b>          | <b>20</b>         | <b>34</b>         |
| <b>OPENING CASH BALANCE</b>                        | <b>444</b>        | <b>116</b>        | <b>124</b>        | <b>143</b>        |
| <b>CLOSING CASH BALANCE</b>                        | <b>116</b>        | <b>124</b>        | <b>143</b>        | <b>177</b>        |

## H+H's Accounting Method

H+H operates on a cash basis, recognizing revenues and reporting expenses as they occur, rather than employing the financial projections common to other City agencies. H+H generally prefers the cash basis accounting method because it allows the health system to recognize income when H+H actually receives the money. H+H, therefore, does not recognize invoiced income as an asset until the payment is in hand. The system applies the same approach to debts, only recognizing incurred expenses once they are paid. This accounting method provides a real-time assessment of the agency's current cash flow.

## Projected Operating Deficit (Fiscal 2017 through Fiscal 2020)

According to its Fiscal 2017 Adopted Financial Plan, the H+H anticipates a Fiscal 2017 operating loss of \$1.1 billion. These substantial deficits are a function of H+H's declining revenue that falls short of supporting the system's growing needs. The baseline budget forecast assumes H+H will continue to receive City subsidies and grants totaling approximately \$1.3 billion annually for each of the forecast years; however, given the declining patient care revenue and increased spending, projections still suggest H+H will experience a \$1.8 billion deficit by the year 2020.

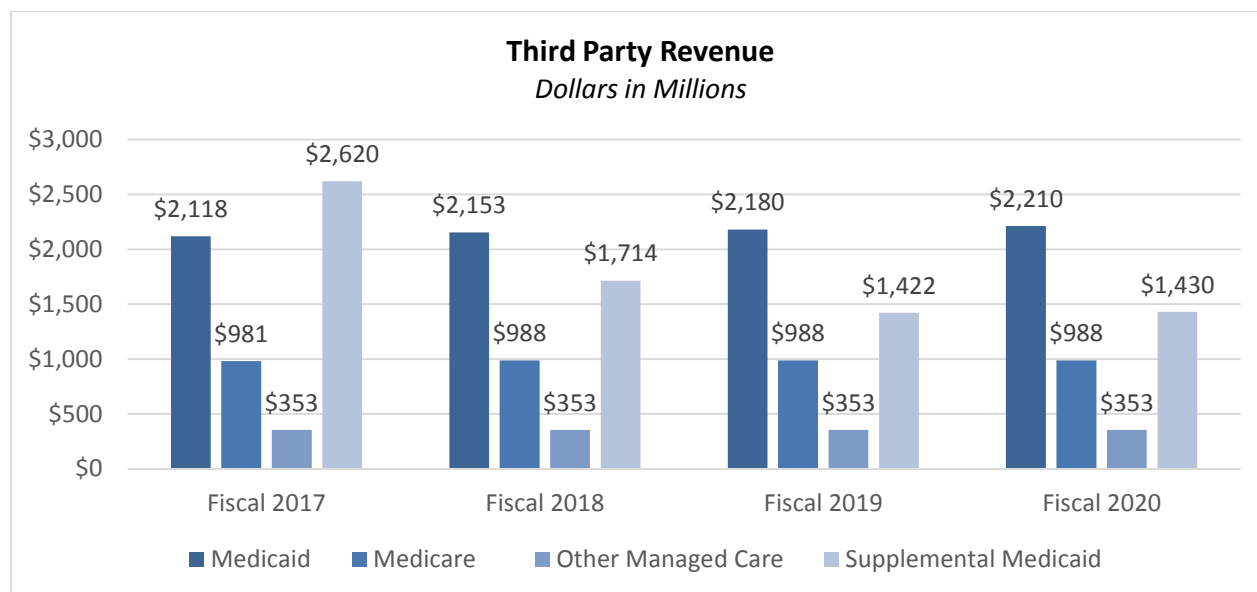
H+H attributes the growing deficit to the rapid projected decline in safety-net funding and the persistent decline in hospital utilization. Specifically, federal and state policy changes could reduce safety-net funding to H+H by approximately \$800 million, or 36 percent, decreasing from \$2.2 billion in Fiscal 2016 to \$1.4 billion in Fiscal 2020—despite H+H caring for an increasing share of uninsured patients citywide. Regarding hospital utilization, H+H reports that operational and market factors have emptied hospital beds, leading to decreased patient revenues without a corresponding reduction in operating expenses.

H+H continues to implement corrective actions intended to mitigate the deficit, including cost containment initiatives and organizational restructuring. These revenue-generating and expense-reducing initiatives are described in the New York City Health + Hospitals Transformation Plan section of the report on page 6.

## Revenues Highlights

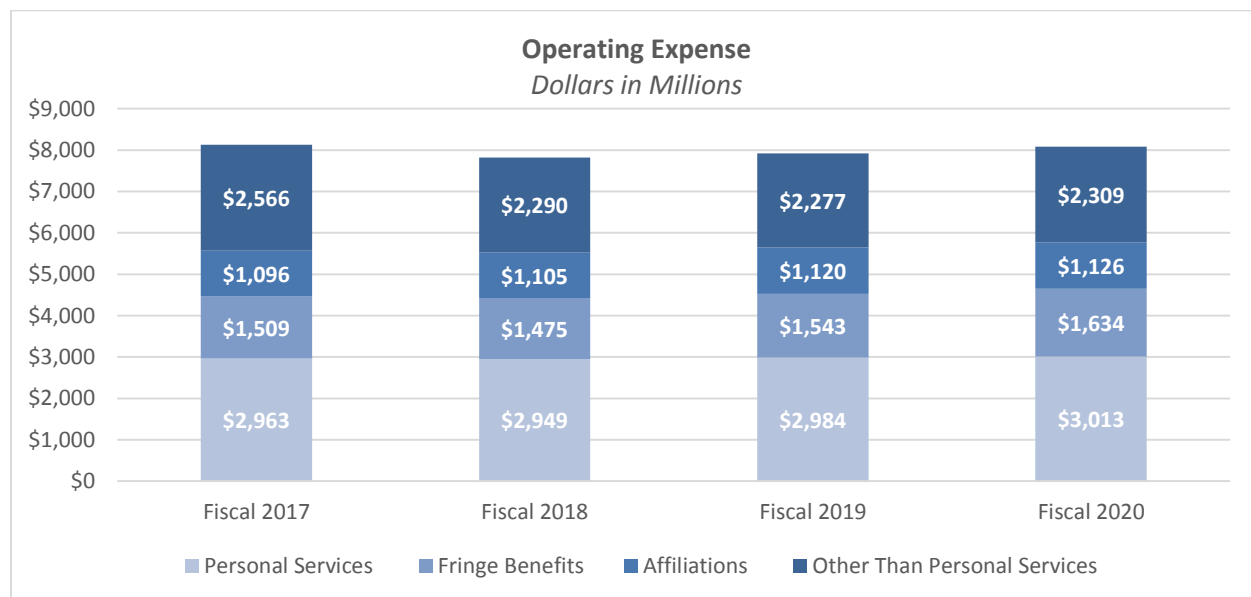
Fiscal 2018 total projected revenue to H+H will decline by \$507 million, or seven percent, from Fiscal 2017. Third party receipts, which comprise 80 percent of H+H's total operating revenue, decline by 14 percent. Third party receipts include, among other things, reimbursements from pools, Medicaid, Medicare, Upper Payment Limit (UPL), and Disproportionate Share Hospital (DSH) funding. Reductions in DSH payments via healthcare reform became effective starting in 2014.

From Fiscal 2017 to Fiscal 2018, City funds are more than doubled, increasing from \$344 million to \$814 million—a near \$470 million increase. This increase is largely a function of intra-city funding modifications.



### Expense Highlights

Operating expenses slightly decrease from Fiscal 2017 to Fiscal 2018, with a reduction of \$314 million, or nearly four percent. However, H+H expects total operating expenses to decrease from \$8.13 billion in Fiscal 2017 to \$8.08 billion by Fiscal 2020, a decrease of a modest \$51 million, or less than one percent. Personal Services (PS) costs (salaries) and fringe benefits comprise a majority of the H+H's operating expenses and, respectively, account for 38 percent and 19 percent of the overall share of the H+H's operating expenses. Projected spending for PS will increase from \$2.9 billion in Fiscal 2017 to \$3 billion in Fiscal 2020.



## Fiscal 2018 Highlights

H+H did not provide a Fiscal 2018 cash-based Preliminary Financial Plan; therefore, this report can only detail the outside revenue reported by the hospital system—not the cash-based operating revenues or operating expenses.

H+H reports \$8.9 million in outside revenue in Fiscal 2018, including a total of \$830.2 million in City and intracity dollars in the upcoming fiscal year. The total includes the \$626 million City subsidy. H+H also reports \$19.2 million in new expense funding and other adjustments in Fiscal 2017, resulting in \$423 million from outside revenue sources for the current fiscal year. City and intracity funding comprise the majority of this revenue, but the federal government also provides funds related to Homeland Security and Hurricane Sandy.

New expense funding supports Correctional Health Services (CHS)—a division of H+H.

### New Needs

- **Correctional Health Services Compliance.** The Fiscal 2018 Preliminary Plan includes \$1.5 million in Fiscal 2017 and \$2.9 million in Fiscal 2018 and in the outyears to cover costs associated with compliance reporting and patient relations for CHS.
- **Department of Correction (DOC) Employee Health Services.** The Plan includes \$849,000 in Fiscal 2017 and \$3 million in Fiscal 2018 to implement in-jail Employee Health Services for DOC officers. Funding totals \$2.6 million in the outyears.

### Other Adjustments

- **Article 6 Adjustments.** The Fiscal 2018 Preliminary Plan includes \$2.5 million in City funding transfers in Fiscal 2017. The transfers realize \$516,000 in State public health revenue related to HIV testing and \$2 million in revenue related to chronic disease and tobacco reduction.
- **Baseline Technical Adjustment.** The Plan includes a technical adjustment that removes one-time funding totaling \$100 million in Fiscal 2020 from baselined Fiscal 2021 funding. The Fiscal 2020 reflects the Development Opportunities item in the H+H Transformation Plan.
- **Ending the Epidemic.** The Plan includes \$241,000 in City Council discretionary funding in Fiscal 2017 to support the Ending the Epidemic (ETE), a statewide plan to decrease new HIV infections in New York to 750 cases annually by the year 2020. ETE identifies diagnosed and undiagnosed HIV-positive individuals and connects them to healthcare and medication, including pre-Exposure Prophylaxis (PrEP) and Post-Exposure Prophylaxis (PEP). H+H participants include Elmhurst Hospital, Harlem Hospital, and Metropolitan Hospital.

## New York State Budget Actions

### Fiscal 2017-2018 State Executive Budget

The Fiscal 2017-2018 State Executive Budget, released January 18, 2017, adheres to the Medicaid spending cap, a provision that ties Medicaid growth to the 10-year rolling average of the Medical Consumer Price Index—currently estimated at 3.2 percent. Proposals to keep overall Medicaid spending within capped levels include price ceilings for certain high-cost prescription drugs reimbursed under the Medicaid program and monthly premiums and higher copays for certain beneficiaries of the Essential Plan program. H+H's budget does not reflect any of the Governor's budget proposals.

### Medicaid Waiver

The Federal Centers for Medicare & Medicaid Services (CMS) and the State reached an agreement authorizing up to \$8 billion in new federal funding, over several years, to transform New York's healthcare system and ensure access to quality care for all Medicaid beneficiaries. This funding, provided through an amendment to the State's Partnership Plan 1115 Medicaid waiver, is divided among the Interim Access Assurance Fund (IAAF), the Delivery System Reform Incentive Payment (DSRIP) Program, Health Homes, and various other Medicaid redesign initiatives.

In the first three years, \$3.3 billion has been awarded under the waiver. This includes \$2.1 billion to 25 Performing Provider Systems (PPS) statewide so that these consortiums of regional providers can implement approved DSRIP program transformation projects; \$401 million for Health Homes and other reform initiatives; and \$500 million for financially distressed safety net hospitals whose viability is critical to achieving ongoing reforms. The 1115 waiver will run through March 31, 2021.

OneCity Health, the Health + Hospitals-sponsored PPS, comprises hundreds of healthcare providers, community-based organizations, and health systems and constitutes the largest PPS in New York City. PPS earn funding only by meeting predefined milestones in clinical management, population health, and system transformation, in addition to the reduction in avoidable hospital use. To date, OneCity Health has received \$1.2 billion in PPS funding; however, the State has undervalued the OneCity Health DSRIP award.

### Supplemental Medicaid Payments

The City funds approximately half of all supplemental Medicaid payments that H+H receives, including Upper Payment Limit (UPL) payments and Disproportionate Share Hospital (DSH) payments. The City's annual combined DSH and UPL payments to H+H increased from \$65 million in 2003 to \$1.1 billion in 2015, and total DSH and UPL payments increased from three percent of H+H's total Medicaid revenue in 2003 to 33 percent in 2015.

UPL payments serve as increases in the Medicaid reimbursement rates for providers who serve a large number of Medicaid patients. The City determines its UPL payments through the rates it is willing to pay and able to negotiate with the federal government. DSH payments constitute block subsidies for hospitals that report high rates of Medicaid patients and uninsured patients. The federal government determines the total DSH funds it will provide to the State and the State determines the value of these subsidies for each hospital.



The Obama Administration, operating under the assumption that the Affordable Care Act would dramatically reduce the number of uninsured individuals, had planned to reduce DSH payments to states on October 1, 2017—contributing to the aforementioned reduction in H+H supplemental Medicaid receipts. However, H+H serves approximately 425,000 uninsured patients annually, many of whom prove ineligible for health insurance due to their immigration status. The proposed DSH cuts, therefore, would only serve to exacerbate the deficit.

### **Federal Concerns**

The repeal or diminishment of the Affordable Care Act (ACA) would result in substantial financial losses for New York City and New York State, including the loss of hundreds of millions of dollars in federal subsidies to H+H. Regarding the human toll, the repeal of the ACA would adversely affect an estimated 1.6 million NYC residents, including 1.1 million Medicaid patients, 400,000 Essential Health Plan enrollees, and 100,000 Qualified Health Plan enrollees. Essential Health Plan enrollees have incomes 138-200 percent below the federal poverty line (FPL) and Qualified Health Plan members have incomes 200-250 percent below the FPL.

Regarding the H+H patient population, the repeal of the ACA would affect approximately 200,000 insured H+H patients and approximately 425,000 uninsured H+H patients. Specifically, the repeal would adversely affect about 120,000 Medicaid members, about 75,000 Essential Health Plan members, and about 9,000 Qualified Health Plan members. Significantly, Medicaid and the Essential and Qualified Health Plans generate more than \$500 million for H+H.

### **State Advocacy**

In addition to advocating for increased DSH funding to H+H and increased DSRIP funding to OneCity Health, New York City has called on the State to amend its eligibility criteria and distribution formula regarding safety net hospitals. The State's current Indigent Care Pool funding formula stipulates that a hospital cannot receive significantly more or less funding than it received, on average, in 2010 through 2012, regardless of the amount of free care the hospital now provides—essentially eliminating the need-based calculation.

Under this formula, hospitals that serve a greater share of poor patients tend to receive less funding, proportionally, than the institutions serving wealthier communities—subverting the intent of an indigent care program. For example, the City-owned Kings County Hospital Center in East Flatbush, Brooklyn provided \$111 million worth of medical care to the uninsured in 2015—the most of any hospital in the State—but received just \$15 million from the Indigent Care Pool.

The City has also called on the state to include H+H in Vital Access Provider (VAP) funding. The State's VAP Program provides operating assistance to financially distressed hospitals and other healthcare facilities. However, the State did not include H+H in the VAP funding stream, even though the healthcare system serves indigent populations and has demonstrated financial hardship.

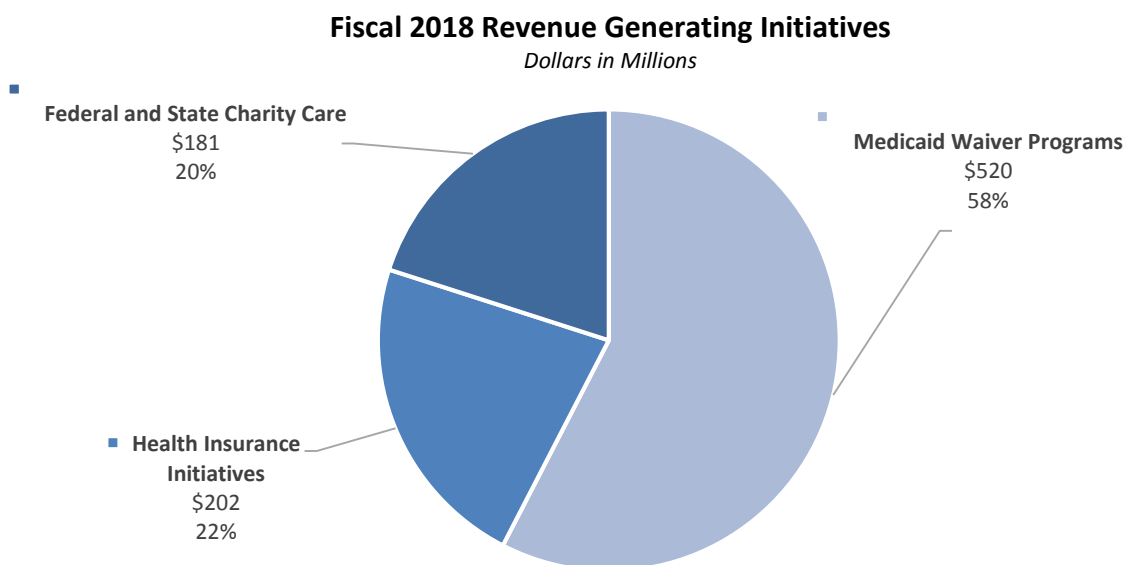
## New York City Health + Hospitals Transformation Plan

In April 2016, Mayor de Blasio unveiled *One New York: Health Care for Our Neighborhoods*, a comprehensive transformation plan to achieve financial sustainability and operational success. The plan promotes four primary goals: stabilizing funding, expanding community-based healthcare, improving efficiency, and remodeling an outdated system. The Fiscal 2016-2020 plan closes the \$1.7 billion gap in Fiscal 2020 by generating revenues and reducing expenses.

|   | <i>Fiscal 2017</i> | <i>Fiscal 2018</i> | <i>Fiscal 2019</i> | <i>Fiscal 2020</i> |
|---|--------------------|--------------------|--------------------|--------------------|
| <b>Revenue-Generating Initiatives</b>               |                    |                    |                    |                    |
| <i>Medicaid Waiver Programs</i>                     | \$449              | \$520              | \$520              | \$400              |
| <i>Federal and State Charity Care</i>               | \$18               | \$181              | \$369              | \$361              |
| <i>Health Insurance Initiatives</i>                 | \$194              | \$202              | \$210              | \$241              |
| <i>Development Opportunities</i>                    | \$0                | \$0                | \$0                | \$100              |
| <b>Subtotal, Revenue Generating</b>                 | <b>\$661</b>       | <b>\$903</b>       | <b>\$1,099</b>     | <b>\$1,101</b>     |
| <b>Expense-Reducing Initiatives</b>                 |                    |                    |                    |                    |
| <i>Supply Chain and Care Management Initiatives</i> | \$63               | \$87               | \$121              | \$154              |
| <i>Restructuring and Personnel Initiatives</i>      | \$55               | \$317              | \$448              | \$544              |
| <b>Subtotal, Expense Reducing</b>                   | <b>\$118</b>       | <b>\$404</b>       | <b>\$569</b>       | <b>\$698</b>       |
| <b>Total Transformation Plan</b>                    | <b>\$779</b>       | <b>\$1,307</b>     | <b>\$1,668</b>     | <b>\$1,799</b>     |

### Revenue-Generating Initiatives

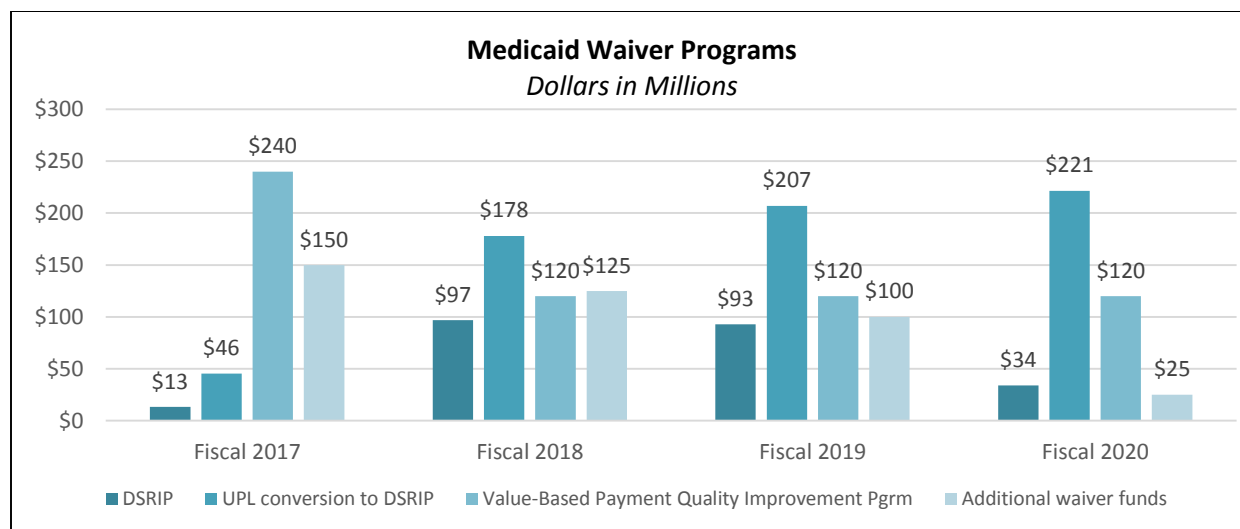
Revenue-generating initiatives comprise approximately 70 percent of the Transformation Plan and include Medicaid Waiver Programs, Federal and State Charity Care, Health Insurance measures, and Development Opportunities. Revenue-generating initiatives provide \$661.1 million in Fiscal 2017, \$903.1 million in Fiscal 2018, and \$1.1 billion in Fiscal 2019 and Fiscal 2020. Notably, two revenue-generating initiatives—Medicaid Waiver Programs and Federal and State Charity Care—require State and federal action. The chart below highlights the breakdown for Fiscal 2018.



## Medicaid Waiver Programs

Projected revenue from Medicaid waiver programs totals \$520 million in Fiscal 2018. Projected funding from these programs decreases to \$400 million in Fiscal 2020. Delivery System Reform Incentive Payment (DSRIP) funding accounts for \$97 million in revenue in Fiscal 2018.

The DSRIP program, implemented in April 2014, restructures New York State's healthcare delivery system in an effort to reduce avoidable hospital use by 25 percent over five years. The program supports the transition from a fee-for-service model to a value-based payment method and managed care structure. Projected DSRIP payments decrease to \$34 million in Fiscal 2020—the result of the aforementioned changes to federal and state policy.

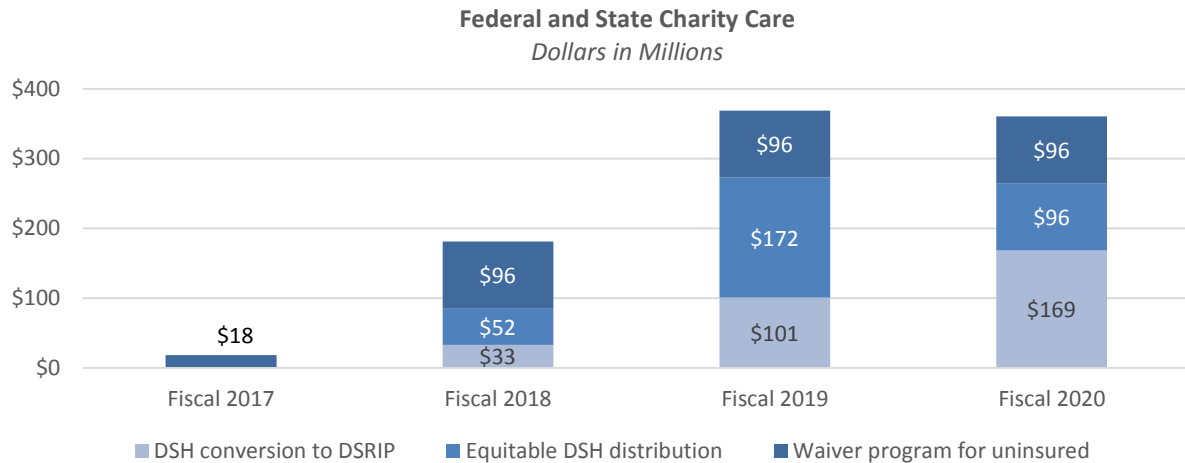


Revenue from converting Upper Payment Limit (UPL) funding to DSRIP funding totals \$178 million in Fiscal 2018. UPL payments are increases in the Medicaid reimbursement rates for providers who serve a large number of Medicaid patients. The City determines its UPL payments through the rates it is willing to pay and able to negotiate with the federal government. The conversion to DSRIP speaks to the State's interest in aligning supplemental Medicaid payments to value-based purchasing. This funding increases to \$221 million in Fiscal 2020.

Revenue generated through the Value-Based Payment Quality Improvement Program (VBP QIP) provides an additional \$120 million in Fiscal 2018. VBP QIP assists hospitals in severe financial distress, enabling these facilities to maintain operations and vital services while they work toward longer-term sustainability, improved quality, and alignment with the State's Value Based Payment initiatives. Additional waiver funds provide \$125 million in Fiscal 2018.

## Federal and State Charity Care

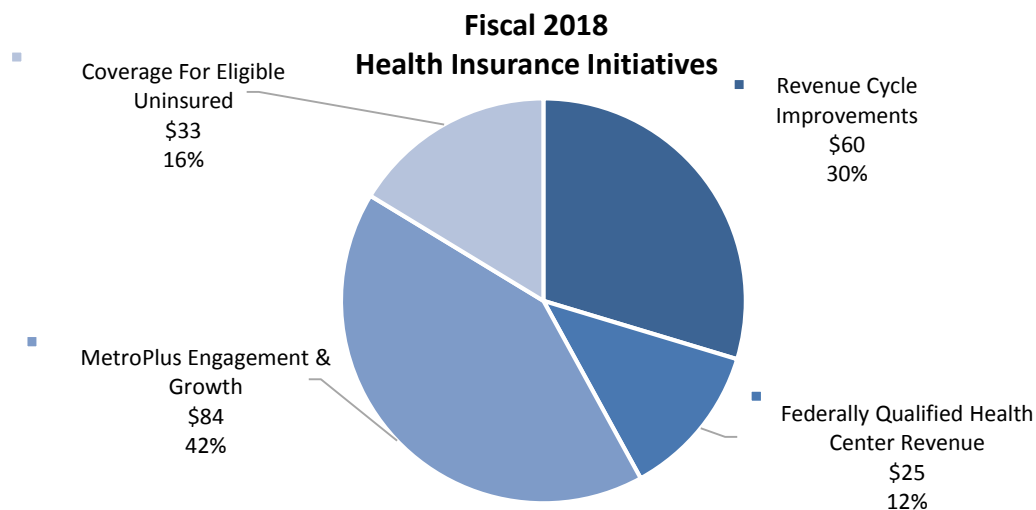
Revenue from converting Disproportionate Share Hospital (DHS) payments to DSRIP funding totals \$33 million in Fiscal 2018, increasing to \$168.5 million in Fiscal 2020. DSH payments constitute block subsidies for hospitals that report high rates of Medicaid patients and uninsured patients. Again, the conversion speaks to the State's interest in tying supplemental Medicaid funding to hospital quality, costs, and outcomes.



Federal funding related to Equitable DHS Distribution provides \$52 million in Fiscal 2018, increasing to \$172 million in Fiscal 2019 and then decreasing to \$96 million in Fiscal 2020. The provision addresses the costs H+H incurs providing uncompensated care. The waiver program for the uninsured provides an additional \$96 million in Fiscal 2018, for a total projection of \$181 million in revenues from federal and State charity care. Projected funding increases to \$369 million in Fiscal 2019, then decreases slightly to \$360.5 million in Fiscal 2020.

### Health Insurance

Revenue generated through health insurance initiatives totals \$202.3 million in Fiscal 2018, increasing to \$210.3 million in Fiscal 2019 and to \$240.6 million in Fiscal 2020. Specifically, revenue cycle improvements provide \$60 million in Fiscal 2018, increasing to \$105 in Fiscal 2019 and to \$106 million in Fiscal 2020. Federally Qualified Health Center revenue provides \$25 million annually. MetroPlus engagement and growth adds \$84 million in revenue in Fiscal 2018, \$60 million in Fiscal 2019, and \$70 million in Fiscal 2020. Finally, coverage for the eligible uninsured adds \$33 million in revenue in Fiscal 2018, increasing to \$40 million in Fiscal 2020.

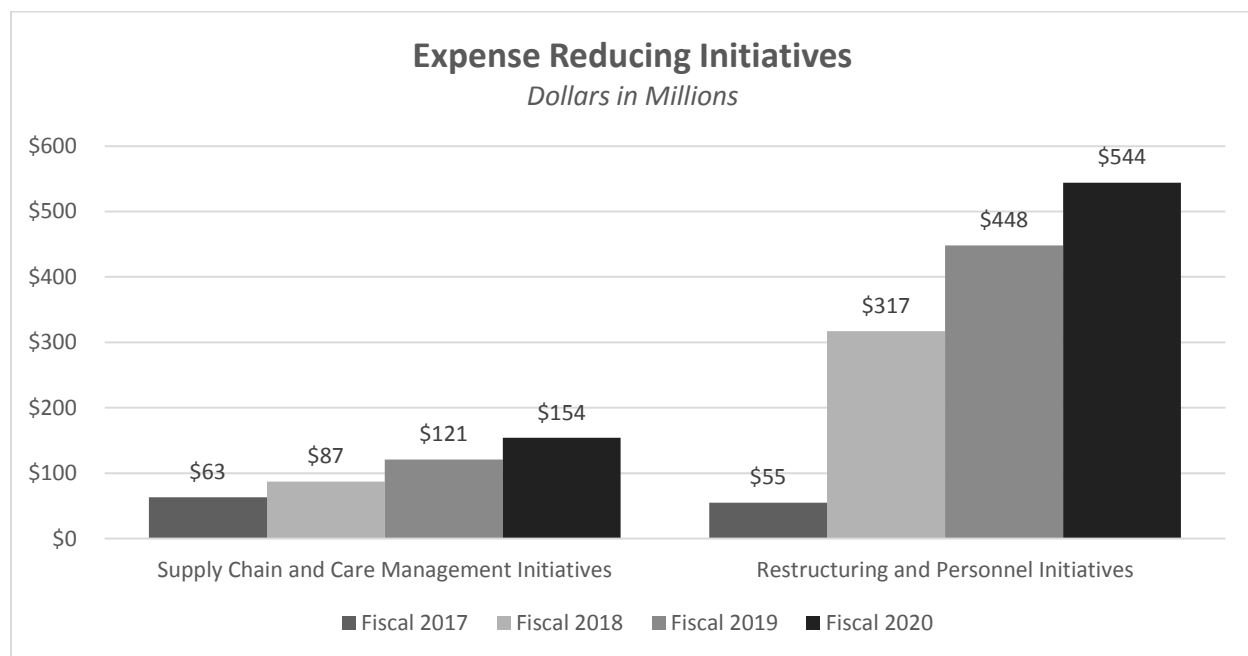


## Development Opportunities

Health + Hospitals anticipates \$100 million in savings in Fiscal 2020 as the result of development opportunities on City-owned H+H properties. The City would recoup the savings and pass the funding along to H+H via the budget.

## Expense-Reducing Initiatives

Expense-reducing initiatives comprise approximately 30 percent of the Transformation Plan and include Supply Chain and Care Management initiatives and Restructuring and Personnel initiatives. Expense-reducing initiatives provide \$118 million in savings in Fiscal 2017, \$403.5 million in Fiscal 2018, \$569 million in Fiscal 2019, and \$698 million in Fiscal 2020.



## Supply Chain Efficiencies

In an effort to improve quality and save costs, H+H continues to redesign its supply chain services by centralizing the management of several large, core services into a centralized division. The hospital system identifies savings and revenue opportunities by (1) re-negotiating existing contracts utilizing corporate versus facility-specific spending; (2) using value analysis decisions driving transformation and standardization to reduce cost and waste; and (3) fully utilizing governmental-approved pharmaceutical purchases as permitted for Disproportionate Share Hospitals. Projected savings from Supply Chain initiatives total \$71 million in Fiscal 2018, building to \$110 million in Fiscal 2020.

## Lab Transformation and Pharmacy

H+H projects \$9 million in savings from transforming H+H laboratory services and \$3 million in savings from updating 340B guidelines, for a total of \$12 million in annual savings. The lab transformation includes a partnership with North Shore Long Island Jewish to consolidate core labs for both healthcare systems. The updated 340B guideline changes allow H+H to contract with multiple pharmacies within a single hospital.

**Restructuring & Personnel**

The restructuring of healthcare services generates the greatest savings in the Plan, providing \$216.5 million in Fiscal 2018, \$348 million in Fiscal 2019, and \$444 million in Fiscal 2020. A reduction in global Full-Time Equivalent (FTE) staff provides an additional \$100 million in annual savings in Fiscal 2018-2020.

## Fiscal 2017 Preliminary Mayor's Management Report

H+H transformation efforts included expanded hours of operation, including nights and weekends—significantly reducing wait times for pediatric, primary care and behavioral health appointments and increasing access to preventive services—and the rollout of a state-of-the-art patient electronic health record platform, EPIC—allowing providers to coordinate health services for patients who visit multiple H+H facilities.

The Fiscal 2017 Preliminary Mayor's Management Report states that the primary H+H service concerns the provision of medical, mental health and substance abuse services to New York City residents regardless of their ability to pay. Accordingly, H+H strives to expand access to care, to increase the number of patients served, and to maximize quality of care and patient satisfaction. To improve appointment access, H+H has added outpatient adult primary care provider staff, provided appointment reminders, and offered tele-visits.

The following chart lists the H+H performance indicators related to the goal of expanding access to care.

| H+H Performance Indicators  | Actual |       |       | Target |       | 4-Month Actual |       |
|---|--------|-------|-------|--------|-------|----------------|-------|
|   | FY14   | FY15  | FY16  | FY17   | FY18  | FY16           | FY17  |
| Eligible women receiving a mammogram screening (%)  | 75.6%  | 77.8% | 76.4% | 80.0%  | 80.0% | 76.8%          | 75.9% |
| Emergency room revisits for adult asthma patients (%)   | 6.2%   | 6.1%  | 6.2%  | 5.0%   | 5.0%  | 6.6%           | 8.2%  |
| Emergency room revisits for pediatric asthma patients (%)   | 2.9%   | 3.1%  | 3.2%  | 3.2%   | 3.2%  | 2.1%           | 3.0%  |
| Adult patients discharged with a principal psychiatry diagnosis who are readmitted within 30 days (%) | 7.4%   | 7.4%  | 6.8%  | 8.5%   | 8.5%  | 7.0%           | 7.3%  |
| Inpatient satisfaction rate (%)   | 60.0%  | 63.0% | 62.0% | 65.0%  | 65.0% | 62.0%          | 60.0% |
| Outpatient satisfaction rate (%)  | 76.9%  | 77.6% | 77.8% | 80.0%  | 80.0% | 77.9%          | 76.8% |
| Hospital-acquired Central Line-Acquired Bloodstream Infection (CLABSI) rate                           | 0.890  | 0.940 | 0.900 | 1.000  | 1.000 | 0.820          | 0.700 |
| HIV patients retained in care (%) (annual)  | 86.6%  | 86.1% | 85.7% | 85.0%  | 85.0% | NA             | NA    |
| Calendar days to third next available new appointment - adult medicine                                | NA     | 26    | 23    | 14.0   | 14.0  | 21.0           | 24.0  |
| Calendar days to third next available new appointment - pediatric medicine                            | NA     | 6.5   | 5.0   | 5.0    | 5.0   | 10.0           | 9.0   |

The percentage of emergency room revisits for adult asthma patients increased by 1.6 percent in the first four months of Fiscal 2017 compared to the same period last year—demonstrably higher than previous fiscal year totals and significantly above the five percent target for Fiscal 2017.

Regarding patient satisfaction rates, the inpatient satisfaction rate reported in the first four months of Fiscal 2017 dropped to 60 percent, a decrease of two points compared to the same period last year and the lowest rate since Fiscal 2014. The outpatient satisfaction rate also decreased in the first four months of Fiscal 2017 compared to the same period last year, to 76.8 percent—the lowest rate reported in the PMMR.

The following chart lists the H+H performance indicators related to the goal of increasing the number of patients served.

| H+H Performance Indicators                              | Actual    |           |           | Target |       | 4-Month Actual |         |
|---|-----------|-----------|-----------|--------|-------|----------------|---------|
|   | FY14      | FY15      | FY16      | FY17   | FY18  | FY16           | FY17    |
| Number of unique patients                               | 1,176,275 | 1,172,405 | 1,168,663 | ↑      | ↑     | 654,155        | 644,481 |
| MetroPlus membership                                    | 468,020   | 472,251   | 501,134   | ↑      | ↑     | 466,843        | 507,335 |
| Uninsured patients served                               | 469,239   | 421,647   | 425,089   | ↓      | ↓     | 207,787        | 211,846 |
| Prenatal patients retained in care through delivery (%) | 85.5%     | 87.1%     | 87.0%     | 90.0%  | 90.0% | 90.7%          | 86.8%   |

MetroPlus continues to implement strategies to increase enrollment, including attracting new members through targeted outreach in communities with high uninsured rates and low MetroPlus membership rates. The program also pursues marketing opportunities, such as partnerships with community-based organizations and educational institutions. Strategies to maintain current members include sending text messages and other reminders to inform enrollees about upcoming renewals and deploying staff to community locations to assist in the renewal process.

The number of individuals enrolled in MetroPlus increased by 8.7 percent in the first four months of Fiscal 2017 when compared to the same period in Fiscal 2016, growing from 466,843 members to 507,335 members.

Performance indicators related to hospital utilization prove less encouraging. The number of unique H+H patients decreased by more than 3,700 patients between Fiscal 2015 and Fiscal 2016 to 1,168,663 patients. The first four months of Fiscal 2017 also indicate a decrease of more than 9,600 patients, or 1.5 percent, compared to the same period last year. H+H served more than 425,000 uninsured patients in Fiscal 2016, an increase of 3,442 patients compared to Fiscal 2015. The hospital system also served nearly 212,000 uninsured patients in the first four months of Fiscal 2017, an increase of more than 4,000 uninsured patients, or two percent, compared to the same period last year.

The following chart lists the H+H performance indicators related to the goal of maximizing quality of care and patient satisfaction.

| H+H Performance Indicators   | Actual  |         |         | Target |      | 4-Month Actual |         |
|--|---------|---------|---------|--------|------|----------------|---------|
|  | FY14    | FY15    | FY16    | FY17   | FY18 | FY16           | FY17    |
| General care average length of stay (days)   | 5       | 5.1     | 5.2     | 4.9    | 4.9  | 5.2            | 5.3     |
| Net days of revenue for accounts receivable  | 54.6    | 59.6    | 51.1    | 56.0   | 56.0 | 56.9           | 52.6    |
| Total correctional health clinical visits (includes intake exams, sick calls, follow-up, mental health & dental) | 802,405 | 769,459 | 674,825 | -      | -    | 227,227        | 212,780 |
| Patients with a substance abuse diagnosis in a jail-based substance abuse program (%)                            | NA      | 10.0%   | 10.0%   | -      | -    | 8.0%           | 9.0%    |

H+H increasingly uses observation beds for short stay inpatient cases in order to improve hospital efficiency. The general care length of stay at H+H facilities rose slightly to 5.3 days in the first four months of Fiscal 2017, compared to 5.2 days in the same period in Fiscal 2016. H+H has launched a performance improvement team to develop a best practice protocol for discharging patients to appropriate settings and to reduce length of stay to the target of 4.9 days.



The total number of correctional health clinical visits, including intake exams, sick calls, follow-up visits, mental health appointments & dental visits, decreased by more than six percent in the first four months of Fiscal 2017 compared to the same period last year, decreasing by more than 14,400 visits to 212,780 visits.

## H+H Capital Budget Summary

The Fiscal 2017 Preliminary Capital Commitment Plan allocates \$2.32 billion in Fiscal 2017-2020 to New York City Health + Hospitals (including City and Non-City funds). This funding represents approximately four percent of the City's total \$64 billion Plan for Fiscal 2017-2020. Health + Hospitals' Preliminary Commitment Plan for Fiscal 2017-2020 is \$21.6 million more than the \$2.30 billion scheduled in the Fiscal 2017 Adopted Capital Commitment Plan, a one percent increase.

| <b>DOHMH 2017-2020 Capital Commitment Plan: Adopted and Preliminary Budget</b> |             |             |             |             |                    |
|--|-------------|-------------|-------------|-------------|--------------------|
| <i>Dollars in Thousands</i>  |             |             |             |             |                    |
|  | <b>FY17</b> | <b>FY18</b> | <b>FY19</b> | <b>FY20</b> | <b>Total</b>       |
| <b>Adopted Plan</b>  |             |             |             |             |                    |
| Total Capital Plan   | \$839,757   | \$591,225   | \$486,428   | \$385,129   | <b>\$2,302,539</b> |
| <b>Preliminary Plan</b>  |             |             |             |             |                    |
| Total Capital Plan   | \$867,862   | \$592,643   | \$486,429   | \$377,180   | <b>\$2,324,114</b> |
| <b>Change</b>  |             |             |             |             |                    |
| Level  | \$28,105    | \$1,418     | \$1         | (\$7,949)   | <b>\$21,575</b>    |
| Percent Change   | 3.35%       | 0.24%       | 0%          | 2.06%       | <b>0.94%</b>       |

The majority of capital projects span multiple fiscal years; therefore, it remains common practice for an agency to roll unspent capital funds into future fiscal years. Hence, the Department may roll a significant portion of its Fiscal 2017 Capital Plan into Fiscal 2018, increasing the size of the Fiscal 2017-2021 Capital Plan. Since adoption last June, the citywide total Capital Commitment Plan for Fiscal 2017 has increased from \$19.2 billion in the Adopted Capital Commitment Plan to \$20 billion in the Preliminary Capital Commitment Plan, an increase of \$785 million, or four percent.

The City funds approximately 44 percent of Health + Hospitals' capital plan, contributing \$1 billion of the total \$2.3 billion plan.

## Preliminary Capital Plan Highlights

The H+H capital program replaces or renovates aging facilities and equipment in an effort to modernize system operations, improve market share, and increase patient safety, comfort, and satisfaction. The capital program also strives to achieve operational efficiencies and satisfy regulatory requirements and/or correct code deficiencies.

- **Hurricane Sandy Reconstruction.** The Preliminary Capital Commitment Plan includes approximately \$1.1 billion to conduct agency-wide reconstruction projects resulting from Hurricane Sandy damage. Fiscal 2017 planned commitments total \$218.5 million and Fiscal 2018 planned commitments total \$292.4 million.

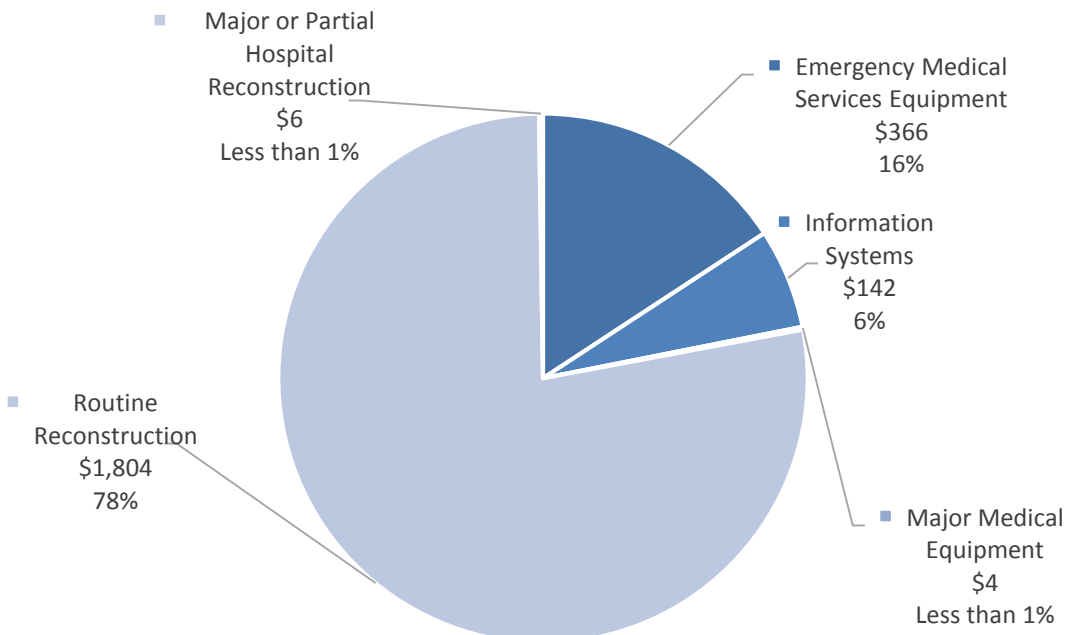
- **Integrated Clinical Information System (ICIS).** The Plan includes \$194.1 million to update the H+H Electronic Medical Record system to ICIS, including \$69.2 million in Fiscal 2017 and \$83.4 million in Fiscal 2018.
- **FDNY/EMS Ambulances.** The Plan commits \$136.4 million to the procurement and outfitting of Fire Department/Emergency Medical Services ambulances, including \$57.9 million in Fiscal 2017 and \$55.3 million in Fiscal 2018.

### Preliminary Ten-Year Capital Strategy

Health + Hospitals operates 11 acute care hospitals, six Diagnostic and Treatment Centers, four long-term care facilities, a certified home healthcare agency, and more than 70 community health clinics throughout the five boroughs. A combination of City General Obligation bonds and Transitional Finance Authority (TFA) bonds fund H+H's capital plan.

The City's Ten-Year Capital Strategy for Fiscal 2018-2027 totals \$89.6 billion in all funds. For H+H, the Preliminary Ten-Year Capital Strategy provides \$2.3 billion, including \$1.8 billion for Routine Reconstruction; \$366 million for Emergency Medical Services Equipment; \$142 million for Information Systems; \$5.6 million for Major Medical Equipment; and \$4 million for Major or Partial Hospital Reconstruction.

#### DOHMH Preliminary Ten-Year Capital Strategy



**Routine Reconstruction.** The Preliminary Ten-Year Capital Strategy includes \$70.7 million for reconstruction and mitigation work associated with Hurricane Sandy storm damage, in addition to \$1 billion in federal funding over this same period. Investments in primary care expansion include \$20 million to construct the Vanderbilt health clinic on Staten Island; \$15.3 million to establish health clinics at six additional sites in underserved areas; and \$106.6 million to fund the additional reconstruction of primary care services.

**Emergency Medical Services Equipment.** The Preliminary Ten-Year Capital Strategy provides \$366.4 million for the purchase of FDNY/EMS ambulances.

**Information Technology Systems.** The Preliminary Ten-Year Capital Strategy includes \$124.9 million for the replacement of the Electronic Medical Record System.

**Major Medical Equipment.** The Preliminary Ten-Year Capital Strategy provides \$5.6 million for a variety of needed medical equipment purchases.

**Major or Partial Hospital Reconstruction.** The Preliminary Ten-Year Capital Strategy includes \$1.1 million to complete an Ambulatory Care Pavilion at Queens Hospital Center.

| <b>H+H</b>                                 |                  |                  |                  |                  |                  |
|--|------------------|------------------|------------------|------------------|------------------|
| <i>Dollars in Thousands</i>                |                  |                  |                  |                  |                  |
|  | <b>2018</b>      | <b>2019</b>      | <b>2020</b>      | <b>2021</b>      | <b>2022</b>      |
| <b><u>Routine Reconstruction</u></b>       |                  |                  |                  |                  |                  |
| City                                       | \$154,425        | \$50,336         | \$137,006        | \$99,614         | \$71,590         |
| Federal                                    | 314,425          | 361,306          | 208,811          | 97,753           | 32,094           |
| <b><u>EMS Equipment</u></b>                |                  |                  |                  |                  |                  |
| City                                       | \$23,330         | \$24,030         | \$30,163         | \$32,980         | \$59,220         |
| Federal                                    | 952              | 0                | 0                | 0                | 0                |
| <b><u>IT Systems</u></b>                   |                  |                  |                  |                  |                  |
| City                                       | \$93,627         | \$47,108         | \$1,200          | \$0              | \$0              |
| <b><u>Major Medical Equipment</u></b>      |                  |                  |                  |                  |                  |
| City                                       | \$1,869          | 3,649            | \$0              | \$0              | \$0              |
| <b><u>Major/Partial Reconstruction</u></b> |                  |                  |                  |                  |                  |
| City                                       | \$4,015          | \$0              | \$0              | \$0              | \$0              |
| <b>Project by Source</b>                   |                  |                  |                  |                  |                  |
| City                                       | \$277,266        | \$125,123        | \$168,369        | \$132,594        | \$130,810        |
| Federal                                    | 315,377          | 361,306          | 208,811          | 97,753           | 32,094           |
| <b>TOTAL</b>                               | <b>\$592,643</b> | <b>\$486,429</b> | <b>\$377,180</b> | <b>\$230,347</b> | <b>\$162,904</b> |

| <b>H+H</b>                                 |                 |                 |                 |                 |                  |
|--|-----------------|-----------------|-----------------|-----------------|------------------|
| <i>Dollars in Thousands</i>                |                 |                 |                 |                 |                  |
|  | <b>2023</b>     | <b>2024</b>     | <b>2025</b>     | <b>2026</b>     | <b>2027</b>      |
| <b><u>Routine Reconstruction</u></b>       |                 |                 |                 |                 |                  |
| City                                       | \$62,489        | \$48,856        | \$53,582        | \$55,243        | \$56,955         |
| Federal                                    | 0               | 0               | 0               | 0               | 0                |
| <b><u>EMS Equipment</u></b>                |                 |                 |                 |                 |                  |
| City                                       | \$27,045        | \$27,856        | \$34,967        | \$37,198        | \$68,652         |
| Federal                                    | 0               | 0               | 0               | 0               | 0                |
| <b><u>IT Systems</u></b>                   |                 |                 |                 |                 |                  |
| City                                       | \$0             | \$0             | \$0             | \$0             | \$0              |
| <b><u>Major Medical Equipment</u></b>      |                 |                 |                 |                 |                  |
| City                                       | \$0             | \$0             | \$0             | \$0             | \$0              |
| <b><u>Major/Partial Reconstruction</u></b> |                 |                 |                 |                 |                  |
| City                                       | \$0             | \$0             | \$0             | \$0             | \$0              |
| <b>Project by Source</b>                   |                 |                 |                 |                 |                  |
| City                                       | \$89,534        | \$76,712        | \$88,549        | \$92,441        | \$125,607        |
| Federal                                    | 0               | 0               | 0               | 0               | 0                |
| <b>TOTAL</b>                               | <b>\$89,534</b> | <b>\$76,712</b> | <b>\$88,549</b> | <b>\$92,441</b> | <b>\$125,607</b> |

## Appendix A: Budget Actions in the November and the Preliminary Plans

| <i>Dollars in Thousands</i>                         | FY 2017          |                  |                  | FY 2018          |                 |                  |
|---|------------------|------------------|------------------|------------------|-----------------|------------------|
|   | City             | Non-City         | Total            | City             | Non-City        | Total            |
| <b>H+H Budget as of the Adopted 2017 Budget</b>     | <b>\$290,922</b> | <b>\$53,124</b>  | <b>\$344,046</b> | <b>\$760,841</b> | <b>\$53,124</b> | <b>\$813,964</b> |
| <b>New Needs</b>                                    |                  |                  |                  |                  |                 |                  |
| Correctional Health: Compliance                     | \$1,459          | \$0              | \$1,459          | \$2,919          | \$0             | \$2,919          |
| Correctional Health: Employee Services              | 849              | 0                | 849              | 2,997            | 0               | 2,997            |
| <b>Subtotal, New Needs</b>                          | <b>\$2,309</b>   | <b>\$0</b>       | <b>\$2,309</b>   | <b>\$5,916</b>   | <b>\$0</b>      | <b>\$5,916</b>   |
| <b>Other Adjustments</b>                            |                  |                  |                  |                  |                 |                  |
| <b>Fiscal 2017 November Plan</b>                    | <b>\$291,339</b> | <b>\$112,514</b> | <b>\$403,853</b> | <b>\$760,841</b> | <b>\$60,409</b> | <b>\$821,250</b> |
| Bellevue Flood Barrier H-Build                      | 0                | 1,906            | 1,906            | 0                | 0               | 0                |
| CIH Off-Site Parking                                | 0                | 2,952            | 2,952            | 0                | 0               | 0                |
| FEMA  | 0                | 245              | 245              | 0                | 0               | 0                |
| Article 6 Adjustment- Chronic/ Tobacco              | (1,979)          | 0                | (1,979)          | 0                | 0               | 0                |
| Article 6 Adjustment- HIV                           | (516)            | 0                | (516)            | 0                | 0               | 0                |
| Ending the Epidemic                                 | 241              | 0                | 241              | 0                | 0               | 0                |
| Correctional Health - MH                            | 0                | 5                | 5                | 0                | 5               | 5                |
| DOHMH H+H Transfer for Chronic Disease              | 0                | 3,093            | 3,093            | 0                | 0               | 0                |
| DOHMH H+H Transfer for HIV Services                 | 0                | 806              | 806              | 0                | 0               | 0                |
| Funds for Jacobi Hospital                           | 0                | 6                | 6                | 0                | 0               | 0                |
| Funds for Winston Services                          | 0                | 1,541            | 1,541            | 0                | 0               | 0                |
| FY17_2400_40X                                       | 0                | 462              | 462              | 0                | 0               | 0                |
| HHC Prophylaxis Encumbrance                         | 0                | 3                | 3                | 0                | 0               | 0                |
| IC W/ HHC - Hepatitis B/C                           | 0                | 356              | 356              | 0                | 0               | 0                |
| IC W/ HHC - Pharmaceutical                          | 0                | 3,116            | 3,116            | 0                | 1,350           | 1,350            |
| IC W/ HHC - SBHC - Springfield                      | 0                | 245              | 245              | 0                | 0               | 0                |
| IC W/ HHC -Immunization Clinic                      | 0                | 455              | 455              | 0                | 0               | 0                |
| IC W/ HHC -Winston Temps                            | 0                | 1,098            | 1,098            | 0                | 0               | 0                |
| IC W/HHC - CHS Grants                               | 0                | 261              | 261              | 0                | 0               | 0                |
| IC W/HHC -ACT Teams                                 | 0                | 1,330            | 1,330            | 0                | 1,330           | 1,330            |
| Intra-City with HHC for COP                         | 0                | 143              | 143              | 0                | 0               | 0                |
| NFP HHC   | 0                | 759              | 759              | 0                | 0               | 0                |
| OAS State Aid Letter                                | 0                | 340              | 340              | 0                | 340             | 340              |
| <b>Subtotal, Other Adjustments</b>                  | <b>(\$2,254)</b> | <b>\$19,122</b>  | <b>\$16,868</b>  | <b>\$0</b>       | <b>\$3,026</b>  | <b>\$3,026</b>   |
| <b>TOTAL, All Changes</b>                           | <b>\$55</b>      | <b>\$19,122</b>  | <b>\$19,176</b>  | <b>\$5,916</b>   | <b>\$3,026</b>  | <b>\$8,942</b>   |
| <b>H+H Budget as of the Preliminary 2018 Budget</b> | <b>\$291,394</b> | <b>\$131,636</b> | <b>\$423,030</b> | <b>\$766,757</b> | <b>\$63,435</b> | <b>\$830,192</b> |

## Appendix B: Fiscal 2018 Preliminary Plan Other Revenue by Funding Source

| <i>Dollars in Thousands</i>     |                    |                    |                    |                    |                    |
|---------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| <b>PROGRAM</b>                  | <b>Fiscal 2017</b> | <b>Fiscal 2018</b> | <b>Fiscal 2019</b> | <b>Fiscal 2020</b> | <b>Fiscal 2021</b> |
| Correctional Health             | \$196,465          | \$205,125          | \$208,020          | \$211,298          | \$211,298          |
| Subsidy                         | 84,788             | 261,916            | 261,496            | 361,496            | 261,496            |
| Collective Bargaining           | 8,329              | 267,652            | 285,756            | 285,756            | 285,756            |
| Medical Malpractice Transfer    | -                  | 17,277             | 17,277             | 17,277             | 17,277             |
| DOI                             | -                  | 8,635              | 8,635              | 8,635              | 8,635              |
| DCAS Rental Subsidy             | -                  | 3,056              | 3,056              | 3,056              | 3,056              |
| SART                            | -                  | 1,272              | 1,272              | 1,272              | 1,272              |
| <b>CITY FUNDING TOTAL</b>       | <b>\$289,583</b>   | <b>\$764,934</b>   | <b>\$785,512</b>   | <b>\$888,790</b>   | <b>\$788,790</b>   |
| DOHMH: Mental Health            | \$41,537           | \$40,269           | \$40,269           | \$40,269           | \$40,269           |
| DOHMH: Physical Health          | 44,490             | 2,351              | 2,351              | 2,351              | 2,351              |
| Correctional Health             | 22,958             | 7,291              | 7,291              | 7,291              | 7,291              |
| ACS                             | 7,257              | 6,795              | 6,795              | 6,795              | 6,795              |
| HRA and NYPD                    | 6,367              | 6,224              | 6,224              | 6,224              | 6,224              |
| DCAS Energy Staff               | 830                | -                  | -                  | -                  | -                  |
| Community Board Leases          | 85                 | 85                 | 85                 | 85                 | 85                 |
| <b>INTRA-CITY FUNDING TOTAL</b> | <b>\$123,524</b>   | <b>\$63,015</b>    | <b>\$63,015</b>    | <b>\$63,015</b>    | <b>\$63,015</b>    |
| UASI- Homeland Security         | \$1,168            | -                  | -                  | -                  | -                  |
| FEMA- Hurricane Sandy           | 6,515              | -                  | -                  | -                  | -                  |
| CDBG-DR- Hurricane Sandy        | 9                  | -                  | -                  | -                  | -                  |
| <b>FEDERAL FUNDING TOTAL</b>    | <b>\$7,692</b>     | <b>\$0</b>         | <b>\$0</b>         | <b>\$0</b>         | <b>\$0</b>         |
| DOI                             | \$862              | \$862              | \$862              | \$862              | \$862              |
| Law Department                  | 532                | 532                | 532                | 532                | 532                |
| Comptroller's Office            | 213                | 213                | 213                | 213                | 213                |
| DCAS Inspectors/ Public Service | 205                | 212                | 213                | 213                | 213                |
| DCAS Exams                      | 374                | 378                | 378                | 378                | 378                |
| DOITT: Telephone & Comm         | 46                 | 46                 | 46                 | 46                 | 46                 |
| <b>CITY (NON-CASH) TOTAL</b>    | <b>\$2,231</b>     | <b>\$2,243</b>     | <b>\$2,244</b>     | <b>\$2,244</b>     | <b>\$2,244</b>     |
| <b>TOTAL</b>                    | <b>\$423,030</b>   | <b>\$830,192</b>   | <b>\$850,771</b>   | <b>\$954,049</b>   | <b>\$854,049</b>   |